







# Spotlight Fund Manager Report October 2018





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An Atlas Group Company | Rated AM2+ by PACRA\*

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## **Message From The Editor**

### **Dear Investor**

Atlas Asset Management's product portfolio consists of a diversified range of Conventional and Shariah Compliant mutual & pension funds offering you growth and competitive returns. The first quarter of the fiscal year has just ended, with our AUM closing at Rs. 32.278 billion in the month of October 2018.

Unit holders of Atlas Sovereign Fund (ASF) [Formerly Atlas Sovereign Liquid Fund], Atlas Money Market Fund (AMF), Atlas Income Fund (AIF), Atlas Stock Market Fund (ASMF), Atlas Islamic Income Fund (AIIF) and Atlas Islamic Stock Fund (AISF) managed by Atlas Asset Management Limited (AAML), and the participants of Atlas Pension Fund (APF) and Atlas Pension Islamic Fund (APIF), of which AAML is the Pension Fund Manager, are hereby informed that the un-audited financial statements of ASF, AMF, AIF, ASMF, AIIF, AISF, APF and APIF for the three months ended September 30, 2018, have been placed on the Company's website address www.atlasfunds.com.pk and may be downloaded therefrom.

You can start investing regularly in our Atlas Bachat Plans & Atlas Bachat Islamic Plans, specifically designed to cater to your investment needs. Managing your household expenses, planning for marriage, children's school fees, buying a new car, or going for a family vacation can now be much easier by regularly contributing in our Conventional and Shariah compliant plans which would help you to meet these expenses in time.

### **Our Value Added Services**

Our valued customers can conveniently access to their account balances by utilizing sms based balance inquiry services. Kindly update your Cell numbers with our ISD by calling 021-111-688-825 and avail these services.

You may also contact us through SMS for any investment related details. Simply type: AAML"space"Invest"space"City Name" and send it to 8080.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email info@atlasfunds.com.pk

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### **Your Spotlight Team**

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# **Market Review**

### October 2018

### On The Stock Market Front

KSE-100 index increased by 1.59% (650.77 points) to close at 41,649.36 points in October-18. Daily average trading volumes increased by 60.70% MoM to 218mn shares in October-18 from an average of 136mn shares traded during the month of September-18. Companies, Mutual Funds, Insurance, Broker Proprietary Trading accounts, Individuals and Banks were net buyer of USD 33mn, USD 21mn, USD 13mn, USD 6mn, USD 5mn and USD 2mn respectively. Net selling of USD 86mn was witnessed by Foreign Portfolio Investors.

Sectors that outperformed the benchmark during the period were Power Generation and Distribution, Refinery, Fertilizer, Cement, Oil & Gas Marketing Companies and Oil & Gas Exploration Companies yielding 8.7%, 6.0%. 4.3%, 3.4%, 2.4% and 2.4% returns respectively. Textile Composite, Commercial Banks, Chemical, Engineering, Insurance, Auto Assembler and Pharmaceutical sectors underperformed the benchmark during the month posting 0.2%, -0.4%, -2.7%, -3.5%, -4.1%, -6.4%, and -6.5% returns respectively. Commercial banks declined on lower than expected result announcements and continued sell off by foreigners. Auto Assembler declined on the back of increased cost pressures from imported components due PKR devaluation as well as dismal sales due to government's ban on non-tax filers from buying new cars. Pharmaceutical sector declined due to decreasing earnings on increasing cost pressures as weaker Rupee against Dollar led to more expensive procurement of Active Pharmaceutical Ingredient (API) in Rupee terms. Power Generation sector outperformed KSE-100 index due to positive earnings expectation on the back of rising CPI as well as USD/PKR exchange. Cement sector outperformed the benchmark index as investors went for value hunting because of attractive valuations and decline in Richard Bay coal prices. Oil & Gas exploration increased due to positive earnings expectations on the back of higher crude oil prices and

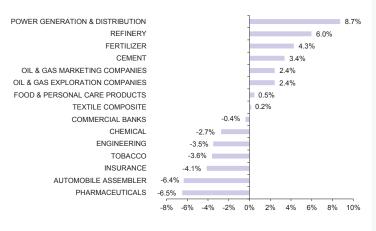
### On The Money Market Front

The CPI inflation increased YoY for the month of October' 18 and stood at 7.0%, with food prices increasing by 2.7%, whereas NFNE increased and stood at 8.2%. The increase in CPI inflation is mainly driven by uptick in gas prices which has increased by 104.9 percent YoY while increase can also be attributed to increase in Housing and Transport heads.

Additionally, M2 experienced a decrease of 1.07% during July 01, '18 to October 19, '18, as compared to a decrease of 1.17% during the previous corresponding period. The latest report shows that the government borrowing from SBP stood at Rs. 2,152 billion, as compared to borrowings of Rs. 206 billion in corresponding period last year, whereas, government matured borrowing of Rs. 2,127 billion from scheduled banks for the month of October'18, as compared to borrowings of Rs. 142 billion in corresponding period last year.

The Central Bank raised an amount of Rs. 3,258 billion under the two T-bill auction conducted during the month. The weighted average yields under the latest auction stood at 8.79% for 3 month T-bills, whereas bids for 6 month T-bills and 12 month T-bills were not received. 6 month KIBOR (offer) increased and averaged at 9.43% during the month of October 18.

### Sector Performance - Oct 2018

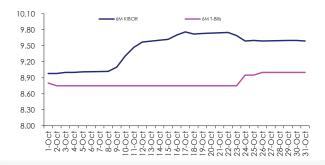


Source: Pakistan Stock Exchange

### KSE 100 Index & Shares Turnover



### 6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of Pakistan

# Atlas Sovereign Fund (ASF) (formerly Atlas Sovereign Liquid Fund)



(at month end)

### October 2018

### Investment Objective

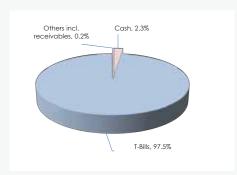
To provide unit-holders competitive returns with low risk and high liquidity by investing primarily in short-term Government Securities.

Asset Mix*	Oct-18	Sep-18
T-Bills	97.5%	98.5%
Cash	2.3%	1.3%
Others incl. receivables	0.2%	0.2%

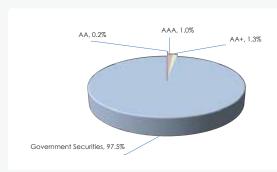
Leverage & Maturity Profile	ASF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	62.97

### \* % of Gross Asset

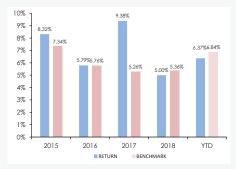
### Asset Allocation (% of Total Assets)



### Credit Quality of the Portfolio (% of Total Assets)



### Yearly Performance\*



### Payout History (% on Opening NAV)



### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ···	5 Years	Since Inception	CAGR **
Returns•	7.37%	6.60%	5.93%	5.50%	6.37%	21.51%	N/A	30.09%	6.95%
Benchmark	7.50%	7.01%	6.48%	5.91%	6.84%	17.26%	N/A	25.67%	5.85%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\*3Y returns are till FY18

### **Fund Facts**

Fund Type Open-ended Category Money Market Scheme\*

Launch Date Dec-2014 Net Assets (mn) PKR 364

PKR 102.40 (at month end) NAV Total Expense Ratio 1.18% - annualized (Incl Govt Levy) 0.18% rep Gov levy, WWF & SECP Fee Govt Levy

Benchmark(BM) 70/30 composition of:

average of 3 Month PKRV rate & 3-Month deposit rates of three

scheduled banks (AA and above rated) as

selected by MUFAP Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm

Known Pricing from July 12, 2016 Pricing mechanism Management Fee 0.45% of Avg. Annual Net Assets Front End Load

Trustee Central Depository Company Ltd.

**ITMinds Limited** Registrar Auditor EY Ford Rhodes

Asset Manager Rating AM2+(PACRA) (As on 30-Jun-2018)

### Risk Profile of the Fund:

Fund Stability Ratina:

AA(f) (PACRA) (As on 29-May-18)

\*Atlas Asset Management Limited (AAML), the Management Company of Atlas Sovereign Liquid Fund has changed the name of Fund from Atlas Sovereign Liquid Fund (ASLF) to Atlas Sovereign Fund (ASF) and has also changed the category of Scheme from Money Market Scheme to Income Scheme, with the approval of the Securities and Exchange Commission of Pakistan (SECP). The change in category of the Scheme shall be made effective after completion of 90 days on January 02, 2019.

The amended document is available at www.atlasfunds.com.pk

### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017, Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2018, a sum of Rs. 1,193,717 (Rs. 0.34 per unit) has been provided for SWWF.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition  $% \left( 1\right) =\left( 1\right) \left( 1$ the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.905,341 up till June 30, 2016. (Rs.0.25 per unit as on October 31, 2018)

Monthly Performance History

\*Annualized return: (Absolute return) \*(365/No. of days)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	5.77%	6.04%	6.08%	7.37% 4.78%	A E A07	E 0007	A AE07	5.00%	4 0 507	5.23%	4.7097	5.21%	6.37% 5.00%
2017-18	5.13%	4.86%	4./9%	4./8%	4.54%	5.22%	4.45%	5.00%	4.85%	5.23%	4.60%	5.21%	5.00%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

### Investment Committee

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\*</sup>Annualized Return

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any

# Atlas Money Market Fund (AMF)



(at month end)

(at month end)

(As on 30-Jun-2018)

(As on 29-May-18)

Open-ended

Jan-2010

PKR 16 787

PKR 514.36

Money Market Scheme

70/30 composition of: 3-Month deposit rates of three scheduled banks (AA and above rated) average of 3 Month PKRV rate as selected by MUFAP

Monday to Friday

Forward Pricing

ITMinds Limited

AM2+(PACRA)

AA(f) (PACRA)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the

provision for SWWF is being made on a daily basis going forward. Up till October 31, 2018, a sum of Rs. 21,028,381 (Rs. 0.64 per unit) has

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies

(AMC's) with effect from 13th June, 2013. On September 04, 2013  $\alpha$ 

constitutional petition has been filed in Sindh High Court (SHC)

jointly by various AMC's, challenging the levy of FED. In a separate

petition the Honorable Sindh High Court declared that the FED was

unconstitutional and cannot be charged where provinces are

collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016,

the FED has been withdrawn from July 1, 2016. In the meantime, as

a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.20,428,502 up till June 30, 2016.

A. F. Ferguson & Co.

9:00 am to 4:00 pm

0.8% - annualized (Incl Govt Levy)

0.45% of Avg. Annual Net Assets

Central Depository Company Ltd.

0.16% rep Gov levy, WWF & SECP Fee

**Fund Facts** 

Launch Date

Net Assets (mn)

Benchmark(BM)

Dealing Days

Cut Off timings

Front End Load Trustee

Registrar

Auditor

Pricing mechanism

Management Fee

Asset Manager Rating

been provided for SWWF.

Federal Excise Duty (FED)

Sindh Workers' Welfare Fund (SWWF)

(Rs.0.63 per unit as on October 31, 2018)

Risk Profile of the Fund: Fund Stability Rating:

Total Expense Ratio

Fund Type

Category

Govt Levy

NAV

### October 2018

### Investment Objective

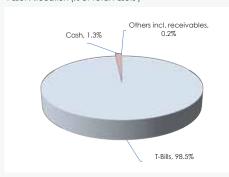
To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

Asset Mix*	Oct-18	Sep-18
T-Bills	98.5%	9.0%
Cash	1.3%	90.4%
Others incl. receivables	0.2%	0.6%

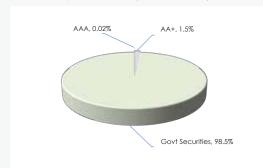
Leverage & Maturity Profile	AMF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	63.31

### \* % of Gross Asset

### Asset Allocation (% of Total Assets)



### Credit Quality of the Portfolio (% of Total Assets)



### Yearly Performance\*





### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ***	5 Years	Since Inception	CAGR **
Returns*	7.84%	7.15%	6.53%	6.06%	7.05%	18.73%	39.62%	102.36%	8.36%
Benchmark	7.50%	7.01%	6.48%	5.91%	6.84%	16.74%	35.88%	91.52%	7.44%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

### Monthly Performance History \*Annualized return: (Absolute return) \*(365/No. of days)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	6.83%	6.49%	6.80%	7.84%									7.05%
2017-18	5.49%	5.16%	5.49%	5.38%	5.07%	5.57%	5.12%	5.38%	5.40%	5.63%	4.99%	5.64%	5.49%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

### **Investment Committee**

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\*</sup>Annualized Return

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

# Atlas Income Fund (AIF)



### October 2018

### Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

Asset Mix*	Oct-18	Sep-18
T-Bills	58.8%	54.9%
TFC	28.0%	28.9%
MTS	8.0%	8.4%
Cash	4.4%	7.1%
Others incl. receivables	0.8%	0.7%

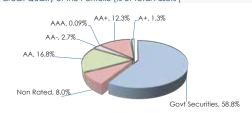
AIF
Nil
580.62

### \* % of Gross Asset

### TFC/Sukuk Holding (% of Total Assets)

Bank Al-Falah Ltd	7.60%	6.16%
Habib Bank Ltd	7.22%	5.98%
Dawood Hercules Sukuk	5.08%	4.13%
Bank Al Habib Ltd	2.76%	2.13%
Askari Bank	2.71%	2.11%
Meezan Bank Sukuk	1.32%	7.34%
Soneri Bank	1.27%	1.04%

### Credit Quality of the Portfolio (% of Total Assets )



### Non-Compliant Investment

The Income scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest Financial Statements.

			Investmen	nt		
Issuers	Type (Secured)	Value before provision	Provision Held	Value after provision	% of Net/Gross Assets	Suspended Mark up (fully provided)
Agritech Limited	Sukuk	15,225,000	(15,225,000)	-	-	15,736,279
Agritech Limited	PPTFC	29,976,000	(29,976,000)	-	-	30,812,481
Agritech Limited	TFC - IV	7,494,000	(7,494,000)	-	-	7,836,102
Agritech Limited	TFC II	11,015,000	(11,015,000)	-	-	-
Azgard Nine Limited	TFC	7,871,511	(7,871,511)	-	-	6,325,191
Azgard Nine Limited	TFC-V	5,375,000	(5,375,000)	-	-	=
Telecard Limited	TFC	4,668,990	(4,668,990)	-	-	449,674
		81.625.501	(81,625,501)		_	61,159,727

### Yearly Performance 14% 8% 6% 4% 2% 2014 2015 2016 2017 2018 YTD



			(1 Year)	YTD	3 Years	5 Years ···	Inception	CAGR **
Returns* 9.47	, , , , ,	5.88%	5.34%	6.20%	19.46%	45.35%	226.51%	8.43%
Benchmark 9.439	8.64%	7.86%	7.08%	8.37%	20.20%	43.87%	264.61%	9.60%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

Monthly Performance History \*Annualized return: (Absolute return) \*(365/No. of days)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	7.27%	4.35%	3.46%	9.47%									6.20%
2017-18	5.33%	4.03%	4.41%	4.93%	5.21%	4.54%	4.81%	4.58%	4.70%	3.68%	5.70%	4.69%	4.82%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

### Investment Committee

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

Fund Type	Open-ended	
Category	Income Scheme	
Launch Date	Mar-2004	
Net Assets (mn)	PKR 3,873	(at month end)
NAV	PKR 523.67	(at month end)
Total Expense Ratio	1.4% - annualized (	Incl Govt Levy)
Govt Levy	0.23% rep Gov levy	, WWF & SECP Fee
Benchmark(BM)	Average 6 Month	s KIBOR (Ask)
Dealing Days	Monday to Friday	,
Cut Off timings	9:00 am to 4:00 pi	m
Pricing mechanism	Forward Pricing	
Management Fee	0.80% of Avg. Ann	nual Net Assets
Front End Load	Nil	
Trustee	Central Depositor	y Company Ltd
Registrar	ITMinds Limited	
Auditor	EY Ford Rhodes	
Asset Manager Rating	AM2+(PACRA)	(As on 30-Jun-2018)

### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2018, a sum of Rs. 24,885,791 (Rs. 3.36 per unit) has been provided for SWWF.

Medium

AA-(f) (PACRA)

(As on 29-May-18)

### Federal Excise Duty (FED)

Risk Profile of the Fund:

Fund Stability Rating:

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.23,582,971 up till June 30, 2016. (Rs.3.19 Investment Plans

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

Atlas Bachat Plan Weight Weighted Av. Return (2018-19) Weighted Av. Return (2016-17) Weighted Av. Return (2016-17) Weighted Av. Return (2015-16)	AIF 85% 5.54% 3.38% 9.72% 7.57%	<b>ASMF</b> 15%
Atlas Bachat Balanced Plan Weight Weighted Av. Return (2018-19) Weighted Av. Return (2017-18) Weighted Av. Return (2016-17) Weighted Av. Return (2015-16)	AIF 50% 4.02% 0.04% 19.6% 6.54%	<b>ASMF</b> 50%
Atlas Bachat Growth Plan Weight Weighted Av. Return (2018-19) Weighted Av. Return (2016-17) Weighted Av. Return (2016-17) Weighted Av. Return (2015-16)	AIF 15% 2.49% -3.3% 29.5% 5.5%	<b>ASMF</b> 85%

<sup>\*</sup>Annualized Return

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any,

# Atlas Stock Market Fund (ASMF)



### October 2018

### Investment Objective

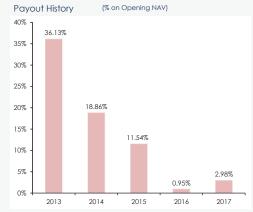
To provide long term capital growth from an actively managed portfolio invested in listed companies

Asset Mix*	Oct-18	Sep-18	
Equities	93.6%	88.1%	
Cash	5.6%	10.7%	
Others incl. receivables	0.8%	1.1%	

Leverage Profile	ASMF
Leverage:	Nil

### \* % of Gross Asset





<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment,if any

### Sector Allocation % of Total Assets

Sector	Oct-18	Sep-18
Commercial Banks	27.7	28.2
Oil & Gas Exploration	20.9	20.8
Ferfilizer	10.6	10.2
Cement	7.5	5.9
Oil & Gas Marketing	5.5	4.1
Power Generation & Distribution	5.1	4.7
Textile Composite	4.5	4.6
Engineering	3.7	2.6
Technology & Communications	1.7	2.4
Automobile Parts & Accessories	1.3	1.5
Foods & Personal Care	1.2	0.6
Paper & Board	0.8	0.7
Insurance	0.5	0.5
Refinery	0.5	0.3
Textile Spinning	0.5	0.5
Chemicals	0.4	-
Vanaspati & Allied Industries	0.4	- 0.7
Others	0.7	0.7

### Top 10 Holding % of Total Assets

Scrip	%	Sectors
Pakistan Petroleum Limited	6.1	Oil & Gas Exploration
Oil & Gas Development Co. Ltd	6.0	Oil & Gas Exploration
United Bank Limited	5.6	Commercial Banks
Bank Alfalah Limited	5.5	Commercial Banks
Engro Corporation Limited	5.3	Fertilizer
Mari Petroleum Co. Ltd	4.9	Oil & Gas Exploration
Engro Fertilizers Limited	4.1	Fertilizer
Habib Bank Limited	4.0	Commercial Banks
Pakistan Oilfields Limited	3.9	Oil & Gas Exploration
Pakistan State Oil Co. Ltd	3.6	Oil & Gas Marketing

### **Fund Facts**

Fund Type Open-ended Category Equity Scheme Launch Date Nov-2004 PKR 6,487 Net Assets (mn)

(at month end) PKR 632.24 NAV (at month end) Total Expense Ratio 2.86% - annualized (Incl Govt Levy) Govt Levy 0.47% rep Gov levy, WWF & SECP Fee

Benchmark KSE-100 Index Monday to Friday Dealing Days Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing

Management Fee 2% of Avg. Annual Net Assets Front End Load Upto 2% \*

Trustee Central Depository Company Ltd.

Sindh Workers' Welfare Fund (SWWF)

Registrar ITMinds Limited Auditor EY Ford Rhodes

Asset Manager Rating AM2+(PACRA) (As on 30-Jun-2018)

Risk Profile of the Fund: High

\* On amount less than or equal to Rs.25 Mn. However, in case where transaction are done online or through a website, the maximum front-end load will be up to 1.5%.

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2018, a sum of Rs. 41,207,263 (Rs. 4.02 per unit) has been provided for SWWF.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013, On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016. the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.20,301,988 up till June 30, 2016. (Rs.1.98 per unit as on October 31, 2018)

For Investment Plans please refer to AIF on pre-page

### **Trailing Performance**

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years ···	Since Inception	CAGR **
Returns*	3.17%	0.83%	-2.23%	10.70%	1.83%	33.82%	108.43%	741.33%	16.50%
Benchmark	1.59%	-1.61%	-6.48%	5.13%	-0.62%	21.84%	99.52%	655.27%	15.60%

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

### Monthly Performance History

morning i ontonnance	7 1 1131 01 7												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	1.98%	-1.80%	-1.43%	3.17%									1.83%
2017-18	-0.83%	-7.65%	1.60%	-5.83%	0.27%	1.52%	8.49%	-1.65%	5.91%	0.11%	-4.44%	-1.23%	-4.75%

MUFAP's Recommended Format

Investment Committee					
M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

# Atlas Islamic Income Fund (AIIF)



end) end)

(As on 30-Jun-2018)

### October 2018

### Investment Objective

To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

Leverage:

Asset Mix*	Oct-18	Sep-18
Cash	83.9%	84.4%
Sukuk	14.6%	14.6%
Others incl. receivables	1.5%	1.0%

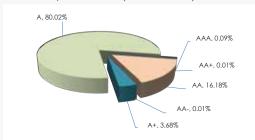
<sup>\* %</sup> of Gross Asset

### Weighted average time to maturity of the Net assets (Days) 330.37

### Sukuk Holding (% of Total Assets)

Meezan Bank Sukuk	7.31%	7.36%
Dawood Hercules Sukuk	7.31%	7.28%

### Credit Quality of the Portfolio (% of Total Assets )



### Yearly Performance\*



Payout History (% on Opening NAV)



### Trailina Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ···	5 Years ***	Since Inception	CAGR **
Returns*	6.39%	6.29%	5.82%	5.40%	6.09%	16.73%	35.44%	114.67%	7.90%
Benchmark	2.86%	2.77%	2.60%	2.55%	2.71%	11.22%	26.96%	85.06%	6.21%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

onthly Performance	HISTORY												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	5.38%	6.09%	6.30%	6.39%									6.09%
2017-18	4.26%	4.78%	4.76%	5.01%	5.19%	5.07%	4.45%	4.72%	5.14%	4.12%	5.62%	4.66%	4.92%

<sup>\*</sup>Annualized return: (Absolute return) \*(365/No. of days)

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

Westment Communice							
M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq		
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities		

### **Fund Facts**

L

Nil

fund Type	Open-ended	
Category	Islamic Income	Scheme
aunch Date	Oct-2008	
Net Assets (mn)	PKR 677	(at month
VAV	PKR 513.39	(at month
otal Expense Ratio	0.87% - annualiz	ed (Incl Govt Le

Levy) 0.16% rep Gov levy, WWF & SECP Fee Six (6) months average deposit rates of three (3) -A rated scheduled Islamic Banks or Govt Levy Benchmark Islamic windows of Conventional Banks as selected by MUFAP Monday to Friday

Dealing Days Cut Off timings 9:00 am to 4:00 pm Forward Pricing Pricing mechanism 0.30% of Avg. Annual Net Assets Management Fee Front End Load

Trustee Central Depository Company Ltd. Registrar **ITMinds Limited** A. F. Ferguson & Co. Auditor

AM2+(PACRA) Asset Manager Rating Shariah Advisor Risk Profile of the Fund:

Dr. Mufti Muhammad Wasie Fasih Butt Medium (As on 29-May-18)

Fund Stability Rating: AA-(f) (PACRA)

### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2018, a sum of Rs. 2,746,197 (Rs. 2.08 per unit) has been provided

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.1,733,902 up till June 30, 2016. (Rs.1.31 per unit as on October 31, 2018)

### Shariah Compliant Investment Plans

These are allocations between AIIF and AISF aimimg at a customized investment approach to the investors to meet their personal goals and preferences.

Atlas Bachat Islamic Plan	AIIF	AISF
Weight	85%	15%
Weighted Av. Return (2018-19)	5.89%	
Weighted Av. Return (2017-18)	3%	
Weighted Av. Return (2016-17)	9.46%	
Atlas Bachat Balanced Islamic Plan	AIIF	AISF
Weight	50%	50%
Weighted Av. Return (2018-19)	5.43%	
Weighted Av. Return (2017-18)	-1.5%	
Weighted Av. Return (2016-17)	17.6%	
Atlas Bachat Growth Islamic Plan	AIIF	AISF
Weight	15%	85%
Weighted Av. Return (2018-19)	4.96%	
Weighted Av. Return (2017-18)	-6%	
Weighted Av. Return (2016-17)	25.8%	

<sup>\*</sup>Annualized Performance

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

# Atlas Islamic Stock Fund (AISF)



### October 2018

### Investment Objective

To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

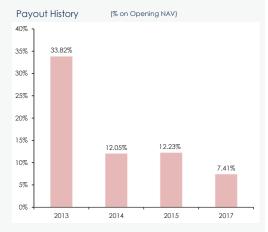
Asset Mix* Equities	Oct-18 91.8%	<b>Sep-18</b> 85.0%
Others incl. receivables	4.2%	3.0%
Cash	4.0%	12.0%



### \* % of Gross Asset

### Yearly Performance





\*Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

### Sector Allocation % of Total Assets

Sector	Oct-18	Sep-18
Oil & Gas Exploration	27.3	27.7
Fertilizer	14.2	12.6
Cement	10.8	8.9
Oil & Gas Marketing	8.9	6.2
Power Generation & Distribution	7.3	6.8
Commercial Banks	7.2	8.6
Textile Composite	5.2	5.0
Engineering	4.4	3.1
Technology & Communications	1.9	1.8
Paper & Board	1.1	1.1
Automobile Parts & Accessories	0.8	0.9
Foods & Personal Care	8.0	0.8
Vanaspati & Allied Industries	0.5	-
Automobile Assembler	0.4	0.8
Others	1.1	0.5

### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Oil & Gas Development Co. Ltd	9.6	Oil & Gas Exploration
Pakistan Petroleum Limited	7.8	Oil & Gas Exploration
Engro Corporation Limited	7.6	Fertilizer
Meezan Bank Limited	7.2	Commercial Banks
Mari Petroleum Co. Ltd	5.4	Oil & Gas Exploration
Engro Fertilizers Limited	5.0	Fertilizer
Pakistan Oilfields Limited	4.5	Oil & Gas Exploration
Hub Power Company Limited	4.5	Power Gen & Dist
Pakistan State Oil Co. Ltd	4.3	Oil & Gas Marketing
Nishat Mills Limited	3.8	Textile Composite

### **Fund Facts**

Fund Type Open-ended Category Islamic Equity Scheme

Launch Date Jan-2007

Net Assets (mn)PKR 1,889(at month end)NAVPKR 555.63(at month end)Total Expense Ratio2.92% - annualized (Incl Govt Levy)

Govt Levy 0.47% rep Gov levy, WWF & SECP Fee Benchmark KMI - 30 Index Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Forward Pricing mechanism Forward Pricing

Management Fee 2% of Avg. Annual Net Assets

Front End Load Upto 2% \*

Trustee Central Depository Company Ltd.

Registrar ITMinds Limited
Auditor EY Ford Rhodes

Asset Manager Rating AM2+(PACRA) (As on 30-Jun-2018)
Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt

Risk Profile of the Fund: High

 $^{*}$  On amount less than or equal to Rs.25 Mn. However, in case where transaction are done online or through a website, the maximum front-end load will be up to 1.5%.

### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2018, a sum of Rs. 17,608,584 (Rs. 5.18 per unit) has been provided for SWWF.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.10,453,385 up till June 30, 2016. (Rs.3.07 per unit as on October 31, 2018)

For Shariah Compliant Investment Plans please refer to AIIF on prepage.

### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years ···	Since Inception	CAGR **
Returns*	4.69%	3.46%	0.07%	9.20%	4.76%	25.88%	86.00%	439.52%	15.35%
Benchmark	3.62%	-0.74%	-5.48%	6.60%	0.95%	24.08%	93.55%	N/A	N/A

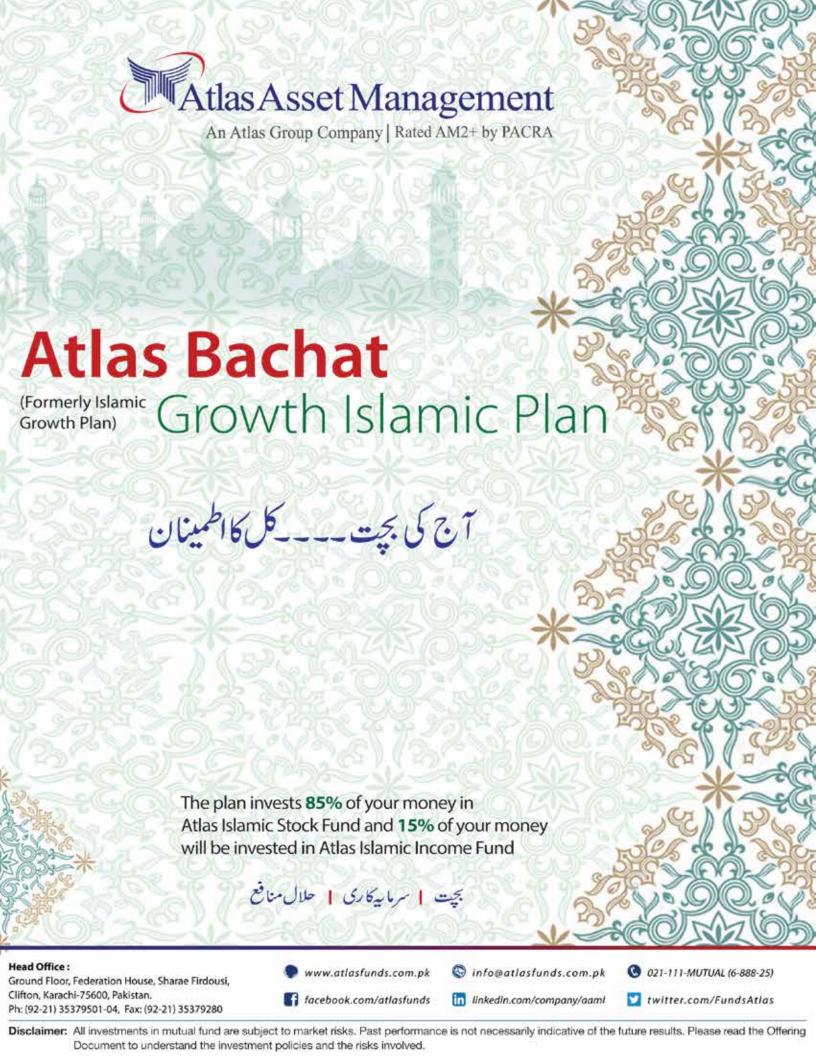
\*Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	1.70%	-0.58%	-1.03%	4.69%									4.76%
2017-18	0.90	-8.67%	1.28%	-5.31%	0.31%	0.67%	7.64%	-2.44%	4.20%	-0.05%	-4.06%	-1.62%	-7.88%

MUFAP's Recommended Format

Investment Committee
M. Abdul Samad Ali H. Shirazi Khalid Mahmood Muhammad Umar Khan Fawad Javaid Faran Ul Haq
Chief Executive Officer Director Chief Investment Officer Head of Portfolio Management Head of Fixed Income Head of Equities



# **Atlas Pension Fund (APF)**

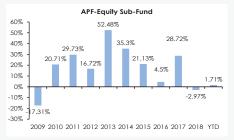


### October 2018

### Investment Objective

- a) The APF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

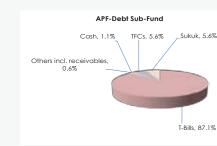
### Yearly Performance



\*Actual Returns - Not Annualized









\*Annualized Return



\*Annualized Return

# Others incl. receivables, 0.3% Cash, 2.3% T-Bills, 97.4%

APF-Money Market Sub-Fund

### Sector Allocation % Total Assets for

APF-Equity Sub Fund		
Sector	Oct-18	Sep-18
Commercial Banks	27.3	27.7
Oil & Gas Exploration	21.4	21.5
Fertilizer	11.7	11.3
Cement	8.1	6.6
Oil & Gas Marketing	5.6	5.3
Power Generation & Distribution	5.5	5.2
Textile Composite	5.3	5.4
Engineering	3.8	3.0
Technology & Communications	1.6	3.0
Automobile Parts & Accessories	1.4	2.2
Foods & Personal Care	0.9	0.9
Others	2.9	2.1

### Top 10 Holdings % Total Assets for APF-Equity Sub Fund

Scrip	%	Sectors
Oil & Gas Development Co. Ltd	6.7	Oil & Gas Exploration
Engro Corporation Limited	5.4	Fertilizer
United Bank Limited	5.4	Commercial Banks
Bank Alfalah Limited	5.3	Commercial Banks
Pakistan Petroleum Limited	5.1	Oil & Gas Exploration
Mari Petroleum Co. Ltd	4.9	Oil & Gas Exploration
Engro Fertilizers Limited	4.8	Fertilizer
Habib Bank Limited	4.7	Commercial Banks
Pakistan Oilfields Limited	4.7	Oil & Gas Exploration
Pakistan State Oil Co. Ltd	3.8	Oil & Gas Marketing

### **Fund Facts**

Fund Inception Date Jun-2007

 Front End Load
 3% (Front-end) of contribution
 \*

 Management Fee
 1.5% of Avg. Annual N.A.
 (Equity)

 0.75% of Avg. Annual N.A.
 (Debt)

 0.50% of Avg. Annual N.A.
 (MMarket)

Trustee Central Depository Company Ltd. Registrar ITMinds Limited

Registrar ITMinds Limited
Auditors KPMG Taseer Hadi & Co
Minimum Investment Rs.5,000/- or 10% of monthly

Minimum Investment Rs.5,000/- or 10% of monthly income (which ever is lower)

Eligibility Any Pakistani (resident or

non-resident), who holds a valid NTN or CNIC/NICOP

 
 Asset Manager Rating (at month end)
 AM2+(PACRA) Net Assets (mn)
 (As on 30-Jun-2018)

 APF-Equity (ESF)
 PKR 410
 PKR 506-10

 APF-Debt (DSF)
 PKR 388
 PKR 248.28

 APF-M.M (MMSF)
 PKR 278
 PKR 238.63

\* No front-end fee will be charged on subsequent contribution.

### Sindh Workers' Welfare Fund (SWWF)

recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2018, a sum of Rs. 2,658,954 (Rs. 3.28 per unit) (ESF), Rs. 1,418,856 (Rs. 0.91 per unit) (DSF) and Rs. 907,983 (Rs. 0.78 per unit) (MSF) has been provided for SWWF.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, The Scheme has held provision for FED liability which amounted to (ESF) Rs.1,523,347, (DSF) Rs.1,124,175, (MSF) Rs.706,273 up till June 30, 2016 which is Rs.1.88, Rs.0.72, Rs.0.61 per unit respectively as on October 31, 2018

### Atlas Pension Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The weighted averag return below is worked on asset allocation as indicated.

Allocation Scheme	APF-ESF	APF-DSF	APF-MMSF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (2018-19)			2.58%
Weighted Av. Return (2017-18)			-1.38%
Weighted Av. Return (2016-17)			24.02%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on	50%	40%	10%
Weighted Av. Return (2018-19)			3.97%
Weighted Av. Return (2017-18)			1.04%
Weighted Av. Return (2016-17)			17.01%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	25%	60%	15%
Weighted Av. Return (2018-19)			5.1%
Weighted Av. Return (2017-18)			3.04%
Weighted Av. Return (2016-17)			11.15%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	60%	40%
Weighted Av. Return (2018-19)			6.41%
Weighted Av. Return (2017-18)			5.12%
Weighted Av. Return (2016-17)			5.36%

### (v) Lifecycle

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the porticipants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

(vi) Customized 0-100% 0-100% 0-100%

iralling rem	Jiiiance								
APF-Equity Sub-Fund			APF-Debt Sub-Fund			API	APF-Money Market Sub-Fund		
30 Days	Since	CAGR**	30 Days +	Since	CAGR**	30 Days •	Since	CAGR**	
(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR	
3.20%	406.10%	15.36%	7.12%	148.28%	8.34%	7.71%	138.63%	7.96%	

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

### Investment Committee

M. Abdul Samad Chief Executive Office

Khalid Mahmood Chief Investment Office Muhammad Umar Khan Head of Portfolio Managemen Fawad Javaid

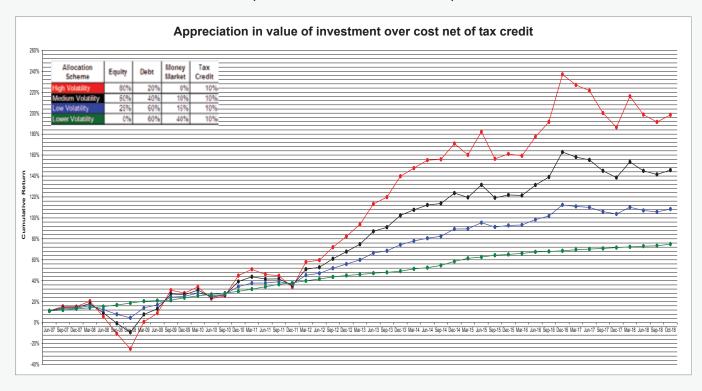
Faran UI Haq Head of Equities

# **Atlas Pension Fund (APF)**



October 2018

### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APF each month.



Based on equal monthly contributions.

2. Reallocation/rebalancing once a year.

# Atlas Pension Islamic Fund (APIF)



### October 2018

### Investment Objective

- a) The APIF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APIF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.

Portfolio Composition

Cash. 5.4%

Cash. 39.3%

ment with banks & DFIs, 18.2%

1.4%

Cash. 63.4%

APIF-Equity Sub Fund

Oil & Gas Development Co. Ltd Pakistan Petroleum Limited

Engro Corporation Limited

Meezan Bank Limited

Mari Petroleum Co. Ltd

Engro Fertilizers Limited

Top 10 Holdings % Total Assets for

**APIF-Equity Sub-Fund** 

**APIF-Debt Sub-Fund** 

APIF-Money Market Sub-Fund

Others incl. receivables, 2.4%

Others incl. receivables, 2.6%

Equities, 92.0%

Sukuk, 5,4%

ligrah Sukuks, 34,7%

ljarah Sukuks, 15.8%

Placement with banks & DFIs. 19.3%

> Sectors Oil & Gas Exploration

Fertilizer

Fertilizer

7.5

59

5.6

Oil & Gas Exploration

Commercial Banks

Oil & Gas Exploration

Oil & Gas Exploration

Power Gen & Dist

Textile Composite

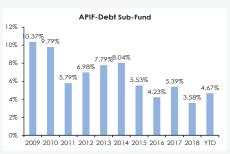
Oil & Gas Marketing

c) The APIF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

### Yearly Performance



### \* Actual Returns - Not Annualized



\*Annualized Return



\*Annualized Return

### Sector Allocation % Total Assets for

APIF-Equity Sub Fund		
Sector	Oct-18	Sep-18
Oil & Gas Exploration	27.3	28.0
Fertilizer	14.0	14.8
Cement	11.6	10.0
Oil & Gas Marketing	8.2	5.7
Commercial Banks	7.2	8.5
Power Generation & Distribution	6.8	6.5
Textile Composite	5.6	5.9
Engineering	4.1	3.4
Technology & Communications	3.0	2.9
Automobile Parts & Accessories	1.2	1.4
Cables & Electrical Goods	0.9	0.9
Others	2.3	3.9

### Pakistan Oilfields Limited 4.8 Hub Power Company Limited Nishat Mills Limited 4.3 Pakistan State Oil Co. Ltd 4.0 Trailing Performance

	APIF-Equity Sub-Fund APIF-E			APIF-De	bt Sub-Func	k	APIF-Mor	APIF-Money Market Sub-Fund			
30	Days	Since	CAGR**	30 Days •	Since	CAGR**	30 Days +	Since	CAGR**		
(1 N	(onth)	Inception	CAGR	(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR		
4.	66%	530.06%	18.23%	5.74%	103.57%	6.68%	6.31%	115.46%	7.23%		
*Appudized return: (Absolute return) *(365/No. of days) ** CAGR Since Incention											

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc. MUFAP's Recommended Fo

### **Fund Facts** Fund Incention Date

Toria incopilon baic	1101 2007				
Front End Load	3% (Front-end) of contribution *				
Management Fee	1.5% of Avg. Annual	N.A.	(Equity)		
	0.75% of Avg. Annua	al N.A.	(Debt)		
	0.50% of Avg. Annua	al N.A.	(M.Market)		
Trustee	Central Depository	Compar	ny Ltd.		
Registrar	ITMinds Limited				
Auditors	KPMG Taseer Hadi &	3. Со			
Minimum Investment	Rs.5,000/- or 10% of monthly				
	income (which ever	r is lower	.)		
Eligibility	Any Pakistani (resident or				
	non-resident), who holds a				
	valid NTN or CNIC/NICOP				
Asset Manager Rating	AM2+(PACRA)	(As on 30	-Jun-2018)		

Nov-2007

7 6501 Manager Raining	7 (1 7 (2 1 (7 (2 1 (7 ()	(7 13 011 00 3011 2010)	
Shariah Advisor	Dr. Mufti Muhammad Wasie Fasih Butt		
(at month end)	Net Assets (mn)	NAV	
APIF-Equity (ESF)	PKR 445	PKR 634.40	
APIF-Debt (DSF)	PKR 368	PKR 204.97	
APIF-M.M (MMSF)	PKR 314	PKR 216.95	

<sup>\*</sup> No front-end fee will be charged on subsequent contribution.

### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till October 31, 2018, a sum of Rs. 2,804,904 (Rs. 4.00 per unit) (ESF), Rs. 945,427 (Rs. 0.53 per unit) (DSF) and Rs. 731,343 (Rs. 0.51 per unit) (MSF) has been provided for SWWF.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, The Scheme has held provision for FED liability which amounted to (ESF) Rs.1,611,207, (DSF) Rs.1,046,875, (MSF) Rs.644,724 up till June 30, 2016 which is Rs.2.30, Rs.0.58, Rs.0.45 per unit respectively as on October

### Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

	APIF-ESF	APIF-DSF	APIF-MMSF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (20	18-19)		4.22%
Weighted Av. Return (20	17-18)		-6.92%
Weighted Av. Return (20	16-17)		23.71%
Weighted Av. Return (20	15-16)		4.84%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on Weighted Av. Return (20 Weighted Av. Return (20 Weighted Av. Return (20	1 <i>7</i> -18)	40%	<b>10%</b> 4.45% -2.94% 16.79%
Weighted Av. Return (20	15-16)		4.61%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on Weighted Av. Return (20 Weighted Av. Return (20 Weighted Av. Return (20 Weighted Av. Return (20	17-18) 16-17) 15-16)	60%	15% 4.62% 0.37% 11.04% 4.42%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	60%	40%
Weighted Av. Return (20	,		4.92%
Weighted Av. Return (20	,		3.76%
Weighted Av. Return (20	,		5.19%
Weighted Av. Return (20	15-16)		4.22%
(v) Lifecycle			

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants (vi) Customized 0-100% 0-100% 0-100%

### Investment Committee M. Abdul Samad

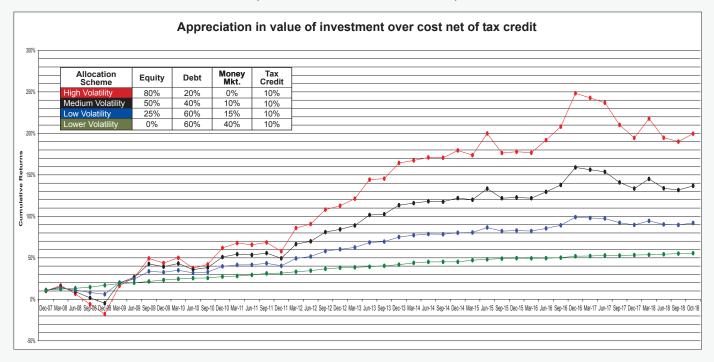
Ali H. Shirazi Chief Executive Office Chief Investment Officer **Head of Portfolio Management Head of Fixed Income Head of Equities** 

# Atlas Pension Islamic Fund (APIF)

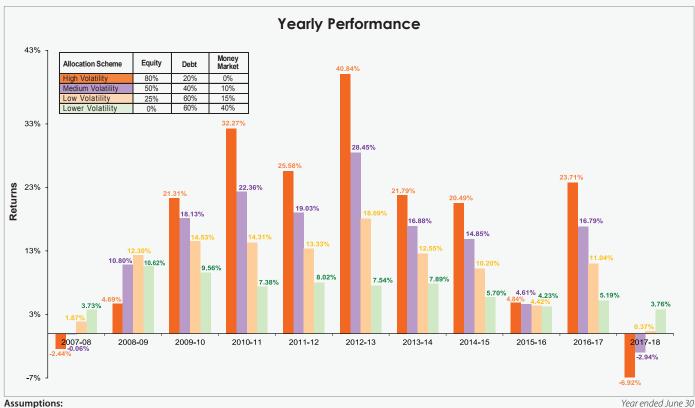


October 2018

### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APIF each month.



Based on equal monthly contributions.

Reallocation/rebalancing once a year.

# Give your **SAVINGS** the **ATLAS ASSET BENEFIT!**







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