

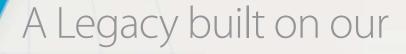






# Spotlight Fund Manager Report November 2016





# **INVESTORS'**

**Trust & Confidence** 

Managing Over **R**S



Billion

\*(AUM as of November 28, 2016)



An Atlas Group Company Rated AM2 by PACRA

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Contact us for queries, comments or suggestions at **spotlight@atlasfunds.com.pk** or Ground Floor, Federation House, Shahrae-Firdousi, Clifton, Karachi

## **Message From The Editor**

### **Dear Investor**

We are pleased to inform that Atlas Asset Management (AAML) is exhibiting a steady and consistent growth with its Asset under Management (AUM) reaching an all-time high of Rs. 26.2 billion as of November 04, 2016. Your trust and our commitment towards offering our investors the best possible returns on a diverse range of products has made it possible to reach this landmark.

Extending convenience to our valued customers, we would like to apprise our Atlas Funds and Meraj investors that they can avail online redemption service by placing a request via their online account.

AAML peruses its corporate objectives alongside with CSR activities with a proactive and responsible approach. AAML will be participating as a "Bronze Partner" in the 13th TCF Golf Tournament, to be held on the 24th and 25th December, 2016 at Karachi Golf Club, Karsaz. The two-day tournament will be a fund raiser for educating children from KG to Matric.

### Value Added Services:

Our valued customers can conveniently access their account balances by utilizing SMS based balance inquiry services. Kindly update your Cell numbers with our Sales Support Services by calling 021-111-688-825 and avail these services.

You may also contact us through SMS for any investment related details. Simply type: **AAML"space"Invest"space"City Name** and send it to **8080**.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email **info@atlasfunds.com.pk** 

### **Your Spotlight Team**

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# **Market Review**

### November 2016

### On The Stock Market Front

KSE-100 index increased by 6.84% (2,728.53 points) to close at 42,622.37 points in November-16. Daily average trading volumes increased by 9% MoM to 489mn shares from an average of 449mn shares traded during the month of October. Net selling of USD117mn, USD47mn and USD17mn by Foreign Portfolio Investors, Banks/DFIs and Brokers (Proprietary Account) was witnessed, during the month whereas Mutual Funds, Individuals and NBFCs were net buyers of USD78mn, USD68mn and USD23mn.

During the month sectors that outperformed the benchmark were Cement, Textile, Automobiles, Pharmaceuticals, Oil Marketing Companies and Telecommunication yielding 15.9%, 11.7%, 10.3%, 9.0%, 8.5% and 7.9%, respectively. Cements performed well on declining coal prices, a major input in cost of sales, and robust dispatches witnessed during the month. Textile sector remained under limelight on expectations that Prime Minister will announce tax rebate to exporters in order to address the issue of declining exports. Power, Oil & Gas Exploration, Banks, Fertilizer and Food Producers underperformed the benchmark during the month posting 1.7%, 2.5%, 4.5%, 5.1% and 6.2% returns, respectively.

Discount rate in Pakistan is at a multiyear low and the Equity market has a decent dividend yield at current levels, thus the market is poised to post decent returns on medium to long term horizon. Currently the market is trading at a PE multiple of 11.6x and has a dividend yield of 4.9%.

### On the Money Market Front

The Central Bank maintained status quo on the discount rate keeping it constant at 6.25% (SBP Policy Rate at 5.75%), under its latest monetary policy statement announced on November 26, 2016. This stance is predominantly based on (1) manageable inflation trajectory, (2) improved liquidity in the money market, and (3) improved FX reserves position. Uncertainty on the oil price direction as well as non-trade flows (remittances, profit repatriation etc) in the future weighs in the cautious element of the decision.

The CPI inflation decreased for the month of November' 16 and stood at 3.8%, with food inflation decreasing at 3.3%, whereas NFNE increased and stood at 5.3%. While Nov' 16 was below previous month's reading of 4.2% YoY, a divergent trend in Core Inflation was witnessed due to decline in Food and Fuel prices combined with increase in House Rentals.

Additionally, M2 experienced an increase of 1.12% during July 01, '16 to November 18, '16, as compared to an increase of 0.35% during the previous corresponding period. The latest report shows that the government borrowing from SBP stood at Rs. 1,098 billion, as compared to maturity of Rs. 386 billion in corresponding period last year, whereas, government matured borrowings of Rs. 727 billion to scheduled banks for the month of November'16, as compared to borrowings of Rs. 592 billion in corresponding period last year.

The Central Bank raised an amount of Rs. 608 billion under the two T-bills auctions conducted during the month. The weighted average yields under the latest auction stood at 5.94% for 3 month T-bills, 5.94% for 6 month T-bills and 5.94% for 12 month T-bills. 6 month KIBOR (offer) increased MoM and averaged at 6.08% during the month of November 16.

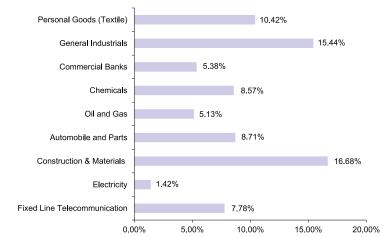
### On the Commodity Market Front

During the month, Spot Gold Price/ounce has decreased by 8.13% from USD 1,276.71 on October 31, 2016 to USD 1,172.89 on November 30, 2016.

Prices declined as U.S. equities struck an all-time high as investors kept an eye on the policies of President-elect Donald Trump. US dollar neared its nine-month high on expectations that inflation will increase and that Trump administration will boost U.S. economy, resulting in an increase in US bond yields. Additionally, U.S. Existing Home Sales data rose to their highest level in more than nine years in Oct-16. Furthermore, investors are anticipating a December rate hike as a US Fed member suggested the Federal Reserve is on track to raise U.S. interest rates soon.

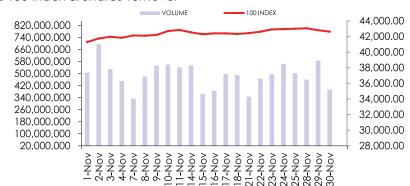
Holdings of SPDR Gold Trust, the world's largest gold ETF, decreased by 6.23% to 883.86 tonnes in November'16.

### Sector Performance - November 2016

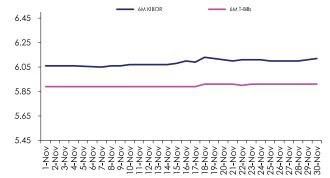


Source: Karachi Stock Exchange

### KSE 100 Index & Shares Turnover



### 6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of Pakistan

### Gold Price Performance



Source: World Gold Council

# Atlas Sovereign Liquid Fund (ASLF)



### November 2016

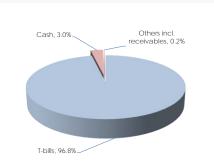
### Investment Objective

To provide unit-holders competitive returns with low risk and high liquidity by investing primarily in short-term Government Securities.

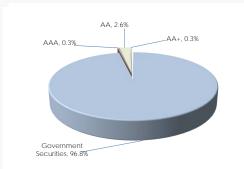
Asset Mix*	Nov-16	Oct-16
Cash	3%	2.6%
T-Bills	96.8%	96.9%
Others incl. receivables	0.2%	0.5%

Leverage & Maturity Profile	ASLF
Leverage:	Nil
Weighted average time to	
maturity of the total assets (Days)	27.05

### Asset Allocation (% of Total Assets)



### Credit Quality of the Portfolio (% of Total Assets)



### Yearly Performance\*



(% on Opening NAV) Payout History



\*Annualized Return. The Fund was launched on December 01, 2014.

### Trailing Performance

	30 Days	90 Days	180 Days	366 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR
Returns	4.80%	4.98%	5.03%	5.31%	4.98%	N/A	N/A	13.21%	6.4%
Benchmark	5.26%	5.26%	5.27%	5.43%	5.27%	N/A	N/A	12.93%	6.10%
*Annualized Return									

\*Annualized return: (Absolute return) \*(365/No. of days) Monthly Performance History

rear	Jui	Aug	sep	UCI	INOV	Dec	Jan	reb	iviai	Apr	iviay	Juli	עוז
2016-17 2015-16	5.2% 6.64%	4.61% 5.91%	5.00% 6.70%	5.08% 5.79%	4.8% 5.14%	5.50%	5.36%	5.07%	5.08%	5.83%	5.41%	5.23%	4.98% 5.79%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc

MUFAP's Recommended Format

### Investment Committee

M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Operating Officer	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager

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### **Fund Facts**

Fund Type Open-ended Money Market Scheme Category Launch Date Dec-2014 PKR 598 Net Assets (mn) (at month end) NAV PKR 102.20 (at month end) Total Expense Ratio 0.99% - annualized (Incl Govt Levy) 0.16% rep Gov levy, WWF & SECP Fee Govt Levy Benchmark(BM)

average of 3 Month PKRV rate & 3-Month deposit rates of three scheduled banks

(AA and above rated) as selected by MUFAP Monday to Friday

70/30 composition of:

Dealing Days Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Known Pricing from July 12, 2016

0.45% of Annual Net Assets Sales load

Management Fee

Trustee Central Depository Co

Registrar ITMinds Limited EY Ford Rhodes Auditor

Asset Manager Rating AM2(PACRA) (As on 15-April-2016)

Risk Profile of the Fund: Low

Fund Stability Rating: AA(f) (PACRA) (As on 31-Dec-2015)

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 323,547 up till June 30, 2015 If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.06 /0.05%. For details please read Note 7.1 of the latest Financial Statements of the Scheme.

The Finance Act 2015 excludes mutual funds and collective schemes from the definition Investment Scrienies norm the deminuori or moderno-establishment as under Workers Welfare Fund Ordinance, 1971 (XXXVI Of 1971). Therefore, AAML will no longer be providing for WWF w.e.f. July 01, 2015. Furthermore, Sindh workers welfare Fund  $\mbox{Act,}2014$  is not applicable on Mutual Funds and Voluntary Pension Schemes.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, '13 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme is providing for FED liability which amounted to Rs.905,341 up till June 30, 2016. (Rs.0.15 per unit as on November 30, 2016)

<sup>\* %</sup> of Gross Asset

# Atlas Money Market Fund (AMF)



### November 2016

### Investment Objective

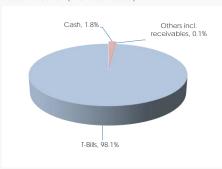
To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

Asset Mix*	Nov-16	Oct-16
Cash	1.8%	2.1%
Others incl. receivables	0.1%	4.4%
T-Bills	98.1%	93.5%

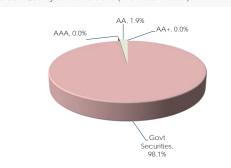
AMF
Nil
22.79

### \* % of Gross Asset

### Asset Allocation (% of Total Assets)



### Credit Quality of the Portfolio (% of Total Assets)



# Yearly Performance\* 14% 4% RETURN BENCHMARK



### \*Annualized Return

### Trailing Performance

	30 Days	90 Days	180 Days	366 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR**
Returns	5.09%	5.27%	5.27%	5.59%	5.28%	24.70%	51.34%	80.44%	8.98%
Benchmark	5.26%	5.26%	5.09%	5.13%	5.09%	32.27%	58.93%	72.1%	7.95%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY16

### **Fund Facts**

Fund Type Open-ended Money Market Scheme Category Launch Date Jan-2010 PKR 5.359 Net Assets (mn) (at month end) NAV PKR 512.19 (at month end) Total Expense Ratio 0.83% - annualized (Incl Govt Levy) 0.16% rep Gov levy, WWF & SECP Fee Govt Levy Benchmark(BM) 70/30 composition of:

3-Month deposit rates of three scheduled banks (AA and above rated)average of 3 Month PKRV rate as selected by MUFAP

Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Management Fee Sales load Trustee

Forward Pricing 0.45% of Annual Net Assets Nil

Central Depository Co. ITMinds Limited Registrar Auditor A. F. Ferguson & Co.

Asset Manager Rating Risk Profile of the Fund: Fund Stability Rating:

AM2(PACRA) (As on 15-April-2016)

AA(f) (PACRA) (As on 31-Dec-2015)

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 35.840.884 up till June 30, 2015. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 3.43/0.67%. For details please read Note 7.1 of the latest Financial Statements of the Scheme.

The Finance Act 2015 excludes mutual funds and collective investment schemes from the definition of 'Industrial establishment' as under Workers Welfare Fund Ordinance, 1971 (XXXVI Of 1971). Therefore, AAML will no longer be providing for WWF w.e.f. July 01, 2015. Furthermore, Sindh workers welfare Fund Act,2014 is not applicable on Mutual Funds and Voluntary Pension Schemes.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, '13 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme is providing for FED liability which amounted to Rs.20,428,502 up till June 30, 2016 (Rs.1.95 per unit as on November 30, 2016)

Monthly Performance	History		*Annualized re	eturn: (Absolute	return) *(365/N	No. of days)							
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2016-17	5.51%	4.91%	5.24%	5.41%	5.09%								5.28%
2015-16	6.54%	6.12%	7.11%	6.07%	5.25%	5.74%	5.72%	5.39%	5.46%	6.06%	5.73%	5.16%	6.02%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

|--|

M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Operating Officer	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager

# Atlas Income Fund (AIF)



(As on 15-April-2016)

### November 2016

### Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

Asset Mix*	Nov-16	Oct-16
T-Bills	49.3%	49.1%
PIBs	11.8%	12.6%
MTS	17.3%	17.5%
TFCs	18.1%	16.2%
Cash	2.3%	4.1%
Others incl. receivables	0.9%	0.5%
Spread Transactions	0.3%	

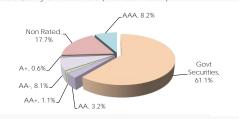
Leverage & Maturity Profile	AIF
Leverage:	Nil
Weighted average time to	
maturity of the total assets (Days)	733.95

### \* % of Gross Asset

Top Ten TFC (% of Total Assets)

Habib Bank Ltd	8.24%	7.70%
Meezan Bank Sukuk	6.48%	5.86%
Askari Bank	1.16%	1.08%
Bank Al Habib Ltd	1.15%	0.54%
Soneri Bank	0.57%	0.53%
Bank Al-Falah Ltd	0.49%	0.46%

### Credit Quality of the Portfolio (% of Total Assets )



### Non-Compliant Investment

The Income scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest Financial Statements.

		Investment					
Issuers	Type (Secured)	Value before provision	Provision Held	Value after provision	% of Net/Gross Assets	Suspended Mark up (fully provided)	
Agritech Limited	Sukuk	15,225,000	(15,225,000)	-	-	12,474,203	
Agritech Limited	PPTFC	29,976,000	(29,976,000)	-	-	24,547,961	
Agritech Limited	TFC - IV	7,494,000	(7,494,000)	-	-	6,273,728	
Agritech Limited	TFC II	11,015,000	(11,015,000)	-	-	-	
Azgard Nine Limited	TFC	7,871,511	(7,871,511)	-	-	5,037,735	
Azgard Nine Limited	TFC-V	5,375,000	(5,375,000)	-	-	-	
Bunnys Limited	TFC	802,500	(802,500)	-	-	543,543	
Telecard Limited	TFC	4,668,990	(4,668,990)	-	-	62,942	
Agritech Limited	Equity- sh		-	3,951,552	0.04	-	
Total		82,428,001	(82,428,001)	3,951,552	0.04	48,940,112	





### \*Annualized Return

### Trailing Performance

	30	90	180 Days	366 Days	YTD	3 Years	5 Years	Since	CAGR**
	Days	Days		(1 Year)	HD	3 rears	o reais	Inception	CAGR
Returns	8.33%	5.75%	6.38%	6.87%	5.54%	31.46%	52.78%	195.98%	8.92%
Benchmark	6.09%	6.06%	6.06%	6.23%	6.05%	40.13%	78.68%	221.13%	9.99%

Juil

	30	70	100 Days	Joo Days	YTD	3 Years	5 Years	JII ICC	CAGR*
	Days	Days		(1 Year)	HD	3 (Cais	5 rears	Inception	CAGR
Returns	8.33%	5.75%	6.38%	6.87%	5.54%	31.46%	52.78%	195.98%	8.929
Benchmark	6.09%	6.06%	6.06%	6.23%	6.05%	40.13%	78.68%	221.13%	9.99%
*Annualized Return ** CA	GR Since Ince	otion *** 3Y	and 5Y returns	are till FY16					

Sep

2016-17 7.6% 2.78% 4.77% 4.05% 8.33% 2015-16 9.53% 9.35% 5.88% 8.47% 12.02% 1.36%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

Year

Monthly Performance History

Investment Committee							
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq	
Chief Executive Officer	Director	Chief Operating Officer	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager	

8.49%

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Nov

\*Annualized return: (Absolute return) \*(365/No. of days)

Oct

### **Fund Facts**

Fund Type	Open-ended	
Category	Income Schem	ne
Launch Date	Mar-2004	
Net Assets (mn)	PKR 8,723	(at month end)
NAV	PKR 523.13	(at month end)
Total Expense Ratio	1.37% - annualiz	ed (Incl Govt Levy)
Govt Levy	0.20% rep Gov I	evy, WWF & SECP Fee
Benchmark(BM)	Average 6 Moi	nths KIBOR (Ask)
Dealing Days	Monday to Fric	lay
Cut Off timings	9:00 am to 4:00	) pm
Pricing mechanism	Forward Pricing	9
Management Fee	0.80% of Annual Ne	t Assets(w.e.f. July 19,2016)
Sales load	Nil	
Trustee	Central Depos	itory Company Ltd
Registrar	ITMinds Limited	ł
Auditor	A. F. Ferguson	1 & Co.

### Fund Stability Rating AA-(f) (PACRA) (As on 31-Dec-2015) Workers' Welfare Fund (WWF)

Asset Manager Rating AM2(PACRA)

The Scheme has maintained provisions against WWF contingent liability of Rs. 18,852,977 up till June 30, 2015. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.13/0.22%. For details please read Note 7.1 of the latest Financial Statements of the Scheme.

The Finance Act 2015 excludes mutual funds and collective investment schemes from the definition of 'Industrial establishment' as under Workers Welfare Fund Ordinance, 1971 (XXXVI Of 1971). Therefore, AAML will no longer be providing for WWF w.e.f. July 01, 2015. Furthermore,Sindh workers welfare Fund Act,2014 is not applicable on Mutual Funds and Voluntary

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, '13 a constitutional petition has been filled in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme s providing for FED liability which amounted to Rs.23,582,971 up till June 30, 2016(Rs.1.41 per unit as on November 30, 2016)

### Investment Plans

Mar

6.04%

3.18%

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

men personal goals and preferen	ces.	
Income Multiplier Plan	AIF	ASMF
Weight	85%	15%
Weighted Av. Return (2016-17)	7.26%	
Weighted Av. Return (2015-16)	7.57%	
Weighted Av. Return (2014-15)	13.3%	
Weighted Av. Return (2013-14)	11.7%	
Weighted Av. Return (2012-13)	15.8%	
Balanced Plan	AIF	ASMF
Weight	50%	50%
Weighted Av. Return (2016-17)	11.3%	
Weighted Av. Return (2015-16)	6.54%	
Weighted Av. Return (2014-15)	16%	
Weighted Av. Return (2013-14)	19.3%	
Weighted Av. Return (2012-13)	30.4%	
Growth Plan	AIF	ASMF
Weight	15%	85%
Weighted Av. Return (2016-17)	15.3%	
Weighted Av. Return (2015-16)	5.5%	
Weighted Av. Return (2014-15)	18.6%	
Weighted Av. Return (2013-14)	26.8%	
Weighted Av. Return (2012-13)	44.9%	
3		

May

10.38%

Jun

10.77%

YTD

5.54%

8.02%

# Atlas Stock Market Fund (ASMF)



(at month end)

### November 2016

### Investment Objective

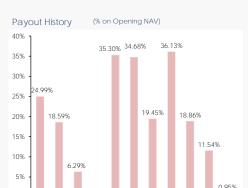
To provide long term capital growth from an actively managed portfolio invested in listed companies in Pakistan

Asset Mix* Equities	Nov-16 94.4%	Oct-16 92.4%
Cash	3.5%	5.7%
Others incl. receivables	2.2%	1.9%

Leverage & Maturity Profile	ASMF
Leverage:	Nil
Weighted average time to maturity	
of the total assets	N/A

### \* % of Gross Asset





2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016

For Investment Plans please refer to AIF on prepage.

### Sector Allocation % of Total Assets

Sector	Nov-16	Oct-16
Commercial Banks	20.9	19.5
Oil & Gas Exploration	15.9	16.3
Cement	11.7	10.7
Fertilizer	10.0	11.3
Power Generation & Distribution	8.6	8.7
Oil & Gas Marketing Companies	7.4	7.0
Textile Composite	4.0	4.4
Foods & Personal Care Products	3.8	3.5
Technology & Communications	2.6	2.4
Insurance	1.9	1.8
Industrial Engineering	1.8	2.8
Automobile Assembler	1.3	0.7
Transport	1.1	0.9
Pharmaceuticals	1.1	8.0
Cables & Electrical Goods	8.0	-
Refinery	0.5	1.0
Chemicals	0.5	0.4
Glass & Ceramics	0.3	-
Trailing Performance		

### Top 10 Holding % of Total Assets

Scrip	%	Sectors
Mari Petroleum Company	6.1	Oil & Gas Exploration
Engro Corporation	5.1	Fertilizer
Engro Fertilizers	4.9	Fertilizer
Pakistan Oilfields	4.1	Oil & Gas Exploration
Oil and Gas Development Comp	4.0	Oil & Gas Exploration
Bank Al-Falah	4.0	Commercial Banks
United Bank Limited	4.0	Commercial Banks
Habib Bank Limited	3.9	Commercial Banks
Sui Northern Gas Pipelines	3.8	Oil & Gas Marketing
Hub Power Company	3.4	Power Gen & Dist

### Fund Facts

Fund Type Open-ended
Category Equity Scheme
Launch Date Nov-2004
Net Assets (mn) PKR 5,006

NAV PKR 583.29 (at month end)
Total Expense Ratio 2.95% - annualized (Incl Govt Levy)
Govt Levy 0.45% rep Gov levy, WWF & SECP Fee
Benchmark KSE-100 Index

Benchmark KSE-100 Index
Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing
Management Fee 2% of Annual Net Assets

Sales load Nil

Trustee Central Depository Co.
Registrar ITMinds Limited
Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2(PACRA) (As on 15-April-2016)

Risk Profile of the Fund: High

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 34,031,289 up till June 30, 2015. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 3.97/0.68%. For details please read Note 7.1 of the latest Financial Statements of the Scheme. The Finance Act 2015 excludes mutual funds and collective investment schemes from the definition of 'Industrial establishment' as under Workers Welfare Fund Ordinance, 1971 (XXXVI Of 1971). Therefore, AAML will no longer be providing for WWF w.e.f. July 01, 2015. Furthermore, Sindh workers welfare Fund Act, 2014 is not applicable on Mutual Funds and Voluntary Pension Schemes.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, '13 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme is providing for FED liability which amounted to Rs.20,331,988 up till June 30, 2016(Rs.2.37per unit as on November 30, 2016)

	30 Days	90 Days	180 Days	366 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR**
Returns	6.98%	8.74%	15.84%	37.14%	16.99%	63.61%	203.96%	658.73%	18.35%
Benchmark	6.84%	7.26%	14.51%	34.42%	12.81%	79.87%	202.36%	672.92%	18.53%

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY16

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2016-17	6.67%	1.26%	1.62%	-0.37%	6.98%								16.99%
2015-16	3.68%	-5.14%	-8.07%	7.14%	-5.58%	2.98%	-2.56%	-1.88%	5.82%	4.86%	2.61%	2.47%	5.05%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

Investment Committee						
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer	Director	Chief Operating Officer	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager

# Atlas Gold Fund (AGF)



### November 2016

### Investment Objective

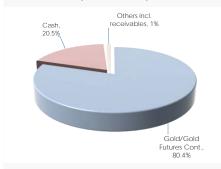
To provide investors with capital appreciation through investment in Gold or Gold Futures Contracts Traded on the Commodity Exchange.

Asset Mix* Gold/Gold Futures Cont.	Nov-16 80.4%	Oct-16 79.9%
Cash	18.6%	19.7%
Others incl. receivables	1.0%	0.4%

Leverage & Maturity Profile	AGF
Leverage:	Nil
Weighted average time to	
maturity of the total assets (Days)	N/A

### \* % of Gross Asset

### Asset Allocation (% of Total Assets )

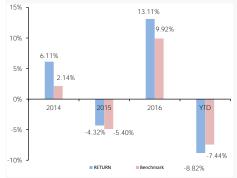


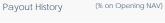
### Gold Price Performance

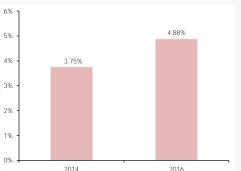


Source: World Gold Council

### Yearly Performance\*







### Trailing Performance

	30 Days	90 Days	180 Days	366 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR**
Returns	-6.82%	-8.49%	-4.06%	9.29%	-8.82%	14.84%	N/A	4.71%	1.37%
Benchmark	-5.63%	-6.91%	-2.75%	8.27%	-7.44%	13.53%	N/A	-3.46%	-3.63%

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y returns are 15-July-2013 till FY16

### **Fund Facts**

Dealing Days

Fund Type Open-ended
Category Commodity Scheme
Launch Date Jul-2013

 Net Assets (mn)
 PKR 202
 (at month end)

 NAV
 PKR 96.45
 (at month end)

 Total Expense Ratio
 2.13% - annualized (Incl Govt Levy)

 Govt Levy
 2.24% rep Gov levy, WWF & SECP Fee

 Benchmark(BM)
 70/30 composition of:

Monday to Friday

Daily closing USD dollar per ounce gold prices at PMEX and deposit rates of three scheduled banks (AA and above rated) as selected by MUFAP

Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing

1.0% of Applyol Not Assets

Management Fee 1.0% of Annual Net Assets Sales load Nil

Trustee Central Depository Co.
Registrar ITMinds Limited
Auditor EY Ford Rhodes

Asset Manager Rating AM2(PACRA) (As on 15-April-2016)

Risk Profile of the Fund: Medium / High

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 194,578 up till June 30, 2015. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.09/0.10%. For details please read Note 8.1 of the latest Financial Statements of the Scheme.

The Finance Act 2015 excludes mutual funds and collective investment schemes from the definition of 'Industrial establishment' as under Workers Welfare Fund Ordinance, 1971 (XXXVI Of 1971). Therefore, AAML will no longer be providing for WWF w.e.f. July 01, 2015.Furthermore, Sindh workers welfare Fund Act, 2014 is not applicable on Mutual Funds and Voluntary Pension Schemes.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, '13 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme is providing for FED liability which amounted to Rs.1,319,911 up till June 30, 2016.(Rs.0.63 per unit as on November 30, 2019

Gold Price Statistics	High	Low	
1 Month	\$1,304.21	\$1,172.89	
3 Month	\$1,349.79	\$1,172.89	
6 Month	\$1,366.17	\$1,172.89	
1 Year	\$1,366.17	\$1,051.07	
3 Year	\$1,385.00	\$1,051.07	
5 Year	\$1,795.00	\$1,051.07	

Source: World Gold Council

Monthly Performance	History	*Actual Return	ns - Not Annualiz	ed

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2016-17	1.72%	-2.35%	0.68%	-2.15%	-6.82%								-8.82%
2015-16	-4.87%	3.17%	-1.11%	2.37%	-5.25%	0.1%	4.27%	8.31%	-0.23%	4.41%	-4.94%	7.33%	13.11%

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

### Investment Committee

The destriction of the state of							
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq	
Chief Executive Officer	Director	Chief Operating Officer	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager	

### Disclaimer:

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

# Atlas Islamic Income Fund (AIIF)



### November 2016

### Investment Objective

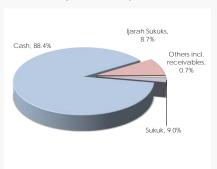
To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

Asset Mix*	Nov-16	Oct-16
ljarah Sukuks	8.7%	44.7%
Cash	88.4%	45.1%
Sukuk	2.2%	9.0%
Others incl. receivables	0.7%	1.2%

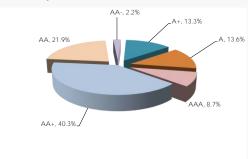
Leverage & Maturity Profile	AIIF
Leverage:	Nil
Weighted average time to	
maturity of the total assets (Days)	146.27

### \* % of Gross Asset

### Asset Allocation (% of Total Assets )



### Credit Quality of the Portfolio (% of Total Assets)



### Yearly Performance\*



Payout History (% on Opening NAV)



\*Annualized Performance

### Trailing Performance

	30 Days	90 Days	180 Days	366 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR**
Returns	7.56%	7.14%	5.96%	5.64%	6.51%	21.81%	45.73%	94.36%	8.51%
Benchmark	2.8%	3.51%	4.23%	4.61%	4.23%	28.32%	49.13%	76.19%	7.02%

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY16

### Monthly Performance History

tniy Performance	HISTORY							
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
2016-17	5.75%	5.21%	5.29%	8.42%	7.56%			
2015-16	6.19%	6.21%	3.88%	4.61%	3.62%	6.00%	3.42%	3.99%

\*Annualized return: (Absolute return) \*(365/No. of days)

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc

MUFAP's Recommended Format

Investment Con
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M. Habib-ur-Rahman Ali I	i H. Shirazi 💎 I	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Executive Officer Dire	ector (	Chief Operating Officer	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager

Fund Facts

Fund Type Open-ended
Category Islamic Income Scheme
Launch Date Oct-2008

 Net Assets (mn)
 PKR 2,273
 (at month end)

 NAV
 PKR 515.11
 (at month end)

Total Expense Ratio

Govt Levy

O.14% rep Gov levy, WWF & SECP Fee
Six (6) months average deposit rates of
three (3) - A rated scheduled Islamic Banks
or Islamic windows of Conventional Banks

Dealing Days as selected by MUFAP Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing
Management Fee 0.30% of Annual Net Assets
Sales load Nil

Trustee Central Depository Co.
Registrar ITMinds Limited
Auditor A. F. Ferguson & Co.

Auditor A. F. Ferguson & Co.
Asset Manager Rating AM2(PACRA) (As on 15-Aprill-2016)
Shariah Advisor Mufti Muhammad Yahya Asim

Risk Profile of the Fund: Medium
Fund Stability Rating: AA-(f) (PACRA) (As on 31-Dec-2015)

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 4,443,900 up till June 30, 2015. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.01/0.20%. For details please read Note 8.1 of the latest Financial Statements of the Scheme.The Finance Act 2015 excludes mutual funds and collective investment schemes from the definition of 'Industrial establishment' as under Workers Welfare Fund Ordinance, 1971 (XXXVI Of 1971). Therefore, AAML will no longer be providing for WWF w.e.f. July 01, 2015. Furthermore, Sindh workers welfare Fund Act, 2014 is not applicable on Mutual Funds and Voluntary Pension Schemes.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, '13 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme is providing for FED liability which amounted to Rs.1,733,902 up till June 30, 2016 (Rs.0.39 per unit as on November 30, 2016)

### Shariah Compliant Investment Plans

These are allocations between AIIF and AISF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

personal goals and preferences.									
Islamic Incom	ne Multiplier P	lan	AIIF	AISF					
Weight		85%	15%						
Weighted Av.	Return (2016-	17)	7.77%						
Weighted Av.	Return (2015-	16)	5.08%						
Weighted Av.	Return (2014-	15)	9.33%						
Weighted Av.	Return (2013-	14)	10.3%						
Islamic Balan	ced Plan		AIIF	AISF					
Weight			50%	50%					
Weighted Av.	Return (2016-	17)	10.7%						
Weighted Av.	Return (2015-	16)	5.35%						
Weighted Av.	Return (2014-	15)	14.3%						
Weighted Av.	Return (2013-	14)	15%						
Islamic Growt	th Plan		AIIF	AISF					
Weight			15%	85%					
Weighted Av.	Return (2016-	17)	13.6%						
Weighted Av.	Return (2015-	16)	5.62%						
Weighted Av.	Return (2014-	19.3%							
Weighted Av.	Return (2013-	14)	19.7%						
Mar	Apr	May	Jun	YTD					
				6.51%					
7.16%	5.13%	5.26%	2.68%	4.97%					

Disclaimer

# Atlas Islamic Stock Fund (AISF)



### November 2016

### Investment Objective

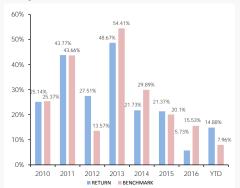
To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

Asset Mix* Equities	Nov-16 82.6%	Oct-16 89.3%
Cash	16.6%	8.6%
Others incl. receivables	0.8%	2.1%

JSF	Leverage & Maturity Profile
Nil	Leverage:
	Weighted average time to maturity
I/A	of the total assets
	of the total assets

### \* % of Gross Asset

### Yearly Performance





For Shariah Compliant Investment Plans please refer to AIIF on pre-page

### Sector Allocation % of Total Assets

Sector	Nov-16	Oct-16
Oil & Gas Exploration	15.8	19.0
Cement	15.7	15.5
Oil & Gas Marketing	11.5	11.9
Fertilizer	10.8	14.0
Power Generation & Distribution	9.9	9.1
Textile Composite	3.0	3.7
Industrial Engineering	2.5	2.3
Banks	2.3	2.6
Foods & Personal Care	2.2	1.7
Technology & Communications	2.0	1.7
Pharmaceuticals	1.4	1.1
Transport	1.1	1.1
Automobile Parts & Accessories	1.0	2.0
Chemicals	0.9	0.5
Others	2.5	2.0

### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Hub Power Company	7.4	Power Gen & Dist
Engro Corporation	6.2	Fertilizer
Mari Petroleum Company	5.6	Oil & Gas Exploration
Engro Fertilizers	4.6	Fertilizer
D.G. Khan Cement Company	4.3	Cement
Pakistan State Oil Company	4.2	Oil & Gas Marketing
Oil and Gas Development Company	4.0	Oil & Gas Exploration
Fauji Cement Company	3.9	Cement
Pakistan Oilfields	3.7	Oil & Gas Exploration
Sui Northern Gas Pipelines	3.6	Oil & Gas Marketing

### Fund Facts

Fund Type Open-ended
Category Islamic Equity Scheme

 Launch Date
 Jan-2007

 Net Assets (mn)
 PKR 2,119
 (at month end)

 NAV
 PKR 542.87
 (at month end)

 Total Expense Ratio
 2.94% - annualized (Incl Govt Levy)

 Govt Levy
 0.44% rep Gov levy, WWF & SECP Fee

Benchmark KMI - 30 Index
Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing
Management Fee 2% of Annual Net Assets

Sales load Nil

Trustee Central Depositor
Registrar ITMinds Limited
Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2(PACRA) (As on 15-April-2016) Shariah Advisor Mufti Muhammad Yahya Asim

Risk Profile of the Fund: High

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 21,015,392 up till June 30, 2015. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 5.39/0.99%. For details please read Note 7.2 of the latest Financial Statements of the Scheme.

latest Financial Statements of the Scheme.

The Finance Act 2015 excludes mutual funds and collective investment schemes from the definition of 'Industrial establishment' as under Workers Welfare Fund Ordinance, 1971 (XXXVI 0f 1971). Therefore, AAML will no longer be providing for WWF w.e.f. July 01, 2015. Furthermore, Sindh workers welfare Fund Act, 2014 is not applicable on Mutual Funds and Voluntary Pension Schemes.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMC's) with effect from 13th June, 2013. On September 04, '13 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan Further, via Finance Act 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundant caution, the Scheme is providing for FED liability which amounted to Rs.10,453,385 up till June 30, 2016(Rs.2.68 per unit as on November 30, 2016)

	30 Days	90 Days	180 Days	366 Days (1 Year)	YTD	3 Years	5 Years	Since Inception	CAGR**
Returns	6.23%	6.82%	13.19%	35.78%	14.88%	56.22%	196%	396.91%	17.61%
Benchmark	7.18%	3.29%	9.08%	36.13%	7.96%	80.21%	216%	N/A	N/A

\*Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY16

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2016-17	7.06%	0.78%	1.27%	-1.02%	6.23%								14.88%
2015-16	3.31%	-4.58%	-6.45%	5.52%	-6.02%	3.93%	-2.62%	-2.39%	6.95%	3.53%	3.42%	2.2%	5.73%

<u>Note:</u> Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

mvesti	nent Committee						
M. Ha	bib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haq
Chief Ex	ecutive Officer	Director	Chief Operating Officer	Chief Investment Officer	Fund Manage	Fund Manager	Fund Manager

### Disclaime

# **Atlas Pension Fund (APF)**



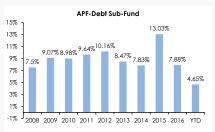
### November 2016

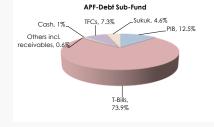
### Investment Objective

- a) The APF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments
- d) The APF-GSF is to provide investors with capital appreciation through investment in gold or gold Futures contracts traded on the Pakistan Mercantile Exchange.



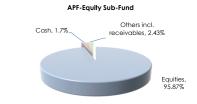






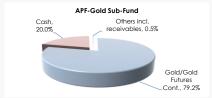
\*Annualized Return





\* Actual Returns - Not Annualized





\* Actual Returns - Not Annualized

### Sector Allocation % Total Assets for

APF-Equity Sub Fund		
Sector	Nov-16	Oct-16
Commercial Banks	20.9	19.3
Oil & Gas Exploration	17.0	17.7
Fertilizers	11.1	13.4
Cement	11.0	10.4
Power Generation & Distribution	8.6	8.9
Textile Composite	5.1	4.3
Foods & Personal Care	4.5	3.4
Oil & Gas Marketing	3.0	3.8
Technology & Communications	2.8	2.7
Automobile Assembler	1.6	0.6
Insurance	1.5	1.5
Others	8.6	8.2

### Top 10 Holdings % Total Assets for APF-Equity Sub Fund

Scrip	%	Sectors
Mari Petroleum Company Ltd	6.0	Oil & Gas Exploration
Engro Fertilizers Ltd	6.0	Fertilizer
Engro Corporation Ltd	5.1	Fertilizer
Bank Al-Falah Ltd	4.6	Commercial Banks
Oil and Gas Development	4.6	Oil & Gas Exploration
Pakistan Oilfields Ltd	4.2	Oil & Gas Exploration
United Bank Limited	3.8	Commercial Banks
Habib Bank Limited	3.7	Commercial Banks
D.G. Khan Cement	3.3	Cement
Nishat Power Ltd	3.3	Power Gen & Dist

Trailing Performance \*Annualized return: (Absolute return) \*(365/No. of days) APF-Debt Sub-Fund APF-Equity Sub-Fund

17.52%

Mari Petroleum Company Ltd	6.0	Oil & Gas Exploration
Engro Fertilizers Ltd	6.0	Fertilizer
Engro Corporation Ltd	5.1	Fertilizer
Bank Al-Falah Ltd	4.6	Commercial Banks
Oil and Gas Development	4.6	Oil & Gas Exploration
Pakistan Oilfields Ltd	4.2	Oil & Gas Exploration
United Bank Limited	3.8	Commercial Banks
Habib Bank Limited	3.7	Commercial Banks
D.G. Khan Cement	3.3	Cement
Nishat Power Ltd	3.3	Power Gen & Dist

30 Days

5.07%

(1 Month)

Inception

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc

30 Days

(1 Month)

MUFAP's Recommended Format

(1 Month)

Chief Franchisco Officers		Chief Or serling Officer	Chief Investment Officer	Front Manager	Frank Managemen	Frank Managemen
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran Ul Haa
Investment Committe	ee					

### Fund Inception Date

	i ona moophon baro		
	Sales Load	3% (Front-end) of contribution	on
Management Fee		1.5% of Annual Net Assets	(Equity)
		0.75% of Annual Net Assets	(Debt)
		0.50% of Annual Net Assets	(M.Mark

Jun-2007

1.0% of Annual Net Assets

Central Depository Co. Custodian & Trustee ITMinds Limited Registrar **Auditors** KPMG Taseer Hadi & Co Minimum Investment Rs.5.000/- or 10% of monthly income (which ever is lower) Eligibility Any Pakistani (resident or

non-resident), who holds a valid NTN or CNIC/NICOP

Asset Manager Rating AM2(PACRA) (As on 15-April-2016) (at month end) Net Assets (mn) NAV APF-Equity (ESF) APF-Debt (DSF PKR 386 PKR 309 PKR 458.43 PKR 224.58 PKR 227 PKR 214.22 APF-M.M (MMSF) APF-Gold (GSF) PKR 34 PKR 104.44

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs.3,176,695(ESF), Rs.1,605,011(DSF), Rs.1,108,155(MMSF). Rs.127,043(GSF) up till June 30, 2016. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 3.77 / 0.82 %, Rs. 1.17/ 0.52%, Rs. 1.05 / 0.49%, Rs. 0.39 / 0.37 % respectively. For details please read Note 10.1 of the latest Financial Statements of the Scheme. A constitutional petition has been filed in the Honorable Sindh High Court challenging the applicability of WWF to mutual funds and pension funds. However, without prejudice, AAML has provided for WWF contribution till June 30, 2016. The Workers Welfare Fund is now a provincial subject and under Sindh Workers Welfare Act, 2014 is not

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan.Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016 .In the meantime, as a matter of abundant caultion,The Scheme is providing for FED liability which amounted to (ESF)Rs.1,523,347(DSF)Rs.1,124,175, (MMSF)Rs.706,273, (GSF)Rs.207,208 up till June 30, 2016 which is Rs.1.81 , Rs.0.82, Rs.0.67 , Rs. 0.63 per unit till June 30, 2016 which is Rs.1.81, R respectively as on November 30, 2016.

### Atlas Pension Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The weighted averag return below is worked on asset allocation as indicated.

Allocation Scheme	APF-ESF	APF-DSF	APF-MMSF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (2016-17)			12.97%
Weighted Av. Return (2015-16)			5.18%
Weighted Av. Return (2014-15)			19.51%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on Weighted Av. Return (2016-17) Weighted Av. Return (2015-16) Weighted Av. Return (2014-15) (iii) Low Volatility Return based on Weighted Av. Return (2016-17) Weighted Av. Return (2015-16) Weighted Av. Return (2014-15)	50% 10-25% 25%	40% 60-75% 60%	10% 9.9% 5.98% 16.57% 15-30% 15% 7.32% 6.71% 14.29%
(iv) Liver Volatility Return based on Weighted Av. Return (2016-17) Weighted Av. Return (2015-16) Weighted Av. Return (2014-15) (V) Lifecycle	Nil Nil	40-60% 60%	<b>40-60%</b> <b>40%</b> 4.83% 7.02% 10.99%

CAGR\*\*

8.41%

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

	(vi) Customized	0-100%	0-100%	0-100%	0-25%
	Note: Gold Sub Fund v				
APF-Money Market Sub-F	und*		APF-Gold S	Sub-Fund	

Inception

CAGR\*\*

1.22%

30 Days

(1 Month)

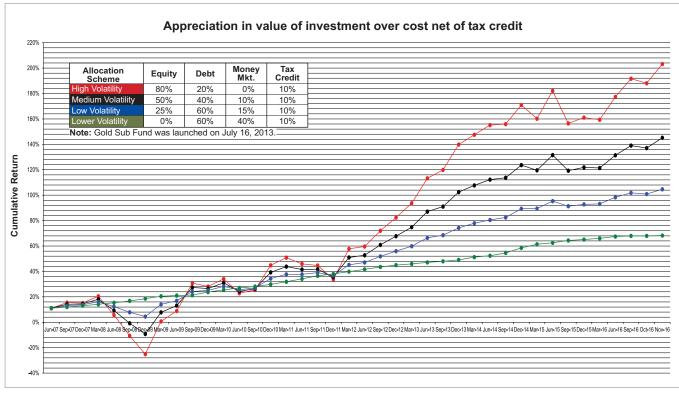
6.68%

# **Atlas Pension Fund (APF)**

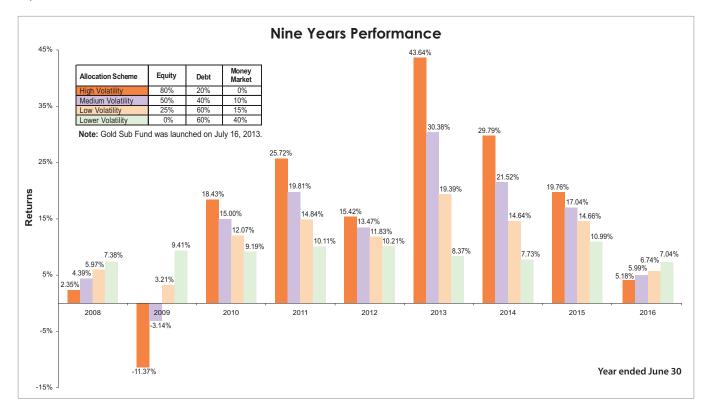


### November 2016

### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APF each month.



### **Assumptions:**

- 1. Based on equal monthly contributions. 2. Reallocation/rebalancing once a year.

# Atlas Pension Islamic Fund (APIF)

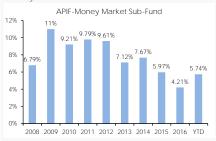


### November 2016

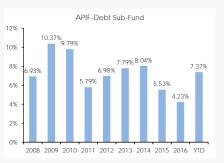
### Investment Objective

- a) The APIF-ESF is to earn returns from investments in Pakistani Equity Markets
- b) The APIF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments
- c) The APIF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments

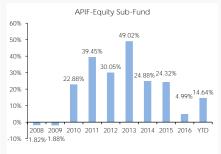
### Yearly Performance



### \*Annualized Return



\*Annualized Return



### \* Actual Returns - Not Annualized

### Sector Allocation % Total Assets for

APIF-Equity Sub Fund		
Sector	Nov-16	Oct-16
Oil & Gas Exploration	19.4	20.4
Cement	16.5	16.1
Fertilizers	13.7	16.1
Oil & Gas Marketing	9.1	10.4
Power Generation & Distribution	5.7	5.7
Textile Composite	4.3	5.1
Industrial Engineering	3.6	3.0
Commercial Banks	2.9	3.3
Food & Personal Care	2.9	1.7
Technology & Communication	2.1	1.9
Pharmaceuticals	2.0	2.1
Others	8.0	7.6

Trailing Performance \*Annualized return: (Absolute return) \*(365/No. of days)

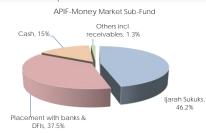
AF	PIF-Equity Sub	-Fund	APIF-D	Debt Sub-Fund	*	APIF-Mon	ey Market Sub	o-Fund*
30 Days	Since	CAGR**	30 Days	Since	CAGR**	30 Days	Since	CAGR**
(1 Month) 6.93%	Inception 497.82%	21.78%	(1 Month) 12.82%	Inception 89.26%	7.28%	(1 Month) 8.35%	Inception 98.7%	7.86%
# 0400 G								

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc

### Investment Committee

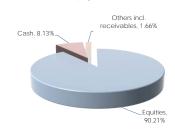
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mahmood	Muhammad Umar Khan	Fawad Javaid	Faran U
Chief Executive Officer	Director	Chief Operating Officer	Chief Investment Officer	Fund Manager	Fund Manager	Fund M

### Portfolio Composition





### APIF-Equity Sub-Fund



### Top 10 Holdings % Total Assets for APIF-Equity Sub Fund

Scrip	%	Sectors
Mari Petroleum Company	7.3	Oil & Gas Exploration
Engro Fertilizers Ltd	6.9	Fertilizer
Engro Corporation Ltd	6.8	Fertilizer
Hub Power Company	5.7	Power Gen & Dist
D.G. Khan Cement	5.1	Cement
Oil and Gas Development	4.9	Oil & Gas Exploration
Attock Petroleum Ltd	4.6	Oil & Gas Marketing
Pakistan State Oil	4.4	Oil & Gas Marketing
Nishat Mills Ltd	4.3	Textile Composite
Pakistan Oilfields Ltd	4.2	Oil & Gas Exploration

### **Fund Facts**

Nov-2007 Fund Inception Date

Sales Load 3% (Front-end) of contribution 1.5% of Annual Net Assets Management Fee 0.75% of Annual Net Assets

(Debt) 0.50% of Annual Net Assets

Custodian & Trustee Central Depository Co. Registrar ITMinds Limited Auditors KPMG Taseer Hadi & Co Minimum Investment Rs.5,000/- or 10% of monthly

income (which ever is lower) Eligibility Any Pakistani (resident or non-resident), who holds a

valid NTN or CNIC/NICOP AM2(PACRA)

(As on 15-April-2016) Asset Manager Rating Shariah Advisor Mufti Muhammad Yahya (at month end) Net Assets (mn) NAV PKR 601.94 APIF-Equity (ESF) PKR 358

PKR 286 PKR 190.57 APIF-Debt (DSF) PKR 211 APIF-M.M (MMSF) PKR 200.07

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs.3,691,224(ESF), Rs.1,136,349(DSF),Rs.941,945(MMSF) up till June 30, 2016. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 6.20/1.03 %, Rs. 0.76/0.41 %, Rs. 0.89/0.45% respectively. For details please read Note 9.2 of the latest Financial Statements of the Scheme. A constitutional petition has been filed in the Honorable Sindh High Court challenging the applicability of WWF to mutual funds and pension funds. However, without prejudice, AAML has provided for WWF contribution till June 30, 2016. The Workers Welfare Fund is now a provincial subject and under Sindh Workers Welfare Act, 2014 is not applicable to VPS.

### Federal Excise Duty (FED)

The Finance Act, 2013 imposed FED on AMC. On September 04, 2013 a constitutional petition has been filed in Sindh High Court (SHC) a constitutional petition has been filed in Sindan High Court (AFC) jointly by various AMC's, challenging the levy of FED. In a separate petition the Honorable Sindh High Court declared that the FED was unconstitutional and cannot be charged where provinces are collecting sales tax. The Federation has filed an appeal in the Honorable Supreme Court of Pakistan. Meanwhile in Federal Budget 2016, the FED has been withdrawn from July 1, 2016. In the meantime, as a matter of abundent caution, The Scheme is providing for FED liability which amounted to (ESF)Rs.1,611,207, (DSF)Rs.1,046,875,(MMSF)Rs.644,724 up till June 30, 2016 which is Rs.2.71, Rs.0.70, Rs.0.61 per unit respectively as on November 30,

Atlas Pension Islamic Fund Allocation Schemes The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

	APIF-ESF	APIF-DSF	APIF-MMF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (2016-17)			13.19%
Weighted Av. Return (2015-16)			4.84%
Weighted Av. Return (2014-15)			20.56%
Weighted Av. Return (20	013-14)		21.51%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on	50%	40%	10%
Weighted Av. Return (2016-17)			10.84%
Weighted Av. Return (20			4.61%
Weighted Av. Return (20	014-15)		14.97%
Weighted Av. Return (20	013-14)		16.42%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	25%	60%	15%
Weighted Av. Return (2016-17)			8.94%
Weighted Av. Return (2015-16)			4.42%
Weighted Av. Return (2014-15)			10.29%
Weighted Av. Return (20	013-14)		12.19%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on 60%			
Weighted Av. Return (2016-17)		6.72%	
Weighted Av. Return (2015-16)			4.22%
Weighted Av. Return (2014-15)			5.71%
Weighted Av. Return (2013-14)			7.89%
(v) Lifecycle			

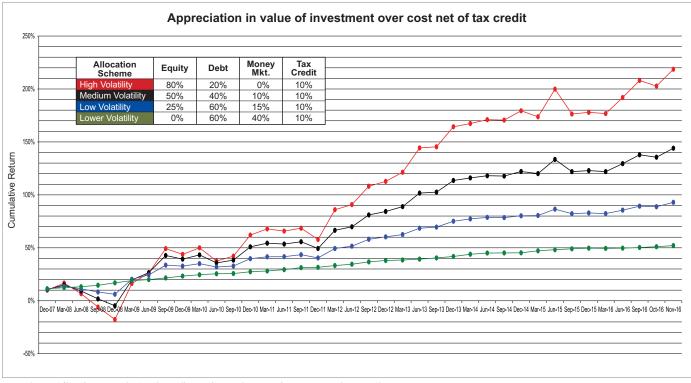
Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle. (vi) Customized 0-100% 0-100% 0-100%

# **Atlas Pension Islamic Fund (APIF)**

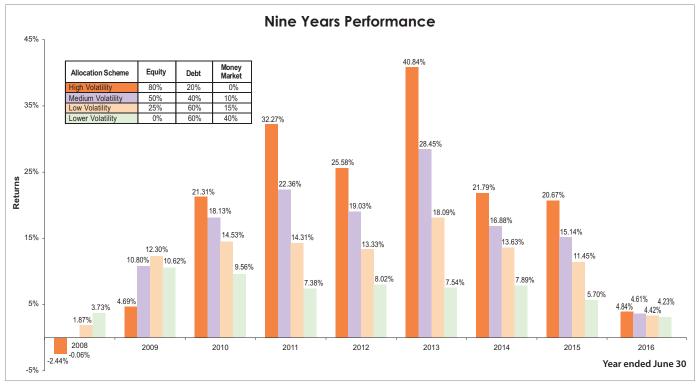


### November 2016

### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APIF each month.



### **Assumptions:**

- 1. Based on equal monthly contributions.
- 2. Reallocation/rebalancing once a year.

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