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# Spotlight September 2010

Monthly Newsletter



It has never been easy but with Atlas Pensions I found the ideal answer for a secure, hassle free pension plan and I know the cost to the company

> Atiya Ahmed Director Human Resources





Head Office: Ground Floor, Federation House Sharae Firdousi, Clifton, Karachi-75600 UAN: 111-MUTUAL(6-888-25) Ph: (92-21) 5379501-04 Fax: (92-21) 5379280 Website: www.atlasfunds.com.pk

#### **Employer Benefits:**

Tax benefit

222222

- Minimal Administration
- Employee recognition and retention
- Transparent benefit structure
- Paternal responsibility
- Known cost to employer

#### **Employee Benefits:**

- Tax credit
- Tax free investment growth
- Portability of account in case of Job Mobility
- Asset Allocation as per choice of individual
- 50% tax-free withdrawal on retirement
- Dynamic Income Payment Plan; receive monthly pension
- Free Insurance/Takaful Wrap

#### 111-MUTUAL (6-888-25)

Investment Risks and Tax Implication: All investments in Atlas Pensions are subject to market risks. The value of such investments may depreciate as well as appreciate, subject to market fluctuations and risks inherent in all such investments. Investors should read the Offering Document carefully to understand the investment policies, risks and tax implication and should consult their legal, financial or tax adviser before making any investment decisions. Withdrawals from the Atlas Pensions before the retirement age are subject to tax under the provisions of the Income Tax Ordinance, 2001.

## Message From The Editor

#### Dear Readers,

DISCLAIMER

This publication is for information purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any product. The contents in this publication are of a general nature only and have not been prepared to take into account any particular investor's financial circumstances or particular needs. The information and assumptions in the publication are provided in good faith for investors and their advisers. The contents are not to be relied upon as a substitute for financial or other professional advicesuch advice should be sought before making any financial or investment decision. While the sources for the material are considered reliable, the correctness of information in this newsletter cannot be guaranteed and responsibility is not accepted for any inaccuracies, errors or omissions or for any losses or gains arising upon actions, opinions and views created by this publication.

All investments in mutual funds and pension funds are subject to market risks. The NAV based prices of units and any dividends / returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the "Risk" & "Disclaimer" clauses of the respective funds' offering document and consult your investment legal advisor for understanding the investment policies and risks involved.

#### Head Office

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#### Regional Office-Rawalpindi

C/o Atlas Bank Limited Bank Road Branch, 60, Bank Road, Rawalpindi Contact Person: Mohsin Sarwar Ph: (92-51) 5566671, 5564123, V-PTCL: (92-51) 5856411 Fax: (92-51) 5528148, Cell: 0334-5167035 Email: cms@atlasfunds.com.pk

Contact us for queries, comments or suggestions at Spotlight@atlasfunds.com.pk or Ground Floor, Federation House, Shahrae-Firdousi, Clifton, Karachi

During extreme periods for the market, investors often take decisions that can undermine their ability to build long-term wealth. In such periods, it can be worthwhile to look back and study closely the timeless principles that have guided the investment decisions of some of the most prudent investors through both good and bad markets. We have included five of these main principles for the benefit of our readers. By studying these principles, one can learn many important lessons about the mindset required to build long-term wealth.

#### Don't let emotions guide your investment decisions

"Be fearful when others are greedy. Be greedy when others are fearful." - Warren Buffet (Chairman, Berkshire Hathaway)

Building long-term wealth requires counter-emotional investment decisions -like buying at times of maximum pessimism or resisting the euphoria around investments that have recently outperformed. Great investors recognize that an unemotional, objective, disciplined investment approach, which often includes buying at times of maximum pessimism and exploring outof-favor areas at times of maximum optimism, is a key to building long-term wealth.

#### Avoid self destructive investor behavior

"Individuals who cannot master their emotions are ill suited to profit from the investment Process." – Benjamin Graham (Father of Value Investing)

Investors who cannot master their emotions are ill suited to profit from the investment process as emotions can wreak havoc on investors' ability to build long term wealth. Driven by emotions like fear and greed, they engage in negative behaviors such as chasing the hot manager or asset class, avoiding areas of the market that were out of favor, attempting to time the market, or otherwise abandoning their investment plan.

#### Understand that the crises are inevitable

"History provides a crucial insight regarding market crises: they are inevitable, painful and ultimately surmountable." - Shellby M.C. Davis (Advisor & Founder Davis Advisors)

This means that the investors in stocks will always encounter crises and uncertainty, yet the market has continued to grow over the long term. Hence, investors who bear in mind that the market has grown despite crises and uncertainty may be less likely to overreact when faced with these events, more likely to avoid making drastic changes to their investment plans and better positioned to benefit from the long term growth potential of equities.

#### Don't attempt to time the market

"Far more money has been lost by investors preparing for corrections or trying to anticipate corrections than has been lost in the corrections themselves." - Peter Lynch (Legendary Investor and Author)

Market corrections often cause investors to abandon their investment plan, moving out of stocks moving out of stocks with the intention of moving back in when things seem better-often to disastrous results.

#### Be Patient

"Despite inevitable periods of uncertainty, stocks have rewarded patient, long term investors." – Christopher C. Davis (Portfolio Manager, Davis Advisors)

The most common attributes among great investors is patience. They recognize that while the mood of the market may cause a stock price to fluctuate widely over the short term, over longer periods the value of the underlying business often asserts itself. Such perspective may help investors to avoid making a decision that can hamper their ability to reach their financial goals.

#### Put not your trust in money, but put your money in trust. (Oliver Wendell Holmes, Sr.)

For more details about our funds, please contact us at 111-MUTUAL (6-888-25) or visit our website www.atlasfunds.com.pk

Best wishes,

Editor

Extract from: 'The Wisdom of Great Investors' by Davis Advisors

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#### Market Review SEPTEMBER 2010

#### On The Stock Market Front

During the month, the KSE-100 index gained 2.34% from 9,813.05 points as on August 31, 2010 to 10,042.44 points as on September 30, 2010. Average daily trading volume was recorded 60 mn shares over 56 mn shares traded during August 2010. Expectation of discount rate hike by 50 bps which finally materialized in the monetary policy statement issued on 29th Sep kept investors skeptical throughout the month.

Corporate sector showed impressive 34% growth in second half of financial year 2009-10, as compared to the corresponding period last year. Recovery in wellhead prices and improvement in production flows led massive 33% growth in Oil & Gas exploration sector. The bottom line of fertilizer sector swelled by 76% on the back of higher urea and DAP prices. Despite increase in furnace oil sale, inventory losses and higher tax expense negatively effectef the overall profitability of Oil & Gas marketing sector which witnessed 24% decline in bottom line. Banking sector registered 7% growth; however, excluding NIB posted a decent growth of 24%. Refinery, Power and textile sectors also posted decent results inline with market expectation. However, telecom and cement sectors experienced heavy decline in earnings.

The KSE-100 index has been outpaced by the regional markets during the last few months as unlike handsome gains posted by regional peers the local equities remained sluggish. Currently, the local equity market INCOMENTATION AND A State of the state of is trading at a P/E of 7.9 and P/B of 1.6 with dividend yield of 6.6% offering decent gains for the long term investors.

#### On the Money Market Front

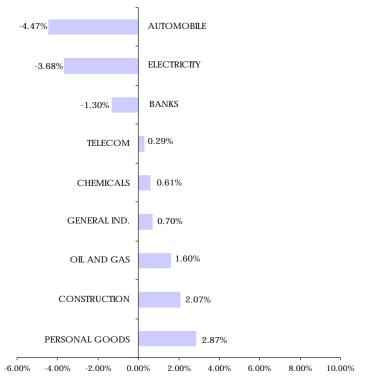
The Central Bank raised the policy discount rate by 0.50% under its latest monetary policy statement announced on September 29, 2010. Inflationary concerns and government's inability to contain fiscal deficit were cited as main drivers of the decision.

The CPI inflation for the month of Aug '10 stood at 13.2% compared to 12.3% in Jul '10. M2 experienced a rise of 0.7% between the July 01, 2010 to Sept 17, 2010 period with net government sector borrowing from domestic banking system increasing by Rs. 191 bn.

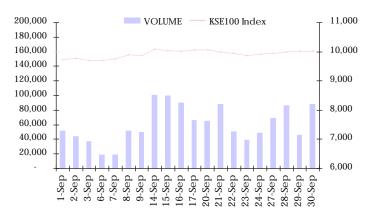
The Central Bank raised an amount of Rs. 149 bn under the two T-bills auctions conducted during the month. The cut off yield inched up under the latest auction and stood at 12.75% for 3 month t-bills and 12.85% for 6 month t-bills whereas all bids for t-bills of 12 month tenor were rejected. An increase in 6 month KIBOR, which averaged at 12.8% during the month of Sept '10, was also seen subsequent to monetary policy announcement as it stood at 13.15% at 30 Sept, 2010.

In view of the economic challenges being faced by the country at present, there does not appear to be a chance of monetary easing in the near future. Furthermore, the next few months will be crucial in terms of implementation of reformed GST and GoP's efforts towards securing the IMF tranche.

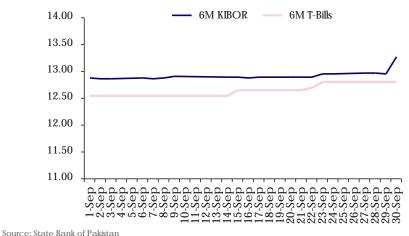
#### Sector Performance-September, 10



Source: Karachi Stock Exchange



#### 6 Months KIBOR vs 6 Months T-Bills



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## Atlas Money Market Fund (AMF) SEPTEMBER 2010



#### Investment Objective

AMF aims to provide its unit-holders competitive returns from a portfolio of low risk, short duration assets while maintaining high Liquidity.

#### Fund's Portfolio/Investment Information

Asset Mix	Sep-10	Aug-10	
T-Bills	97.0%	84.9%	1
Cash	3.4%	12.8%	
MM	0.0%	3.1%	1
Others	-0.4%	-0.7%	

AMF  $BM^*$ Fund Returns Year to date (YTD) 10.80% 9.54% Trailing 12-months AMF Leverage Nil Weighted average time to maturity of the net 69.28 Days assets

#### **Fund Facts**

Fund Type	Open-ended
Category	Money Market Fund
Launch Date	Jan-10
Net Assets (mn)	PKR 1,620
NAV	PKR 513.20
Benchmark	50/50 composition of :
	- 3-Month deposit rates of three
	scheduled banks (AA and above
	rated)
	- average of 3 Month PKRV rate
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	1.0% of Annual Net Assets
Front-end load	0.0%
Trustee	Central Depository Co.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM3 + (PACRA)

Credit Quality of the Portfolio (% of Net Assets ) Sep-10 Asse

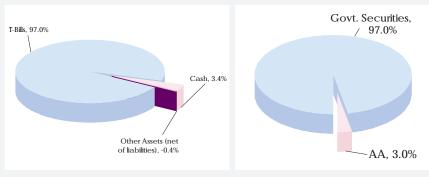
Risk Profile of the Fund: Low

Fund Stability Rating : AA(f)

#### Name of the Members of Investment Committee:

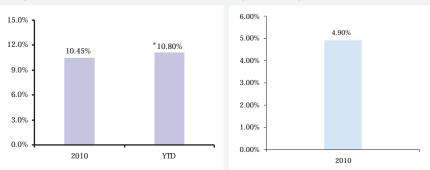
Mr. M. Habib-ur-Rahman	Vice Chairman & CEO
Mr. Frahim Ali Khan	Director
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager

#### Asset ALLOCATION (% of Net Assets ) Sep-10



Yearly Performance Chart

Pay out History



#### Trailing Performance

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
11.12%	10.80%	10.56%	-	10.58%

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2010-11	10.89%	10.41%	11.12%										10.80%
2009-10							10.84%	10.29%	10.90%	11.06%	9.60%	10.30%	10.45%

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#### Atlas Income Fund (AIF) SEPTEMBER 2010



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#### Investment Objective

AIF aims at achieving a good rate of current income consistent with reasonable concern for safety of principal and to provide the investors with liquidity and the facility to join or leave the fund at their convenience.

Fund Returns

(Ask)

Leverage

assets

Year to date (YTD)

Trailing 12-months

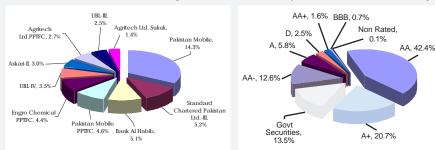
\* Average 6 Months KIBOR

Weighted average time to maturity of the net

#### Fund's Portfolio/Investment Information

Asset Mix	Sep-10	Aug-10
TFCs	54.8%	57.2%
Cash	28.3%	22.5%
T-Bills	13.5%	17.8%
MM	2.2%	2.2%
Others	1.1%	0.3%

#### TFC ALLOCATION (% of Net Assets ) Sep-10

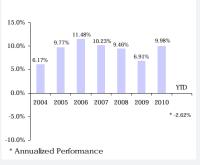


#### **Details of Non-Compliant Investment**

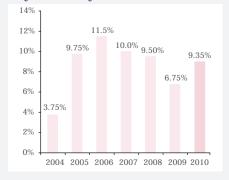
Name of non compliant investment	Type of Investment	Value of invest. before provision	Provision held, if any	Value of invest. after provision	% of net Assets	% of Gross Assets
Garibwal Cement Ltd.	TFC	18,735,000	(15,848,422)	2,886,578	0.26%	0.26%
Pak Hy Oils Ltd.	TFC	18,750,000	(18,750,000)	-	0.00%	0.00%
Azgard Nine	TFC	18,118,912	(5,360,812)	12,578,100	1.17%	1.14%
Agritech LtdI	TFC	7,494,000	(865,973)	6,628,027	0.61%	0.59%
Agritech Ltd. PPTFC	PPTFC	29,976,000	(976,996)	28,999,004	2.65%	2.59%
Agritech Ltd. Sukuk	Sukuk	15,225,000	-	15,225,000	1.39%	1.36%
BRR Guardian Modaraba*	Musharaka	12,007,995	-	12,007,995	1.10%	1.07%

\*Secured Transaction

#### Yearly Performance



#### **Payout History**



#### Trailing Performance

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
-13.89%	-2.62%	2.10%	6.46%	8.98%

\* Annualized Return

#### Monthly Performance History

Monthly renormance history													
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2010-11	-6.16%	13.82%	-13.89%										-2.62%
2009-10	23.20%	5.59%	4.33%	20.61%	9.01%	6.15%	15.61%	9.60%	5.68%	8.82%	7.91%	4.64%	9.98%

#### **Fund Facts**

BM\*

12.71%

12.49%

12.92%

Nil

1.95 in Yrs

AIF

-2.62%

6.46%

Credit Quality of the Portfolio (% of Assets ) Sep-10

Risk Profile of the Fund : Low/Moderate

Fund Stability Rating : A + (f)

#### Name of the Members of Investment Committee:

Mr. M. Habib-ur-Rahman	Vice Chairman & CEO
Mr. Frahim Ali Khan	Director
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager

#### Administrative Plans

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

Income Multipler Plan

	AIF	ASMF
Weight	85%	15%
Weighted Av. Return (2010-11)	-1.19%	
Weighted Av. Return (2009-10)	12.21%	
Weighted Av. Return (2008-09)	1.14%	
Weighted Av. Return (2007-08)	7.02%	
Weighted Av. Return (2006-07)	13.10%	
Weighted Av. Return (2005-06)	14.64%	
Balanced Plan		
	AIF	ASMF
Weight	50%	50%
Weighted Av. Return (2010-11)	2.15%	
Weighted Av. Return (2009-10)	17.42%	
Weighted Av. Return (2008-09)	-12.33%	
Weighted Av. Return (2007-08)	1.31%	
Weighted Av. Return (2006-07)	19.81%	
Weighted Av. Return (2005-06)	22.00%	
Growth Plan		
	AIF	ASMF
Weight	15%	85%
Weighted Av. Return (2010-11)	5.49%	
Weighted Av. Return (2009-10)	22.63%	
Weighted Av. Return (2008-09)	-25.81%	
Weighted Av. Return (2007-08)	-4.40%	
Weighted Av. Return (2006-07)	26.52%	1
Weighted Av. Return (2005-06)	29.36%	

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## Atlas Stock Market Fund (ASMF) **SEPTEMBER 2010**



#### Investment Objective

ASMF aims at achieving a good rate of current income consistent with the prospects of appreciation in the value of amount invested and to provide the investors with liquidity and the facility to join or leave the fund at their convenience.

#### Fund's Portfolio/Investment Information

Asset Mix	Sep-10	Aug-10
Equity	84.6%	84.6%
Cash	15.4%	15.4%

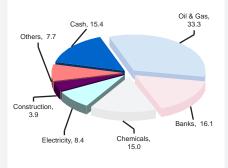
Fund Returns	ASMF	BM*
Year to date (YTD)	4.92%	3.00%
Trailing 12-months	3.37%	7.10%
* KSE - 100 Index Net of Expenses		10,013.31
		ASMF
Leverage:		Nil
Weighted average time to assets	N/A	

Asset Allocation (% of Assets) Sep -10



Sector Allocation Sep -10

**Top 10 Holdings** 



Sectors

Oil & Gas Oil & Gas

Oil & Gas

Electricity

Oil & Gas

Chemicals Chemicals

Oil & Gas

Chemicals Bank

#### Sector Allocation (%)

			1	0
Sector	Sep-10	Aug-10	Scrip	%
Oil & Gas	33.31	31.36	POL	8.28
			APL	7.44
Banks	16.14	13.88	NRL	6.87
Chemicals	15.03	18.12	HUBC	6.40
			PPL	6.02
Electricity	8.44	5.21	FFC	5.04
Construction	3.92	4.75	ICI	4.95
			PSO	4.69
Others	7.74	11.31	ENGRO	4.56
Cash	15.42	15.37	UBL	4.27

#### Trailing Performance

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
2.35%	6.92%	-4.71%	3.37%	62.87%

\*Actual Returns - Not Annualized

Monthly Performance History													
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2010-11	10.47%	-5.44%	2.35%										6.92%
2009-10	8.17%	12.34%	6.29%	-1.41%	0.95%	1.55%	1.34%	0.18%	5.73%	0.52%	-12.69%	1.55%	24.86%

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#### **Fund Facts**

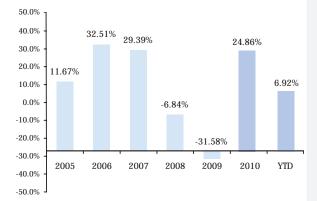
Fund Type	Open-ended
Category	Equity Fund
Launch Date	Nov-04
Net Assets (mn)	PKR 572
NAV	PKR 339.12
Benchmark	KSE-100 Index
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	2% of Annual Net Assets
Front-end load	2%
Trustee	Central Depository Co.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM3 + (PACRA)

Risk Profile of the Fund : Moderate / High

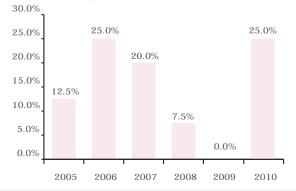
#### Name of the Members of Investment Committee:

Mr. M. Habib-ur-Rahman	Vice Chairman & CEO
Mr. Frahim Ali Khan	Director
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager

#### **Yearly Performance**



#### Payout History



For Administrative Plans please refer to AIF Sheet.

The investment objective of the Trust is to invest in closed-end mutual funds, to take advantage availability of such securities at discount to NAV, in order to post higher return. Depending upon the market opportunity, the fund may defer investment in Closed-end mutual funds; invest the Deposited Property in Open-ended mutual funds, money market instruments or in deposit with Scheduled Banks.

#### Fund's Portfolio/Investment Information

Asset Mix	Sep-10	Aug-10
Equity Investment	35.9%	45.7%
Open Ended Funds	43.1%	32.1%
Non Equity Investment	8.8%	9.8%
Cash	12.2%	12.2%

Fund Returns	ATFF	BM*
Year to date (YTD)	9.53%	-3.25%
Trailing 12-months	7.99%	-17.53%
* Market Capitalisation Closed End Fu Net of Expenses	nds (mn)	13,377.28
		ATFF
Leverage:		Nil
Weighted average time to ma	turity of the net	N/A

12.2 Cash.

Atlas Asset, 17.3

Schemes

Equity Investment

Equity Investment

Equity Investment

Non Equity Investment Non Equity Investment

Equity Investment

Open-ended

Open-ended

Open-ended

Open-ended

Arif Habib, 21.0

JS Investment.

20.2

Sector Allocation Sep-10

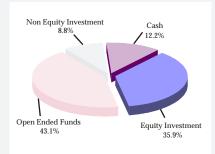
Others, 12.3

PICIC Asset, 8.2

**Top 10 Holdings** 

Lakson 88

Asset Allocation (% of Assets) Sep-10



#### AMC Allocation (%)

AMC	Sam 10	Aug 10	Funds	%
ANIC	Sep-10	Aug-10	PSAF	11.60
Arif Habib	20.99	22.11	AIF	10.92
JS Investment	20.20	19.89	JSLCF	10.13
Atlas Asset	17.29	18.09	PPFL	9.39
PICIC Asset	8.20	9.27	LMMF ASMF	8.83 6.37
Lakson	8.83	5.90	JSGF	5.37
Others	12.29	12.37	MBF GASF	4.11 4.07
Cash	12.19	12.37	PIF	3.64

#### Trailing Performance

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
6.06%	9.53%	10.79%	7.99%	15.97%

\*Actual Returns - Not Annualized

#### Monthly Performance History

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Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2010-11	6.12%	-2.68%	6.06%										9.53%
2009-10	3.60%	7.12%	15.56%	0.84%	-2.50%	0.00%	-0.14%	-2.29%	1.61%	-1.29%	-8.89%	12.48%	26.44%
DIGG													

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#### **Fund Facts**

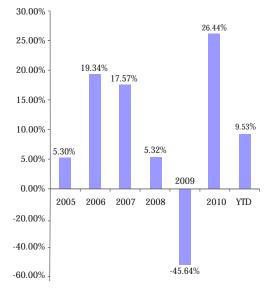
Fund Type	Closed-ended
Category	Fund of Funds
Launch Date	Dec-04
Net Assets (mn)	PKR 374
NAV	PKR 7.70
Benchmark	Market Capitalisation Closed End Funds
Management Fee	2% of Annual Net Assets
Trustee	Muslim Commercial Financial
	Services (Pvt.) Ltd.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM3 + (PACRA)

Risk Profile of the Fund : Moderate/High

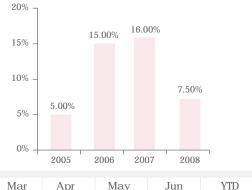
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Mr. M. Habib-ur-Rahman	Vice Chairman & CEO
Mr. Frahim Ali Khan	Director
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager

#### **Yearly Performance**



#### Payout History





#### Atlas Islamic Income Fund (AIIF) SEPTEMBER 2010



#### Investment Objective

The Fund's primary objective is to provide investors with a good and stable rate of current income consistent with long-term preservation of capital in a Shariah Compliant manner. A secondary objective is to take advantage of opportunities to realize capital appreciation. The Fund shall seek to provide the investors with a rate of return consistent with a broadly diversfied portfolio of long, medium, and short term, high qualitly Islamic income instruments.

#### Fund's Portfolio/Investment Information

Asset Mix	Sep-10	Aug-10
Cash	99.9%	99.8%
Others	0.1%	0.2%

Fund Returns	AIIF	BM*
Year to date (YTD)	9.00%	7.94%
Trailing 12-months	9.16%	7.95%
* Average 6 Months profit rate of 3 Islamic Banks Net of Exp		7.94%
		AllF
Leverage:		Nil
Weighted average time to ma assets	turity of the net	2.03 Days

Asset ALLOCATION (% of Net Assets ) Sep-10



Credit Quality of the Portfolio (% of Assets )Sep-10



Payout History

9.20%

2009

9.26%

9.25%

9.24%

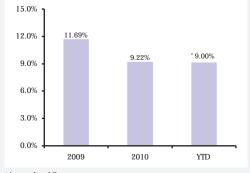
9.23%

9.22% 9.21%

9.20% 9.19%

9.18% 9.17%

Yearly Performance Chart



\*Annualized Return

#### Trailing Performance

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
9.47%	9.00%	8.67%	9.16%	10.08%

#### Monthly Performance History

in only .			<u>-</u> j										
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2010-11	9.16%	8.39%	9.47%										9.00%
2009-10	10.16%	7.86%	9.81%	10.41%	9.45%	9.59%	9.74%	9.24%	9.38%	9.42%	6.30%	9.41%	9.22%

9.25%

2010

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#### **Fund Facts**

Fund Turne	Open ended
Fund Type	Open-ended
Category	Islamic Income Fund
Launch Date	Oct-08
Net Assets (mn)	PKR 348
NAV	PKR 511.30
Benchmark	Average Six Months profit rate
	of three Islamic Banks
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	1.50% of Annual Net Assets
Front-end load	1%
Trustee	Central Depository Co.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM3 + (PACRA)
Shariah Advisor	Dr. Prof. Fazlur Rahman

Risk Profile of the Fund : Low / Moderate

Fund Stability Rating : AA-(f)

#### Name of the Members of Investment Committee:

Mr. M. Habib-ur-Rahman	Vice Chairman & CEO
Mr. Frahim Ali Khan	Director
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager

#### Islamic Administrative Plans

The Islamic Income Multiplier, Balanced and Growth Plan aims to provide the Subscriber regular income and by investing in the Atlas Islamic Income Fund (AIIF) and a small element of growth through higher potential returns and capital appreciation by investing in the Atlas Islamic Fund (AISF).

#### Islamic Income Multipler Plan

Weight Wtd. Av. Return (2010-11) Wtd. Av. Return (2009-10) Wtd. Av. Return (2008-09)	11.61%	AISF 15%
Islamic Balanced Plan		
Weight Wtd. Av. Retum (2010-11) Wtd. Av. Retum (2009-10) Wtd. Av. Retum (2008-09)		
Islamic Growth Plan		
Weight Wtd. Av. Retum (2010-11) Wtd. Av. Retum (2009-10) Wtd. Av. Retum (2008-09)	22.75%	AISF 85%

#### Islamic Income Plan

The primary objective is to provide investors with a stable income at Regular Intervals in a Shariah Compliant manner by investing in AIF income units.

#### Systematic Payout Plan

#### Systematic Withdrawal Plan

6

#### Atlas Islamic Stock Fund (AISF) SEPTEMBER 2010



#### Investment Objective

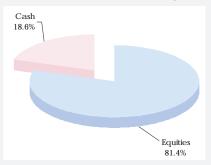
The Fund has been formed to enable Unit Holders to participate in a diversified portfolio of Shariah Compliant securities such as equities, profit bearing securities and other Shariah Compliant securities available outside Pakistan. The Management Co.will manage the Fund with the objective of maximizing Unit Holders, returns on their Investment while at all times observing prudent investment practices, the highest professional standards, all applicable laws, and the Islamic Shariah as advised by the Shariah Advisor.

#### Fund's Portfolio/Investment Information

Asset Mix	Sep-10	Aug-10
Equity	81.4%	86.4%
Cash	18.6%	13.6%

Fund Returns	AISF	BM*
Year to date (YTD)	7.72%	7.61%
Trailing 12-months	5.63%	14.91%
* KMI-30 Index Net of Expenses		15,682.85
		AISF
Leverage:		Nil
Weighted average time assets	N/A	

#### Asset Allocation (% of Assets) Sep -10



#### Sector Allocation (%)

Sector	Sep-10	Aug-10
Oil & Gas	38.40	38.63
Chemicals	25.95	26.74
Construction	12.49	14.13
Telecommunication	4.59	5.16
Others	0.00	1.78
Cash	18.57	13.57

#### **Trailing Performance**

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30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
1.83%	7.72%	-2.64%	5.63%	8.32%

\*Actual Returns - Not Annualized

Monthly Performance History													
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2010-11	10.01%	-3.84%	1.83%										7.72%
2009-10	8.08%	12.18%	5.25%	-1.04%	0.62%	0.77%	2.01%	1.16%	4.78%	1.09%	-11.31%	0.82%	25.14%

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#### **Fund Facts**

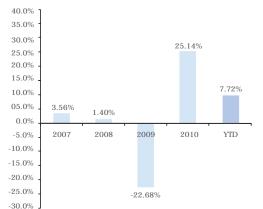
Open-ended
Islamic Equity Fund
Jan-07
PKR 246
PKR 306.51
KMI - 30 Index
Monday to Friday
9:00 am to 4:00 pm
Forward Pricing
3% of Annual Net Assets
1%
(Slabs for back-end load)
1.5% (For redemption in 1st Year)
1% (For redemption in 2nd Year)
0.5% (for redemption in 3rd Year)
Nil (after 3 years of investment)
Central Depository Co.
Ernst & Young Ford Rhodes Sidat Hyder
AM3 + (PACRA)
Dr. Prof. Fazlur Rahman

Risk Profile of the Fund : Moderate / High

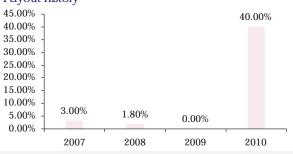
#### Name of the Members of Investment Committee:

Mr. M. Habib-ur-Rahman	Vice Chairman & CEO
Mr. Frahim Ali Khan	Director
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager

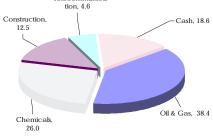
#### **Yearly Performance**



#### Payout History



Sector Allocation Sep -10 Telecommunica



#### **Top 10 Holdings**

-	0	
Scrip	%	Sectors
FFC	12.59	Chemicals
POL	10.62	Oil & Gas
ICI	8.94	Chemicals
APL	8.32	Oil & Gas
NRL	8.10	Oil & Gas
DGKC	6.33	Construction
PPL	5.89	Oil & Gas
PSO	5.47	Oil & Gas
PTCL	4.59	Telecom
FFBL	4.42	Chemicals

#### Atlas Pension Fund (APF) SEPTEMBER 2010

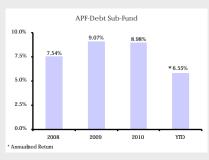


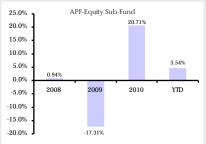
#### Investment Objective

The objective of Atlas Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement. Atlas Pension Fund is a one window facility providing a diversified portfolio of equity securities and fixed income instruments.

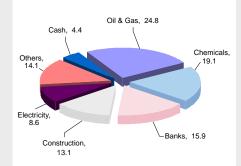
#### **NAV** Performance



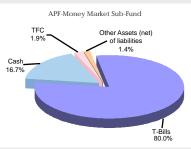




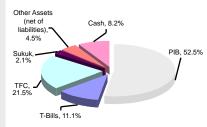
#### Sector Allocation Chart for **APF-Equity Sub Fund**



#### Portfolio Compostion



APF-Debt Sub-Fund





#### Sector Allocation (%) For APF-ESF

Sector	Sep-10	Aug-10
Oil & Gas	24.83	20.09
Chemicals	19.08	16.91
Banks	15.87	11.17
Construction	13.13	11.78
Electricity	8.60	6.67
Others	14.06	11.91
Cash	4.43	21.46

#### **Fund Facts**

APF-M.M

Fund Inception Date Sales Load Management Fee Custodian & Trustee Auditors Minimum Investment Eligibility	Jun-07 3% (Front-end) of contribution 1.5% of Annual Net Assets Central Depository Co. Ford Rhodes SHC Rs.5,000/- or 10% of monthly income (which ever is lower) Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP
Net Assets (mn)	value with or CNIC/INCOP

11001100000 (1111)	
APF-Equity	PKR 30
APF-Debt	PKR 36
APF-M.M	PKR 32
NAV	
APF-Equity	PKR 104.34
APF-Debt	PKR 129.91

PKR 132.35

#### **Atlas Pension Fund Allocation Schemes**

The participant has the option to select from any one of the given allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

The Pension fund manager is offering the following allocation schemes to allocate contributions received from the participants in the sub funds.

	APF-ESF	APF-DSF	APF-MMF
(i) High Volatility Wtd. Av Retum(201 Wtd. Av Retum(200 Wtd. Av Retum(200	9)	20%	Nil 4.14% 18.36% -12.04%
(ii) Medium Volatility Wtd. Av Retum(201 Wtd. Av Retum(200 Wtd. Av Retum(200	9)	40%	10% 5.41% 14.90% -4.04%
(iii) Low Volatility Wtd. Av Retum(201 Wtd. Av Retum(200 Wtd. Av Retum(200	9)	65%	15% 6.49% 11.40% 3.92%
(iv) Lower Volatility Wtd. Av Retum(201 Wtd. Av Retum(200 Wtd. Av Retum(200	9)	50%	50% 8.37% 9.24% 9.49%
<ul> <li>(v) Lifecycle</li> <li>(i) High tolerance</li> <li>(ii) Moderate tolera</li> <li>(iii) Low tolerance</li> </ul>	ance for risk	C.	
(vi) Customized			
	APF-ESF	APF-DSF	APF-MMF
	0-80%	20-75%	0-60%

#### Trailing Performance

APF-Equity Sub-Fund				
30 Days (1 Month)	Since Inception			
1.02%	4.32%			
* Annualized Return				

	APF-Money Market Sub-Fund*				
	30 Days (1 Month)	Since Inception			
	11.41%	8.98%			
_	11.41%	8.98%			

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APF-Debt Sub-Fund\*

Since Inception 8.36%

30 Days (1 Month)

10.38%

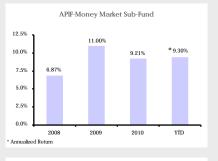
# Atlas Pension Islamic Fund (APIF)

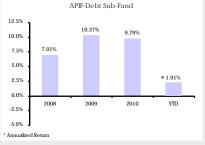


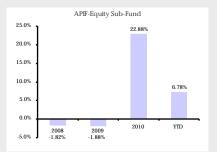
#### Investment Objective

The objective of Atlas Pension Islamic Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan their retirement. APIF is providing a facility of diversified portfolio of Shariah compliant equity securities and Shariah compliant fixed income instruments.

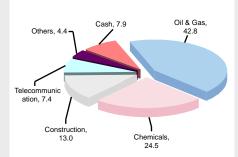
#### NAV Performance







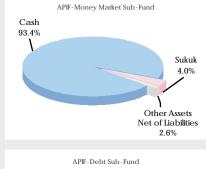
## Sector Allocation Chart for APIF-Equity Sub Fund

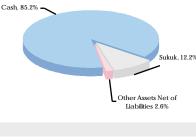


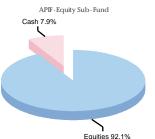
#### **Trailing Performance**

APIF-Equity Sub-Fund				
Since Inception				
26.40%				

Portfolio Compostion







#### Sector Allocation (%) For APIF-ESF

Sector	Sep-10	Aug-10
Oil & Gas	42.76	32.00
Chemicals	24.48	19.16
Construction	13.04	10.25
Telecommunication	7.38	6.47
Others	4.41	4.42
Cash	7.93	27.69

APIF-Debt Sub-Fund

30 Days (1 Month)

10.74%

#### **Fund Facts**

Fund Inception Date Sales Load Management Fee Custodian & Trustee Auditors Minimum Investment Eligibility	Nov-07 3% (Front-end) of contribution 1.5% of Annual Net Assets Central Depository Co. Ford Rhodes SHC Rs.5,000/- or 10% of monthly income (which ever is lower) Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP
Shariah Advisor	Dr. Prof. Fazlur Rahman
Shariah Advisor Net Assets (mn)	Dr. Prof. Fazlur Rahman
	Dr. Prof. Fazlur Rahman PKR 38
Net Assets (mn)	
Net Assets (mn) APIF-Equity	PKR 38
Net Assets (mn) APIF-Equity APIF-Debt	PKR 38 PKR 43
Net Assets (mn) APIF-Equity APIF-Debt APIF-M.M	PKR 38 PKR 43
Net Assets (mn) APIF-Equity APIF-Debt APIF-M.M NAV	PKR 38 PKR 43 PKR 33
Net Assets (mn) APIF-Equity APIF-Debt APIF-M.M NAV APIF-Equity	PKR 38 PKR 43 PKR 33 PKR 127.27

#### Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from any one of the six below allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

	APIF-ESF	APIF-DSF	APIF-MMF
(i) High Volatility	80%	20%	Nil
Wtd. Av Return(201	0)		5.81%
Wtd. Av Return(200	9)		20.26%
Wtd. Av Return(200	8)		0.57%
(ii) Medium Volatility	50%	40%	10%
Wtd. Av Return(201	0)		5.08%
Wtd. Av Return(200	9)		16.28%
Wtd. Av Return(200	8)		4.31%
(iii) Low Volatility	20%	65%	15%
Wtd. Av Return(201	0)		3.99%
Wtd. Av Return(200	9)		12.32%
Wtd. Av Return(200	8)		8.01%
(iv) Lower Volatility	Nil	50%	50%
Wtd. Av Return(201	0)		5.61%
Wtd. Av Return(200	9)		9.50%
Wtd. Av Return(200	8)		10.68%

#### (v) Lifecycle

Lifecycle allocation scheme allocates between the equity and fixed income instruments through investments in APIF-ESF, APIF-DSF and APIF-MMF, varying allocations between the sub funds in accordance with the age of the participants, as assessed by the risk assessment form, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

#### (vi) Customized

Customized allocation scheme offers a personalized investment between the equity and fixed income instruments through investments in the three Sub-Funds.

27.69				
21.00	AP	IF-ESF	APIF-DSF	APIF-MMF
	0-8	80%	20-75%	0-60%
ıd*	APIF-Money Mar			
Inception	30 Days (1 Month)	Since	Inception	
8.66%	11.18%	ę	9.30%	

\*Annualized Return

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Since

8



# A Stable FOUNDATION a steady rise

# Atlas Money Market Fund (AMF)

• Compliance with SECP requirements for short duration Money Market Scheme

CRA-Rating: A

Q

- Short term investment in
  (1) Government securities,
  (2) Banks / DFI with AA or higher rating
- Credit and interest rate risks minimized

- Highly liquid next day encashment\*
- Structured to provide attractive return on short term investment
- Monthly profit payout option
- Zero sales and exit load
- Tax credit and exemption as per law

\*However, Constitutive Documents allow up to 06 working days.



Head Office: Ground Floor, Federation House Sharae Firdousi, Clifton, Karachi-75600 UAN: 111-MUTUAL (6-888-25) (92-21) 35379501-04 Fax: (92-21) 35379280 Website: www.atlasfunds.com.pk

Disclaimer: All investments in mutual funds are subject to market risks. The NAV based prices of Units and any dividends / returns thereon are dependent on forces affecting the capital markets. These may go up and down based on market conditions. Past performance is not necessarily indicative of future results. Please read the Offering Document of the Fund to understand the investment policies and the risks involved.





Atlas Asset Management Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600 Tel: (021) 35379501-04, UAN: 111-MUTUAL (6-888-25) Fax: (021) 35379280 Website: www.atlasfunds.com.pk