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# Spotlight November 2009

Monthly Newsletter









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### **Employer Benefits:**

- Tax benefit
- Minimal Administration
- Employee recognition and retention
- Transparent benefit structure
- Paternal responsibility
- Known cost to employer

### **Employee Benefits:**

- Tax credit
- Tax free investment growth
- Portability of account in case of Job Mobility
- Asset Allocation as per choice of individual
- 50% tax-free withdrawal on retirement
- Dynamic Income Payment Plan; receive monthly pension
- Free Insurance/Takaful Wrap

### 111-MUTUAL (6-888-25)

Investment Risks and Tex Implication:

Investment reason and last implication.

A investments in At as Pensions are subject to market risks. The value of such investments may depreciate as well as appraciate, subject to market fluctuations and risks inherent in a such investments investors should read the Offening Document careful you understand the investment policies, nisks and tax implication and should consult fisher 'ega,' insuncia' or tax divisor before making any investment decisions. Withfrawa's from the At as Pensions before the retirement age are subject to tax under the provisions of the Income Tax Ordinance, 2001.

### **DISCLAIMER**

This publication is for information purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any product. The contents in this publication are of a general nature only and have not been prepared to take into account any particular investor's financial circumstances or particular needs. The information and assumptions in the publication are provided in good faith for investors and their advisers. The contents are not to be relied upon as a substitute for financial or other professional advicesuch advice should be sought before making any financial or investment decision. While the sources for the material are considered reliable, the correctness of information in this newsletter cannot be guaranteed and responsibility is not accepted for any inaccuracies, errors or omissions or for any losses or gains arising upon actions, opinions and views created by this publication.

All investments in mutual funds and pension funds are subject to market risks. The NAV based prices of units and any dividends / returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the "Risk" & "Disclaimer" clauses of the respective funds' offering document and consult your investment legal advisor for understanding the investment policies and risks involved.

### **Head Office**

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Contact us for queries, comments or suggestions at Spotlight@atlasfunds.com.pk or Ground Floor, Federation House, Shahrae-Firdousi, Clifton, Karachi

### Message From The Editor

Dear Readers,

We are pleased to inform you that 'Spotlight' is MUFAP compliant. The standardization of the fund manager's report as well as the standardization of calculation of returns across the industry is an initiative taken by MUFAP to enhance investor confidence in mutual funds.

We may advice the readers that the name of Atlas Islamic Fund which is a 'Shariah compliant equity fund' has been changed to Atlas Islamic Stock Fund in order to reflect it's proper categorization.

On a separate note, the signing ceremony of the trust deed of Atlas Money Market Fund (AMF), between the Atlas Asset Management Limited (AAML) and the Central Depository Company of Pakistan Limited (CDC), was held on Friday, December 04, 2009.

AMF is a money market fund, with the objective to provide competitive returns from a portfolio of low risk, short duration and highly liquid asset class.

AMF shall invest mainly in government securities and in cash or near cash instruments which may include placement of cash with banks in PLS accounts, money market placements, certificate of deposits/ musharakas, TDRs, commercial papers, and reverse repo, with weighted average time to maturity of net assets not exceeding 03 months and institutional and instrument credit rating not below than AA.

Put not your trust in money, but put your money in trust. (Oliver Wendell Holmes, Sr.)

For more details about our funds, please contact us at 111-MUTUAL (6-888-25) or visit our website  $\underline{www.atlasfunds.com.pk}$ 

Best wishes,

Editor

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## Market Review



### On The Stock Market Front

During the month, the KSE-100 index has increased by 0.51% to close at 9,206 points. The general lackluster performance continued throughout the month due to absence of any positive trigger, hence, average trading volumes fell to 127 mn shares as compared to 214 mn shares traded during October 2009.

On November 24, the SBP has announced its monetary policy statement mentioning substantial improvements on multiple fronts. Inflation is expected to be in the vicinity of 11% by the end of current fiscal year. Considerable improvement in the external account situation and government borrowings from the SBP within quarterly limits has kept the broad money (M2) contained along the projected path. The real sector is also showing signs of improvement as the large scale manufacturing (LSM) stage a recovery after a protracted declining phase. As a result, the SBP decided to reduce the discount rate by 50bps to 12.50%.

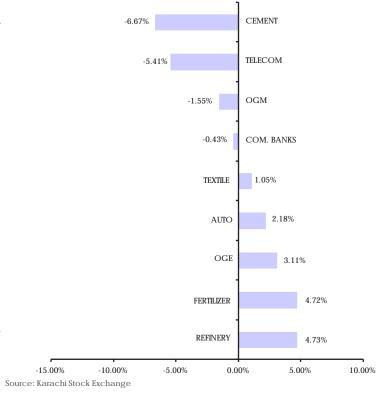
Law and order situation remained key concern for the investors during the period under review. The corporate result season was also over with almost all major announcements inline with market expectation. The slowdown in offshore investment has also resulted in lack of investor's participation.

### On the Money Market Front

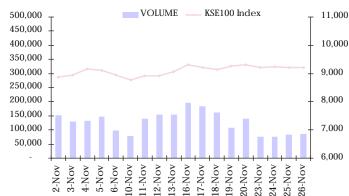
The State Bank of Pakistan has once again reduced the discount rate by 50bps to 12.50% in the monetary policy statement announced on 24th November, 2009. Consequently, the six month KIBOR rate decreased from 12.84% in October to 12.41% in November, whereas the one month KIBOR rate also depicted a decline and ended the month at 12.37% as compared to 12.80% at previous month end. Earlier the SBP also conducted its latest T-Bill auction on November 18, 2009 and accepted PKR 26.5bn with cut off yields declining by 31bps to 12.21%, 23bps to 12.32% and 4bps to 12.37% on 1 year, 6 month and 3 months period respectively.

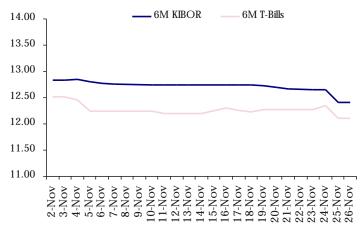
The SBP mentioned the overall level of risk and 6 Months KIBOR vs 6 Months T-Bills uncertainty in the economy due to present law and order situation and resultant pressure on the fiscal position, especially from the financing side, as being the major factors limiting growth in the real economy. Striking a balance between monetary and financial stability and real economic activity, the SBP has decided to support the recovering real economic activity while keeping a very close watch on developments concerning the macroeconomic stability and maintaining a cautious stance.

### Sector Performance - November, 09



### **KSE 100 Index & Shares Turnover**





Source: State Bank of Pakistan

### Atlas Income Fund (AIF)





### Investment Objective

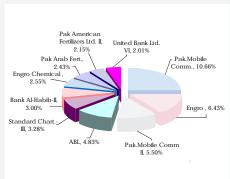
AIF aims at achieving a good rate of current income consistent with reasonable concern for safety of principal and to provide the investors with liquidity and the facility to join or leave the fund at their convenience.

### Fund's Portfolio/Investment Information

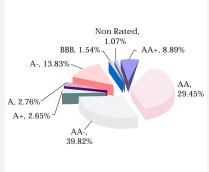
Asset Mix	Nov-09	Oct-09
TFCs	57.5	53.0
Cash	38.7	43.1
MM	2.2	2.6
Others	1.6	1.3

Fund Retums	AIF	BM*
Year to date (YTD)	12.36%	12.65%
Trailing 12-months	15.92%	12.91%
* Average 1 Months KIBOR (Ask)		12.75%
		AIF
Leverage:		Nil
Weighted average time to m	2.28 Yrs	

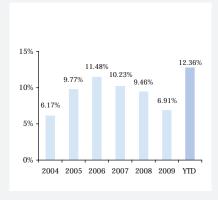
#### TFC ALLOCATION (% of Assets ) Nov-09



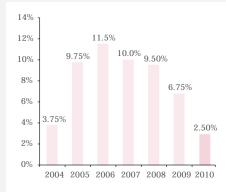
### Credit Quality of the Portfolio (% of Assets ) Nov-09



### **Yearly Performance**



### **Payout History**



### **Trailing Performance**

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
9.01%	11.21%	10.83%	15.92%	9.60%

<sup>\*</sup> Annualized Return

### **Fund Facts**

Fund Type	Open-ended
Category	Income Fund
Launch Date	Mar-04
Net Assets (mn)	PKR 1,800
NAV	PKR 513.56
Benchmark	Average 1 Mo

Benchmark Average 1 Months KIBOR (Ask)
Dealing Days Monday to Saturday
Cut Off timings 9:00 am to 4:00 pm
Sat 9:00 am to 12:00 pm

Pricing mechanism Forward Pricing

Management Fee 1.50% of Annual Net Assets

Front-end load 1% (Front-end)
Trustee 1% (Front-end)
Central Depository Co.

Auditor Ernst & Young Ford Rhodes Sidat Hyder

Asset Manager Rating AM3 + (PACRA)

 $\begin{array}{ll} \mbox{Risk Profile of the Fund}: \mbox{ Low} \\ \mbox{Fund Stability Rating}: \mbox{ $N/A$} \end{array}$ 

### Name of the Members of Investment Committee:

Mr.	M.	Hab	ib-ur-Rahman	Vice	Chairman & CEO
		1 .	A 1: TZ1	D.	

Mr. Frahim Ali Khan Director Mr. Ali H. Shirazi Director

Mr. M. Abdul Samad Chief Investment Officer

Mr. Khalid Mehmood Fund Manager

### **Administrative Plans**

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

### Income Multipler Plan

Weighted Av. Return (2005-06)

Weighted Av. Return (2006-07)

Weighted Av. Return (2007-08)

Weighted Av. Return (2008-09)

Weighted Av. Return (2009-10)

income Multipler Plan		
	AIF	ASMF
Weight	85%	15%
Weighted Av. Return (2005-06)	14.64%	
Weighted Av. Return (2006-07)	13.10%	
Weighted Av. Return (2007-08)	7.02%	
Weighted Av. Return (2008-09)	1.14%	
Weighted Av. Return (2009-10)	14.88%	
Balanced Plan		
	AIF	ASMF
Weight	50%	50%
Weighted Av. Return (2005-06)	22.00%	
Weighted Av. Return (2006-07)	19.81%	
Weighted Av. Return (2007-08)	1.31%	
Weighted Av. Return (2008-09)	-12.33%	)
Weighted Av. Return (2009-10)	20.76%	
Growth Plan		
	AIF	ASMF
Weight	15%	85%

29.36%

26.52%

-4.40%

-25.80%

26.63%

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2009-10	23.20%	5.59%	4.33%	20.61%	9.01%								12.36%
2008-09	11.18%	12.21%	12.20%	8.99%	-56.07%	14.64%	8.10%	34.26%	49.02%	12.02%	15.36%	3.38%	6.91%

### DISCLAIMER:

DIOCEI MIVIEW.
This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual
funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up
or down based on market conditions. Past performance is not pecessarily indicative of future results

### Atlas Islamic Income Fund (AIIF)

Atlas funds Nurturing your investment

### Investment Objective

The Fund's primary objective is to provide investors with a good and stable rate of current income consistent with long-term preservation of capital in a Shariah Compliant manner. A secondary objective is to take advantage of opportunities to realize capital appreciation. The Fund shall seek to provide the investors with a rate of return consistent with a broadly diversfied portfolio of long, medium, and short term, high quality Islamic income instruments.

#### Fund's Portfolio/Investment Information

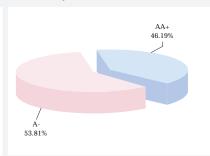
Asset Mix	Nov-09	Oct-09
Cash	46.8	52.5
TDR	40.1	40.4
Others	13.1	7.1

Fund Returns	AIIF	BM*
Year to date (YTD)	9.53%	7.21%
Trailing 12-months	10.59%	7.32%
* Average three Months prof of three Islamic Banks Net o	7.18%	
		AIIF
Leverage:		Nil
Weighted average time to massets	aturity of the net	24.98 Days

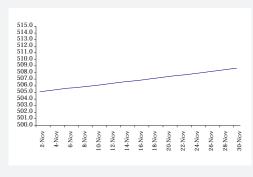
### Asset ALLOCATION (% of Assets ) Nov-09

# Other Assets 13.11% Cash 46.75% TDR 40.13%

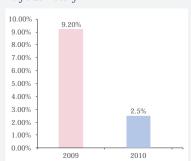
### Credit Quality of the Portfolio (% of Assets ) Nov-09



### AIF - NAV Performance



### Payout History



### **Trailing Performance**

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
9.45%	9.89%	9.69%	10.59%	10.88%

<sup>\*</sup> Annualized Return

### **Fund Facts**

Fund Type Open-ended
Category Islamic Income Fund

 Launch Date
 Oct-08

 Net Assets (mn)
 PKR 299

 NAV
 PKR 508.64

Benchmark Average three Months profit rate

Of three Islamic Banks
Dealing Days
Monday to Saturday
Cut Off timings
9:00 am to 4:00 pm
Sat 9:00 am to 12:00 pm

Pricing mechanism Forward Pricing

Management Fee 1.50% of Annual Net Assets

Front-end load 1% (Front-end)

Trustee Central Depository Co.

Auditor Ernst & Young Ford Rhodes Sidat Hyder

Asset Manager Rating AM3 + (PACRA)

Risk Profile of the Fund: Low Fund Stability Rating: N/A

### Name of the Members of Investment Committee:

Mr. M. Habib-ur-Rahman Vice Chairman & CEO
Mr. Frahim Ali Khan Director

Mr. Ali H. Shirazi Director

Mr. M. Abdul Samad Chief Investment Officer

Mr. Khalid Mehmood Fund Manager

### Islamic Administrative Plans

The Islamic Income Multiplier, Balanced and Growth Plan aims to provide the Subscriber regular income and by investing in the Atlas Islamic Income Fund (AIF) and a small element of growth through higher potential returns and capital appreciation by investing in the Atlas Islamic Fund (AISF).

Islamic Income Multipler Plan

Weight Wtd. Av. Return (2008-09)	Allf 85% 6.53%	AISF 15%
Weight Wtd. Av. Return (2008-09)	AIIF 50% -5.50%	AISF 50%

AHE

Islamic Growth Plan

	AIII.	LIDI.
Weight	15%	85%
Wtd. Av. Return (2008-09)	-17.53%	

### Islamic Income Plan

The primary objective is to provide investors with a stable income at Regular Intervals in a Shariah Compliant manner by investing in AIIF income units.

AICE

Systematic Payout Plan

Systematic Withdrawal Plan

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2009-10	10.16%	7.86	9.81	10.41%	9.45%								9.53%
2008-09			8.13%	10.96%	14.09%	13.91%	12.84%	12.68%	10.25%	9.64%	9.85%	10.52%	11.69%

### Atlas Stock Market Fund (ASMF)



### **Investment Objective**

ASMF aims at achieving a good rate of current income consistent with the prospects of appreciation in the value of amount invested and to provide the investors with liquidity and the facility to join or leave the fund at their convenience.

### Fund's Portfolio/Investment Information

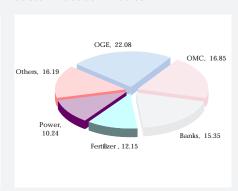
Asset Mix	Nov-09	Oct-09
Equity	92.9	91.0
Cash	7.1	9.0

Fund Returns	ASMF	BM*
Year to date (YTD)	28.54%	28.54%
Trailing 12-months	19.23%	0.25%
* KSE - 100 Index Net of Expenses		9,206.21
		ASMF
Leverage:		Nil
Weighted average time to massets	N/A	

### Asset Allocation (% of Assets) Nov-09

## Cash 7.14% Equities 92.86%

### Sector Allocation Nov-09



### Sector Allocation (%)

Sector	Nov-09	Oct-09
OGE	22.08	21.23
OMC's	16.85	17.95
Banks	15.35	17.40
Fertilizer	12.15	10.06
Power	10.24	10.66
Others	16.19	13.70

### Top 10 Holdings

Scrip	%	Sectors
PSO	9.18	OMC's
POL	8.74	OGE
APL	8.1	OMC's
HUBC	7.29	POWER
PPL	6.74	OGE
MCB	6.17	COMM. BANKS
OGDC	6.16	OGE
FFC	6.14	FERTILIZER
ENGRO	6.01	FERTILIZER
PTC	3.39	TELECOM

### **Trailing Performance**

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
0.95%	5.78%	26.95%	19.23%	56.80%

<sup>\*</sup> Actual Returns - Not Annualized

### **Fund Facts**

Fund Type	Open-ended
Category	Equity Fund
Launch Date	Nov-04
Net Assets (mn)	PKR 785
NAV	PKR 455.19
Benchmark	KSE-100 Index
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	3% of Annual Net Assets
Front-end load	2% (Front-end)
Trustee	Central Depository Co.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder

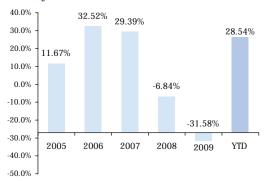
Asset Manager Rating AM3 + (PACRA)

Risk Profile of the Fund: Moderate / High

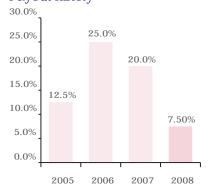
### Name of the Members of Investment Committee:

Mr. M. Habib-ur-Kahman	vice Chairman & CEO
Mr. Frahim Ali Khan	Director
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager

### **Yearly Performance**



### **Payout History**



For Administrative Plans please refer to AIF Sheet.

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2009-10	8.17%	12.34%	6.29%	-1.41%	0.95%								28.54%
2008-09	-14.64%	-13.06%	-0.13%	-0.08%	0.00%	-38.24%	-0.10	12.03%	25.42%	3.70%	4.47%	-1.24%	-31.58%

### Atlas Islamic Stock Fund (AISF)



### **Investment Objective**

The Fund has been formed to enable Unit Holders to participate in a diversified portfolio of Shariah Compliant securities such as equities, profit bearing securities and other Shariah Compliant securities available outside Pakistan. The Management Co.will manage the Fund with the objective of maximizing Unit Holders, returns on their Investment while at all times observing prudent investment practices, the highest professional standards, all applicable laws, and the Islamic Shariah as advised by the Shariah Board.

#### Fund's Portfolio/Investment Information

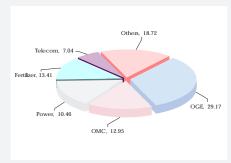
Asset Mix	Nov-09	Oct-09
Equity	91.8	92.1
Cash	8.2	7.9

Fund Returns	AISF	BM*
Year to date (YTD)	27.06%	30.98%
Trailing 12-months	28.87%	17.49%
* KSE - 100 Index Net of Expenses		15,225.70
		AISF
Leverage:		Nil
Weighted average time to ma	N/A	

### Asset Allocation (% of Assets) Nov-09



### Sector Allocation Nov-09



### Sector Allocation (%)

Sector	Nov-09	Oct-09
OGE	29.17	29.87
OMC's	12.95	14.71
Power	10.46	13.67
Fertilizer	13.41	12.37
Telecom	7.04	4.73
Others	18.72	16.71

### Top 10 Holdings

Scrip	%	Sectors
FFC	13.41	FERTILIZER
PSO	12.95	OMC's
POL	12.92	OGE
HUBC	10.46	POWER
PPL	10.18	OGE
PTC	7.04	TELECOM
OGDC	6.07	OGE
ICI	4.67	CHEMICALS
NRL	4.59	REFINERY
LUCK	2.84	CEMENT

### **Trailing Performance**

30 Days	90 Days	180 Days	360 Days	Since
(1 Month) 0.62%	(3 Months) 4.80%	(6 Months) 26.18%	(1 Year) 28.87%	Inception 2.10%
0.0270	4.00%	20.1070	20.0170	2.10%

<sup>\*</sup> Actual Returns - Not Annualized

### **Fund Facts** Fund Type

Open-ended Category Islamic Equity Fund Launch Date Jan-07 Net Assets (mn) PKR 404 NAV PKR 492.00 DJIMPK Index Benchmark Monday to Friday **Dealing Days** Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing

3% of Annual Net Assets Management Fee

Front-end load 1% (Front-end)

> (Slabs for back-end load) 1.5% (For redemption in 1st Year) 1% (For redemption in 2nd Year) 0.5% (for redemption in 3rd Year)

Nil (after 3 years of investment) Central Depository Co.

Trustee Auditor Ernst & Young Ford Rhodes Sidat Hyder

Asset Manager Rating AM3 + (PACRA)

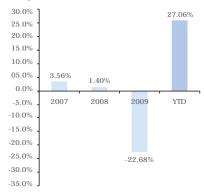
Risk Profile of the Fund: Moderate / High

### Name of the Members of Investment Committee:

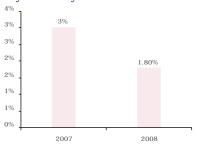
Mr. M. Habib-ur-Rahman Vice Chairman & CEO Mr. Frahim Ali Khan Director Mr. Ali H. Shirazi Director Mr. M. Abdul Samad Chief Investment Officer

Mr. Khalid Mehmood **Fund Manager** 

### Yearly Performance



### **Payout History**



### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2009-10	8.08%	12.18%	5.25%	-1.04%	0.62%								27.06%
2008-09	-13.66%	-12.59%	-0.13%	-0.03%	0.00%	-34.99%	6.47%	8.33%	25.76%	3.71%	4.43%	-0.69%	-22.68%

# Atlas Fund of Funds (ATFF)



### Investment Objective

The investment objective of the Trust is to invest in closed-end mutual funds, to take advantage availability of such securities at discount to NAV, in order to post higher return. Depending upon the market opportunity, the fund may defer investment in Closed-end mutual funds; invest the Deposited Property in Open-ended mutual funds, money market instruments or in deposit with Scheduled Banks.

#### Fund's Portfolio/Investment Information

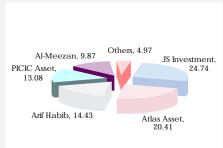
Asset Mix	Nov-09	Oct-09
Closed End Funds	55.45	59.62
Open Ended Funds	32.06	18.51
Cash	12.49	21.87

Fund Returns	ATFF	BM*
Year to date (YTD)	26.08%	34.85%
Trailing 12-months	-1.96%	-15.47%
* Closed - End Sector Index Net of Expenses		3,469.58
		ATFF
Leverage:		Nil
Weighted average time to ma	N/A	

### Asset Allocation (% of Assets) Nov-09



### Sector Allocation Nov-09



### AMC Allocation (%)

AMC	Nov-09	Oct-09
JS Investment	24.74	24.16
Atlas Asset	20.41	20.03
Arif Habib	14.43	16.16
PICIC Asset	13.08	14.70
Al-Meezan	9.87	10.63
Others	4.97	3.81

### **Top 10 Holdings**

Funds	%	Schemes
AIIF	11.44	Open-ended
ASMF	8.97	Open-ended
JSLCF	8.51	Open-ended
JSIF	7.44	Open-ended
PSAF	7.29	Closed-end
PPFL	7.14	Closed-end
JSGF	6.17	Closed-end
PIF	6.12	Closed-end
PGF	5.18	Closed-end
MBF	4.56	Closed-end

### **Trailing Performance**

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
-2.50%	13.61%	27.45%	-1.96%	12.70%

<sup>\*</sup> Actual Returns - Not Annualized

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2009-10	3.60%	7.12%	15.56%	0.84%	-2.50%								26.08%
2008-09	-19.33%	-3.74%	-9.49%	-0.97%	-0.42%	-35.80%	1.09%	-2.80%	17.17%	1.89%	2.23%	3.60%	3.60%

### **Fund Facts**

Fund Type Closed-ended Fund of Funds Category Launch Date Dec-04 **PKR 355** Net Assets (mn) NAV PKR 7.01

Benchmark Closed-ended Sector Index Management Fee 3% of Annual Net Assets Trustee Muslim Commercial Financial

Services (Pvt.) Ltd.

Auditor Ernst & Young Ford Rhodes Sidat Hyder

Asset Manager Rating AM3 + (PACRA)

Risk Profile of the Fund: Moderate / High

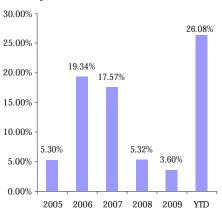
### Name of the Members of Investment Committee:

Mr. M. Habib-ur-Rahman Vice Chairman & CEO Mr. Frahim Ali Khan Director Mr. Ali H. Shirazi Director

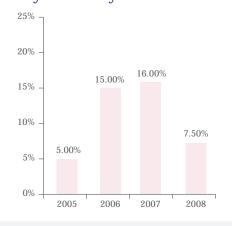
Mr. M. Abdul Samad Chief Investment Officer

Mr. Khalid Mehmood Fund Manager

### **Yearly Performance**



### **Payout History**



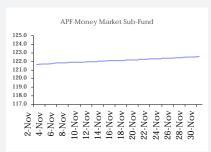
### Atlas Pension Fund (APF)

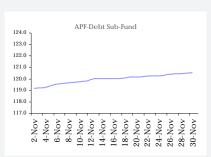


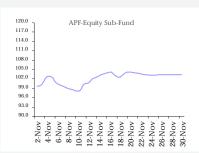
### **Investment Objective**

The objective of Atlas Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement. Atlas Pension Fund is a one window facility providing a diversified portfolio of equity securities and fixed income instruments.

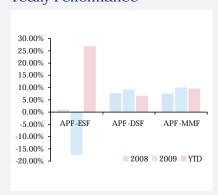
### **NAV Performance**



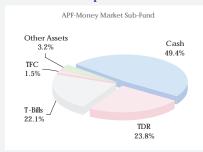


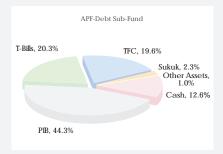


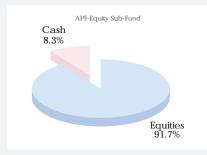
### **Yearly Performance**



### Portfolio Compostion







### Sector Allocation (%) For APF-ESF

Sector	Nov-09	Oct-09
OEC's	14.26	14.09
OMC's	12.56	11.11
Banks	12.51	13.51
Fertilizer	10.79	10.26
Power	9.67	8.48
Chemicals	6.79	5.93
Insurance	4.33	4.56
Telecom	4.30	4.12
Textile	4.19	6.94
Cement	3.85	3.99

### **Fund Facts**

Fund Inception Date	Jun-07
Sales Load	3% (Front-end) of contribution
Management Fee	1% of Annual Net Assets
Custodian & Trustee	Central Depository Co.
Auditors	Ford Rhodes SHC
Minimum Investment	Rs.5,000/- or 10% of monthly
	income (which ever is lower)
Eligibility	Any Pakistani (resident or
	non-resident), who holds a
	valid NTN or CNIC/NICOP
Net Assets (mn)	
. ,	DVD 44
APF-Equity	PKR 41
A DE D - L-	DVD 44

### **Atlas Pension Fund Allocation Schemes**

The participant has the option to select from any one of the given allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

The Pension fund manager is offering the following allocation schemes to allocate contributions received from the participants in the sub funds.

A	PF-ESF	APF-DSF	APF-MMF
(i) Aggressive	80%	20%	Nil
Wtd. Av Return(2009)			-12.03%
Wtd. Av Return(2008)			2.24%
(iI) Balanced	50%	40%	10%
Wtd. Av Return(2009)			-4.03%
Wtd. Av Return(2008)			4.21%
(iii) Conservative	20%	65%	15%
Wtd. Av Return(2009)			3.92%
Wtd. Av Return(2008)			6.18%
(iv) V. Conservative	Nil	50%	50%
Wtd. Av Return(2009)			9.48%
Wtd. Av Return(2008)			7.43%

- (v) Lifecycle
  - (i) High tolerance for risk
  - (ii) Moderate tolerance for risk
  - (iii) Low tolerance for risk

### (vi) Customized

APF-ESF	APF-DSF	APF-MMF
0-80%	20-75%	0-60%

### **Trailing Performance**

APF-Equity Sub-Fund		
30 Days (1 Month)	Since Inception	
-0.07%	3 35%	

APF-Debt Sub-Fund*		
30 Days (1 Month) Since Inception		
15.77%	8.01%	

APF-Money Market Sub-Fund*		
30 Days (1 Month)	Since Inception	
10.02%	8.74%	

<sup>\*</sup> Annualized Return

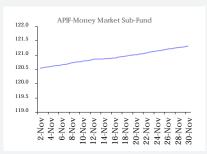
### Atlas Pension Islamic Fund (APIF)

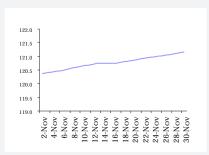


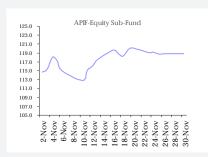
### **Investment Objective**

The objective of Atlas Pension Islamic Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan their retirement. APIF is providing a facility of diversified portfolio of Shariah compliant equity securities and Shariah compliant fixed income

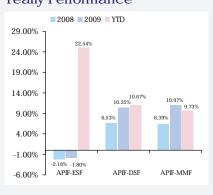
### **NAV Performance**



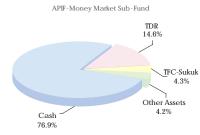


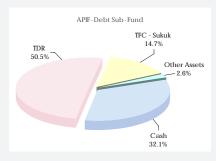


### **Yearly Performance**



Portfolio Compostion







### Sector Allocation (%) For APIF-ESF

Sector	Nov-09	Oct-09
OEC's	24.82	24.43
Fertilizer	10.06	8.59
Chemicals	9.68	7.39
OMC's	9.34	9.35
Telecom	9.26	8.48
Power	8.18	8.31
Refinery	6.96	9.57
Misce.	5.64	4.66

### **Fund Facts**

Fund Inception Date	Nov-07
Sales Load	3% (Front-end) of contribution
Management Fee	1.5% of Annual Net Assets
Custodian & Trustee	Central Depository Co.
Auditors	Ford Rhodes SHC
Minimum Investment	Rs.5,000/- or 10% of monthly
Eligibility	income (which ever is lower) Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP
Shariah Advisor	Dr. Prof. Fazlur Rahman
Shariah Advisor Net Assets (mn)	Dr. Prof. Fazlur Rahman
	Dr. Prof. Fazlur Rahman PKR 48
Net Assets (mn)	
Net Assets (mn) APIF-Equity	PKR 48
Net Assets (mn) APIF-Equity APIF-Debt	PKR 48 PKR 47
Net Assets (mn) APIF-Equity APIF-Debt APIF-M.M	PKR 48 PKR 47
Net Assets (mn) APIF-Equity APIF-Debt APIF-M.M	PKR 48 PKR 47 PKR 41
Net Assets (mn) APIF-Equity APIF-Debt APIF-M.M NAV APIF-Equity	PKR 48 PKR 47 PKR 41 PKR 118.86

### Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from any one of the six below allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

	APIF-ESF	APIF-DSF	APIF-MMF
(i) Aggressive	80%	20%	Nil
Wtd. Av Return(200	9)		0.63%
Wtd. Av Return(200	08)		-0.42%
(iI) Balanced	50%	40%	10%
Wtd. Av Return(200	9)		4.34%
Wtd. Av Return(200	(8)		2.17%
(iii) Conservative	20%	65%	15%
Wtd. Av Return(200	9)		8.01%
Wtd. Av Return(200	08)		4.77%
(iv) V. Conservative	Nil	50%	50%
Wtd. Av Return(200	9)		10.66%
Wtd. Av Return(200	(8)		6.46%

### (v) Lifecycle

Lifecycle allocation scheme allocates between the equity and fixed income instruments through investments in APIF-ESF, APIF-DSF and APIF-MMF, varying allocations between the sub funds in accordance with the age of the participants, as assessed by the risk assessment form, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

### (vi) Customized

Customized allocation scheme offers a personalized investment between the equity and fixed income instruments through investments in the three Sub-Funds.

APIF-ESF	APIF-DSF	APIF-MMF
0-80%	20-75%	0-60%

### **Trailing Performance**

APIF-Equity Sub-Fund

1 3	
30 Days (1 Month)	Since Inception
-0.01%	18.05%

k	Annı	ialized	Return

n	ti	0	n

THE DODEDGE TUNG			
30 Days (1 Month)	Since Inception		
10.25%	9.36%		

APIF-Debt Sub-Fund\*

APIF-Money Market Sub-Fund*				
30 Days (1 Month)	Since Inception			
8.84%	9.43%			



