



### **OBITUARY**

20 October 2019 will be remembered as the fateful day when **Mr. Yusuf H. Shirazi,** the Founder and Chairman of Atlas Group, left for his heavenly abode. He was born on 01 January 1929.

Mr. Shirazi was a visionary with brilliant business acumen and will always be remembered as the most successful and leading first generation entrepreneur of Pakistan. After working for a short while in Public and Private sectors, he embarked on his long and distinguished career in private enterprise where he set up numerous highly successful companies in the field of engineering, finance, trading, power generation etc. In particular his collaboration with Honda Japan paved the way for establishment of Auto Industry in Pakistan. He practically changed the course of lives of millions of Pakistanis by providing inspiring vision, defining new careers and creating numerous opportunities.

Mr. Shirazi was highly respected as a visionary, industrial, writer, journalist and philanthropist. In recognition of his services, he was decorated with the Sitara-e-Essar and Sitara-e-Imtiaz by the Government of Pakistan. He was also bestowed National Awards by the Government of Japan.

"Barae Shirazi Sahab", as he was lovingly addressed, will continue to inspire generations as his vision transcended into his individual style and a legacy of sustainable managerial system. His economics of Glocalization was reflective of his love for his homeland to the extend that it became contagious. Through sheer inspiration, he managed to attract foreign investments by world-renowned foreign companies such as Honda, GS Yuasa, MAN, etc. to Pakistan.

While Atlas-Wala's will mourn 20 October 2019 as a sad memory, for the history it will be a joyous celebration of a successful life dedicated to the country and humanity.

#### **DISCLAIMER**

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All investments in mutual funds and pension funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the "Risk" & "Disclaimer" clauses of the respective funds' offering document and consult your investment legal advisor for understanding the investment policies and risks involved.

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Contact us for queries, comments or suggestions at **spotlight@atlasfunds.com.pk** or Ground Floor, Federation House, Shahrae-Firdousi, Clifton, Karachi

### **Message From The Editor**

#### Dear Investor

The second quarter of the current fiscal year started on a promising note with our AUM closing at Rs. 27.886 billion. The funds under its management have depicted a competitive performance across all categories. We are thankful to our investors for the trust and confidence reposed in our investment management capabilities.

This is to notify to all Unit Holders of Atlas Money Market Fund (AMF), Atlas Sovereign Fund (ASF), Atlas Income Fund (AIF) & Atlas Islamic Income Fund (AIIF), that Atlas Asset Management Limited (AAML), the Management Company of AMF, ASF, AIF & AIIF has amended the Offering Documents with the approval of the Securities and Exchange Commission of Pakistan dated 30th October 2019. The amended documents are available at https://www.atlasfunds.com.pk/downloads/offering\_documents

#### **Uploading of Financial Reports**

Unit holders of Atlas Money Market Fund (AMF), Atlas Sovereign Fund (ASF), Atlas Income Fund (AIF), Atlas Stock Market Fund (ASMF), Atlas Islamic Income Fund (AIIF), Atlas Islamic Stock Fund (AISF), Atlas Islamic Fund of Funds (AIFOF) and Atlas Islamic Dedicated Stock Fund (AIDSF), managed by Atlas Asset Management Limited (AAML), and the participants of Atlas Pension Fund (APF) And Atlas Pension Islamic Fund (APIF), of which AAML is a Pension Fund Manager, are hereby informed that the un-audited financial statements of AMF, ASF, AIF, ASMF, AIIF. AISF, AIFOF, AIDSF, APF and APIF for the three months ended September 30, 2019, have been placed on the Company's website address www.atlasfunds.com.pk and maybe downloaded from there.

#### **Dispatch of Dividends**

This is to inform you that the Investment Committee of Atlas Asset Management Limited (AAML), the Management Company of Atlas Money Market Fund (AMF), Atlas Sovereign Fund (ASF), Atlas Income Fund (AIF) and Atlas Islamic Income Fund (AIIF), under the authority delegated by the Board of Directors of AAML, in their meeting held on October 25, 2019 at 3:15 p.m. at Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi, approved the following interim distribution:

	Distribution Rs. Per Unit)	% of Par Value
Atlas Money Market Fund	6.30	1.26%
Atlas Sovereign Fund	Nil	
Atlas Income Fund	Nil	
Atlas Islamic Income Fund	Nil	

#### **Our Value Added Services**

Our valued customers can conveniently access to their account balances by utilizing sms based balance inquiry services. Kindly update your Cell numbers with our ISD by calling 021-111-688-825 and avail these services.

You may also contact us through SMS for any investment related details. Simply type: **AAML"space"Invest"space"City Name** and send it to **8080**.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email **info@atlasfunds.com.pk** 

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Mobile App: Atlas Invest

### Your Spotlight Team

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### **Market Review**

#### October 2019

#### On The Stock Market Front

KSE-100 index increased by 6.62% (2,124.83 points) to close at 34,203.68 points in Oct-19. Daily average trading volumes increased by 65.80% MoM to 190 Mn shares in Oct-19 from 115 Mn shares during Sept-19. Individuals and Companies were net buyers of USD 13 mn and USD 7 mn, respectively. Net selling of USD 13 mn, USD 7 mn, USD 5 mn and USD 2 mn was done by Foreign Investors, Insurance Companies, Banks, Mutual Funds and Broker Propriet ary Trading, respectively.

Sectors that outperformed the benchmark during the period were Engineering, Pharmaceuticals, Oil & Gas Marketing Companies and Cement, yielding 16.7%, 15.5%, 11.1% and 8.7% returns, respectively. Automobile Assembler, Power Generation & Distribution and Chemicals were sectors that underperformed the benchmark index yielding -0.1%, 0.8% and 3.8% returns, respectively. Automobile Assembler sector underperformed the KSE-100 index due to weak demand amid rising car prices and high bank financing rates. Pharmaceutical sector outperformed the benchmark index due to positive future outlook. Cement sector outperformed the KSE-100 index due to record high dispatches during the month, increase in per bag price and removal of axle load restriction for one year by the Government of Pakistan.

Currently the market is trading at a P.E multiple of 6.5x and has a dividend yield of 8.0%.

### On The Money Market Front

The CPI inflation increased by 11.00% YoY for the month of October'19 on new base of 2015-016. While on a monthly basis, CPI increased by 1.8%MoM. The increase in CPI was mainly attributed to rise in prices of food items.

Additionally, M2 experienced an increase of 0.07% during July 01, '19 to October 25, '19, as compared to a decrease of 1.29% during the previous corresponding period. The latest report shows that the government maturity from SBP stood at Rs. 13 billion, as compared to borrowings of Rs. 2,648 billion in corresponding period last year, whereas, government borrowings from scheduled banks stood at Rs. 331 billion for the period ended October 25, '19, as compared to maturities of Rs. 2,594 billion in corresponding period last year.

The Central Bank raised an amount of Rs. 1,433 billion under the two T-bill auction conducted during the month. The weighted average yields under the latest auction stood at 13.25% for 3 month T-bills 13.25% for 6 month and 12.74% for 12 month T-bills. 6 months KIBOR (offer) decreased and averaged at 13.62% during the month of October' 19.

#### Sector Performance - Oct 2019 REFINERY 22.4% ENGINEERING 16.7% PHARMACEUTICALS. 15.5% FOOD & PERSONAL CARE PRODUCTS 12.8% OIL & GAS MARKETING COMPANIES 11.1% CEMENT OIL & GAS EXPLORATION COMPANIES 6.5% **FERTILIZER** 6.2% COMMERCIAL BANKS 4.5% CHEMICAL 3.8%

-5.1%

-7.1%

-10% -5%

1 2%

0.8%

10% 15% 20%

Source: Pakistan Stock Exchange

POWER GENERATION & DISTRIBUTION

AUTOMOBILE ASSEMBLER

TEXTILE COMPOSITE

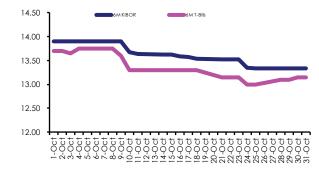
#### KSE 100 Index & Shares Turnover

INSURANCE

TOBACCO



### 6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of Pakistar

## Atlas Money Market Fund (AMF)



(at month end)

(at month end)

(As on 28-Jun-2019)

Open-ended

Jan-2010

PKR 10,109

PKR 504.64

Money Market Scheme

70/30 composition of:

as selected by MUFAP.

Monday to Friday

Forward Pricing

Net Assets

ITMinds Limited

AM2+(PACRA)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up

till October 31, 2019, a sum of Rs. 47,820,298 (Rs. 2.39 per unit) has

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies

(AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC)

jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was

unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016,

the FED has been withdrawn from July 1, 2016. In the meantime, as

a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.20,428,502 up till June 30, 2016.

Low

A. F. Ferguson & Co.

9:00 am to 4:00 pm

70% three months PKRV rates; and 30% three (3) months average deposit rate of three (3) -AA rated Scheduled Banks

0.99% - annualized (Incl Govt Levy)

0.35% rep Gov levy, WWF & SECP Fee Actual rate of management fee

charged is 0.45% of Average Annual

Central Depository Company Ltd.

**AA+(f) (PACRA)** (As on 17-Oct-19)

#### October 2019

#### Investment Objective

To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities

Asset Mix*	Oct-19	Sep-19
T-Bills	63.8%	0.0%
Cash	36.0%	99.0%
Others incl. receivables	0.2%	1.0%

Leverage & Maturity Profile	AMF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	21.86

**Fund Facts** 

Launch Date

Net Assets (mn)

Benchmark(BM)

Dealing Days

Govt Levy

Registrar

**Auditor** 

Cut Off timings

Pricing mechanism

Total Expense Ratio

Management Fee

Asset Manager Rating

Risk Profile of the Fund:

Sindh Workers' Welfare Fund (SWWF)

(Rs.1.02 per unit as on October 31, 2019)

Fund Stability Rating:

been provided for SWWF. Federal Excise Duty (FED)

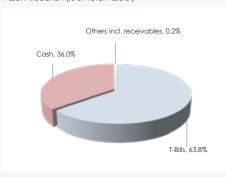
Front End Load

Fund Type

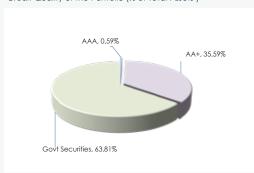
Category

NAV

#### Asset Allocation (% of Total Assets)



#### Credit Quality of the Portfolio (% of Total Assets)





■ RETURN ■ BENCHMARK



#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ***	5 Years ***	Since Inception	CAGR **
Returns*	13.37%	13.17%	12.30%	11.04%	13.08%	21.90%	40.37%	124.69%	8.63%
Benchmark	12.74%	12.80%	12.19%	10.68%	12.65%	16.74%	35.88%	113.02%	7.77%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

### \*Annualized return: (Absolute return) \*(365/No. of days)

Monthly Performance	History		*Annualized re	eturn: (Absolute	e return) *(365/1	No. of days)							
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	12.42%	12.60%	13.12%	13.37%									13.08%
2018-19	6.83%	6.49%	6.80%	7.84%	7.19%	8.70%	9.20%	9.71%	9.67%	9.76%	8.51%	11.86%	8.87%

MUFAP's Recommended Format

Investment	Committee
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IIIVO3IIIIOIII COITIIIIIIICC					
M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\* %</sup> of Gross Asset

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment if any

## Atlas Sovereign Fund (ASF)



(at month end)

(at month end)

(As on 28-Jun-2019)

(As on 17-Oct-19)

Open-ended

PKR 3 184

PKR 106.41

Nil

ITMinds Limited

AM2+(PACRA)

AA-(f) (PACRA)

Medium

\* Notice: Revised management fee of the fund will be 10% of the Gross Earnings subject to a minimum fee of 0.60% of average daily Net Assets and maximum fee of 1.0% of average

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with

effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October

31, 2019, a sum of Rs. 5,202,201 (Rs. 0.17 per unit) has been provided

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial

services to include Asset Management Companies (AMC's) with

effect from 13th June, 2013. On September 04, 2013 a constitutional

petition has been filed in Sindh High Court (SHC) jointly by various

AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was

unconstitutional and cannot be charged where provinces are

collecting sales tax. The Federation has filed an appeal in the

Honorable Supreme Court of Pakistan Further, via Finance Act 2016,

the FED has been withdrawn from July 1, 2016. In the meantime, as a

matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.905,341 up till June 30, 2016. (Rs.0.03

A. F. Ferguson & Co.

Income Scheme Dec-2014

9:00 am to 4:00 pm Forward Pricing

Average 6 Months PKRV rates Monday to Friday

1.41% - annualized (Incl Govt Levy)

0.48% rep Gov levy, WWF & SECP Fee Upto 10% of the Gross Earnings subject to a minimum fee of 0.45% of average daily Net

Assets and maximum fee of 0.80% of Average Annual Net Assets. (Actual rate of management fee charged is 0.64% of Average Annual Net Assets)

Central Depository Company Ltd.

**Fund Facts** 

Launch Date

Net Assets (mn)

Benchmark(BM)

Pricing mechanism
Total Expense Ratio

Management Fee

Front End Load

Asset Manager Rating

Risk Profile of the Fund: Fund Stability Rating

Annual Net Asset w.e.f 10th Feb 2020 Sindh Workers' Welfare Fund (SWWF)

Trustee

Registrar

Auditor

for SWWF.

Federal Excise Duty (FED)

Dealing Days
Cut Off timings

Govt Levy

Fund Type

Category

NAV

#### October 2019

#### Investment Objective

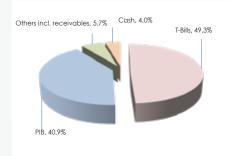
To provide unit-holders competitive returns with medium risk and high liquidity by investing in Government Securities and Debt Instruments.

Asset Mix*	Oct-19	Sep-19
T-Bills	49.3%	0.0%
PIB	40.9%	46.3%
Others incl. receivables	5.7%	0.8%
Cash	4.0%	53.0%

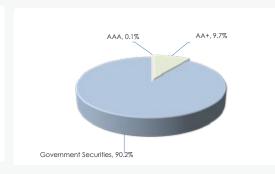
Leverage & Maturity Profile	ASF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	841.92

#### \* % of Gross Asset

#### Asset Allocation (% of Total Assets)



#### Credit Quality of the Portfolio (% of Total Assets)



#### Yearly Performance\*



#### Payout History (% on Opening NAV)



#### \*Annualized Return

#### Trailing Performance

Returns- Benchmark	23.60% 13.40%	20.20% 13.70%	13.41% 13.23%	11.83% 11.58%	17.98% 13.63%	23.70% 21.22%	N/A N/A	45.48% 41.05%	7.92% 7.02%
	(1 Month)		100 Days	(1 Year)	TID	ib siedis	3 rears	Inception	CAGR **
	30 Days	90 Days	180 Davs	365 Days	YTD	3 Years	5 Years	Since	CAGR **
iralling renormance									

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\*3Y returns are till FY19

#### \*Annualized return: (Absolute return) \*(365/No. of days) Monthly Performance History Year Jul Aug Oct May Jun YTD 2019-20 11.71% 14 93% 20 20% 23 60% 17.98% 6.08% 7.37% 14.91% 6.83% 7.65% 11.38% 2018-19 6.04%

MUFAP's Recommended Forma

Inv	es'	tn	nen	r Committee

M. Abdul Samad Ali H. Shirazi Khalid Mahmood Muhammad Umar Khan Fawad Javaid Faran UI Haq
Chief Executive Officer Director Chief Investment Officer Head of Portfolio Management Head of Fixed Income Head of Equities

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

### Atlas Income Fund (AIF)



(at month end)

(at month end)

(As on 28-Jun-2019)

Open-ended

PKR 3,240

PKR 541.53

Income Scheme Mar-2004

Monday to Friday

Forward Pricing

ITMinds Limited

EY Ford Rhodes

AM2+(PACRA)

Notice: Revised management fee of the fund will be 1.0 % of

AA-(f) (PACRA)

Medium

The management company, as a matter of prudence and as

recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e.

starting from 21 May 2015) on 12 January 2017. Accordingly, the

provision for SWWF is being made on a daily basis going forward.

Up till October 31, 2019, a sum of Rs. 31,966,366 (Rs. 5.34 per unit)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED  $\,$ liability which amounted to Rs.23,582,971 up till June 30, 2016. (Rs.3.94

These are allocations between AIF and ASMF aiming at a

customized investment approach to the investors to meet their

AIF

85%

14%

3.41%

3.38%

9.72%

AIF

50%

8.85%

-5.8%

0.04%

19.6%

15%

3.66%

-15%

-3.3%

29.5%

**ASMF** 

15%

**ASMF** 

ASMF

Average Annual Net Assets w.e.f 10th Dec 2019

Sindh Workers' Welfare Fund (SWWF)

9:00 am to 4:00 pm

Average 6 Months KIBOR (Ask)

1.52% - annualized (Incl Govt Levy) 0.45% rep Gov levy, WWF & SECP Fee

is 0.8% of Average Annual Net Assets

Central Depository Company Ltd

Actual rate of management fee charged

#### October 2019

#### Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities

Asset Mix*	Oct-19	Sep-19
TFCs/Sukuks	32.9%	34.4%
PIB	28.7%	30.6%
T-Bills	18.1%	0.0%
Cash	16.9%	33.4%
Others incl. receivables	3.5%	1.5%

Leverage & Maturity Profile	AIF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	1005.01

**Fund Facts** Fund Type

Launch Date Net Assets (mn)

Benchmark(BM)

Dealing Days

Govt Levy

Registrar

Auditor

Cut Off timings

Pricing mechanism

Total Expense Ratio

Management Fee \*

Asset Manager Rating

Risk Profile of the Fund:

has been provided for SWWF. Federal Excise Duty (FED)

Investment Plans

Atlas Bachat Plan

Weight

Weight

personal goals and preferences.

Weight Weighted Av. Return (2019-20)

Weighted Av. Return (2018-19)

Weighted Av. Return (2017-18)

Weighted Av. Return (2016-17)

Atlas Bachat Balanced Plan

Weighted Av. Return (2019-20)

Weighted Av. Return (2018-19)

Weighted Av. Return (2017-18)

Weighted Av. Return (2016-17)

Weighted Av. Return (2019-20)

Weighted Av. Return (2018-19)

Weighted Av. Return (2017-18)

Weighted Av. Return (2016-17)

Fund Stability Rating:

Front End Load Trustee

Category

NAV

#### \* % of Gross Asset

#### TFC/Sukuk Holding (% of Total Assets)

Habib Bank Ltd	8.61%	9.10%
Bank Al-Falah Ltd	5.81%	6.07%
Dawood Hercules Sukuk 2	5.43%	5.67%
Hub Power Co. Ltd.	4.54%	4.74%
Bank Al Habib Ltd	2.99%	3.13%
Askari Bank	2.95%	3.08%
Meezan Bank Sukuk	1.42%	1.49%
Soneri Bank	1.12%	1.17%

#### Credit Quality of the Portfolio (% of Total Assets )



#### Non-Compliant Investment

The Income scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest Financial Statements.

Issuers	Type (Secured)	Value before provision	Provision Held	Value after provision	% of Net/Gross Assets	Suspended Mark up (fully provided)
Agritech Limited	Sukuk	15,225,000	(15,225,000)	-	-	18,348,538
Agritech Limited	PPTFC	29,976,000	(29,976,000)	-	-	35,881,528
Agritech Limited	TFC - IV	7,494,000	(7,494,000)	-	-	9,103,019
Agritech Limited	TFC II	11,015,000	(11,015,000)	-	-	-
Azgard Nine Limited	TFC	7,871,511	(7,871,511)	-	-	7,441,383
Azgard Nine Limited	TFC-V	5,375,000	(5,375,000)	-	-	-
Telecard Limited	TFC	4,668,990	(4,668,990)	-	-	1,055,721
		81,625,501	(81,625,501)	-	-	71,830,189





#### Trailing Performance

	30 Days	90	180 Days	365 Days	YTD	3 Years	5 Years ***	Since	CAGR **
	(1 Month)	Days		(1 Year)	110	o rodis		Inception	CHOR
Returns*	19.54%	18.16%	12.47%	10.89%	16.26%	18.68%	43.85%	262.08%	8.59%
Benchmark	13.62%	13.86%	13.42%	12.03%	13.78%	24.38%	44.38%	311.14%	9.74%
•									

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

#### Monthly Performance History \*Annualized return: (Absolute return) \*(365/No. of days)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YID
2019-20	10.77%	15.24%	18.28%	19.54%									16.26%
2018-19	7.27%	4.35%	3.46%	9.47%	8.50%	5.32%	10.49%	9.32%	7.86%	10.33%	-0.08%	9.24%	7.33%

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M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Fauities

<sup>\*</sup>Annualized Return

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any

## Atlas Stock Market Fund (ASMF)



(at month end) (at month end)

management fee

#### October 2019

#### Investment Objective

To provide long term capital growth from an actively managed portfolio invested in listed companies in Pakistan

Asset Mix*	Oct-19	Sep-19
Equities	97.5%	97.7%
Others incl. receivables	1.4%	1.5%
Cash	1.2%	0.7%

Leverage Profile	ASMF
Leverage:	Nil

#### \* % of Gross Asset





\*Funds returns computed on NAV to NAV with the dividend reinvestment, if any

#### Sector Allocation % of Total Assets

Sector	Oct-19	Sep-19
Commercial Banks	26.9	27.8
Oil & Gas Exploration	25.2	26.0
Fertilizer	13.4	13.7
Power Generation & Distribution	7.4	7.9
Oil & Gas Marketing	5.7	5.1
Cement	5.4	5.3
Pharmaceuticals	3.3	2.3
Textile Composite	3.0	3.7
Technology & Communications	2.6	2.6
Engineering	2.0	2.4
Leather & Tanneries	1.0	0.8
Automobile Parts & Accessories	0.5	-
Chemicals	0.4	-
Inv. Bank/Inv. Companies/Securities Co.	0.3	0.1
Refinery	0.2	-
Insurance	0.1	-
Textile Spinning	0.1	0.0
Others	0.0	0.0

#### Top 10 Holding % of Total Assets

Scrip	%	Sectors
Oil & Gas Development Co. Ltd	7.6	Oil & Gas Exploration
Mari Petroleum Co. Ltd	7.0	Oil & Gas Exploration
Engro Corporation Limited	6.6	Fertilizer
Hub Power Company Limited	6.0	Power Gen & Dist
United Bank Limited	5.9	Commercial Banks
Bank Al Habib Limited	5.7	Commercial Banks
Pakistan Petroleum Limited	5.7	Oil & Gas Exploration
Pakistan Oilfields Limited	5.0	Oil & Gas Exploration
Bank Alfalah Limited	4.9	Commercial Banks
Pakistan State Oil Co. Ltd	4.5	Oil & Gas Marketing

#### **Fund Facts**

Fund Type Open-ended Equity Scheme Category Launch Date Nov-2004 Net Assets (mn) PKR 5,581 NAV PKR 511.24 Benchmark Dealing Days Cut Off timings Pricing mechanism Total Expense Ratio Govt Levy

KSE-100 Index Monday to Friday 9:00 am to 4:00 pm Forward Pricing 2.83% - annualized (Incl Govt Levy) 0.47% rep Gov levy, WWF & SECP Fee Management Fee

charged is 2% of Average Annual Net Upto 2% \* Front End Load Trustee Central Depository Company Ltd.

Registrar **ITMinds Limited FY Ford Rhodes** Auditor

Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019) Risk Profile of the Fund: High

\* On amount less than or equal to Rs.25 Mn. However, in case where transactions are done online or through the website, the maximum frontend load will be up to 1.5%.

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2019, a sum of Rs. 41,288,428 (Rs. 3.78 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.20,301,988 up till June 30, 2016. (Rs.1.86 per unit as on October 31, 2019)

For Investment Plans please refer to AIF on pre-page.

#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ***	5 Years	Since Inception	CAGR **
Returns*	7.85%	8.17%	-5.20%	-19.14%	1.44%	3.40%	30.05%	580.31%	13.69%
Benchmark	6.62%	8.01%	-5.31%	-17.88%	0.89%	-10.27%	14.33%	520.25%	12.99%

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

#### Monthly Performance History

	,												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	-5.45%	-8.80%	9.09%	7.85%									1.44%
2018-19	1.98%	-1.80%	-1.43%	3.17%	-3.39%	-10.95%	11.77%	-3.43%	-1.10%	-5.29%	-1.36%	-7.09%	-18.83%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

Investment Comn	nittee
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M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

## Atlas Islamic Income Fund (AIIF)



#### October 2019

#### Investment Objective

To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

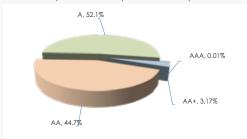
Asset Mix*	Oct-19	Sep-19
Cash	84.8%	84.6%
Sukuk	12.9%	13.8%
Others incl. receivables	2.3%	1.6%
* % of Gross Asset		

Leverage & Maturity Profile	AllF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	197.99

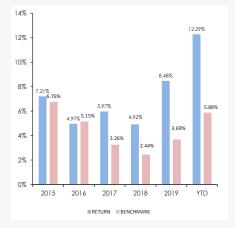
#### Sukuk Holding (% of Total Assets )

Dawood Hercules Sukuk 1	4.30%	3.09%
Hub Power Co. Ltd.	3.17%	3.79%
Meezan Bank Sukuk	2.89%	3.45%
Dawood Hercules Sukuk 2	2.58%	3.45%

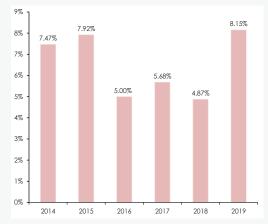
#### Credit Quality of the Portfolio (% of Total Assets)



#### Yearly Performance\*



Payout History (% on Opening NAV)



#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR **
Returns*	12.23%	12.50%	11.87%	10.70%	12.29%	20.62%	35.77%	137.65%	8.15%
Benchmark	6.31%	6.04%	5.62%	4.75%	5.88%	9.68%	23.12%	94.04%	6.09%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

Monthly Performance H	istory							
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
2019-20	11.28%	12.14%	12.78%	12.23%				
2018-19	5.38%	6.09%	6.30%	6.39%	8.80%	7.94%	8.66%	9.20%

#### **Fund Facts**

Fund Type	Open-ended				
Category	Islamic Income S	Scheme			
Launch Date	Oct-2008				
Net Assets (mn)	PKR 1,725	(at month end)			
Net Assets (Excluding Investment by fund of funds) (Rs mn)	PKR 1262	(at month end)			
NAV	PKR 524.79	(at month end)			
Benchmark	Six (6) months average deposit rates of three (3) -A rated scheduled Islamic Banks or Islamic windows of Conventiono Banks as selected by MUFAP				
Dealing Days	Monday to Friday				
Cut Off timings Pricing mechanism	9:00 am to 4:00 p Forward Pricing	om			
Total Expense Ratio	0.89% - annualized	,			
Govt Levy		y, WWF & SECP Fee			
Management Fee *	Actual rate of management fee of is 0.3% of Average Annual Net Asse				
Front End Load	Nil				

Trustee Central Depository Company Ltd. Registrar ITMinds Limited

EY Ford Rhodes Auditor AM2+(PACRA)

Asset Manager Rating (As on 28-Jun-2019) Dr. Mufti Muhammad Wasie Fasih Butt Shariah Advisor Medium

Risk Profile of the Fund: Fund Stability Rating :

AA-(f) (PACRA)

\* Notice: Revised management fee of the fund will be 0.40 % of Average Annual Net Assets w.e.f 10th Dec 2019

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2019, a sum of Rs. 5,297,092 (Rs. 1.61 per unit) has been provided for

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charaed where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs. 1.733.902 up till June 30. Shariah Compliant Investment Plans

These are allocations between AIIF and AISF aimimg at a customized investment approach to the investors to meet their personal goals and preferences.

Atlas Bachat I Weight	Islamic Plan		<b>AIIF</b> 85%	<b>AISF</b> 15%
Weighted Av.	Return (2019	-20)	11%	
Weighted Av.	Return (2018	-19)	4.37%	
Weighted Av.	Return (2017	-18)	3%	
Atlas Bachat	Balanced Isla	mic Plan	AllF	AISF
Weight			50%	50%
Weighted Av.	Return (2019	-20)	7.82%	
Weighted Av.	Return (2018	-19)	-5.2%	
Weighted Av.	Return (2017	-18)	-1.5%	
Atlas Bachat	Growth Islam	ic Plan	AIIF	AISF
Weight			15%	85%
Weighted Av.	. Return (2019	-20)	4.68%	
Weighted Av.	. Return (2018	-19)	-15%	
Weighted Av.	. Return (2017	-18)	-6%	
Mar	Apr	May	Jun	YTD
				12.29%
9.82%	8.98%	8.31%	12.40	8.48%

MUFAP's Recommended Format

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\*</sup>Annualized Performance

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment,if any.

### Atlas Islamic Stock Fund (AISF)



(at month end)

(at month end)

#### October 2019

#### Investment Objective

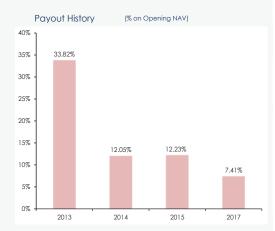
To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

Asset Mix* Equities	Oct-19 97.2%	<b>Sep-19</b> 95.8%
Cash	1.7%	2.2%
Others incl. receivables	1.1%	2.0%

AISF
Nil

#### Yearly Performance





<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

#### Sector Allocation % of Total Assets

Sector	Oct-19	Sep-19
Oil & Gas Exploration	31.9	32.5
Fertilizer	15.5	15.4
Commercial Banks	11.3	11.5
Cement	8.5	8.2
Oil & Gas Marketing	8.2	7.4
Power Generation & Distribution	7.7	8.4
Pharmaceuticals	4.4	3.4
Textile Composite	2.7	2.2
Engineering	2.1	3.1
Inv. Bank/Inv. Companies/Secu	2.0	2.0
Leather & Tanneries	1.2	1.1
Chemicals	1.0	0.5
Automobile Parts & Accessories	0.5	-
Refinery	0.2	-
Others	0.0	0.0

#### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Oil & Gas Development Co. Ltd	10.5	Oil & Gas Exploration
Meezan Bank Limited	9.6	Commercial Banks
Engro Corporation Limited	9.1	Fertilizer
Mari Petroleum Co. Ltd	8.1	Oil & Gas Exploration
Pakistan Petroleum Limited	7.4	Oil & Gas Exploration
Hub Power Company Limited	6.8	Power Gen & Dist
Engro Fertilizers Limited	6.4	Fertilizer
Pakistan Oilfields Limited	5.9	Oil & Gas Exploration
Lucky Cement Limited	5.8	Cement
Pakistan State Oil Co. Ltd	5.0	Oil & Gas Marketing

#### **Fund Facts**

Fund Type Open-ended
Category Islamic Equity Scheme
Launch Date Jan-2007
Net Assets (mn) PKR 1,323 (at n
NAV PKR 444.22 (at n
Benchmark KMI - 30 Index
Dealing Days Monday to Friday

Cut Off timings Pricing mechanism Total Expense Ratio Govt Levy

Management Fee

Front End Load

Trustee Central Depository Company Ltd.
Registrar ITMinds Limited
Auditor EY Ford Rhodes

Asset Manager Rating Shariah Advisor

AM2+(PACRA) (As on 28-Jun-2019) Dr. Muffi Muhammad Wasie Fasih Butt

3.04% - annualized (Incl Govt Levy)

is 2% of Average Annual Net Assets

0.56% rep Gov levy, WWF & SECP Fee

Actual rate of management fee charged

9:00 am to 4:00 pm

Forward Pricina

Upto 2% \*

Risk Profile of the Fund: High

 $^{*}$  On amount less than or equal to Rs.25 Mn. However, in case where transactions are done online or through the website, the maximum frontend load will be up to 1.5%.

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2019, a sum of Rs. 16,421,702 (Rs. 5.51 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.10.453,385 up till June 30, 2016. (Rs.3.51 per unit as on October 31, 2019)

For Shariah Compliant Investment Plans please refer to AIIF on prepage.

### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ···	5 Years	Since Inception	CAGR ++
Returns*	9.50%	10.42%	-3.65%	-20.05%	3.34%	-3.50%	23.84%	331.33%	12.10%
Benchmark	9.17%	11.07%	-3.52%	-22.16%	3.18%	-18.20%	13.49%	N/A	N/A

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY19

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	-5.86%	-8.37%	9.40%	9.50%									3.34%
2018-19	1.70%	-0.58%	-1.03%	4.69%	-3.91%	-9.72%	8.90%	-2.03%	-2.27%	-6.21%	-2.12%	-6.83%	-18.95%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haa
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\* %</sup> of Gross Asset

## Atlas Islamic Dedicated Stock Fund (AIDSF)



(at month end)

(at month end)

(at month end)

(As on 28-Jun-2019)

Actual rate of management fee charged is 2%

Central Depository Company Ltd.

#### October 2019

#### Investment Objective

To provide other 'Fund of Funds' Schemes & Investment Advisory Clients (only managed by Atlas Asset Management Limited) an avenue for investing in Shariah Compliant Equities.

96.7%
70.770
3.1%
0.2%

Leverage Profile	AIDSF
Leverage:	Nil
2010.080.	

**Fund Facts** 

Fund Type Open-ended Category Islamic Equity Scheme Launch Date Jan-2019 PKR 306

Net Assets (mn) Net Assets (Excluding Investment by fund of

funds) (Rs mn)

Benchmark KMI - 30 Index Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism

Forward Pricing Total Expense Ratio 3.64% - annualized (Incl Govt Levy) 0.62% rep Gov levy, WWF & SECP Fee

Govt Levy

Management Fee

Front End Load Trustee Registrar

Auditor EY Ford Rhodes

Asset Manager Rating

Shariah Advisor

AM2+(PACRA) Dr. Mufti Muhammad Wasie Fasih Butt

Upto 2% \*

ITMinds Limited

PKR 0.00

PKR 425.63

High Risk Profile of the Fund:

of Avg. Annual Net Assets

\* On amount less than or equal to Rs.25 Mn. However, in case where transactions are done online or through the website, the maximum frontend load will be up to 1.5%.

Sindh Workers' Welfare Fund (SWWF)

Uptill October, 2019 the fund has provided a sum of Rs. 254,908 against Sindh Workers' Welfare Fund (SWWF) Liability.

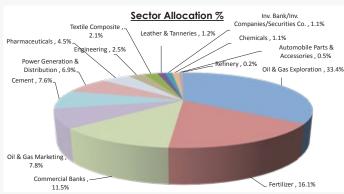
<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any

Sector Allocation % of	f Total Assets
Sector	Oct-19
Oil & Gas Exploration	33.4

Sector	Oct-19	3ep-19
Oil & Gas Exploration	33.4	33.4
Fertilizer	16.1	16.6
Commercial Banks	11.5	11.6
Oil & Gas Marketing	7.8	7.1
Cement	7.6	8.3
Power Generation & Distribution	6.9	7.2
Pharmaceuticals	4.5	3.4
Engineering	2.5	3.2
Textile Composite	2.1	3.2
Leather & Tanneries	1.2	1.0
Inv. Bank/Inv. Companies/Secur	1.1	1.0
Chemicals	1.1	0.6
Automobile Parts & Accessories	0.5	-
Refinery	0.2	-

#### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Oil & Gas Development Co. Ltd Meezan Bank Limited Engro Corporation Limited	10.5 9.9 9.5	Oil & Gas Exploration Commercial Banks Fertilizer
Pakistan Petroleum Limited Mari Petroleum Co. Ltd	8.6 8.1	Oil & Gas Exploration Oil & Gas Exploration
Engro Fertilizers Limited	6.5	Fertilizer
Hub Power Company Limited	6.2	Power Gen & Dist
Pakistan Oilfields Limited	6.1	Oil & Gas Exploration
Lucky Cement Limited	5.7	Cement
Pakistan State Oil Co. Ltd	4.2	Oil & Gas Marketing





#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR
Returns*	9.20%	9.99%	-4.18%	N/A	2.90%	N/A	N/A	-14.87%	N/A
Renchmark	9 17%	11 07%	-3.52%	N/A	3 18%	N/A	N/A	-15 50%	N/A

\*Actual Returns from Jan 10, 2019 - Not Annualized

#### Monthly Performance History

ionnily i onomiance history													
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2019-20	-5.84%	-8.45%	9.32%	9.20%									2.90%
2018-19	-	-	-	-	-	-	1.84%	-2.20%	-2.54%	-6.47%	-1.85%	-7.16%	-17.27%

MUFAP's Recommended Format

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

## Atlas Islamic Fund of Funds (AIFOF)



#### October 2019

#### Investment Objective

To provide unit holders an opportunity to earn potentially high returns through investment as per respective Allocation Plans by investing in Shariah Compliant Fixed Income Schemes and Equity based Collective Investment Schemes.

#### Atlas Islamic Fund of Funds Asset Allocation ( % of Total Assets ) AIDSF Others incl. receivables Atlas Aggressive Allocation Islamic Plan (AAAIP) Atlas Moderate Allocation Islamic Plan (AMAIP) 53.0% 1.0% 0.3% Atlas Conservative Allocation Islamic Plan (ACAIP) 66.8% Atlas Islamic Capital Preservation Plan (AICPP) 1.6%

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR
AAAIP	6.89%	8.33%	-0.61%	N/A	3.95%	N/A	N/A	-7.72%	N/A
Benchmark	6.90%	8.98%	-0.12%	N/A	4.00%	N/A	N/A	-7.93%	N/A
AMAIP	5.21%	6.89%	1.43%	N/A	4.22%	N/A	N/A	-2.98%	N/A
Benchmark	5.14%	7.04%	1.28%	N/A	3.82%	N/A	N/A	-3.96%	N/A
ACAIP	3.25%	5.17%	4.17%	N/A	4.51%	N/A	N/A	3.53%	N/A
Benchmark	3.03%	4.57%	2.78%	N/A	3.37%	N/A	N/A	1.02%	N/A
AICPP	3.38%	5.09%	3.06%	N/A	4.03%	N/A	N/A	1.53%	N/A
Benchmark	2.93%	4.63%	1.93%	N/A	3.02%	N/A	N/A	-0.46%	N/A

#### **Net Assets** (PKR Mn.)

	October 2019	September 2019
AAAIP	PKR 97	PKR 90
AMAIP	PKR 109	PKR 103
ACAIP	PKR 125	PKR 121
AICPP	PKR 448	PKR 433

	October 2019	September 2019
AAAIP	PKR 461.42	PKR 431.69
AMAIP	PKR 485.08	PKR 461.08
ACAIP	PKR 517.66	PKR 501.38
AICPP	PKR 507.64	PKR 491.04

#### Expense Ratio

	Octob	October 2019		ber 2019
	Expense Ratio %	Govt. Lev %	Expense Ratio %	Govt. Lev %
AAAIP	0.68	0.28	0.46	0.04
AMAIP	0.68	0.30	0.43	0.03
ACAIP	0.66	0.30	0.51	0.04
AICPP	0.55	0.28	0.35	0.03

Funds Multiplier:	Max. Multiplier	Min. Multiplier
AICPP	1.66	1 59

#### **Fund Facts**

Fund Type Open-ended Category Islamic Fund of Funds Launch Date Jan-2019

Govt Levy 0.28% rep Gov levy, WWF & SECP Fee

The benchmark of each allocation Plan will be the weighted average return of KMI-30 Index, and Six months average deposit rates of three (3) A rated Islamic Banks or Islamic windows of conventional banks as selected by based on the actual proportion of investment in Equity, Income schemes and bank deposit made by the respective allocation

Plan.

Leverage Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricina mechanism Forward Pricina Management Fee Upto 1%\* Upto 2% \*\* Front End Load Back End Load 2.5% on CPPI \*\*\*

Trustee Central Depository Company Ltd.

Registrar ITMinds Limited EY Ford Rhodes

Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019) Dr. Mufti Muhammad Wasie Fasih Butt

Shariah Advisor Risk Profile

Subscription Period

Plan Specific Subscription period for AICPP has been

Duration

The Duration of the Allocation Plans is

Perpetual. However, the initial maturity of - (AICPP) shall be thirty month (2.5 years).

Head of Equitie

- \* No Management fee in case of investment is made in CIS of AAML. However, management fee of 1% of average annual net assets in case investment is made in Cash/ Near Cash instruments, savings and term deposits made with Islamic banks or Islamic banking windows of commercial banks.
- \*\* On amount less than or equal to Rs.25 Mn. However, in case where transactions are done online or through the website, the maximum front-end load will be up to 1.5%.
- \*\*\* Back-end Load shall be charged to the CPPI base plan. 2.5% back-end Load shall be charged in case redemption from the fund is made before the stated maturity/duration of the CPPI Plan(s).

#### Sindh Workers' Welfare Fund (SWWF)

Uptill October, 2019 the funds has provided an amount of Rs. 74,846 (AAAIP), Rs. 90,749 (AMAIP) Rs. 110,602 (ACAIP) and Rs. 353,993 (AICPP) against Sindh Workers' Welfare Fund (SWWF) Liability

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

**Investment Committee** M. Abdul Samad Chief Executive Office Director Chief Investment Officer Head of Portfolio Management Head of Fixed Income

## **Atlas Pension Fund (APF)**



#### October 2019

#### Investment Objective

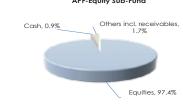
- a) The APF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

#### Yearly Performance



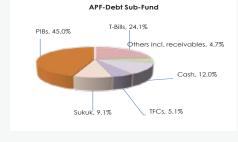
\*Actual Returns - Not Annualized



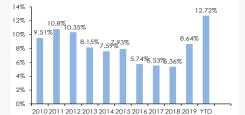




\*Annualized Return







APF-Money Market Sub-Fund

\*Annualized Return

### Sector Allocation % Total Assets for

APF-EQUITY SUB FUNG		
Sector	Oct-19	Sep-19
Commercial Banks	26.7	27.7
Oil & Gas Exploration	24.9	25.7
Fertilizer	12.8	13.5
Power Generation & Distribution	6.7	7.1
Oil & Gas Marketing	5.8	5.2
Cement	5.5	5.8
Pharmaceuticals	3.4	2.0
Technology & Communications	2.6	2.5
Textile Composite	2.4	3.6
Engineering	1.9	2.2
Leather & Tanneries	1.7	0.9
Others	2.9	1.5

#### Top 10 Holdings % Total Assets for APF-Equity Sub Fund

scrib	%	sectors
Oil & Gas Development Co. Ltd	7.5	Oil & Gas Exploration
Mari Petroleum Co. Ltd	7.0	Oil & Gas Exploration
United Bank Limited	5.9	Commercial Banks
Pakistan Oilfields Limited	5.9	Oil & Gas Exploration
Engro Corporation Limited	5.7	Fertilizer
Bank Al Habib Limited	5.5	Commercial Banks
Hub Power Company Limited	5.2	Power Gen & Dist
Bank Alfalah Limited	4.8	Commercial Banks
Pakistan State Oil Co. Ltd	4.5	Oil & Gas Marketing
Pakistan Petroleum Limited	4.5	Oil & Gas Exploration

#### **Fund Facts**

Jun-2007 Fund Inception Date Front End Load 3% (Front-end) of contribution Management Fee 1.5% of Avg. Annual N.A. (Equity)

0.75% of Ava. Annual N.A. (Debt) 0.50% of Avg. Annual N.A.

Trustee Central Depository Company Ltd.

Registrar ITMinds Limited EY Ford Rhodes

Minimum Investment Rs.5.000/- or 10% of monthly income (which ever is lower)

Eligibility Any Pakistani (resident or

non-resident), who holds a valid NTN or CNIC/NICOP

Asset Manager Rating AM2+(PACRA) (As on 28-Jun-2019)

(at month end)	Net Assets (mn)	NAV
APF-Equity (ESF)	PKR 386	PKR 421.75
APF-Debt (DSF)	PKR 428	PKR 277.68
APF-M.M (MMSF)	PKR 362	PKR 264.19

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2019, a sum of Rs. 2,695,620 (Rs. 2.95 per unit) (ESF), Rs. 2,189,534 (Rs. 1.42 per unit) (DSF) and Rs. 1,618,537 (Rs. 1.18 per unit) (MSF) has been provided for

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013  $\alpha$ constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution. The Scheme has held provision for FED liability which amounted to (ESF) Rs.1,523,347, (DSF) Rs.1,124,175, (MSF) Rs.706,273 up till June 30, 2016 which is Rs.1.67, Rs.0.73, Rs.0.52 per unit respectively as on October 31, 2019

#### **Atlas Pension Fund Allocation Schemes**

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The weighted averag return below is worked on asset allocation as indicated.

Allocation Scheme	APF-ESF	APF-DSF	APF-MMSF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (2019-20)			5.75%
Weighted Av. Return (2018-19)			-12.33%
Weighted Av. Return (2017-18)			-1.38%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on	50%	40%	10%
Weighted Av. Return (2019-20)			10.17%
Weighted Av. Return (2018-19)			-4.87%
Weighted Av. Return (2017-18)			1.04%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	25%	60%	15%
Weighted Av. Return (2019-20)			14.06%
Weighted Av. Return (2018-19)			1.3%
Weighted Av. Return (2017-18)			3.04%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	60%	40%
Weighted Av. Return (2019-20)			16.65%
Weighted Av. Return (2018-19)			7.76%
Weighted Av. Return (2017-18)			5.12%
(v) Lifecycle			

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

0-100% 0-100% 0-100%

#### Trailing Performance

8.19%	321.75%	12.36%	25.29%	177.68%	8.62%	13.43%	164.19%	8.18%
(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR
30 Days	Since	CAGR**	30 Days •	Since	CAGR**	30 Days *	Since	CAGR**
AF	PF-Equity Sub	-Fund	APF-D€	ebt Sub-Fund		APF-I	-Money Market Sub-Fund	

alized return: (Absolute return) \*(365/No. of days) \*\* CAGR Since Inception

MUFAP's Recommended Format

Investment	Committee
------------	-----------

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

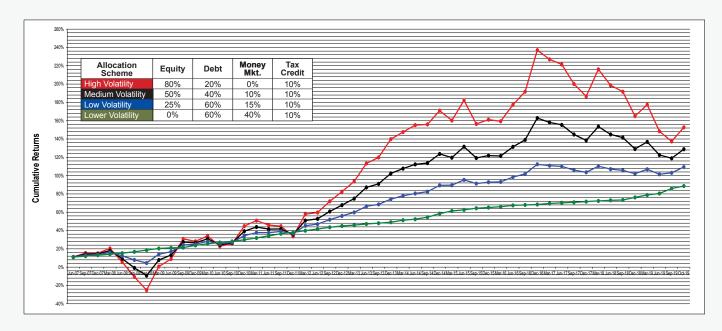
## **Atlas Pension Fund (APF)**



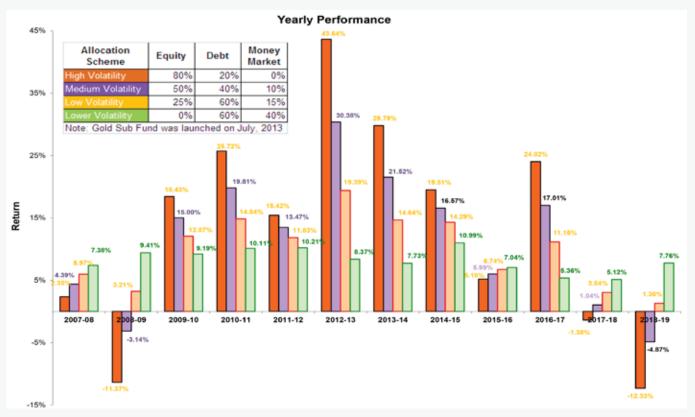
Year ended June 30

October 2019

### **Atlas Pension Fund** (On allocation as stated in the box) Appreciation in value of investment over cost net of tax credit



Equal contribution made to the allocation schemes in APF each month.



**Assumptions:** 

## Atlas Pension Islamic Fund (APIF)

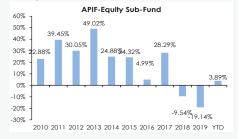


#### October 2019

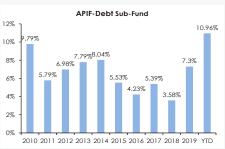
#### Investment Objective

- a) The APIF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APIF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APIF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

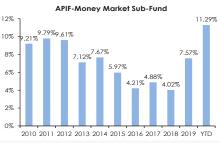
#### Yearly Performance



#### \* Actual Returns - Not Annualized



\*Annualized Return



\*Annualized Return

### Sector Allocation % Total Assets for

Arii-Lquiry 300 ruriu		
Sector	Oct-19	Sep-19
Oil & Gas Exploration	30.5	30.8
Fertilizer	16.1	15.8
Commercial Banks	10.7	10.9
Oil & Gas Marketing	8.9	8.2
Cement	8.6	9.2
Power Generation & Distribution	8.1	8.7
Pharmaceuticals	4.2	3.0
Textile Composite	3.2	3.8
Engineering	2.5	2.9
Chemicals	1.3	1.2
Inv. Bank/Inv. Companies/Securities Co.	1.2	1.1
Others	2.5	1.7
Trailing Performance		

#### APIF-Debt Sub-Fund APIF-Money Market Sub-Fund CAGR\*\* Inception (1 Month) Inception

11.14%

136.36%

CAGR\*\*

30 Days

(1 Month)

11.28%

123.00%

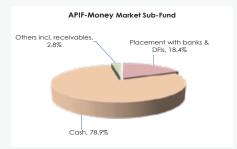
APIF-Equity Sub-Fund

Inception

#### Portfolio Composition







#### Top 10 Holdings % Total Assets for APIF-Equity Sub Fund

Scrip	%	Sectors
Engro Corporation Limited	9.3	Fertilizer
Meezan Bank Limited	8.9	Commercial Banks
Mari Petroleum Co. Ltd	8.5	Oil & Gas Exploration
Oil & Gas Development Co	o. Ltd 8.4	Oil & Gas Exploration
Pakistan Petroleum Limited	7.5	Oil & Gas Exploration
Hub Power Company Limit	red 7.2	Power Gen & Dist
Engro Fertilizers Limited	6.8	Fertilizer
Pakistan Oilfields Limited	6.0	Oil & Gas Exploration
Pakistan State Oil Co. Ltd	5.2	Oil & Gas Marketing
Lucky Cement Limited	5.2	Cement

#### **Fund Facts**

runa inception Date	NOV-2007	
Front End Load	3% (Front-end) of contribution	on
Management Fee	1.5% of Avg. Annual N.A.	(Equity)
	0.75% of Avg. Annual N.A.	(Debt)
	0.50% of Avg. Annual N.A.	(M.Market
Trustee	Central Depository Compar	ny Ltd.

Registra Auditors EY Ford Rhodes

Minimum Investment Rs.5,000/- or 10% of monthly income (which ever is lower)

Any Pakistani (resident or Eligibility non-resident), who holds a valid NTN or CNIC/NICOP

AM2+(PACRA) Asset Manager Rating (As on 28-Jun-2019) Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt (at month end) Net Assets (mn) NAV APIF-Equity (ESF) PKR 408 PKR 511.87 APIF-Debt (DSF APIF-M.M (MMSF) PKR 434 PKR 237.99

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2019, a sum of Rs. 2,769,454 (Rs. 3.48 per unit) (ESF), Rs. 1,653,952 (Rs. 0.95 per unit) (DSF) and Rs. 1,426,817 (Rs. 0.78 per unit) (MSF) has been

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, The Scheme has held provision for FED liability which amounted to (ESF) Rs.1,611,207, (DSF) Rs.1,046,875, (MSF) Rs.644,724 up till June 30, 2016 which is Rs.2.02, Rs.0.60, Rs.0.35 per unit respectively as on October 31, 2019

#### **Atlas Pension Islamic Fund Allocation Schemes**

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

	APIF-ESF	APIF-DSF	APIF-MMSF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (20	19-20)		5.3%
Weighted Av. Return (20	)18-19)		-13.85%
Weighted Av. Return (20	017-18)		-6.92%
Weighted Av. Return (20	016-17)		23.71%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on	50%	40%	10%
Weighted Av. Return (20			7.46%
Weighted Av. Return (20	,		-5.89%
Weighted Av. Return (20	017-18)		-2.94%
Weighted Av. Return (20	116-17)		16.79%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	25%	60%	15%
Weighted Av. Return (20			9.24%
Weighted Av. Return (20			0.73%
Weighted Av. Return (20			0.37%
Weighted Av. Return (20	,		11.04%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	60%	40%
Weighted Av. Return (20	,		11.09%
Weighted Av. Return (20	,		7.41%
Weighted Av. Return (20	,		3.76%
Weighted Av. Return (20	)16-17)		5.19%

#### (v) Lifecycle

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants

(vi) Customized

MUFAP's Recommended Format

30 Days

(1 Month)

10.08%

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

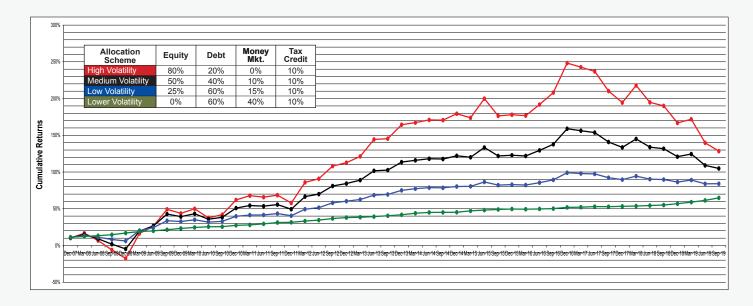
<sup>14.52%</sup> 408.36%

## **Atlas Pension Islamic Fund (APIF)**



October 2019

# Atlas Pension Islamic Fund (On allocation as stated in the box) Appreciation in value of investment over cost net of tax credit



Equal contribution made to the allocation schemes in APIF each month.



Assumptions:

Year ended June 30

Based on equal monthly contributions
 Reallocation/rebalancing once a year

### Head Office- Karachi

Ground Floor, Federation House. Sharae Firdousi, Clifton, Karachi-75600. Ph: (92-21) 35379501-04 Fax: (92-21) 35379280

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#### Rawalpindi Office

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#### Savings Center- Karachi

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#### **Faisalabad Office**

C/o. Atlas Honda Ltd, Customer Care Center, 1st Floor, Meezan Executive Tower, 4-Liagat Road, Faisalabad. Ph: (92-41) 2541013

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