

(CONVERSION OF FUNDS/ PLANS FORM)
(FORM: AAML - 04)

Date: _____

1. ACCOUNT DETAILS

Name of Applicant: _____

Folio No.: _____

2. DETAILS OF CONVERSION OF FUNDS/ PLANS

| | | | | | |
|---|---|--|-------------------|----------------|--------|
| <input type="checkbox"/> Redemption in Units | <input type="checkbox"/> Redemption in Amount | <input type="checkbox"/> Redemption in Percentage (Only for Administrative Plan) | | | |
| 2.1 REDEEM FROM: | | 2.2 INVEST IN: | | | |
| <input type="checkbox"/> Atlas Income Fund (AIF) | <input type="checkbox"/> Atlas Income Fund (AIF) | Income | | Medium | |
| <input type="checkbox"/> Atlas Stock Market Fund (ASMF) | <input type="checkbox"/> Atlas Stock Market Fund (ASMF) | Equity | | High | |
| <input type="checkbox"/> Atlas Islamic Stock Fund (AISF) | <input type="checkbox"/> Atlas Islamic Stock Fund (AISF) | Islamic Equity | | High | |
| <input type="checkbox"/> Atlas Islamic Income Fund (AIIF) | <input type="checkbox"/> Atlas Islamic Income Fund (AIIF) | Islamic Income | | Medium | |
| <input type="checkbox"/> Atlas Money Market Fund (AMF) | <input type="checkbox"/> Atlas Money Market Fund (AMF) | Money Market | | Very Low | |
| <input type="checkbox"/> Atlas Liquid Fund (ALF) | <input type="checkbox"/> Atlas Liquid Fund (ALF) | Money Market | | Low | |
| <input type="checkbox"/> Atlas Islamic Money Market Fund (AIMF) | <input type="checkbox"/> Atlas Islamic Money Market Fund (AIMF) | Islamic Money Market | | Low | |
| <input type="checkbox"/> Atlas Sovereign Fund (ASF) | <input type="checkbox"/> Atlas Sovereign Fund (ASF) | Income | | Medium | |
| <u>Administrative Plans under AIF and ASMF</u> | | | | | |
| <input type="checkbox"/> Atlas Bachat Growth Plan | <input type="checkbox"/> Atlas Bachat Growth Plan | ASMF - 85% | AIF - 15% | High | |
| <input type="checkbox"/> Atlas Bachat Balanced Plan | <input type="checkbox"/> Atlas Bachat Balanced Plan | ASMF - 50% | AIF - 50% | Medium | |
| <input type="checkbox"/> Atlas Bachat Plan | <input type="checkbox"/> Atlas Bachat Plan | ASMF - 15% | AIF - 85% | Medium | |
| <u>Islamic Administrative Plans under AIIF and AISF</u> | | | | | |
| <input type="checkbox"/> Atlas Bachat Growth Islamic Plan | <input type="checkbox"/> Atlas Bachat Growth Islamic Plan | AISF - 85% | AIF - 15% | High | |
| <input type="checkbox"/> Atlas Bachat Balanced Islamic Plan | <input type="checkbox"/> Atlas Bachat Balanced Islamic Plan | AISF - 50% | AIF - 50% | Medium | |
| <input type="checkbox"/> Atlas Bachat Islamic Plan | <input type="checkbox"/> Atlas Bachat Islamic Plan | AISF - 15% | AIF - 85% | Medium | |
| <u>Allocation Plans under Atlas Islamic Fund of Funds</u> | | | | | |
| <input type="checkbox"/> Atlas Aggressive Allocation Islamic Plan (AAAIIP) | <input type="checkbox"/> Atlas Aggressive Allocation Islamic Plan (AAAIIP) | *AIDSF - Min 65% | AIIF & AIMF - 25% | High | |
| <input type="checkbox"/> Atlas Moderate Allocation Islamic Plan (AMAIIP) | <input type="checkbox"/> Atlas Moderate Allocation Islamic Plan (AMAIIP) | AIDSF - Min 45% | AIIF & AIMF - 45% | High | |
| <input type="checkbox"/> Atlas Conservative Allocation Islamic Plan (ACAIP) | <input type="checkbox"/> Atlas Conservative Allocation Islamic Plan (ACAIP) | AIDSF - Min 20% | AIIF & AIMF - 70% | Medium | |
| <input type="checkbox"/> Atlas Islamic Capital Preservation Plan (AICPP-II)** | | AIDSF upto 50% | AIIF upto 100% | AIMF upto 100% | Medium |

* Atlas Islamic Dedicated Stock Fund (AIDSF)
**Atlas Islamic Money Market Schemes (AIMF)

Certificate attached: ☐ Yes ☐ No. If attached, please provide details of certificates. Certificates Nos: _____

Note: The details of Management Fee and Expense Ratio of the above funds/plans are given in our Monthly Fund Manager Report and websites of AAML/MUFAP.

3. SYSTEMATIC OPTIONS (Applicable for Income & Money Market Scheme)

☐ Systematic Payout/ Profit Payout Units Option (Income based on performance of the fund)

☐ Systematic Withdrawal/ Fixed Payout Units Option (Income based on requirements of the investor), please specify amount in Rs. _____ (Please note that in case of fixed income units if the income required exceeds income earned on the Fund, the principal invested may deplete over time).

Periodic Payment: (Please Tick any one): ☐ Monthly ☐ Quarterly ☐ Semi-annually ☐ Annually

Systematic Investment Plan (Applicable for Income & Islamic Income Fund Only)

Systematic Investment Amount Rs. _____ Investment Frequency (Please Tick any one): ☐ Monthly ☐ Quarterly

☐ No. of Post Dated Cheques: _____ ☐ Stand by/Auto Debit Date: _____

5. DECLARATION

I/We declare that I am/we are not minor(s). I/We will not claim repatriation from Pakistan of dividend and sale proceeds of the Unit(s) except as permissible under the rules of State Bank of Pakistan or Ministry of Finance, Government of Pakistan. I/We have read and understood the Offering Document(s) and supplements thereof and have been provided the latest Fund Manager Report (FMR) and Fact Sheet (in case of new CIS). I/We apply for the Units of the Scheme(s) and I/We agree to abide by the terms, conditions, rules and regulations of the Scheme. I/We confirm to have understood the terms and conditions, investment objectives, strategy, fundamental objectives and risk factor applicable to the respective Atlas Fund(s).

میں اہم اقرار کرتے ہیں کہ میں اہم حامل نہیں ہوں۔ میں اہم منافع اور بونٹ کی فروخت سے حاصل ہونے والی رقم کی پاکستان سے منتقلی کا دعویٰ نہیں کریں گے سوائے اس کے جو اسٹیٹ بینک آف پاکستان یا وزارت خزانہ حکومت پاکستان کے قواعد میں کی گئی ہو۔ میں اہم نے آفرنگ دستاویزات اور اضافی معلومات کو بخوبی پڑھا اور سمجھ لیا ہے اور میں تازہ ترین فنڈ منیجر رپورٹ اور فیکٹ شیٹ (نئے یونٹس خریدنے کی صورت میں) فراہم کی گئی ہے۔ میں اہم حلقہ انکم کے بنیادی شرائط و قاعدہ کی پابندی کرنے پر رضی ہوں۔ میں اہم تصدیق کرتے ہیں کہ میں اہم نے حلقہ انکم فنڈ کے شرائط و قاعدہ اور مابعدہ کے مقاصد و حکمت عملی، بنیادی مقاصد اور خطرے کے عنصر کو سمجھ لیا ہے۔

6. SIGNATURES

| | Name of Applicant(s)/Signatory | Designation (In case of Institution) | Signature (with Rubber Stamp in case of Institution) |
|-------------------------------|--------------------------------|--------------------------------------|--|
| Principal Applicant/Signatory | | | |
| First Joint Holder/Signatory | | | |
| Second Joint Holder/Signatory | | | |
| Third Joint Holder/Signatory | | | |

7. Customer Acknowledgement (for internal purpose)

I/We hereby confirm that acknowledgement receipt of my application has been received. Customer Signature _____

8. ACKNOWLEDGED RECEIPT (Please make sure to take the receipt with you)

| | | |
|--|-------------|----------------------------|
| Received from Mr./Mrs./Ms./Messrs: _____ | Date: _____ | Authorized Branch: (Stamp) |
| Name of Fund/Plan: _____ | | |
| Amount (Rs.): _____ In Words: _____ | | |
| Authorized Signatory: _____ | | |

RISK PROFILING QUESTIONNAIRE FOR MUTUAL FUNDS INVESTORS

Please fill this form for us to better understand your investment goals according to your needs. On the basis of the information you provide, we can suggest you a customized solution. Please tick the boxes as per your choice.

| | | | | | | | | | | | |
|--|---|--------------------------|--------------------------------------|--|-----------------------------|---|---|---|---|----|-------|
| 1 | Age (In Yrs.) | 2 | Marital Status | 3 | No. of Dependents | | | | | | |
| <input type="checkbox"/> | Below 40 6 Points | <input type="checkbox"/> | Single 6 Points | <input type="checkbox"/> | Zero 6 Points | | | | | | |
| <input type="checkbox"/> | 41-50 3 Points | <input type="checkbox"/> | Married 2 Points | <input type="checkbox"/> | Below Four 3 Points | | | | | | |
| <input type="checkbox"/> | 51-60 1 Points | <input type="checkbox"/> | Divorced/Widow 0 Points | <input type="checkbox"/> | Four to Seven 1 Points | | | | | | |
| <input type="checkbox"/> | Above 60 0 Points | <input type="checkbox"/> | | <input type="checkbox"/> | Above Seven 0 Points | | | | | | |
| 4 | Occupation | 5 | Qualification | 6 | Your Risk Appetite | | | | | | |
| <input type="checkbox"/> | Retired / Unemployed 0 Points | <input type="checkbox"/> | Matriculation or Below 0 Points | <input type="checkbox"/> | Very High 12 Points | | | | | | |
| <input type="checkbox"/> | Student/House Wife 1 Points | <input type="checkbox"/> | Intermediate 1 Points | <input type="checkbox"/> | High 10 Points | | | | | | |
| <input type="checkbox"/> | Salaried 3 Points | <input type="checkbox"/> | Graduate 2 Points | <input type="checkbox"/> | Moderate 6 Points | | | | | | |
| <input type="checkbox"/> | Business/Self Employed 6 Points | <input type="checkbox"/> | Post Graduate 3 Points | <input type="checkbox"/> | Low 4 Points | | | | | | |
| | | <input type="checkbox"/> | Doctorate 4 Points | <input type="checkbox"/> | Very Low 0 Points | | | | | | |
| 7 | Your Investment Objective | | 8 | Your Investment Horizon | | | | | | | |
| <input type="checkbox"/> | Capital Preservation 4 Points | | <input type="checkbox"/> | Short-term (Less than 1 Year) 4 Points | | | | | | | |
| <input type="checkbox"/> | Capital Preservation & Income 8 Points | | <input type="checkbox"/> | Medium-term (1 to 5 Years) 6 Points | | | | | | | |
| <input type="checkbox"/> | Income and long-term Growth 12 Points | | <input type="checkbox"/> | Medium to Long-term (5 to 10 Years) 10 Points | | | | | | | |
| <input type="checkbox"/> | Capital Growth 14 Points | | <input type="checkbox"/> | Long-term (More than 10 Years) 12 Points | | | | | | | |
| 9 | Your current level of Investment Knowledge | | 10 | Your current financial position: In a year or so, how secure do you feel your finances will be? | | | | | | | |
| <input type="checkbox"/> | Little or no knowledge 0 Points | | <input type="checkbox"/> | Very Secure 0 Points | | | | | | | |
| <input type="checkbox"/> | Some Knowledge 2 Points | | <input type="checkbox"/> | Somewhat Secure -2 Points | | | | | | | |
| <input type="checkbox"/> | Both Knowledgeable and Experienced in investing 4 Points | | <input type="checkbox"/> | Not Sure -4 Points | | | | | | | |
| | | | <input type="checkbox"/> | Likely Worse -8 Points | | | | | | | |
| SCORING OF RISK PROFILING RESULTS | | | | | | | | | | | |
| Question # | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | Total |
| Your Score | | | | | | | | | | | |

| Your Portfolio | Score | Type of Investor | Risk Profile | Suitable Investment Schemes | Suitable Investment in Funds/Plan |
|----------------|-------|------------------|--------------|--------------------------------|---|
| | 0-35 | Safety Oriented | Low | Money Market Scheme | Atlas Money Market Fund Atlas Islamic Money Market Fund Atlas Liquid Fund |
| | 36-50 | Moderate Growth | Medium | Income Fund & Investment Plans | Atlas Sovereign Fund Atlas Income Fund Atlas Islamic Income Fund Atlas Conservative Allocation Islamic Plan |
| | 51+ | Growth Oriented | High | Equity | Atlas Stock Market Fund Atlas Islamic Stock Fund Atlas Aggressive Allocation Islamic Plan Atlas Moderate Allocation Islamic Plan |

I declare that I understand that this risk profiling questionnaire will help me assess my risk appetite based on the information provided by me. I am aware that my financial needs may change over time depending on my personal and situation objectives. I also understand that this questionnaire does not constitute, in any manner, advice given by the Company. I shall be solely responsible for all my current and future investment, conversion and transfer transactions if these transactions are not in accordance with my above-mentioned risk profiling results. I will not hold the Company liable or responsible for these transactions in any manner. Further, I hereby confirm that all information provided in this form is true to the best of my knowledge.

Name and Signature of Principal / Joint Account Holder(s) (Please also affix stamp in case of Institutional Account)

| | |
|----------------------|----------------------------------|
| Name of Sales Person | Name of Regional / Zonal Manager |
| Signature | Signature |