



# **INVEST BEING** TRUE TO YOUR VALUES

# SHARIAH COMPLIANT **PRODUCTS**

- Atlas Islamic Income Fund
- Atlas Islamic Stock Fund
- Atlas Islamic Fund of Funds





**3** 021-111-688-825



For More Information & Investment:

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Contact Person: Yasir Salamat

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Contact us for queries, comments or suggestions

at spotlight@atlasfunds.com.pk or Ground Floor, Federation House, Shahrae-Firdousi, Clifton, Karachi

## Message From The Editor

#### **Dear Investor**

The first quarter of the current fiscal year has come to an end with our AUM closing at Rs. 25.70 Bn on 30th September, 2019. The funds under its management have depicted a competitive performance across all categories. We are thankful to our investors for the trust and confidence reposed in our investment management capabilities.

#### **Dispatch of Dividends**

This is to inform you that the Investment Committee of Atlas Asset Management Limited (AAML), the Management Company of Atlas Money Market Fund (AMF), Atlas Sovereign Fund (ASF), Atlas Income Fund (AIF) and Atlas Islamic Income Fund (AIIF), under the authority delegated by the Board of Directors of AAML, in their meeting held on September 20, 2019 at Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi, approved the following interim distribution:

	Distribution Rs. Per Unit)	% of Par Value		
Atlas Money Market Fund	4.90	0.98%		
Atlas Sovereign Fund	Nil			
Atlas Income Fund	Nil			
Atlas Islamic Income Fund	Nil			

#### **Financial Report**

Unit holders of Atlas Money Market Fund (AMF), Atlas Sovereign Fund (ASF), Atlas Income Fund (AIF), Atlas Stock Market Fund (ASMF), Atlas Islamic Income Fund (AIIF) and, Atlas Islamic Stock Fund (AISF), Atlas Islamic Fund of Funds (AIFOF) and Atlas Islamic Dedicated Stock Fund (AIDSF), managed by Atlas Asset Management Limited, and the participants of Atlas Pension Fund (APF) and Atlas Pension Islamic Fund (APIF), of which AAML is a Pension Fund manager are hereby informed that the audited financial statements of AMF, ASLF, AIF, ASMF, AIIF, AISF, AIFOF, AIDSF, APF and APIF for the financial year ended June 30, 2019, have been placed on the company website address www.atlasfunds.com.pk and maybe downloaded therefrom.

#### **Our Value Added Services**

Our valued customers can conveniently access to their account balances by utilizing sms based balance inquiry services. Kindly update your Cell numbers with our ISD by calling 021-111-688-825 and avail these services.

You may also contact us through SMS for any investment related details. Simply type: **AAMI"space"Invest"space"City Name** and send it to **8080**.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email **info@atlasfunds.com.pk** 

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Mobile App: Atlas Invest

#### Your Spotlight Team

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## **Market Review**

#### September 2019

#### On The Stock Market Front

KSE-100 index increased by 8.11% (2,406.73 points) to close at 32,078.85 points in Sept-19. Daily average trading volumes increased by 1.48% MoM to 115 Mn shares in Sept-19 from 113 Mn shares during Aug-19. Other Organization, Individuals, Banks, Broker Proprietary Trading were net buyers of USD 13 mn, USD 6 mn, USD 5 mn and USD 4 mn, respectively. Net selling of USD 16 mn, USD 7 mn, USD 4 mn and USD 4 mn was done by Insurance Companies, Companies, Mutual Funds and Foreign Investors, respectively.

Sectors that outperformed the benchmark during the period were Oil & Gas Exploration Companies, Oil & Gas Marketing Companies, Pharmaceuticals, Power Generation & Distribution Companies and Engineering, yielding 18.5%, 17.8%, 11.0%, 10.2% and 9.5% returns, respectively. Cement, Automobile Assembler, Commercial Banks and Fertilizer sectors underperformed the benchmark index yielding -3.3%, -1.6%, 2.9% and 3.7% returns, respectively. Cement sector underperformed the benchmark index on the back of weak investor sentiment despite multi-year low valuations on the back of oversupply concerns, weak demand outlook and low retention prices. Automobile Assembler sector underperformed the KSE-100 index due to declining sales volume. Fertilizer sector underperformed the KSE-100 index after the government unexpectedly revoked ordinance it issued on the 28th August, 2019 allowing fertilizer manufacturers 50% waiver on the outstanding cess charged from 22nd May, 2015 to 31st December, 2018. Oil & Gas Exploration Companies outperformed the benchmark index caused by the sharp increase in international crude oil prices due to shortfall of over 5% of global oil supply. Power Generation & Distribution companies outperformed the KSE-100 index over expectations of issuance of Energy Sukuk II and increased government focus towards resolving circular debt that would improve power sector liquidity and dividend paying ability.

Currently the market is trading at a P.E multiple of 5.70x and has a dividend yield of 8.50%.

### On The Money Market Front

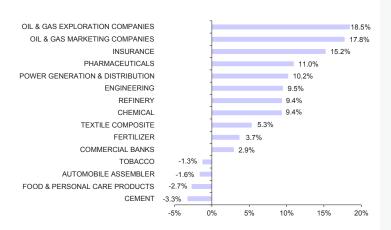
The State Bank of Pakistan maintained the status quo by holding discount rate at 13.75% (SBP Policy Rate at 13.25%) under its latest monetary policy statement announced on September 16, 2019. The central bank's decision was based on inflation outcome which remained as per expectations meanwhile inflation projections for FY20 have remained unchanged since the last monetary policy on 16th July, 2019.

The CPI inflation increased by 11.37% YoY for the month of September'19 (base year 2015-2016). While on monthly basis, CPI increased to 0.8% (base year 2015-2016). The increase in CPI was mainly attributed to rise in prices of perishable and non-perishable food items.

Additionally, M2 experienced a decrease of 0.31% during July 01, 2019 to September 20, 2019, compared to a decrease of 1.26% in the previous corresponding period. Latest reports show that the government's maturity from SBP stood at Rs. 1,090 billion, compared to borrowings of Rs. 1,115 billion in corresponding period last year, whereas, government borrowings from scheduled banks stood at Rs. 1,248 billion for September 2019, as compared to maturities of Rs. 1,187 billion in corresponding period last year.

The Central Bank raised an amount of Rs. 974 billion under the two T-bill auctions conducted during the month. The weighted average yields under the latest auction stood at 13.72% for 3 months T-bill, 13.83% for 6 months T-bill and 13.77% for 12 months T-bill. Six months KIBOR (offer) decreased and averaged at 13.96% during September 2019.

#### Sector Performance - Sep 2019

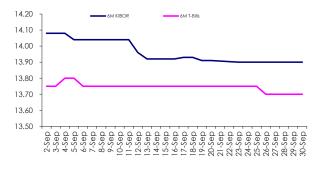


Source: Pakistan Stock Exchange

#### KSE 100 Index & Shares Turnover



#### 6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of Pakistan

# Atlas Money Market Fund (AMF)



(at month end)

(at month end)

(As on 28-Jun-2019)

(As on 17-Apr-19)

Open-ended

Jan-2010

PKR 9,197

PKR 505.22

Money Market Scheme

70/30 composition of:

as selected by MUFAP.

Monday to Friday

Forward Pricina

ITMinds Limited

AM2+(PACRA)

AA(f) (PACRA)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. startling from 21 May 2015) on 12 January 2017. Accordingly, the

provision for SWWF is being made on a daily basis going forward. Up till September 30, 2019, a sum of Rs. 45,660,784 (Rs. 2.51 per unit)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on

financial services to include Asset Management Companies

(AMC's) with effect from 13th June, 2013. On September 04, 2013 a

constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate

petition the Honorable Sindh High Court declared that the FED was

unconstitutional and cannot be charged where provinces are

collecting sales tax. The Federation has filed an appeal in the

Honorable Supreme Court of Pakistan Further, via Finance Act 2016,

the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.20,428,502 up till June 30, 2016.

Low

A. F. Ferguson & Co.

9:00 am to 4:00 pm

0.98% - annualized (Incl Govt Levy) 0.35% rep Gov levy, WWF & SECP Fee

70% three months PKRV rates; and 30% three (3) months average deposit rate of three (3) –AA rated Scheduled Banks

Current level of Management Fee is

0.45% of Average Annual Net Assets

Central Depository Company Ltd.

**Fund Facts** 

Launch Date

Net Assets (mn)

Total Expense Ratio

Fund Type

Category

Govt Levy Benchmark(BM)

Dealing Days

Cut Off timings

Pricina mechanism

Management Fee

Asset Manager Rating

Risk Profile of the Fund:

has been provided for SWWF.
Federal Excise Duty (FED)

Sindh Workers' Welfare Fund (SWWF)

(Rs.1.12 per unit as on September 30, 2019)

Fund Stability Rating:

Front End Load

Trustee

Reaistrar

Auditor

NAV

#### September 2019

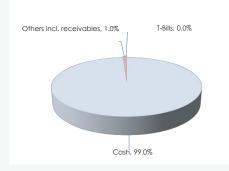
#### Investment Objective

To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

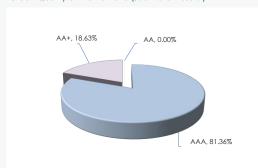
Asset Mix*	Sep-19	Aug-19
Cash	99.0%	2.4%
Others incl. receivables	1.0%	0.1%
T-Bills	0.0%	97.5%

AMF
Nil
1.00

#### Asset Allocation (% of Total Assets )



#### Credit Quality of the Portfolio (% of Total Assets)



### Yearly Performance\*





#### Trailing Performance

	30 Days	90	180 Days 365 Days YTD 3 Years		3 Years	3 Vears	5 Years ***	Since	CAGR **
	(1 Month)	Days		(1 Year)	ווט	3 reals ***	3 reals ···	Inception	CAGR **
Returns*	13.12%	12.84%	11.67%	10.52%	12.84%	21.90%	40.37%	122.17%	8.58%
Benchmark	12.89%	12.62%	11.75%	10.24%	12.62%	16.74%	35.88%	110.74%	7.72%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

#### Monthly Performance History

Monthly Performance	Annualized return: (Absolute return) 1(365/No. of adys)												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	12.42%	12.60%	13.12%										12.84%
2018-19	6.83%	6.49%	6.80%	7.84%	7.19%	8.70%	9.20%	9.71%	9.67%	9.76%	8.51%	11.86%	8.87%

MUFAP's Recommended Format

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\* %</sup> of Gross Asset

<sup>\*</sup>Annualized Return

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any

# Atlas Sovereign Fund (ASF)



#### September 2019

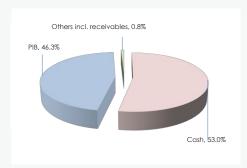
#### Investment Objective

To provide unit-holders competitive returns with medium risk and high liquidity by investing in Government Securities and Debt Instruments

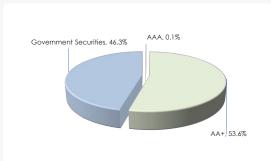
Asset Mix*	Sep-19	Aug-19
Cash	53.0%	4.5%
PIB	46.3%	30.3%
Others incl. receivables	0.8%	0.5%
T-Bills	0.0%	64.8%

Leverage & Maturity Profile	ASF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	984.76

#### Asset Allocation (% of Total Assets)



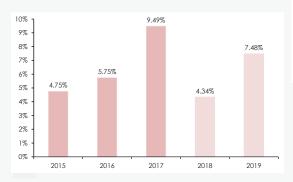
#### Credit Quality of the Portfolio (% of Total Assets)



#### Yearly Performance\*



#### Payout History (% on Opening NAV)



#### Trailina Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR **
Returns-	20.20%	15.76%	11.31%	10.32%	15.76%	23.70%	N/A	42.62%	7.62%
Benchmark	13.78%	13.70%	12.84%	11.09%	13.70%	21.22%	N/A	39.46%	6.91%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\*3Y returns are till FY19

#### **Fund Facts** Fund Type

Category Launch Date Net Assets (mn) Total Expense Ratio Govt Levy Benchmark(BM) Dealing Days Cut Off timings Pricing mechanism

Management Fee

Open-ended Income Scheme Dec-2014

PKR 3,055 PKR 104.32 (at month end) 1.39% - annualized (Incl Govt Levy) 0.44% rep Gov levy, WWF & SECP Fee Average 6 Months PKRV rates Monday to Friday 9:00 am to 4:00 pm

Current level of Management Fee is 10% of the Gross Earnings subject to a minimum fee of 0.45% of average daily Net Assets and maximum fee of 0.80% of Average Annual Net Assets.

Front End Load

Trustee Registrar Auditor

Central Depository Company Ltd.

**ITMinds Limited** A. F. Ferguson & Co.

Forward Pricing

Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019)

Risk Profile of the Fund: Fund Stability Rating

Medium

AA(f) (PACRA) (As on 17-Apr-19)

Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till September 30, 2019, a sum of Rs. 3,929,328 (Rs. 0.13 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various penilion has been liked in sindin high Coolin (Snc.) joinily by Valious AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as  $\boldsymbol{a}$ matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.905,341 up till June 30, 2016. (Rs.0.03 per unit as on September 30, 2019)

Monthly Performance	History		*Annualizea re	turn: (Absolute re	eium) "(365/NO. C	or adys)							
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	11.71%	14.93%	20.20%										15.76%
2010 10	5 77%	4 U12	4 08%	7 37%	6.83%	8 79%	1/19192	4 83%	7 45%	11 38%	-0.56%	8 35%	7 7 1 97

Investment	Committee
11110311110111	COMMINIO

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\* %</sup> of Gross Asset

<sup>\*</sup>Annualized Return

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

# Atlas Income Fund (AIF)



#### September 2019

#### Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

Asset Mix* TFCs/Sukuks	<b>Sep-19</b> 34.4%	<b>Aug-19</b> 35.5%
Cash	33.4%	34.2%
PIB	30.6%	25.5%
Others incl. receivables	1.5%	2.1%
T-Bills	0.0%	2.7%

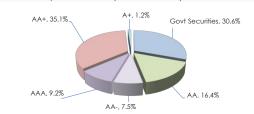
AIF
Nil
1096.69

#### \* % of Gross Asset

#### TFC/Sukuk Holding (% of Total Assets)

Habib Bank Ltd	9.10%	9.24%
Bank Al-Falah Ltd	6.07%	6.13%
Dawood Hercules Sukuk	5.67%	6.37%
Hub Power Co. Ltd.	4.74%	4.79%
Bank Al Habib Ltd	3.13%	3.16%
Askari Bank	3.08%	3.12%
Meezan Bank Sukuk	1.49%	1.50%
Soneri Bank	1.17%	1.18%

#### Credit Quality of the Portfolio (% of Total Assets)



The Income scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest Financial Statements

		Investment							
Issuers	Type (Secured)	Value before provision	Provision Held	Value after provision	% of Net/Gross Assets	Suspended Mark up (fully provided)			
Agritech Limited	Sukuk	15,225,000	(15,225,000)	-	-	18,071,819			
Agritech Limited	PPTFC	29,976,000	(29,976,000)	-	-	35,374,384			
Agritech Limited	TFC - IV	7,494,000	(7,494,000)	-	-	8,979,543			
Agritech Limited	TFC II	11,015,000	(11,015,000)	-	-	-			
Azgard Nine Limited	TFC	7,871,511	(7,871,511)	-	-	7,328,769			
Azgard Nine Limited	TFC-V	5,375,000	(5,375,000)	-	-	-			
Telecard Limited	TFC	4,668,990	(4,668,990)	-	-	982,438			
		81,625,501	(81,625,501)	-	-	70,736,953			

#### Yearly Performance





\*Annualized Return

\*Funds returns computed on NAV to NAV with the dividend reinvestment,if any

#### Trailing Performance

	30 Days	90	180 Days	365 Days	YTD	3 Years	5 Years	Since	CAGR **
	(1 Month)	Days		(1 Year)	לווץ	3 rears	5 rears	Inception	
Returns*	18.28%	14.90%	10.78%	9.96%	14.90%	18.68%	43.85%	256.17%	8.52%
Benchmark	13.96%	13.86%	13.01%	11.64%	13.85%	24.38%	44.38%	306.44%	9.72%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

#### **Fund Facts**

Fund Type Open-ended Category Income Scheme Mar-2004 Launch Date

Net Assets (mn) PKR 3,100 (at month end) NAV PKR 532.69 (at month end) Total Expense Ratio 1.49% - annualized (Incl Govt Levy) 0.43% rep Gov levy, WWF & SECP Fee Govt Levy Benchmark(BM) Average 6 Months KIBOR (Ask)

Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing

Current level of Management Fee is Management Fee 0.8% of Average Annual Net Assets

Front End Load Nil

Trustee Central Depository Company Ltd

Registrar ITMinds Limited Auditor EY Ford Rhodes

Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019) Risk Profile of the Fund: Medium

Fund Stability Rating : AA-(f) (PACRA) (As on 17-Apr-19)

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till September 30, 2019, a sum of Rs. 30,912,296 (Rs. 5.31 per unit) has been provided

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.23,582,971 up till June 30, 2016. (Rs.4.05 per unit as on September 30, 2019)

#### Investment Plans

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

Atlas Bachat Plan	AIF	ASMF
Weight	85%	15%
Weighted Av. Return (2019-20)	11.8%	
Weighted Av. Return (2018-19)	3.41%	
Weighted Av. Return (2017-18)	3.38%	
Weighted Av. Return (2016-17)	9.72%	
Atlas Bachat Balanced Plan	AIF	ASMF
Weight	50%	50%
-		30%
Weighted Av. Return (2019-20)	4.49%	
Weighted Av. Return (2018-19)	-5.8%	
Weighted Av. Return (2017-18)	0.04%	
Weighted Av. Return (2016-17)	19.6%	
Atlas Bachat Growth Plan	AIF	ASMF
Weight	15%	85%
Weighted Av. Return (2019-20)	-2.8%	
Weighted Av. Return (2018-19)	-15%	
Weighted Av. Return (2017-18)	-3.3%	
Weighted Av. Return (2016-17)	29.5%	

Monthly Performance	History		*Annualized re	eturn: (Absolute	return) *(365/No	o. of days)							
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	10.77%	15.24%	18.28%										14.90%
2018-19	7.27%	4.35%	3.46%	9.47%	8.50%	5.32%	10.49%	9.32%	7.86%	10.33%	-0.08%	9.24%	7.33%

MUFAP's Recommended Format

#### Investment Committee

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haa
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

Ν

# Atlas Stock Market Fund (ASMF)



2.66% - annualized (Incl Govt Levy)

(at month end)

(at month end)

#### September 2019

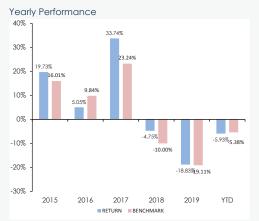
#### Investment Objective

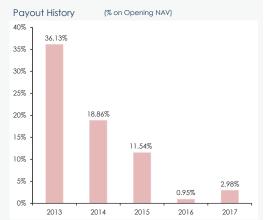
To provide long term capital growth from an actively managed portfolio invested in listed companies in Pakistan.

Asset Mix* Equities	<b>Sep-19</b> 97.7%	<b>Aug-19</b> 97.2%	
Others incl. receivables	1.5%	0.9%	
Cash	0.7%	1.9%	

Leverage Profile	ASMF
Leverage:	Nil

#### \* % of Gross Asset





<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

#### Sector Allocation % of Total Assets

Sector	Sep-19	Aug-1
Commercial Banks	27.8	28.9
Oil & Gas Exploration	26.0	24.2
Fertilizer	13.7	14.7
Power Generation & Distribution	7.9	7.9
Cement	5.3	5.9
Oil & Gas Marketing	5.1	4.4
Textile Composite	3.7	3.8
Technology & Communications	2.6	2.6
Engineering	2.4	2.6
Pharmaceuticals	2.3	2.0
Leather & Tanneries	8.0	-
Inv. Bank/Inv. Companies/Securities Co.	0.1	0.1
Textile Spinning	0.0	0.0
Foods & Personal Care	0.0	0.0

#### Top 10 Holding % of Total Assets

Scrip	%	Sectors
Oil & Gas Development Co. Ltd	9.0	Oil & Gas Exploration
Engro Corporation Limited	6.5	Fertilizer
United Bank Limited	6.5	Commercial Banks
Hub Power Company Limited	6.4	Power Gen & Dist
Pakistan Petroleum Limited	6.1	Oil & Gas Exploration
Bank Al Habib Limited	6.0	Commercial Banks
Mari Petroleum Co. Ltd	5.7	Oil & Gas Exploration
Bank Alfalah Limited	5.3	Commercial Banks
Pakistan Oilfields Limited	5.3	Oil & Gas Exploration
Engro Fertilizers Limited	4.4	Fertilizer

#### **Fund Facts**

Total Expense Ratio

 Fund Type
 Open-ended

 Category
 Equity Scheme

 Launch Date
 Nov-2004

 Net Assets (mn)
 PKR 5,152

 NAV
 PKR 474.05

Govt Levy 0.32% rep Gov levy, WWF & SECP Fee
Benchmark KSE-100 Index
Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm

Pricing mechanism Forward Pricing

Management Fee Current level of Management Fee is 2% of Average Annual Net Assets

Front End Load Upto 2% \*

Trustee Central Depository Company Ltd.

Registrar ITMinds Limited Auditor EY Ford Rhodes

Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019)

Risk Profile of the Fund: High

\* On amount less than or equal to Rs.25 Mn. However, in case where transactions are done online or through the website, the maximum frontend load will be up to 1.5%.

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till September 30, 2019, a sum of Rs. 38,835,533 (Rs. 3.57 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs. 20,301,988 up till June 30, 2016. (Rs. 1,87 per unit as on September 30, 2019)

For Investment Plans please refer to AIF on pre-page.

#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ***	5 Years	Since Inception	CAGR **
Returns*	9.09%	-5.93%	-17.05%	-22.64%	-5.93%	3.40%	30.05%	530.82%	13.20%
Benchmark	8.11%	-6.50%	-15.63%	-21.76%	-5.38%	-10.27%	14.33%	481.72%	12.58%

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

#### Monthly Performance History

of the first of th													
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	-5.45%	-8.80%	9.09%										-5.93%
2018-19	1.98%	-1.80%	-1.43%	3.17%	-3.39%	-10.95%	11.77%	-3.43%	-1.10%	-5.29%	-1.36%	-7.09%	-18.83%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

invesiment continued										
M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq					
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities					

# Atlas Islamic Income Fund (AIIF)



(at month end)

#### September 2019

#### Investment Objective

To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

Asset Mix*	Sep-19	Aug-19
Cash	84.6%	84.8%
Sukuk	13.8%	13.4%
Others incl. receivables	1.6%	1.8%
Total Including FoF	100.0%	100.0%
Total Excluding FoF	68.8%	68.5%

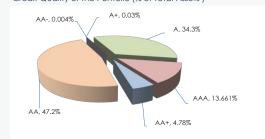
Leverage & Maturity Profile	AllF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	223.43

\* % of Gross Asset

#### Sukuk Holding (% of Total Assets)

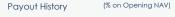
Dawood Hercules Sukuk	6.54%	6.53%
Hub Power Co. Ltd.	3.79%	3.61%
Meezan Bank Sukuk	3.45%	3.28%

#### Credit Quality of the Portfolio (% of Total Assets)



#### Yearly Performance<sup>3</sup>







#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ···	5 Years ···	Since Inception	CAGR ++
Returns*	12.78%	12.18%	11.25%	10.16%	12.18%	20.62%	35.77%	135.21%	8.11%
Benchmark	6.09%	5.74%	5.34%	4.46%	5.74%	9.68%	23.12%	93.00%	6.08%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

Monthly Performance History									Weighted Av.	-6%		
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
2019-20	11.28%	12.14%	12.78%									
2018-19	5.38%	6.09%	6.30%	6.39%	8.80%	7.94%	8.66%	9.20%	9.82%	8.98%	8.31%	12.40
*Annualized return: (Absolute return) *(365/No. of days)												

#### Investment Committee

MUFAP's Recommended Format

IIIvesiiiieiii Comiiiiiiee					
M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

### This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

#### **Fund Facts**

Net Assets (mn)

Fund Type	Open-ended	
Category	Islamic Income	e Scheme
Launch Date	Oct-2008	
Net Assets (mn)	PKR 1.432	(at m

Net Assets (Excluding (at month end) Investment by fund of

funds) (Rs mn) PKR 519.40 (at month end) 0.89% - annualized (Incl Govt Levy) Total Expense Ratio Govt Levy 0.32% rep Gov levy, WWF & SECP Fee Benchmark

Six (6) months average deposit rates of three (3) -A rated scheduled Islamic Banks or Islamic windows of Conventional Banks as selected by MUFAP

Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Forward Pricing Pricing mechanism

Current level of Management Fee is 0.3% Management Fee of Average Annual Net Assets

Front End Load Nil Trustee Central Depository Company Ltd.

Registrar ITMinds Limited EY Ford Rhodes Auditor

AM2+(PACRA) Asset Manager Rating (As on 28-Jun-2019) Dr. Mufti Muhammad Wasie Fasih Butt Shariah Advisor

Risk Profile of the Fund: Medium Fund Stability Rating: AA-(f) (PACRA) (As on 17-Apr-19)

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till September 30, 2019, a sum of Rs. 4,961,098 (Rs. 1.80 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.1,733,902 up till June 30, 2016. (Rs.0.63 per unit as on September 30, 2019)

#### Shariah Compliant Investment Plans

These are allocations between AIIF and AISF aimimg at a customized investment approach to the investors to meet their personal goals and preferences.

Atlas Bachat	Islamic Plan		AIIF	AISF			
Weight			85%	15%			
Weighted Av	Return (2019-	-20)	9.51%				
Weighted Av	Return (2018-	-19)	4.37%				
Weighted Av	. Return (2017:	-18)	3%				
Atlas Bachat	Balanced Isla	mic Plan	AllF	AISF			
Weight			50%	50%			
Weighted Av	Return (2019-	-20)	3.28%				
Weighted Av	Return (2018-	-19)	-5.2%				
Weighted Av	Return (2017-	-18)	-1.5%				
Atlas Bachat	Growth Islami	c Plan	AllF	AISF			
Weight			15%	85%			
Weighted Av	Return (2019-	-20)	-3%				
Weighted Av	Return (2018-	-19)	-15%				
Weighted Av	Return (2017-	-18)	-6%				
Mar	Apr	May	Jun	YTD			
				12.18%			
9.82%	8.98%	8.31%	12.40	8.48%			

<sup>\*</sup>Annualized Performance

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

# Atlas Islamic Stock Fund (AISF)



#### September 2019

#### Investment Objective

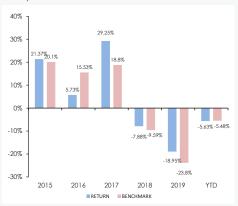
To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

Asset Mix* Equities	<b>Sep-19</b> 95.8%	<b>Aug-19</b> 96.1%
Cash	2.2%	3.3%
Others incl. receivables	2.0%	0.6%

AISF
Nil

#### \* % of Gross Asset

#### Yearly Performance





\*Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

#### Sector Allocation % of Total Assets

Sector	Sep-19	Aug-19
Oil & Gas Exploration	32.5	31.0
Fertilizer	15.4	17.0
Commercial Banks	11.5	13.1
Power Generation & Distribution	8.4	8.7
Cement	8.2	9.6
Oil & Gas Marketing	7.4	6.8
Pharmaceuticals	3.4	2.1
Engineering	3.1	2.6
Textile Composite	2.2	2.7
Inv. Bank/Inv. Companies/Secu	2.0	2.2
Leather & Tanneries	1.1	-
Chemicals	0.5	0.5
Foods & Personal Care	0.0	0.0

#### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Oil & Gas Development Co. Ltd	11.5	Oil & Gas Exploration
Meezan Bank Limited	9.6	Commercial Banks
Engro Corporation Limited	8.9	Fertilizer
Pakistan Petroleum Limited	8.2	Oil & Gas Exploration
Hub Power Company Limited	7.5	Power Gen & Dist
Mari Petroleum Co. Ltd	6.6	Oil & Gas Exploration
Engro Fertilizers Limited	6.5	Fertilizer
Pakistan Oilfields Limited	6.3	Oil & Gas Exploration
Lucky Cement Limited	5.2	Cement
Pakistan State Oil Co. Ltd	4.8	Oil & Gas Marketing

#### **Fund Facts**

Fund Type Open-ended
Category Islamic Equity Scheme
Launch Date Jan-2007
Net Assets (mn) PKR 1,175 (at month end)

NAV PKR 405.67 (at month end)
Total Expense Ratio 2.8% - annualized (Incl Govt Levy)
Govt Levy 0.33% rep Gov levy, WWF & SECP Fee
Benchmark KMI - 30 Index

Benchmark KMI - 30 Index
Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing

Management Fee Current level of Management Fee is 2% of Average Annual Net Assets

Front End Load Upto 2% \*

Trustee Central Depository Company Ltd.
Registrar ITMinds Limited

Auditor EY Ford Rhodes
Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019)
Sharigh Advisor Dr. Muffi Muhammad Wasie Fasih But

Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt
Risk Profile of the Fund:
High

\* On amount less than or equal to Rs.25 Mn. However, in case where transactions are done online or through the website, the maximum frontend load will be up to 1.5%.

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till September 30, 2019, a sum of Rs. 15,491,187 (Rs. 5.35 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the thonorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.10.453,385 up till June 30, 2016. (Rs.3.61 per unit as on September 30, 2019)

For Shariah Compliant Investment Plans please refer to AIIF on prepage.

#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years ···	Since Inception	CAGR **
Returns*	9.40%	-5.63%	-18.32%	-23.57%	-5.63%	-3.50%	23.84%	293.90%	11.38%
Benchmark	10.65%	-5.48%	-18.20%	-26.12%	-5.48%	-18.20%	13.49%	N/A	N/A

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	-5.86%	-8.37%	9.40%										-5.63%
2018-19	1.70%	-0.58%	-1.03%	4.69%	-3.91%	-9.72%	8.90%	-2.03%	-2.27%	-6.21%	-2.12%	-6.83%	-18.95%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAF'S RECOMMENDED FORMA

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

# Atlas Islamic Dedicated Stock Fund (AIDSF)



(at month end)

(at month end)

(at month end)

#### September 2019

#### Investment Objective

To provide other 'Fund of Funds' Schemes & Investment Advisory Clients (only managed by Atlas Asset Management Limited) an avenue for investing in Shariah Compliant Equities.

Asset Mix* Equities	<b>Sep-19</b> 96.7%	<b>Aug-19</b> 97.7%
Others incl. receivables	3.1%	1.9%
Cash	0.2%	0.3%
Total Including FoF	100.0%	100.0%
Total Excluding FoF	0.0%	0.0%

Leverage Profile	AIDSF
Leverage:	Nil

#### **Fund Facts** Fund Type

Open-ended Category Islamic Equity Scheme Launch Date Jan-2019

Net Assets (mn) PKR 284 PKR 0.00

Net Assets (Excluding Investment by fund of funds) (Rs mn)

NAV

PKR 389.78 Total Expense Ratio 3.48% - annualized (Incl Govt Levy) Govt Levy 0.34% rep Gov levy, WWF & SECP Fee Benchmark KMI - 30 Index

Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing

Current level of Management Fee is 2% of Avg. Management Fee

Annual Net Assets Front End Load Upto 2% \*

Central Depository Company Ltd. Trustee Registrar **ITMinds Limited** 

Auditor **FY Ford Rhodes** 

AM2+(PACRA) Asset Manager Rating (As on 28-Jun-2019)

Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt

Risk Profile of the Fund:

\* On amount less than or equal to Rs 25 Mn. However, in case where

transactions are done online or through the website, the maximum frontend load will be up to 1.5%.

#### Sindh Workers' Welfare Fund (SWWF)

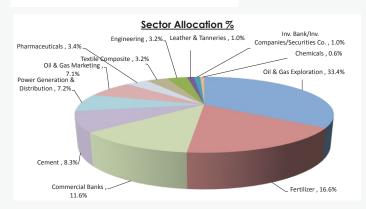
Uptill September, 2019 the fund has provided a sum of Rs. 0 against Sindh Workers' Welfare Fund (SWWF) Liability.

\* % of Gross Asset

#### Sector Allocation % of Total Assets Sector Oil & Gas Exploration Fertilizer 16.6 18.1 Commercial Banks 11.6 8.3 Cement 7.2 7.1 3.4 Power Generation & Distribution 8.1 Oil & Gas Marketing **Pharmaceuticals** 2.5 3.2 Textile Composite 3.2 3.0 Leather & Tanneries 1.0 1.2 Inv. Bank/Inv. Companies/Secur 1.0 0.7 0.6 Chemicals

#### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Oil & Gas Development Co. Ltd Meezan Bank Limited Engro Corporation Limited	11.3 9.7 9.2	Oil & Gas Exploration Commercial Banks Fertilizer
Pakistan Petroleum Limited Engro Fertilizers Limited	9.1 7.3	Oil & Gas Exploration Fertilizer
Mari Petroleum Co. Ltd	6.5	Oil & Gas Exploration
Hub Power Company Limited	6.5	Power Gen & Dist
Pakistan Oilfields Limited	6.4	Oil & Gas Exploration
Lucky Cement Limited	5.5	Cement
Pakistan State Oil Co. Ltd	3.8	Oil & Gas Marketing





#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR	
Returns*	9.32%	-5.77%	-18.73%	N/A	-5.77%	N/A	N/A	-22.04%	N/A	
Benchmark	10.65%	-6.78%	-18.20%	N/A	-5.48%	N/A	N/A	-22.68%	N/A	

<sup>\*</sup>Actual Returns from Jan 10, 2019 - Not Annualized

#### Monthly Performance History

Year Ju	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
<b>2019-20</b> -5.84	% -8.45%	9.32%										-5.77%
2018-19 -	-	-	-	-	-	1.84%	-2.20%	-2.54%	-6.47%	-1.85%	-7.16%	-17.27%

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Fauities

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any

# Atlas Islamic Fund of Funds (AIFOF)



#### September 2019

#### Investment Objective

To provide unit holders an opportunity to earn potentially high returns through investment as per respective Allocation Plans by investing in Shariah Compliant Fixed Income Schemes and Equity based Collective Investment Schemes.

#### Atlas Islamic Fund of Funds Asset Allocation (% of Total Assets) AIDSE AllF Cash Others incl. receivables Atlas Aggressive Allocation Islamic Plan (AAAIP) 72.9% 25.6% 1.2% 0.3% Atlas Moderate Allocation Islamic Plan (AMAIP) 52.4% 45.3% 1.6% 0.7% Atlas Conservative Allocation Islamic Plan (ACAIP) 28.2% 70.8% 0.8% 0.2% Atlas Islamic Capital Preservation Plan (AICPP) 29.8% 68.3% 1.7% 0.1%

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD 3	Years	5 Years	Since Inception	CAGR
AAAIP	6.61%	-2.75%	-11.60%	N/A	-2.75%	N/A	N/A	-13.66%	N/A
Benchmark	7.38%	-3.62%	-11.19%	N/A	-2.71%	N/A	N/A	-13.87%	N/A
AMAIP	4.92%	-0.94%	-6.78%	N/A	-0.94%	N/A	N/A	-7.78%	N/A
Benchmark	5.32%	-1.91%	-6.90%	N/A	-1.25%	N/A	N/A	-8.65%	N/A
ACAIP	2.88%	1.22%	-0.27%	N/A	1.22%	N/A	N/A	0.28%	N/A
Benchmark	2.80%	0.00%	0.00%	N/A	0.34%	N/A	N/A	-1.95%	N/A
AICPP	3.08%	0.63%	-2.07%	N/A	0.63%	N/A	N/A	-1.79%	N/A
Benchmark	3.03%	-0.56%	-3.10%	N/A	-0.16%	N/A	N/A	-3.54%	N/A

<sup>\*</sup>Actual Returns - Not Annualized

#### **Net Assets** (PKR Mn.)

	September 2019	August 2019
AAAIP	PKR 90	PKR 85
AMAIP	PKR 103	PKR 98
ACAIP	PKR 121	PKR 119
AICPP	PKR 433	PKR 421

#### NAV

	September 2019	August 2019
AAAIP	PKR 431.69	PKR 404.92
AMAIP	PKR 461.08	PKR 439.44
ACAIP	PKR 501.38	PKR 487.36
AICPP	PKR 491.04	PKR 476.38

#### **Expense Ratio**

	Septem	iber 2019	August	August 2019		
	Expense		Expense Ratio			
	Ratio %	Govt. Lev %	%	Govt. Lev %		
AAAIP	0.46	0.04	0.49	0.03		
MAIP	0.43	0.03	0.46	0.03		
CAIP	0.51	0.04	0.43	0.03		
NICPP	0.35	0.03	0.30	0.03		
ICPP	0.35	0.03	0.30			

Max. Multiplier Min. Multiplier **Funds Multiplier:** AICPP 1.72 1.43

#### **Fund Facts**

Fund Type Open-ended Category Islamic Fund of Funds Launch Date Jan-2019

Govt Levy 0.04% rep Gov levy, WWF & SECP Fee Benchmark The benchmark of each allocation Plan will be the weighted average return of KMI-30 Index, and Six months average deposit rates of three (3) A rated Islamic Banks or Islamic windows of conventional banks as selected by MUFAP based on the

actual proportion of investment in Equity, Income schemes and bank deposit made by the respective allocation Plan.

Leverage

Monday to Friday Dealing Days Cut Off timings 9:00 am to 4:00 pm Forward Pricing Pricing mechanism Management Fee Upto 1%\* Upto 2% \*\* Front End Load 2.5% on CPPI \*\*\* Back End Load

Trustee Central Depository Company Ltd.

Registrar ITMinds Limited **EY Ford Rhodes** 

Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019)

Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt **Risk Profile** Plan Specific Subscription Period Subscription period for AICPP has been

Duration The Duration of the Allocation Plans is Perpetual. However, the initial maturity

of - (AICPP) shall be thirty month (2.5

vears).

- \* No Management fee in case of investment is made in CIS of AAML. However, management fee of 1% of average annual net assets in case investment is made in Cash/ Near Cash instruments, savings and term deposits made with Islamic banks or Islamic banking windows of commercial banks.
- \*\* On amount less than or equal to Rs.25 Mn. However, in case where transactions are done online or through the website, the maximum front-end load will be up to 1.5%.
- \*\*\* Back-end Load shall be charged to the CPPI base plan. 2.5% back-end Load shall be charged in case redemption from the fund is made before the stated maturity/duration of the CPPI Plan(s).

#### Sindh Workers' Welfare Fund (SWWF)

Uptill September, 2019 the funds has provided an amount of Rs. 0 (AAAIP), Rs. 25,301 (AMAIP) Rs. 30,172 (ACAIP) and Rs. 54,942 (AICPP) against Sindh Workers' Welfare Fund (SWWF)

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

**Investment Committee** 

M. Abdul Samad Chief Executive Offi Director Chief Investment Officer Head of Portfolio Management Head of Fixed Income Head of Equition

# **Atlas Pension Fund (APF)**



#### September 2019

#### Investment Objective

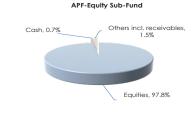
- a) The APF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

#### Yearly Performance



\*Actual Returns - Not Annualized







12.34%

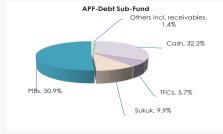
\*Annualized Return

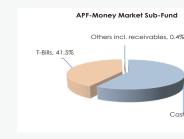
10.8%

14%

12%

10%





#### \*Annualized Return

## Sector Allocation % Total Assets for

APF-Equity Sub Fund		
Sector	Sep-19	Aug-19
Commercial Banks	27.7	29.0
Oil & Gas Exploration	25.7	24.7
Fertilizer	13.5	14.2
Power Generation & Distribution	7.1	7.2
Cement	5.8	6.0
Oil & Gas Marketing	5.2	4.6
Textile Composite	3.6	3.5
Technology & Communications	2.5	2.7
Engineering	2.2	2.4
Pharmaceuticals	2.0	1.9
Leather & Tanneries	0.9	0.0
Others	1.5	1.5
Trailing Porformance		

#### Top 10 Holdings % Total Assets for APF-Equity Sub Fund

Scrip	%	Sectors
Oil & Gas Development Co. Ltd	9.0	Oil & Gas Exploration
United Bank Limited	6.3	Commercial Banks
Pakistan Oilfields Limited	6.1	Oil & Gas Exploration
Engro Corporation Limited	5.9	Fertilizer
Bank Al Habib Limited	5.7	Commercial Banks
Mari Petroleum Co. Ltd	5.6	Oil & Gas Exploration
Hub Power Company Limited	5.5	Power Gen & Dist
Bank Alfalah Limited	5.3	Commercial Banks
Pakistan Petroleum Limited	5.1	Oil & Gas Exploration
Habib Bank Limited	4.2	Commercial Banks

Cash. 58.1%

#### **Fund Facts**

Fund Inception Date Jun-2007

Front End Load 3% (Front-end) of contribution 1.5% of Avg. Annual N.A. Management Fee 0.75% of Avg. Annual N.A. (Debt)

0.50% of Avg. Annual N.A.

Trustee Central Depository Company Ltd. Reaistra ITMinds Limited

EY Ford Rhodes

Minimum Investment Rs.5,000/- or 10% of monthly income (which ever is lower) Fliaibility

Any Pakistani (resident or non-resident), who holds a

valid NTN or CNIC/NICOP

Asset Manager Rating	AM2+(PACRA)	(As on 28-Jun-2019)
(at month end)	Net Assets (mn)	NAV
APF-Equity (ESF)	PKR 363	PKR 389.83
APF-Debt (DSF)	PKR 390	PKR 271.84
APF-M.M (MMSF)	PKR 373	PKR 261.21

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till September 30, 2019, a sum of Rs. 2,516,618 (Rs. 2.71 per unit) (ESF), Rs. 2,093,236 (Rs. 1.46 per unit) (DSF) and Rs. 1,535,010 (Rs. 1.08 per unit) (MSF) has been provided for

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, The Scheme has held provision for FED liability which amounted to (ESF) Rs.1.523.347. (DSF) Rs.1.124.175. (MSF) Rs.706.273 up till June 30, 2016 which is Rs.1.64, Rs.0.78, Rs.0.49 per unit respectively as on September 30, 2019

#### Atlas Pension Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The weighted averag return below

Allocation Scheme	APF-ESF	APF-DSF	APF-MMSI
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (2019-20)			-0.92%
Weighted Av. Return (2018-19)			-12.33%
Weighted Av. Return (2017-18)			-1.38%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on Weighted Av. Return (2019-20) Weighted Av. Return (2018-19) Weighted Av. Return (2017-18)	50%	40%	10% 5.3% -4.87% 1.04%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	25%	60%	15%
Weighted Av. Return (2019-20)			10.63%
Weighted Av. Return (2018-19) Weighted Av. Return (2017-18)			1.3% 3.04%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	60%	40%
Weighted Av. Return (2019-20)			15.06%
Weighted Av. Return (2018-19)			7.76%
Weighted Av. Return (2017-18)			5.12%
(v) Lifecycle			
Lifecycle scheme allocates invest	ments amon	a the sub fun	ds and the

varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

(vi) Customized	0-100%	0-100%	0-100%
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9.18%	289.83%	11.73%	22.57%	171.84%	8.49%	12.33%	161.21%	8.14%
(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR
30 Days	Since	CAGR**	30 Days -	Since	CAGR**	30 Days •	Since	CAGR**
Al	APF-Equity Sub-Fund APF-Debt Sub-Fund			APF-	APF-Money Market Sub-Fund			

### MUFAP's Recommended Format Investment Committee

M. Abdul Samad Al	di H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer Di	irector	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

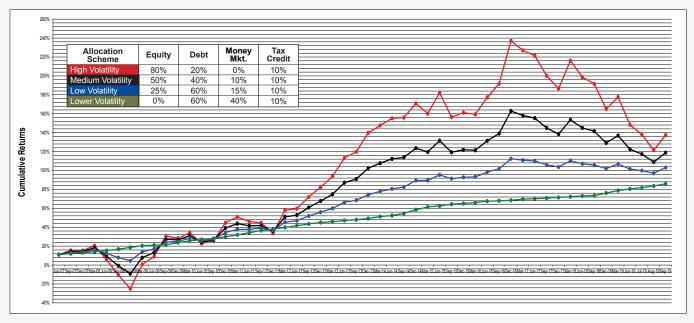
# Atlas Pension Fund (APF)



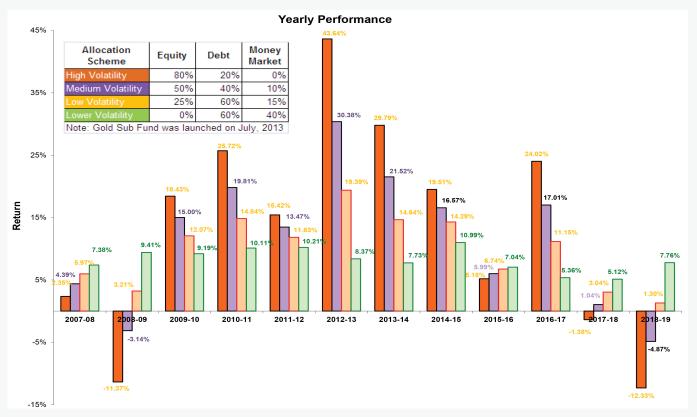
Year ended June 30

September 2019

# Atlas Pension Fund (On allocation as stated in the box) Appreciation in value of investment over cost net of tax credit



Equal contribution made to the allocation schemes in APF each month.



Assumptions:
1. Based on equal monthly contributions.

Reallocation/rebalancing once a year.

# Atlas Pension Islamic Fund (APIF)



#### September 2019

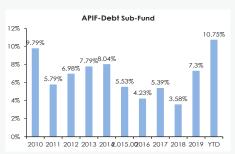
#### Investment Objective

- a) The APIF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APIF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APIF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

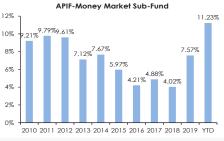
#### Yearly Performance



\* Actual Returns - Not Annualized



\*Annualized Return



## Sector Allocation % Total Assets for

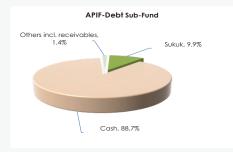
Alli-Equity 300 Fulla		
Sector	Sep-19	Aug-19
Oil & Gas Exploration	30.8	29.4
Fertilizer	15.8	17.0
Commercial Banks	10.9	12.0
Cement	9.2	9.8
Power Generation & Distribution	8.7	8.9
Oil & Gas Marketing	8.2	7.3
Textile Composite	3.8	4.1
Pharmaceuticals	3.0	2.9
Engineering	2.9	3.1
Chemicals	1.2	1.2
Inv. Bank/Inv. Companies/Securities Co.	1.1	1.2
Others	1.7	0.8

Iralling Ferform	ance							
APIF-Equity Sub-Fund		APIF-Debt Sub-Fund			APIF-Money Market Sub-Fund			
30 Days	Since	CAGR**	30 Days -	Since	CAGR**	30 Days +	Since	CAGR**
(1 Month) In	nception	CAGR	(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR
9.48% 3	61.79%	13.71%	11.32%	120.89%	6.88%	12.20%	134.14%	7.41%
*Annualized return: (Absolute return) *(365/No. of days) ** CAGR Since Inception								

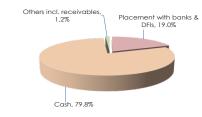
MUFAP's Recommended Format

#### Portfolio Composition





## APIF-Money Market Sub-Fund



#### Top 10 Holdings % Total Assets for APIF-Equity Sub Fund

scrip	/0	seciois
Oil & Gas Development Co. Ltd	8.9	Oil & Gas Exploration
Meezan Bank Limited	8.8	Commercial Banks
Engro Corporation Limited	8.7	Fertilizer
Pakistan Petroleum Limited	8.2	Oil & Gas Exploration
Hub Power Company Limited	7.8	Power Gen & Dist
Mari Petroleum Co. Ltd	7.1	Oil & Gas Exploration
Engro Fertilizers Limited	7.0	Fertilizer
Pakistan Oilfields Limited	6.5	Oil & Gas Exploration
Lucky Cement Limited	5.2	Cement
Pakistan State Oil Co. Ltd	5.0	Oil & Gas Marketing

#### **Fund Facts**

runa inception Date	NOV-2007			
Front End Load	3% (Front-end) of contribution			

Management Fee 1.5% of Avg. Annual N.A. 0.75% of Avg. Annual N.A. 0.50% of Avg. Annual N.A. (M.Market) Trustee Central Depository Company Ltd.

ITMinds Limited Registrar **Auditors** EY Ford Rhodes

Rs.5,000/- or 10% of monthly income (which ever is lower) Minimum Investment

Eligibility Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP

Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019) Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt

(at month end)	Net Assets (mn)	NAV
APIF-Equity (ESF)	PKR 367	PKR 464.98
APIF-Debt (DSF)	PKR 385	PKR 222.41
APIF-M.M (MMSF)	PKR 419	PKR 235.76

**Sindh Workers' Welfare Fund (SWWF)**The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till September 30, 2019, a sum of Rs. 2,442,724 (Rs. 3,09 per unit) (ESF), Rs. 1,560,492 (Rs. 0,90 per unit) (DSF) and Rs. 1,344,595 (Rs. 0,76 per unit) (MSF) has been provided for SWWF

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, The Scheme has held provision for FED liability which amounted to (ESF) Rs.1,611,207, (DSF) Rs.1,046,875, (MSF) Rs.644,724 up till June 30, 2016 which is Rs.2.04, Rs.0.60, Rs.0.36 per unit respectively as on September 30, 2019

#### Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

-	APIF-ESF	APIF-DSF	APIF-MMSF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (20	19-20)		-2.35%
Weighted Av. Return (20	18-19)		-13.85%
Weighted Av. Return (20	17-18)		-6.92%
Weighted Av. Return (20	116-17)		23.71%
(ii) Medium Volatility Return based on Weighted Av. Return (20	35-50% 50%	40-55% 40%	10-25% 10% 2.61%
Weighted Av. Return (20			-5.89%
Weighted Av. Return (20			-2.94%
Weighted Av. Return (20	16-17)		16.79%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	25%	60%	15%
Weighted Av. Return (20 Weighted Av. Return (20			6.73% 0.73%
Weighted Av. Return (20	,		0.37%
Weighted Av. Return (20	16-17)		11.04%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	60%	40%
Weighted Av. Return (20	19-20)		10.94%
Weighted Av. Return (20	18-19)		7.41%
Weighted Av. Return (20	17-18)		3.76%
Weighted Av. Return (20	16-17)		5.19%

(v) Lifecycle
Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants

(vi) Customized 0-100% 0-100% 0-100%

## Investment Committee

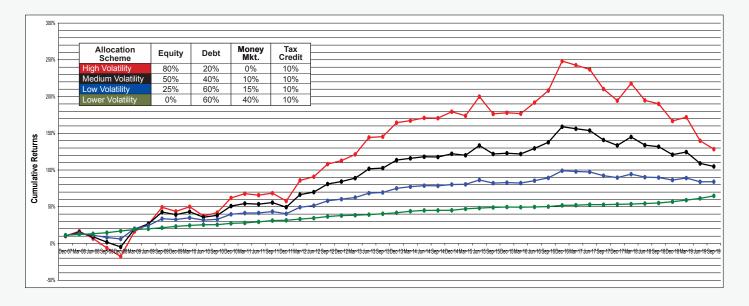
M. Abdul Samad Muhammad Umar Khan Chief Executive Office Head of Portfolio Managemen Head of Fixed Incom-

# **Atlas Pension Islamic Fund (APIF)**

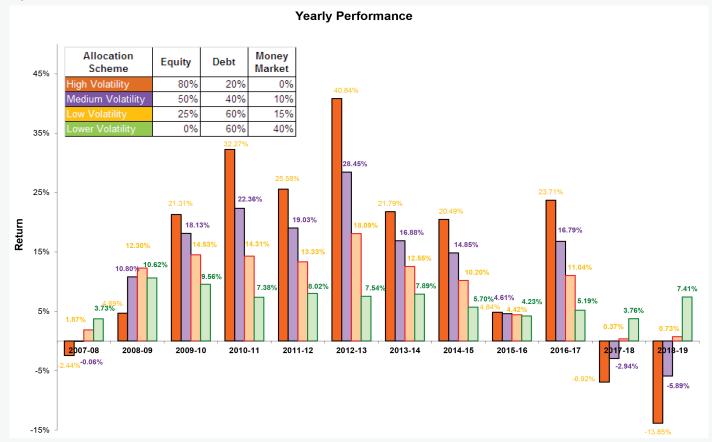


September 2019

# Atlas Pension Islamic Fund (On allocation as stated in the box) Appreciation in value of investment over cost net of tax credit



Equal contribution made to the allocation schemes in APIF each month.



Assumptions:

Year ended June 30

### Head Office- Karachi

Ground Floor, Federation House. Sharae Firdousi, Clifton, Karachi-75600. Ph: (92-21) 35379501-04 Fax: (92-21) 35379280

#### **Hyderabad Office**

C/o. Atlas Honda Limited, 3rd Floor, Dawood Center, Opposite Foundation Public School, Auto Bhan Road, Hyderabad.

#### Rawalpindi Office

C/o. Atlas Honda Ltd. Ground Floor, Islamabad Corporate Center, Golra Road, Rawalpindi. Ph: (92-51) 5856411 Fax: (92-51) 5495928

#### Savings Center- Karachi

Faiyaz Centre, Ground Floor, Shahra-e-Faisal (opp. FTC building), Karachi-74400. Ph: (92-21) 34522601-02 Fax: (92-21) 34522603

#### Savings Center - Lahore

64, Block -XX, Khayaban-e-Iqbal, Phase-III, DHA Lahore. Ph: (92-42) 32560890-92 (92-42) 37132688-89

#### Savings Center-Islamabad

Ground Floor, East End Plaza, Plot No. 41, Sector F-6/G6, Ataturk Avenue, Blue Area, Islamabad. Ph: (92-51) 2871831-34

#### SITE Office- Karachi

C/o. Atlas Honda Limited, F/36, Estate Avenue, S.I.T.E., Karachi.

#### **Multan Office**

C/o, Atlas Regional Office, Azmat Wasti Road, Near Dera Adda, Multan. Ph: 061-4570431-4

#### Landhi Office- Karachi

C/o. Atlas Engineering Limited, 15th Mile, National Highway, Landhi, Karachi.

#### **Faisalabad Office**

C/o. Atlas Honda Ltd, Customer Care Center, 1st Floor, Meezan Executive Tower, 4-Liagat Road, Faisalabad. Ph: (92-41) 2541013

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