

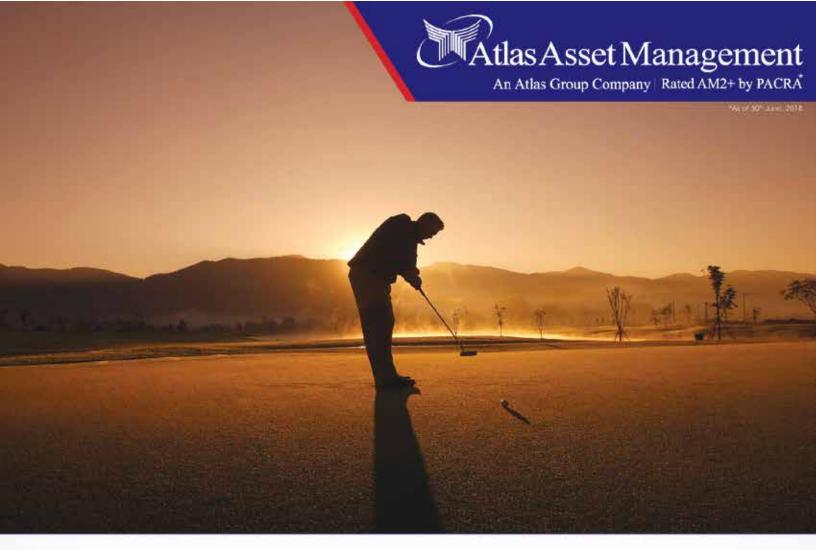






# Spotliont Fund Manager Report November 2018





## Secure your retirement with Atlas Pensions

- Minimum investment as low as Rs. 5,000/- or 10% of monthly income (whichever is lower)
- Conventional and Shariah compliant options
- Competitive returns
- Tax Credit on upto 30% of Taxable Income (Under Section 63 of the ITO 2001)\*\*

## Atlas Pension Fund | Atlas Pension Islamic Fund



\*Under the guidance of Shariah Advisor Dr. Mufti Muhammad Wasie

\*\*In order to avail maximum tax credit, you can invest 20% of your annual taxable income, as per section 63 of the income Tax Ordinance, 2001. An eligible person joining Atlas Pensions at the age of 41 years or above shall be allowed additional exemption of 2% per annum for each year of age exceeding 40. However, the total exemption shall not exceed 30% of the total taxable income of the preceding year.



021-111-688-825



info@atlasfunds.com.pk



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Head Office - Karachi: Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi - 75600. Ph: [92-21] 35379501 - 04 Fax: [92-21] 35379280

Disclaimer: All investments in pension funds are subject to market risks. The NAV of units may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and the risks involved. Withdrawals before retirement are subject to tax under provisions of the Income Tax Ordinance, 2001.

#### **DISCLAIMER**

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All investments in mutual funds and pension funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the "Risk" & "Disclaimer" clauses of the respective funds' offering document and consult your investment legal advisor for understanding the investment policies and risks involved.

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### **Message From The Editor**

#### **Dear Investor**

With the New Year approaching, we take pride in highlighting that our AUM closed at Rs. 35.29 billion in November 2018. Our team endeavors to achieve greater ambitions with the objective of providing quality asset management services along with competitive returns.

Atlas Asset Management Limited as a Non-Banking Finance Company (NBFC) is licensed & regulated by Securities & Exchange Commission of Pakistan to perform Asset Management and Investment Advisory Services as per the NBFC (Establishment and Regulations) Rules, 2003 & NBFC and Notified Entities Regulations, 2008 and as a Pension Fund Manager to manage voluntary pension funds (under Voluntary Pension System Rules, 2005).

We would like to remind our investors to start investing in order to avail tax credits under Section 62 (Investment in mutual fund in any category) and under Section 63 (Investment in VPS) of Income Tax Ordinance 2001.

- **Investment in Mutual Funds:** In order to avail maximum tax credit, you can invest 20% of your annual taxable income or Rs. 2,000,000, whichever is lower (as per section 62 of the Income Tax Ordinance, 2001).
- Investment in Pension Funds: In order to avail maximum tax credit, you can invest 20% of your annual taxable income, as per section 63 of the Income Tax Ordinance, 2001. Eligible person joining Atlas Pensions at the age of 41 years or above shall be allowed additional exemption of 2% per annum for each year of age exceeding 40. However, the total exemption shall not exceed 30% of the total taxable income of the preceding year.

#### **Our Value Added Services**

Our valued customers can conveniently access to their account balances by utilizing sms based balance inquiry services. Kindly update your Cell numbers with our ISD by calling 021-111-688-825 and avail these services.

You may also contact us through SMS for any investment related details. Simply type: **AAML**"space"Invest"space"City Name" and send it to **8080**.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email **info@atlasfunds.com.pk** 

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 Atlas Invest

#### **Your Spotlight Team**

#### **Contents**

Market Review	01
Atlas Sovereign Fund	02
Atlas Money Market Fund	03
Atlas Income Fund	04
Atlas Stock Market Fund	05
Atlas Islamic Income Fund	06
Atlas Islamic Stock Fund	07
Atlas Pension Fund	09
Atlas Pension Islamic Fund	11

## **Market Review**

#### November 2018

#### On The Stock Market Front

KSE-100 index decreased by 2.77% (1,153.33 points) to close at 40,496.03 points in November-18. Daily average trading volumes decreased by 9.35% MoM to 198 Mn shares in November-18 from 218 Mn shares during October-18. Insurance Companies, Individuals, Companies, Mutual Funds, Banks and Others were net buyers of USD 37mn, USD 26mn, USD 12mn, USD 9mn, USD 9mn and USD 5mn, respectively. Net selling of USD 100mn was witnessed by Foreign Investors.

Sectors that outperformed the benchmark during the period were Chemical, Textile Composite, Commercial Banks, Automobile Assembler and Fertilizer yielding 6.8%, 1.0%. -0.8%, -1.4% and -2.4% returns, respectively. Engineering, Refinery, Oil and Gas Exploration, Oil and Gas Marketing and Cement sector underperformed the benchmark during the month posting -12.6%, -10.9%, -8.0%, -6.2% and -5.0% returns, respectively. Engineering sector declined on the back of rising cost of imported raw material post PKR devaluation coupled with negative demand outlook in long steel. Oil and Gas Exploration companies declined due to decrease in international crude oil prices amid expectations of growing global inventories on the back of increased US production and relaxed Iranian sanctions. Cements came under pressure on the anticipation of 100-150 basis points hike in policy rate as well as slowdown in four month offtakes posted by APCMA. Textile composites outperformed the benchmark index due to earnings growth expectations on the back of PKR Devaluation. Commercial banks outperformed the market in anticipation of 100-150 basis points hike in policy rate by the State Bank of Pakistan.

Currently the market is trading at a PE multiple of 8.0x and has a dividend vield of 6.4%.

#### On The Money Market Front

The State Bank of Pakistan increased the discount rate by 150 bps to 10.50% (SBP Policy Rate at 10.0%) under its latest monetary policy statement announced on November 30, 2018. The central bank's decision emanates from continued inflationary pressure, persistently higher current and fiscal deficit, low foreign exchange reserves and progressive normalization of monetary policy in developed economies.

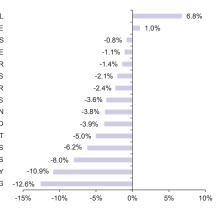
The CPI inflation increased YoY for the month of November'18 and stood at 6.5 %, with food prices increasing by 1.8%, whereas NFNE increased and stood at 8.3%. The increase in CPI inflation is mainly driven by uptick in gas and fuel prices while increase can also be attributed to increase in Housing, Transport and non-perishable food heads.

Additionally, M2 experienced an increase of 0.20% during July 01, '18 to November 23, '18, as compared to a decrease of 0.58% during the previous corresponding period. The latest report shows that the government borrowing from SBP stood at Rs. 2,887 billion, as compared to borrowings of Rs. 118 billion in corresponding period last year, whereas, government matured borrowing of Rs. 2,657 billion from scheduled banks for the month of November'18, as compared to borrowings of Rs. 259 billion in corresponding period last year.

The Central Bank raised an amount of Rs. 19 billion under the two T-bill auction conducted during the month. The weighted average yields under the latest auction stood at 8.79% for 3 month T-bills, bids for 6 month T-bills was rejected, whereas, bids for 12 month T-bills were not received. 6 month KIBOR (offer) increased and averaged at 9.87% during the month of November 18.

#### Sector Performance - Nov 2018

CHEMICAL
TEXTILE COMPOSITE
COMMERCIAL BANKS
INSURANCE
AUTOMOBILE ASSEMBLER
PHARMACEUTICALS
FERTILIZER
FOOD & PERSONAL CARE PRODUCTS
POWER GENERATION & DISTRIBUTION
TOBACCO
CEMENT
OIL & GAS MARKETING COMPANIES
OIL & GAS EXPLORATION COMPANIES
REFINERY
ENGINEERING 1-12.6%



Source: Pakistan Stock Exchange

#### KSE 100 Index & Shares Turnover



Source: Pakistan Stock Exchange

#### 6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of Pakistan

## Atlas Sovereign Fund (ASF) (formerly Atlas Sovereign Liquid Fund)



#### November 2018

#### Investment Objective

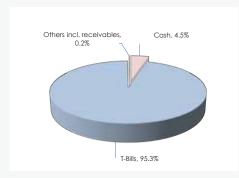
To provide unit-holders competitive returns with low risk and high liquidity by investing primarily in short-term Government Securities.

Asset Mix*	Nov-18	Oct-18
T-Bills	95.3%	97.5%
Cash	4.5%	2.3%
Others incl. receivables	0.2%	0.2%
Others Incl. receivables	0.2%	0.2%

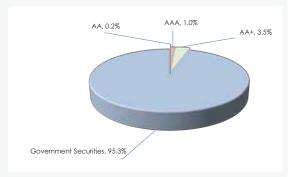
ASF
Nil
33.00

#### \* % of Gross Asset

#### Asset Allocation (% of Total Assets)



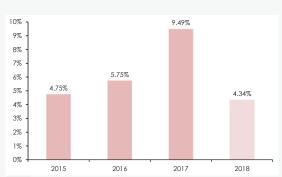
#### Credit Quality of the Portfolio (% of Total Assets)



#### Yearly Performance\*



#### Payout History (% on Opening NAV)



#### Trailing Performance

	(1 Month) 6.83%	6.81%	180 Days 6.32%	(1 Year) 5.70%	YTD 6.49%		5 Years N/A	Inception 30.82%	6.95%
Benchmark	7.98%	7.46%	6.87%	6.14%	7.07%	17.26%	N/A	26.49%	5.89%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\*3Y returns are till FY18

#### **Fund Facts**

 Fund Type
 Open-ended

 Category
 Money Market Scheme

 Launch Date
 Dec-2014

 Net Assets (mn)
 PKR 375 (at month end)

 NAV
 PKR 102.98 (at month end)

NAV PKR 102.98 (at month end)
Total Expense Ratio
Govt Levy
Benchmark(BM) PKR 102.98 (at month end)
1.18% - annualized (Incl Govt Levy)
0.19% rep Gov levy, WWF & SECP Fee

70/30 composition of: average of 3 Month PKRV rate & 3-Month deposit rates of three

scheduled banks (AA and above rated) as selected by MUFAP Monday to Friday

Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Known Pricing from

Pricing mechanism Known Pricing from July 12, 2016
Management Fee 0.45% of Avg. Annual Net Assets
Front End Load Nil

Trustee Central Depository Company Ltd.
Registrar ITMinds Limited

Auditor EY Ford Rhodes
Asset Manager Rating AM2+(PACRA) (As on 30-Jun-2018)

Risk Profile of the Fund: Low

Fund Stability Rating: AA(f) (PACRA) (As on 29-May-18)

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. startling from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till November 30, 2018, a sum of Rs. 1,236,072 (Rs. 0.34 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.905.341 up till June 30, 2016. (Rs.0.25 per unit as on November 30. 2018)

#### Monthly Performance History

*Annualized	return: (A	Absolute	return)	*(365/No.	of days)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19 2017-18	5.77% 5.13%	6.04% 4.86%	6.08% 4.79%	7.37% 4.78%	6.83% 4.54%	5.22%	4.45%	5.00%	4.85%	5.23%	4.60%	5.21%	6.49% 5.00%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc

MUFAP's Recommended Format

#### Investment Committee

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

#### Disclaime

Annualized Return

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any

## Atlas Money Market Fund (AMF)



#### November 2018

#### Investment Objective

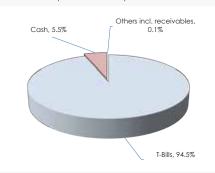
To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

Asset Mix*	Nov-18	Oct-18
T-Bills	94.5%	98.5%
Cash	5.5%	1.3%
Others incl. receivables	0.1%	0.2%

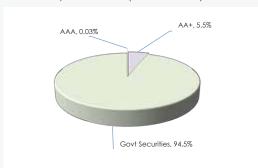
AMF
Nil
33.00

#### \* % of Gross Asset

#### Asset Allocation (% of Total Assets)

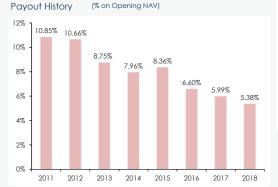


#### Credit Quality of the Portfolio (% of Total Assets )



#### Yearly Performance\*





#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ***	5 Years	Since Inception	CAGR **
Returns*	7.19%	7.33%	6.91%	6.25%	7.11%	18.73%	39.62%	103.55%	8.35%
Benchmark	7.98%	7.46%	6.87%	6.14%	7.07%	16.74%	35.88%	92.78%	7.44%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

#### **Fund Facts**

Fund Type Open-ended Money Market Scheme Category Launch Date Jan-2010 Net Assets (mn) PKR 17,617 (at month end)

NAV PKR 517.40 (at month end) Total Expense Ratio 0.79% - annualized (Incl Govt Levy) Govt Levy 0.15% rep Gov levy, WWF & SECP Fee Benchmark(BM) 70/30 composition of:

3-Month deposit rates of three scheduled banks (AA and above rated) average of 3 Month PKRV rate as selected by MUFAP Monday to Friday

Dealing Days Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing Management Fee 0.45% of Avg. Annual Net Assets

Front End Load Trustee Central Depository Company Ltd.

Registrar ITMinds Limited Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2+(PACRA) (As on 30-Jun-2018)

Risk Profile of the Fund: Low

Fund Stability Rating: AA(f) (PACRA)

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till November 30, 2018, a sum of Rs. 9,172,839 (Rs. 0.27 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016. the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.20,428,502 up till June 30, 2016. (Rs.0.60 per unit as on November 30, 2018)

Monthly Performance	History		*Annualized re	eturn: (Absolut	e return) *(365/1	No. of days)							
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	6.83%	6.49%	6.80%	7.84%	7.19%								7.11%
2017-19	5 4007	5 1497	5 4007	5 3997	5.07%	5 5797	5 1 207	5 3 9 97	5 4097	5 4397	1 0007	5 6 107	5 4007

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

#### Investment Committee

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any

## Atlas Income Fund (AIF)



(at month end)

(at month end)

(As on 30-Jun-2018)

(As on 29-May-18)

1.39% - annualized (Incl Govt Levy)

Average 6 Months KIBOR (Ask)

0.80% of Avg. Annual Net Assets

Central Depository Company Ltd

0.22% rep Gov levy, WWF & SECP Fee

Open-ended

Mar-2004

PKR 3.875

PKR 527.33

Income Scheme

Monday to Friday

Forward Pricing

ITMinds Limited

EY Ford Rhodes

AM2+(PACRA)

AA-(f) (PACRA)

Medium

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up

till November 30, 2018, a sum of Rs. 25,434,592 (Rs. 3.46 per unit) has

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.23,582,971 up till June 30, 2016. (Rs.3.21

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their

AIF

85%

5.44%

3.38%

9.72%

7.57%

AIF

50%

2.54%

0.04%

19.6%

AIF

15%

-0.4%

-3.3%

29.5%

5.5%

**ASMF** 

15%

**ASMF** 

50%

**ASMF** 

85%

9:00 am to 4:00 pm

**Fund Facts** 

Fund Type

Category

Govt Levy

Trustee

Registrar

Auditor

NAV

Launch Date

Net Assets (mn)

Benchmark(BM)

Dealing Days Cut Off timings

Total Expense Ratio

Pricing mechanism

Management Fee Front End Load

Asset Manager Rating

Risk Profile of the Fund:

Sindh Workers' Welfare Fund (SWWF)

Fund Stability Rating:

been provided for SWWF.

Investment Plans

Atlas Bachat Plan

Weight

Weight

Weight

personal goals and preferences.

Weighted Av. Return (2018-19)

Weighted Av. Return (2017-18)

Weighted Av. Return (2016-17)

Weighted Av. Return (2015-16)

Weighted Av. Return (2018-19)

Weighted Av. Return (2017-18)

Weighted Av. Return (2016-17)

Weighted Av. Return (2015-16)

Weighted Av. Return (2018-19)

Weighted Av. Return (2017-18)

Weighted Av. Return (2016-17)

Weighted Av. Return (2015-16)

Atlas Bachat Growth Plan

Atlas Bachat Balanced Plan

Federal Excise Duty (FED)

#### November 2018

#### Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

Asset Mix*	Nov-18	Oct-18
T-Bills	59.2%	58.8%
TFC	28.1%	28.0%
MTS	7.1%	8.0%
Cash	4.5%	4.4%
Others incl. receivables	1.0%	0.8%

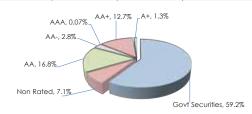
Leverage & Maturity Profile	AIF
Leverage:	Nil
Weighted average time to	
maturity of the Net assets (Days)	557.00

#### \* % of Gross Asset

#### TFC/Sukuk Holding (% of Total Assets)

7.53%	7.60%
7.27%	7.22%
5.16%	5.08%
2.80%	2.76%
2.74%	2.71%
1.32%	1.32%
1.27%	1.27%
	7.27% 5.16% 2.80% 2.74% 1.32%

#### Credit Quality of the Portfolio (% of Total Assets)



#### Non-Compliant Investment

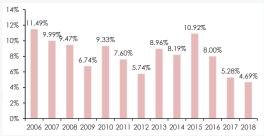
The Income scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest Financial Statements.

		Investment						
Issuers	Type (Secured)	Value before provision	Provision Held	Value after provision	% of Net/Gross Assets	Suspended Mark up (fully provided)		
Agritech Limited	Sukuk	15,225,000	(15,225,000)	-	-	15,903,629		
Agritech Limited	PPTFC	29,976,000	(29,976,000)	-	-	31,132,772		
Agritech Limited	TFC - IV	7,494,000	(7,494,000)	-	-	7,905,662		
Agritech Limited	TFC II	11,015,000	(11,015,000)	-	-	-		
Azgard Nine Limited	TFC	7,871,511	(7,871,511)	-	-	6,325,191		
Azgard Nine Limited	TFC-V	5,375,000	(5,375,000)	-	-	-		
Telecard Limited	TFC	4,668,990	(4,668,990)	-	-	495,111		
		81 425 501	(81 425 501)			41 742 345		

Payout History

#### Yearly Performance





(% on Opening NAV)

#### Trailing Performance

Benchmark	9.87%	9.23%	8.43%	7.40%	8.68%	20.20%	43.87%	267.56%	9.60%
Returns*	8.50%	7.21%	6.40%	5.63%	6.69%	19.46%	45.35%	228.80%	8.43%
	(1 Month)	Days		(1 Year)	HD	3 reals ***	3 rears ···	Inception	CAGR
	30 Days	90	180 Days	365 Days	YTD	3 Years	5 Years ***	Since	CAGR **
Trailing remornance									

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

#### returns are till EY18

Monthly Performance History \*Annualized return: (Absolute return) \*(365/No. of days) Year Jul Aug Sep Oct Nov Mar May Jun YTD Dec Jan Apr 2018-19 7.27% 4.35% 9.47% 8.5% 3.46% 6.69% 2017-18 4.03% 4.93% 5.21% 4.70% 3.68% 5.70% 4.69% 5.33% 4.41% 4.54% 4.81% 4.58% 4.82%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

#### Investment Committee

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M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

#### Disclaimer:

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual fund are subject to market risks. Past performance is not	
necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.	

<sup>\*</sup>Annualized Return

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment,if any.

## Atlas Stock Market Fund (ASMF)



#### November 2018

#### Investment Objective

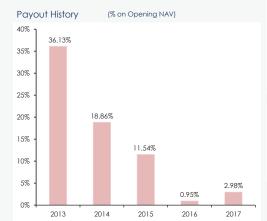
To provide long term capital growth from an actively managed portfolio invested in listed companies

Asset Mix* Equities	<b>Nov-18</b> 94.5%	Oct-18 93.6%	
Cash	4.4%	5.6%	
Others incl. receivables	1.2%	0.8%	

ASMF
Nil

#### \* % of Gross Asset





<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any

#### Sector Allocation % of Total Assets

Sector	Nov-18	Oct-18
Commercial Banks	28.7	27.7
Oil & Gas Exploration	19.1	20.9
Fertilizer	10.6	10.6
Cement	8.6	7.5
Power Generation & Distribution	5.9	5.1
Oil & Gas Marketing	5.1	5.5
Textile Composite	4.6	4.5
Engineering	3.4	3.7
Technology & Communications	1.7	1.7
Automobile Parts & Accessories	1.4	1.3
Foods & Personal Care	1.1	1.2
Chemicals	1.0	0.4
Insurance	0.5	0.5
Textile Spinning	0.5	0.5
Paper & Board	0.5	0.8
Refinery	0.5	0.5
Vanaspati & Allied Industries	0.4	0.4
Others	0.8	0.7

#### Top 10 Holding % of Total Assets

Scrip	%	Sectors
United Bank Limited	5.8	Commercial Banks
Bank Alfalah Limited	5.6	Commercial Banks
Pakistan Petroleum Limited	5.5	Oil & Gas Exploration
Oil & Gas Development Co. Ltd	5.5	Oil & Gas Exploration
Engro Corporation Limited	5.3	Fertilizer
Mari Petroleum Co. Ltd	4.9	Oil & Gas Exploration
Habib Bank Limited	4.3	Commercial Banks
Engro Fertilizers Limited	4.1	Fertilizer
Hub Power Company Limited	4.0	Power Gen & Dist
Lucky Cement Limited	3.8	Cement

#### **Fund Facts**

Fund Type Open-ended Category Equity Scheme Launch Date Nov-2004 PKR 6 111

Net Assets (mn) (at month end) PKR 610.81 (at month end) Total Expense Ratio 2.83% - annualized (Incl Govt Levy) Govt Levy 0.46% rep Gov levy, WWF & SECP Fee

Benchmark KSE-100 Index Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing

Management Fee 2% of Avg. Annual Net Assets

Upto 2% \* Front End Load

Central Depository Company Ltd. Trustee

Registrar ITMinds Limited **FY Ford Rhodes** Auditor

Asset Manager Rating AM2+(PACRA) (As on 30-Jun-2018) Risk Profile of the Fund:

High

\* On amount less than or equal to Rs.25 Mn. However, in case where transaction are done online or through a website, the maximum front-end load will be up to 1.5%.

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till November 30, 2018, a sum of Rs. 38,835,533 (Rs. 3.88 per unit) has been provided for SWWF

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.20.301.988 up till June 30, 2016. (Rs.2.03 per unit as on November 30, 2018)

For Investment Plans please refer to AIF on pre-page.

#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years	5 Years ***	Since Inception	CAGR **
Returns*	-3.39%	-1.75%	-2.93%	6.66%	-1.62%	33.82%	108.43%	712.81%	16.11%
Benchmark	-2.77%	-2.99%	-5.63%	1.21%	-3.38%	21.84%	99.52%	634.36%	15.27%

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

#### Monthly Performance History

Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
1.98%	-1.80%	-1.43%	3.17%	-3.39%								-1.62%
-0.83%	-7.65%	1.60%	-5.83%	0.27%	1.52%	8.49%	-1.65%	5.91%	0.11%	-4.44%	-1.22%	-4.75%
	1.98%	Jul Aug 1.98% -1.80%	Jul         Aug         Sep           1.98%         -1.80%         -1.43%	Jul         Aug         Sep         Oct           1.98%         -1.80%         -1.43%         3.17%	Jul         Aug         Sep         Oct         Nov           1.98%         -1.80%         -1.43%         3.17%         -3.39%	Jul         Aug         Sep         Oct         Nov         Dec           1.98%         -1.80%         -1.43%         3.17%         -3.39%	Jul         Aug         Sep         Oct         Nov         Dec         Jan           1.98%         -1.80%         -1.43%         3.17%         -3.39%	Jul         Aug         Sep         Oct         Nov         Dec         Jan         Feb           1.98%         -1.80%         -1.43%         3.17%         -3.39%	Jul         Aug         Sep         Oct         Nov         Dec         Jan         Feb         Mar           1.98%         -1.80%         -1.43%         3.17%         -3.39%	Jul         Aug         Sep         Oct         Nov         Dec         Jan         Feb         Mar         Apr           1.98%         -1.80%         -1.43%         3.17%         -3.39%	Jul         Aug         Sep         Oct         Nov         Dec         Jan         Feb         Mar         Apr         May           1.98%         -1.80%         -1.43%         3.17%         -3.39%	Jul         Aug         Sep         Oct         Nov         Dec         Jan         Feb         Mar         Apr         May         Jun           1.98%         -1.80%         -1.43%         3.17%         -3.39%

MUFAP's Recommended Format

nvestment Committee
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M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

## Atlas Islamic Income Fund (AIIF)



#### November 2018

#### Investment Objective

To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

Asset Mix*	Nov-18	Oct-18
Cash	84.4%	83.9%
Sukuk	14.5%	14.6%
Others incl. receivables	1.1%	1.5%

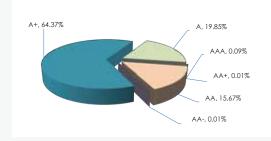
<sup>\* %</sup> of Gross Asset

#### Leverage & Maturity Profile AllF Nil Leverage Weighted average time to maturity of the Net assets (Days 322.00

#### Sukuk Holding (% of Total Assets)

Dawood Hercules Sukuk	7.28%	7.31%
Meezan Bank Sukuk	7.18%	7.31%

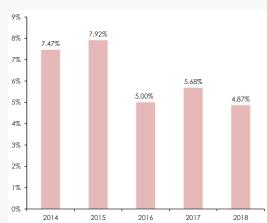
#### Credit Quality of the Portfolio (% of Total Assets)



#### Yearly Performance\*



Payout History (% on Opening NAV)



#### Trailing Performance

	30 Days (1 Month)	90 Days	180 Days	365 Days (1 Year)	YTD	3 Years ***	5 Years	Since Inception	CAGR ++
Returns*	8.80%	7.20%	6.36%	5.71%	6.65%	16.73%	35.44%	116.22%	7.91%
Benchmark	3.01%	2.88%	2.71%	2.59%	2.77%	11.22%	26.96%	85.51%	6.19%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

#### **Fund Facts**

Fund Type Open-ended Islamic Income Scheme Category Launch Date Oct-2008 Net Assets (mn) PKR 690 (at month end) PKR 517.11 (at month end) Total Expense Ratio 0.86% - annualized (Incl Govt Levy)

0.15% rep Gov levy, WWF & SECP Fee Six (6) months average deposit rates of three Govt Levy Benchmark (3) -A rated scheduled Islamic Banks or Islamic windows of Conventional Banks as

selected by MUFAP Monday to Friday Dealing Days Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing

0.30% of Avg. Annual Net Assets Management Fee Front End Load

Trustee Central Depository Company Ltd. Reaistran ITMinds Limited

Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2+(PACRA) (As on 30-Jun-2018) Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt Risk Profile of the Fund: Medium

Fund Stability Rating: AA-(f) (PACRA)

(As on 29-May-18)

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till November 30, 2018, a sum of Rs. 2,846,529 (Rs. 2.13 per unit) has been provided for

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.1,733,902 up till June 30, 2016. (Rs.1.30 per unit as on November 30, 2018)

#### Shariah Compliant Investment Plans

These are allocations between AIIF and AISF aimimg at a customized investment approach to the investors to meet their personal goals and preferences.

Atlas Bachat Islamic Plan Weight Weighted Av. Return (2018-19) Weighted Av. Return (2017-18) Weighted Av. Return (2016-17)	AIIF 85% 5.75% 3% 9.46%	<b>AISF</b> 15%
Atlas Bachat Balanced Islamic Plan	AIIF	AISF
Weight	50%	50%
Weighted Av. Return (2018-19)	3.66%	
Weighted Av. Return (2017-18)	-1.5%	
Weighted Av. Return (2016-17)	17.6%	
Atlas Bachat Growth Islamic Plan	AIIF	AISF
Weight	15%	85%
Weighted Av. Return (2018-19)	1.56%	
Weighted Av. Return (2017-18)	-6%	
Weighted Av. Return (2016-17)	25.8%	

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	5.38%	6.09%	6.30%	6.39%	8.80%								6.65%
2017-18	4.26%	4.78%	4.76%	5.01%	5.19%	5.07%	4.45%	4.72%	5.14%	4.12%	5.62%	4.66%	4.92%

<sup>\*</sup>Annualized return: (Absolute return) \*(365/No. of days)

#### Investment Committee

M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities

<sup>\*</sup>Annualized Performance

<sup>\*</sup>Funds returns computed on NAV to NAV with the dividend reinvestment, if any.

d directly by an invector in the form of cales load etc

## Atlas Islamic Stock Fund (AISF)



#### November 2018

#### Investment Objective

To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

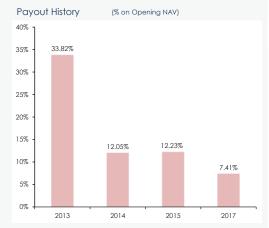
Asset Mix* Equities	Nov-18 92.2%	Oct-18 91.8%	
Cash	6.4%	4.0%	
Others incl. receivables	1.5%	4.2%	

AISF
Nil

#### \* % of Gross Asset

#### Yearly Performance





\*Funds returns computed on NAV to NAV with the dividend reinvestment,if any

#### Sector Allocation % of Total Assets

Sector	Nov-18	Oct-18
Oil & Gas Exploration	24.1	27.3
Fertilizer	13.9	14.2
Cement	12.2	10.8
Commercial Banks	8.9	7.2
Power Generation & Distribution	8.3	7.3
Oil & Gas Marketing	8.0	8.9
Textile Composite	5.9	5.2
Engineering	4.1	4.4
Technology & Communications	2.0	1.9
Chemicals	1.0	0.4
Automobile Parts & Accessories	0.9	8.0
Paper & Board	0.5	1.1
Foods & Personal Care	0.5	0.8
Vanaspati & Allied Industries	0.5	0.5
Others	1.2	1.1

#### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Meezan Bank Limited	8.9	Commercial Banks
Oil & Gas Development Co. Ltd	8.4	Oil & Gas Exploration
Engro Corporation Limited	7.4	Fertilizer
Pakistan Petroleum Limited	7.1	Oil & Gas Exploration
Lucky Cement Limited	5.6	Cement
Mari Petroleum Company Limited	5.3	Oil & Gas Exploration
Hub Power Company Limited	5.3	Power Gen & Dist
Engro Fertilizers Limited	4.7	Fertilizer
Nishat Mills Limited	4.4	Textile Composite
Pakistan State Oil Co. Ltd	4.0	Oil & Gas Marketing

#### **Fund Facts**

Fund Type Open-ended
Category Islamic Equity Scheme

Launch Date Jan-2007 Net Assets (mn) PKR 1,720 (at month end)

NAV PKR 533.91 (at month end)
Total Expense Ratio 2.9% - annualized (Incl Govt Levy)
Govt Levy 0.47% rep Gov levy, WWF & SECP Fee

Benchmark KMI - 30 Index
Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing

Management Fee 2% of Avg. Annual Net Assets

Front End Load Upto 2% \*

Trustee Central Depository Company Ltd.
Reaistrar ITMinds Limited

Auditor EY Ford Rhodes

Asset Manager Rating AM2+(PACRA) (As on 30-Jun-2018)
Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt

Risk Profile of the Fund: High

 $^{*}$  On amount less than or equal to Rs.25 Mn. However, in case where transaction are done online or through a website, the maximum front-end load will be up to 1.5%.

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till November 30, 2018, a sum of Rs. 16,177,812 (Rs. 5.02 per unit) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme has held provision for FED liability which amounted to Rs.10,453,385 up till June 30, 2016. (Rs.3.24 per unit as on November 30, 2018)

For Shariah Compliant Investment Plans please refer to AIIF on prepage.

#### Trailing Performance

Training Fortonthaneo									
	30 Days	90	180 Days	365 Days	YTD	3 Years ···	5 Years	Since	CAGR +-
	(1 Month)	Days		(1 Year)	לווט	3 reals ***	5 rears ***	Inception	CAGR **
Returns*	-3.91%	-0.44%	-0.96%	4.61%	0.66%	25.88%	86.00%	418.42%	14.85%
Benchmark	-4.67%	-3.43%	-6.38%	0.43%	-3.76%	24.08%	93.55%	N/A	N/A

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY18

#### Monthly Performance History

Year	Júl	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2018-19	1.70%	-0.58%	-1.03%	4.69%	-3.91%								0.66%
2017-18	0.90	-8.67%	1.28%	-5.31%	0.31%	0.67%	7.64%	-2.44%	4.20%	-0.05%	-4.06%	-1.62%	-7.88%

MUFAP's Recommended Format

Investment Committee					
M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haa
Chief Executive Officer	Director	Chief Investment Officer	Head of Portfolio Management	Head of Fixed Income	Head of Equities



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An Atlas Group Company | Rated AM2+ by PACRA\*

#### Head Office - Karachi

Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600. Ph: (92-21) 35379501-04 Fax: (92-21) 35379280





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## **Atlas Pension Fund (APF)**



#### November 2018

#### Investment Objective

- a) The APF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

#### Yearly Performance



#### \*Actual Returns - Not Annualized

#### Portfolio Composition

0.5%



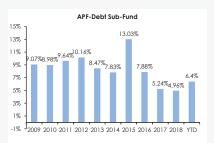
APF-Debt Sub-Fund

APF-Money Market Sub-Fund

TFCs, 5.6%

T-Rills 86 7%

Cash. 11.9%



\*Annualized Return



#### Sector Allocation % Total Assets for APF-Equity Sub Fund

Sector	Nov-18	Oct-1
Commercial Banks	28.2	27.3
Oil & Gas Exploration	18.4	21.4
Fertilizer	11.1	11.7
Cement	9.0	8.1
Power Generation & Distribution	6.2	5.5
Oil & Gas Marketing	5.3	5.6
Textile Composite	4.9	5.3
Engineering	3.4	3.8
Technology & Communications	1.7	1.6
Automobile Parts & Accessories	1.5	1.4
Foods & Personal Care	1.2	0.9
Others	3.9	2.9
Trailing Performance		

#### Top 10 Holdings % Total Assets for APF-Equity Sub Fund

T-Bills, 88.0%

Scrip	%	Sectors
United Bank Limited	5.7	Commercial Banks
Oil & Gas Development Co. Ltd	5.6	Oil & Gas Exploration
Engro Corporation Limited	5.2	Fertilizer
Bank Alfalah Limited	5.2	Commercial Banks
Habib Bank Limited	5.1	Commercial Banks
Pakistan Petroleum Limited	4.7	Oil & Gas Exploration
Mari Petroleum Co. Ltd	4.7	Oil & Gas Exploration
Engro Fertilizers Limited	4.3	Fertilizer
Lucky Cement Limited	4.3	Cement
Hub Power Company Limited	4.1	Power Gen & Dist

APF-Equity Sub-Fund APF-Debt Sub-Fund APF-Money Market Sub-Fund 30 Days 30 Days 30 Days Since Since (1 Month

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc. MUFAP's Recommended Format

invesiment Committee				
M. Abdul Samad	Ali H. Shirazi	Khalid Mahmood	Muhammad Umar Khan	Faw
Chief Evenuelius Officer	Piter alon	Chief Income and Officers	Hand of Builfalls Management	11

#### **Fund Facts**

Fund Inception Date

Front End Load 3% (Front-end) of contribution 1.5% of Avg. Annual N.A. Management Fee 0.75% of Avg. Annual N.A. (Debt) 0.50% of Avg. Annual N.A. (M.Market)

Central Depository Company Ltd. Trustee

Registrar ITMinds Limited KPMG Taseer Hadi & Co Rs.5,000/- or 10% of monthly Auditors Minimum Investment

income (which ever is lower) Eligibility Any Pakistani (resident or

non-resident), who holds a valid NTN or CNIC/NICOP AM2+(PACRA) (As on 30

Asset Manager Rating (As on 30-Jun-2018) (at month end) Net Assets (mn) PKR 490.33 APF-M.M (MMS PKR 310 PKR 240.00

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up till November 30, 2018, a sum of Rs. 2,516,618 (Rs. 3.09 per unit) (ESF), Rs. 1,467,526 (Rs. 0.93 per unit) (DSF) and Rs. 944,921 (Rs. 0.73 per unit) (MSF) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a onstitutional petition has been filled in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pacistan. Meanwhille in Federal Budget 2016, the FED has been withdrawn from July 1, 2016, In the meantime, as a matter of abundant caution, The Scheme has held provision for FED liability which amounted to (ESF) Rs.1,523,347, DSF) Rs.1,124,175 (MSF) Rs.706,273 up till June 30, 2016 which is Rs. 1.87, Rs. 0.72, Rs. 0.55 per unit respectively as on November 30, 2018

#### Atlas Pension Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The weighted averag return below is worked on asset allocation as indicated.

Allocation Scheme	APF-ESF	APF-DSF	APF-MMSI
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (2018-19)			0.11%
Weighted Av. Return (2017-18)			-1.38%
Weighted Av. Return (2016-17)			24.02%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on Weighted Av. Return (2018-19) Weighted Av. Return (2017-18) Weighted Av. Return (2016-17) (iii) Low Volatility Return based on	50% 10-25% 25%	40% 60-75% 60%	10% 2.53% 1.04% 17.01% 15-30% 15%
Weighted Av. Return (2018-19)			4.52%
Weighted Av. Return (2017-18) Weighted Av. Return (2016-17) (iv) Lower Volafility Return based on Weighted Av. Return (2018-19) Weighted Av. Return (2017-18) Weighted Av. Return (2016-17)	Nil Nil	40-60% 60%	3.04% 11.15% <b>40-60%</b> <b>40%</b> 6.63% 5.12% 5.36%
(v) Lifecycle			

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

0-100% 0-100%

<sup>\*</sup> No front-end fee will be charged on subsequent contribution.

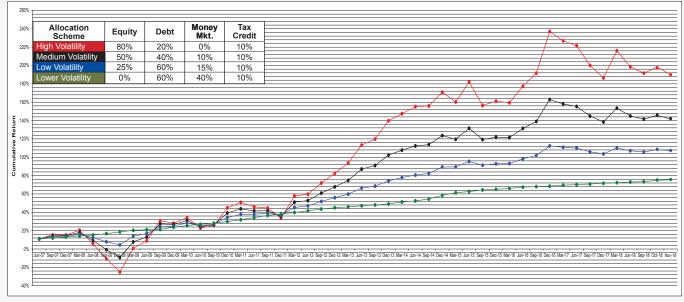
## **Atlas Pension Fund (APF)**



November 2018

## Atlas Pension Fund (On allocation as stated in the box)

Appreciation in value of investment over cost net of tax credit



Equal contribution made to the allocation schemes in APF each month.



Based on equal monthly contributions.

2. Reallocation/rebalancing once a year.

## Atlas Pension Islamic Fund (APIF)

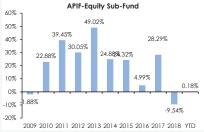


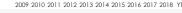
#### November 2018

#### Investment Objective

- a) The APIF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APIF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APIF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

#### Yearly Performance

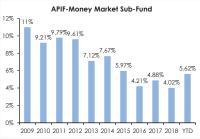








\*Annualized Return



#### Sector Allocation % Total Assets for

Arii-Equity 300 Fulla		
Sector	Nov-18	Oct-18
Oil & Gas Exploration	24.6	27.3
Fertilizer	13.7	14.0
Cement	12.5	11.6
Commercial Banks	8.9	7.2
Oil & Gas Marketing	8.0	8.2
Power Generation & Distribution	7.5	6.8
Textile Composite	5.9	5.6
Engineering	3.6	4.1
Technology & Communications	3.2	3.0
Automobile Parts & Accessories	1.3	1.2
Chemicals	1.0	0.0
Others	2.9	3.2
Trailing Performance		

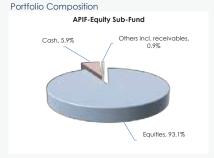
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AP	PIF-Equity Sub	-Fund	APIF-De	ebt Sub-Fund		APIF-Mon	ey Market Sul	b-Fund	
30 Days	Since	CAGR**	30 Days •	Since	CAGR**	30 Days •	Since	CAGR**	
(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR	(1 Month)	Inception	CAGR	
-3.78%	506.23%	17.67%	7.09%	104.75%	6.69%	6.82%	116.67%	7.23%	
*Annualized returns (Abecluse return) *(2/F/Ale of days) ** CACR Since Incention									

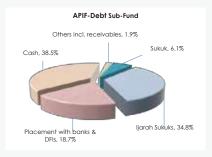
Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

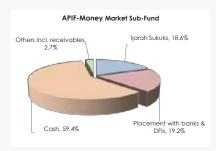
Ali H. Shirazi

MUFAP's Recommended Forma

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M. Abdul Samad	







#### Top 10 Holdings % Total Assets for APIF-Equity Sub Fund

Scrip	%	Sectors
Meezan Bank Limited	8.9	Commercial Banks
Oil & Gas Development Co. Ltd	8.3	Oil & Gas Exploration
Engro Corporation Limited	7.3	Fertilizer
Pakistan Petroleum Limited	7.0	Oil & Gas Exploration
Mari Petroleum Co. Ltd	5.7	Oil & Gas Exploration
Engro Fertilizers Limited	5.4	Fertilizer
Hub Power Company Limited	5.3	Power Gen & Dist
Lucky Cement Limited	5.2	Cement
Nishat Mills Limited	4.6	Textile Composite
Pakistan State Oil Co. Ltd	3.9	Oil & Gas Marketing

#### **Fund Facts**

Trustee

Eligibility

Fund Inception Date Nov-2007

3% (Front-end) of contribution \* Front End Load 1.5% of Avg. Annual N.A. Management Fee (Equity) 0.75% of Avg. Annual N.A. (Debt)

0.50% of Avg. Annual N.A. Central Depository Company Ltd.

Registrar ITMinds Limited Auditors KPMG Taseer Hadi & Co

Rs.5,000/- or 10% of monthly Minimum Investment income (which ever is lower)

Any Pakistani (resident or non-resident), who holds a

valid NTN or CNIC/NICOP AM2+(PACRA) Asset Manager Rating (As on 30-Jun-2018)

Shariah Advisor Dr. Mufti Muhammad Wasie Fasih Butt (at month end) Net Assets (mn) NAV APIF-Equity (ESF) PKR 429 PKR 610.41 APIF-Debt (DSF) PKR 368 PKR 206.17 APIF-M.M (MMSF

#### Sindh Workers' Welfare Fund (SWWF)

The management company, as a matter of prudence and as recommended by MUFAP, made provision in respect of SWWF with effect from the date of enactment of the SWWF Act, 2014 (i.e. starting effect from 21 May 2015) on 12 January 2017. Accordingly, the provision for SWWF is being made on a daily basis going forward. Up fill November 30, 2018, a sum of Rs. 2459,978 (Rs. 3,50 per unit) (ESF), Rs. 983,501 (Rs. 0.55 per unit) (MSF) has been provided for SWWF.

#### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, The Scheme has held provision for FED liability which amounted to (ESF) Rs.1,611,207, (DSF) Rs.1,046,875, (MSF) Rs.644,724 up till June 30, 2016 which is Rs.2.29, Rs.0.59, Rs.0.45 per unit respectively as on November 30, 2018

#### Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

	APIF-ESF	APIF-DSF	APIF-MMSF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (	2018-19)		1.18%
Weighted Av. Return (	2017-18)		-6.92%
Weighted Av. Return (	2016-17)		23.71%
Weighted Av. Return (	2015-16)		4.84%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on	50%	40%	10%
Weighted Av. Return (	2018-19)		2.72%
Weighted Av. Return (	2017-18)		-2.94%
Weighted Av. Return (	2016-17)		16.79%
Weighted Av. Return (	2015-16)		4.61%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	25%	60%	15%
Weighted Av. Return (	2018-19)		3.98%
Weighted Av. Return (	2017-18)		0.37%
Weighted Av. Return (	2016-17)		11.04%
Weighted Av. Return (	2015-16)		4.42%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	60%	40%
Weighted Av. Return (	2018-19)		5.34%
Weighted Av. Return (	2017-18)		3.76%
Weighted Av. Return (	2016-17)		5.19%
Weighted Av. Return (	2015-16)		4.22%
(v) Lifecycle			

(v) Lifecycle
Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants

(vi) Customized

<sup>\*</sup> No front-end fee will be charged on subsequent contribution.

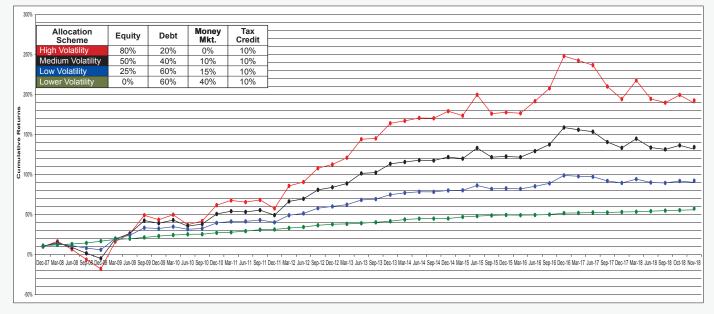
## Atlas Pension Islamic Fund (APIF)



November 2018

#### **Atlas Pension Islamic Fund** (On allocation as stated in the box)

#### Appreciation in value of investment over cost net of tax credit



Equal contribution made to the allocation schemes in APIF each month.



Based on equal monthly contributions.

2. Reallocation/rebalancing once a year.

# Give your **SAVINGS** the **ATLAS ASSET BENEFIT!**



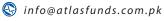


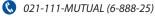


#### **Head Office**

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