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## Spotlight May 2012

Fund Manager Report



## Today Just Got Better. Tomorrow Looks Even Brighter.



#### With 20% of Your Taxable Income Now Tax Exempt<sup>\*</sup>, Start Saving Big From Today!

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\*You will get tax exemption on your monthly pay cheque; the investment has to be retained till retirement.



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"All investments in pension funds are subject to market risks. The NAV of units may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and the risks involved".

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#### Editorial Board

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## Message From The Editor

#### Dear Investor

The current financial year is almost at an end, with preparations being made for the upcoming challenges of the new fiscal year. The Government of Pakistan has announced the annual budget for fiscal year 2012-13, and has proposed various reforms specific to the mutual fund industry and Voluntary Pension Schemes (VPS), thereby providing benefits to all.

For individual investors, an amendment in Section 62 of the Income Tax Ordinance 2001, has enhanced tax credit from Rs.100,000 to Rs.200,000 by investing in units of open end mutual funds. The tax credit can now be claimed on the lower of:

- 1. Amount Invested; or
- 2. 20% of an investor's taxable income as opposed to 15% previously; or
- 3. Rs. 1,000,000 as opposed to Rs. 500,000.

Moreover, the retention period of such investment has been reduced to 24 months *from 36 months.* 

On VPS front, any withdrawal of accumulated balance from VPS representing amount that was transferred from provident fund will not be subjected to income tax/withholding tax.

In order to avail tax credit for the current economic year, we would like to remind our investors that they can benefit from income tax rebate of up to Rs.100,000 in mutual funds under Section 62 of Income Tax Ordinance 2001, and up to 20% (or up to 50% depending on age) of taxable income in VPS under Section 63 of the same Ordinance. However, investments have to be made before June 30th, 2012 in order to avail these benefits.

In line with the monthly payout of Atlas Money Market Fund (AMF), the Investment Committee announced a bonus payout of Rs.5.00 per unit (1.00 percent on the face value of Rs. 500 per unit) for AMF for the period ending May 31st, 2012.

The third quarter financial statements of all funds have also been uploaded on our website for our investors.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email us at info@atlasfunds.com.pk

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Your Spotlight Team

For return on your investment in Atlas Pension, please see pages 8 and 10.

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## Market Review

#### **MAY 2012**

#### On The Stock Market Front

During the month, the KSE -100 index has decreased by 1.46% from 13,990.38 points as on April 30, 2012 to 13,786.62 points as on May 31, 2012. The month of May depicted mixed picture amidst rumors and expectation regarding budget. Average daily trading volume was recorded 194 mn shares over 314 mn shares traded during April 2012. Foreigners showed enthusiasm in the market with foreign buying during the month witnessed USD 38.9 mn 76% higher on MoM basis and also highest since January 2011.

Economic survey was recently released which highlighted economic performance and key challenges facing Pakistan. According to the survey, country's GDP is estimated to grow by 3.7% against last year's growth of 3%. Services sector outshined with 4% growth on YoY basis. Agriculture sector grew by 3.1% on the back of recovery in major crops, while industrial growth increased to 3.4% due to lower base and higher construction activities.

On the other hand fiscal and BoP side challenges are persistently hindering smooth economic recovery as 10 M FY12 fiscal deficits to GDP has touched 5.3% against the full year target of 4.7%. Current account deficit despite decent growth in remittances has also expanded to USD 3.4 bn for the 10M FY12 against USD 466 mn surplus for the same period last year.

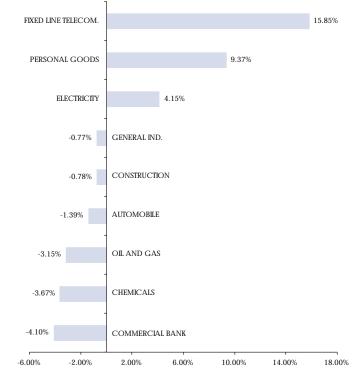
#### On the Money Market Front

The CPI inflation increased for the month of May '12 and stood at 12.30%, an increase of 100bp over April'12, with an increase of 60bp witnessed in food inflation at 11.30% and 30bp increase in NFNE at 11.10%. The increase is mainly attributed to electricity charges pushing housing related expense up (29.4% weightage in CPI basket).

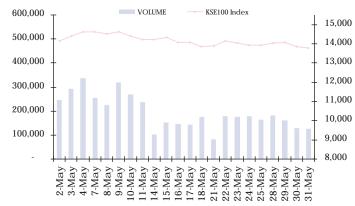
Additionally, M2 experienced an increase of 9.58% during July 01, '11 to May 18, '12, as compared to an increase of 11.72% during the previous corresponding period. The latest report shows that the government 6 Months KIBOR vs 6 Months T-Bills borrowing from SBP stood at Rs. 391 billion, as compared to borrowings of Rs. 147 billion in corresponding period last year, whereas, government borrowings from scheduled banks stood at Rs. 694 billion for the month of May'12, as compared to borrowings of Rs. 467 billion in corresponding period last year.

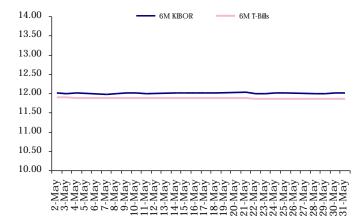
The Central Bank raised an amount of Rs. 440 billion under the three T-bills auctions conducted during the month. The weighted average yields under the latest auction stood at 11.87% for 3 month T-bills, 11.94% for 6 month T-bills whereas, bids for 12 month T-bills were rejected. 6 month KIBOR (offer) increased slightly MoM and averaged at 12.01% during the month of May'12.





#### KSE 100 Index & Shares Turnover





MUFAP's Recommended Format

Source: State Bank of Pakistan

## Atlas Money Market Fund (AMF)



#### May 2012

#### Investment Objective

To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

Asset Mix T-Bills	<b>May-12</b> 98%	<b>Apr-12</b> 88.1%
Cash	2%	3.7%
Others	0%	0.2%
TDR	0%	8%

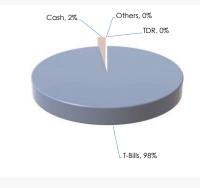
			Net Assets (mn)
Fund Returns	AMF	BM*	NAV
Year to date (YTD)	11.32%	9.41%	Benchmark(BM)
Trailing 12-months	11.44%	9.47%	_
Monthly Return	10.2%	9.25%	
Leverage:	Nil		
Weighted average time to maturity of the total assets	70.63 Days		

4A, 2%

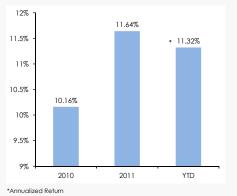
Credit Quality of the Portfolio (% of Total Assets )

Govt Securities, 98%

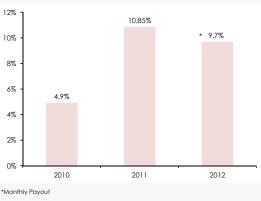
Asset Allocation (% of Total Assets ) May-12



#### Yearly Performance



Payout History



#### **Trailing Performance**

30 Days90 Days180 Days365 DaysSince(1 Month)(3 Months)(6 Months)(1 Year)Inception	 10.2%	10.24%	10.27%	11.44%	12.2%
	 ,				

\*Annualized Return

Monthly Porformance History

Monning i chonnance	, 1113101 y												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	11.52%	12.15%	11.47%	13.19%	10.21%	9.52%	10.69%	9.65%	10.05%	10.21%	10.2%		11.32%
2010-11	10.39%	9.94%	10.59%	10.89%	10.57%	10.88%	11.18%	12.2%	11.47%	12.09%	11.07%	11.64%	11.64%
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WWF Disclosure

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 15,800,214 if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.57 / 0.37 % For details investors are advised to read the Note 6.1 of the latest Financial Statements of the Scheme.

#### MUFAP's Recommended Format

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**Fund Facts** Fund Type Category Launch Date Net Assets (mn)

Open-ended Money Market Fund Jan-10 PKR 5,079 PKR 503.54 50/50 composition of: 3-Month deposit rates of three scheduled banks (AA and above rated) average of 3 Month PKRV rate

Dealing Days Cut Off timings Pricing mechanism Management Fee Front-end load Trustee Auditor Asset Manager Rating

May-12

#### Monday to Friday 9:00 am to 4:00 pm Forward Pricing 1% of Annual Net Assets 0% (Front-end) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA)

#### Risk Profile of the Fund: Low

Fund Stability Rating : AA+(f) (PACRA)

#### Investment Committee

Mr. M. Habib-ur-Rahman	CEO
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager
Mr. Muhammad Umar Khan	Fund Manager

## Atlas Income Fund (AIF)



#### May 2012

#### Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

Asset Mix T-Bills	<b>May-12</b> 63.5%	<b>Apr-12</b> 62.9%
TFC	30.4%	31.8%
Cash	5.2%	4.8%
Others	0.9%	0.5%

			Ν
Fund Returns	AIF	BM*	N
Year to date (YTD)	5.56%	12.45%	Be
Trailing 12-months	5.16%	12.59%	D
Monthly Return	13.63%	12.01%	С
Leverage:	Nil		Pr
Weighted average time to	1.06 in Y	′rs	M
maturity of the total assets			Fr

AAA, 3.3% A+. 0.7% \_\_BB, 0.5%

Credit Quality of the Portfolio (% of Total Assets )

AA-. 12.2%

AA, 19.8%

#### Top Ten TFC Allocation (% of Total Assets ) May-12

Pakistan Mobile Communications Ltd	7.3%
Engro Corporation Limited	5.3%
United Bank Limited	4.3%
Askari Bank Limited	3.6%
Standard Chartered Pakistan Limited	3.3%
United Bank Limited	2.4%
Askari Bamk Limited	1.3%
United Bank Limited	1%
NIB Bank Limited	0.7%
Bank Al Habib Limited	0.7%

#### Details of Non-Compliant Investment

	Investment									
Issuers	Type (Secured)	Value before provision	Provision Held	ovision Held Value after provisio % of Net Assets		% of Gross Assets	provided)			
Agritech Limited	Sukuk	15,225,000	(15,225,000)		-	-	2,457,238			
Agritech Limited	TFC-II	29,976,000	(29,976,000)	-	-	-	5,217,258			
Agritech Limited	PPTFC	7,494,000	(7,494,000)	-	-	-	1,468,808			
Azgard Nine Limited	TFC	18,118,912	(18,118,912)	-	-	-	6,387,358			
Agritech Limited	TFC-IV	11,015,000	(11,015,000)	-	-	-	-			
Bunnys Limited	TFC	1,590,000	(1,590,000)	-	-	-	447,884			
Gharibwal Cement Limited	TFC	18,266,625	(18,266,625)	-	-	-	13,371,723			
Telecard Limited	TFC	5,512,500	(5,512,500)	-	-	-	1,236,631			
Total		107,198,037	(107,198,037)				30,586,900			



#### Trailing Performance

Yearly Performance

5.17%

9.79%

11.46%

10.23%

9 44%

14%

12%

10%

8%

6%

4%

2%

0%

13.63%	12.08%	11.56%	5.16%	12.08%
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
30 Days	90 Days	180 Days	365 Days	Since
induning i onionnian				

#### \*Annualized Return

\*Annualized Return

Monthly Performance	e History												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	1.22%	-45.69%	15.36%	12.63%	10.89%	11.37%	10.74%	9.69%	8.26%	14.06%	13.63%		5.56%
2010-11	-6.34%	13.01%	-14.86%	20.31%	1.63%	21.38%	-7.69%	6.43%	25.47%	14.62%	9.44%	0.59%	7.24%
*Annualized return: (Absolute return	) *(365/No. of day	(2)											

#### WWF Disclosure

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 8,632,235 if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 4.94 / 1.07 % For details investors are advised to read the Note 6.1 of the latest Financial Statements of the Scheme.

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#### **Fund Facts**

May-12

Govt

ecurities. 63.5%

Fund Type	Open-ended
Category	Income Fund
Launch Date	Mar-04
Net Assets (mn)	PKR 920
NAV	PKR 526.08
Benchmark(BM)	Average 6 Months KIBOR (Ask)
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	1.50% of Annual Net Assets
Front-end load	1%
Trustee	Central Depository Company Ltd
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM2-(PACRA)

#### Risk Profile of the Fund: Low / Moderate

Fund Stability Rating : A+(f) (PACRA)

#### Investment Committee

Mr. M. Habib-ur-Rahman Mr. Ali H. Shirazi Mr. M. Abdul Samad Mr. Khalid Mehmood Mr. Muhammad Umar Khan CEO Director Chief Investment Officer Fund Manager Fund Manager

#### Investment Plans

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

Income Multiplier Plan Weight Weighted Av. Return (2011-12) Weighted Av. Return (2010-11) Weighted Av. Return (2009-10) Weighted Av. Return (2008-09) Weighted Av. Return (2006-07)	AIF 85% 8.24% 12.2% 12.2% 1.14% 7% 13.1%	<b>ASMF</b> 15%
Weighted Av. Return (2005-06)	14.6%	
Balanced Plan Weight Weighted Av. Return (2011-12) Weighted Av. Return (2009-10) Weighted Av. Return (2008-09) Weighted Av. Return (2007-08) Weighted Av. Return (2006-07) Weighted Av. Return (2005-06)	AIF 50% 14.5% 23.7% 17.4% -12% 1.3% 19.8% 22%	<b>ASMF</b> 50%
Growth Plan Weight Weighted Av. Return (2011-12) Weighted Av. Return (2010-11) Weighted Av. Return (2008-09) Weighted Av. Return (2007-08) Weighted Av. Return (2006-07) Weighted Av. Return (2005-06)	AIF 15% 20.8% 35.2% 22.6% -26% -4.4% 26.5% 29.4%	<b>ASMF</b> 85%

## Atlas Stock Market Fund (ASMF)



#### May 2012

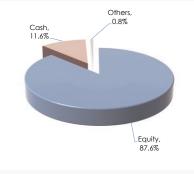
#### Investment Objective

To provide long term capital growth from an actively managed portfolio invested in listed companies in Pakistan.

<b>Asset Mix</b> Equity	<b>May-12</b> 87.6%	<b>Apr-12</b> 97.6%
Cash	11.6%	0.8%
Others	0.8%	1.6%

Fund Returns	ASMF	BM*
Year to date (YTD)	23.44%	10.33%
Trailing 12-months	20.5%	13.72%
Monthly Return	0.95%	-1.46%
Leverage:	Nil	
Weighted average time to	maturity	
of the total assets	N/A	

#### Asset Allocation (% of Total Assets ) May-12



Sector Allocation % of Total Assets					
Sector	May-12	Apr-12			
Oil and Gas	25.8	25.2			
Commercial Banks	23.0	23.4			
Electricity	16.6	12.8			
Construction & Materials (	7.0	6.3			
Chemicals	6.9	17.7			
Personal Goods (Textile)	6.9	7.4			
Pharma and Bio Tech	0.9	0.9			
Fixed Line Telecommunication	0.4	2.6			

#### Sector Allocation (% of Total Assets ) May-12 Construction & Electricity, Personal Materials Chemicals, Goods (Textile), 16.6% (Cement), 7% 6.9% 6.9% Pharma and Bio Tech, 0.9% Commercial Banks, 23% Fixed Line Oil and Gas Telecommunic ation, 0.4% 25.8%

Script	%	Sectors
Pakistan Petroleum Ltd	9.6	Oil and Gas
Pakistan Oilfields Ltd	9.5	Oil and Gas
Hub Power Co. Ltd	9.5	Electricity
Allied Bank Ltd	7.4	Commercial Banks
Nishat Mills Ltd	6.9	Personal Goods (Textil
MCB Bank Ltd	5.8	Commercial Banks
United Bank Ltd	5.5	Commercial Banks
D.G. Khan Cement Co. Ltd	4.6	Construction & Mater
Nishat Chunian Power Ltd	3.9	Electricity
Pakistan State Oil Co. Ltd	3.4	Oil and Gas

#### **Fund Facts**

Open-ended
Equity Fund
Nov-04
PKR 694
PKR 412.62
KSE-100 Index
Monday to Friday
9:00 am to 4:00 pm
Forward Pricing
2% of Annual Net Assets
2%
Central Depository Co.
Ernst & Young Ford Rhodes Sidat Hyder
AM2-(PACRA)

#### Risk Profile of the Fund: Moderate / High

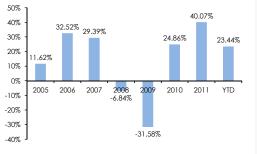
Fund Stability Rating : 5 Star (ST) and 4 Star (LT) (PACRA)

#### Investment Committee :

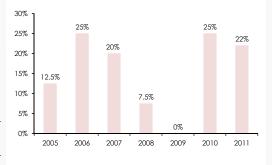
Mr. Ali H. Shirazi Mr. M. Abdul Samad Mr. Khalid Mehmood	Mr. M. Habib-ur-Rahman
Mr. Khalid Mehmood	Mr. Ali H. Shirazi
	Mr. M. Abdul Samad
	Mr. Khalid Mehmood
Mr. Muhammad Umar Khar	Mr. Muhammad Umar Khan

CEO Director Chief Investment Officer Fund Manager Fund Manager

#### Yearly Performance



#### Payout History



For Administrative Plans please refer to AIF Sheet.

#### **Trailing Performance**

30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
0.95%	10.25%	24.43%	20.5%	163.38%

\*Actual Returns - Not Annualized

Monthly	/ Performance	History

Morning renormand	CETISIOIY												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	-1.08%	-4.09%	6.84%	2.05%	-4.09%	-6.78%	12.09%	8.02%	6.1%	2.93%	0.95%		23.44%
2010-11	10.47%	-5.44%	2.35%	5.94%	7.34%	4.99%	5.8%	-3.69%	9.39%	1.33%	-0.49%	-2.38%	40.07%
*Annualized return: (Absolute re	turn) *(365/No. of de	(1)(c)											

WWF Disclosure

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 10,557,433 if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 6.28 / 1.88 % For details investors are advised to read the Note 6.1 of the latest Financial Statements of the Scheme.

MUFAP's Recommended Format

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#### May 2012

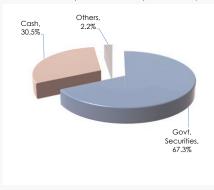
#### Investment Objective

To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

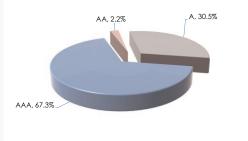
Asset Mix Govt. Securities	<b>May-12</b> 67.3%	<b>Apr-12</b> 66.2%
Cash	30.5%	31%
Others	2.2%	2.8%

			Net Assets (n
Fund Returns	AllF	BM*	NAV
Year to date (YTD)	10.19%	7.72%	Benchmark
Trailing 12-months	10.37%	7.73%	
Monthly Return	8.95%	7.59%	Dealing Day
Leverage:	Nil		Cut Off timir
Weighted average time to maturity of the total assets	493.83 Da	ys	Pricing mech Managemen

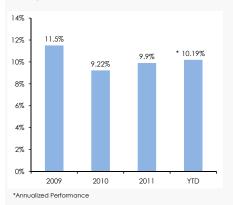
#### Asset Allocation (% of Total Assets ) May-12



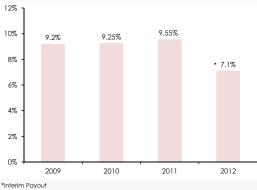
#### Credit Quality of the Portfolio (% of Total Assets ) May-12



#### Yearly Performance



### Payout History



#### **Trailing Performance**

30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception

#### \*Annualized Return

Monthly Performance	e History												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	12.99%	10.47%	12.7%	14.69%	3.39%	8.8%	9.22%	8.66%	8.71%	8.81%	8.95%		10.19%
2010-11	8.8%	8.08%	9.09%	8.68%	9.37%	9.32%	9.21%	9.74%	9.52%	10.28%	10.36%	11.37%	9.9%
*Annualized return: (Absolute return) *(365/No. of days)													

#### WWF Disclosure

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 2,305,878 if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 2.62 / 0.61 % For details investors are advised to read the Note 8.1 of the latest Financial Statements of the Scheme.

#### MUFAP's Recommended Forma

#### Disclaimer:

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Fund Facts Fund Type Category Launch Date Net Assets (mn) NAV

Dealing Days Cut Off timings Pricing mechanism Management Fee Front-end load Trustee Auditor Asset Manager Rating Shariah Advisor Open-ended Islamic Income Fund Oct-08 PKR 449 PKR 510.60 Average Six Months profit rate of three Islamic Banks Monday to Friday 9:00 am to 4:00 pm Forward Pricing 1% of Annual Net Assets 1%(Front\_end) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman

#### Risk Profile of the Fund: Low / Moderate

Fund Stability Rating : AA-(f) (PACRA)

#### Investment Committee

Mr. M. Habib-ur-Rahman	CEO
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager
Mr. Muhammad Umar Khan	Fund Manager

#### SHARIAH COMPLIANT INVESTMENT PLANS

These are allocations between AIIF and AISF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

#### Islamic Income Multiplier Plan

·	AllF	AISF
Weight	85%	15%
0		13/6
Weighted Av. Return (2011-12)	12.8%	
Weighted Av. Return (2010-11)	15%	
Weighted Av. Return (2009-10)	11.6%	
Weighted Av. Return (2008-09)	6.37%	

#### Islamic Balanced Plan

AIIF	AISF
50%	50%
18.7%	
26.8%	
17.2%	
-5.6%	
AllF	AISF
	85%
24.7%	00/0
38.7%	
22.8%	
-18%	
22.8%	
-18%	
	50% 18.7% 26.8% 17.2% -5.6% AIIF 15% 24.7% 38.7% 22.8% -18% 22.8%

## Atlas Islamic Stock Fund (AISF)



Open-ended

Islamic Equity Fund

#### May 2012

#### Investment Objective

Asset Allocation (% of Total Assets )

Cash

17.9%

To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

May-12

Equity, 81.2%

<b>Asset Mix</b> Equity	<b>May-12</b> 81.2%	<b>Apr-12</b> 94.1%
Cash	17.9%	4.2%
Others	0.9%	1.7%

Others,

0.9%

Fund Returns	AISF	BM*	
Year to date (YTD)	27.28%	14.52%	
Trailing 12-months	26.62%	16.23%	_
Monthly Return	0.51%	-1.03%	
Leverage:	Nil		_
Weighted average time to	maturity		
of the total assets	N/A		

Sector Allocation (% of Total Assets )

Oil and Gas, 39.2%

Top 10 Holdings % of Total Assets

Electricity

14.9%

Fund Type Category Launch Date let Assets (mn) JAV Benchmark Dealing Days Cut Off timings Pricing mechanism Management Fee ront-end load

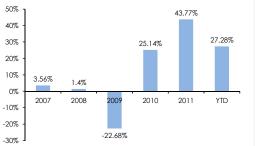
**Fund Facts** 

PKR 499 PKR 387.06 KMI - 30 Index Monday to Friday 9:00 am to 4:00 pm Forward Pricing 2% of Annual Net Assets 1% (Slabs for back-end load) 1.5% (For redemption in 1st Year) 1% (For redemption in 2nd Year) 0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman Moderate / Hiah	Jan-07
<ul> <li>KMI - 30 Index</li> <li>Monday to Friday</li> <li>9:00 am to 4:00 pm</li> <li>Forward Pricing</li> <li>2% of Annual Net Assets</li> <li>1%</li> <li>(Slabs for back-end load)</li> <li>1.5% (For redemption in 1st Year)</li> <li>1% (For redemption in 2nd Year)</li> <li>0.5% (For redemption in 3rd Year)</li> <li>Nil (after 3 years of investment)</li> <li>Central Depository Co.</li> <li>Ernst &amp; Young Ford Rhodes Sidat Hyder</li> <li>AM2-(PACRA)</li> <li>Dr. Prof. Fazlur Rahman</li> </ul>	PKR 499
Monday to Friday 9:00 am to 4:00 pm Forward Pricing 2% of Annual Net Assets 1% (Slabs for back-end load) 1.5% (For redemption in 1st Year) 1% (For redemption in 2nd Year) 0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	PKR 387.06
9:00 am to 4:00 pm Forward Pricing 2% of Annual Net Assets 1% (Slabs for back-end load) 1.5% (For redemption in 1st Year) 1% (For redemption in 2nd Year) 0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	KMI - 30 Index
Forward Pricing 2% of Annual Net Assets 1% (Slabs for back-end load) 1.5% (For redemption in 1st Year) 1% (For redemption in 3rd Year) 0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	Monday to Friday
2% of Annual Net Assets 1% (Slabs for back-end load) 1.5% (For redemption in 1st Year) 1% (For redemption in 2nd Year) 0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	9:00 am to 4:00 pm
1% (Slabs for back-end load) 1.5% (For redemption in 1st Year) 1% (For redemption in 2nd Year) 0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	Forward Pricing
(Slabs for back-end load) 1.5% (For redemption in 1st Year) 1% (For redemption in 2nd Year) 0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	2% of Annual Net Assets
<ul> <li>1.5% (For redemption in 1st Year)</li> <li>1% (For redemption in 2nd Year)</li> <li>0.5% (For redemption in 3rd Year)</li> <li>Nil (after 3 years of investment)</li> <li>Central Depository Co.</li> <li>Ernst &amp; Young Ford Rhodes Sidat Hyder</li> <li>AM2-(PACRA)</li> <li>Dr. Prof. Fazlur Rahman</li> </ul>	1%
1% (For redemption in 2nd Year) 0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	(Slabs for back-end load)
0.5% (For redemption in 3rd Year) Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	1.5% (For redemption in 1st Year)
Nil (after 3 years of investment) Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	1% (For redemption in 2nd Year)
Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	0.5% (For redemption in 3rd Year)
Ernst & Young Ford Rhodes Sidat Hyder AM2-(PACRA) Dr. Prof. Fazlur Rahman	Nil (after 3 years of investment)
AM2-(PACRA) Dr. Prof. Fazlur Rahman	Central Depository Co.
Dr. Prof. Fazlur Rahman	Ernst & Young Ford Rhodes Sidat Hyder
	AM2-(PACRA)
Moderate / High	Dr. Prof. Fazlur Rahman
	Moderate / High
4 Star (ST) and 4 Star (LT) (PACRA)	4 Star (ST) and 4 Star (LT) (PACRA)

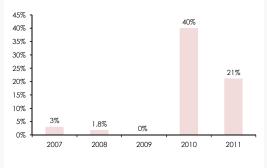
#### Investment Committee

Mr. Ali H. Shirazi Mr. M. Abdul Samad Mr. Khalid Mehmood	CEO Director Chief Investment Office Fund Manager Fund Manager
Mr. Muhammad Umar Khan	Fund Manager

#### Yearly Performance



#### Payout History



6

#### **Trailing Performance**

30 Days (1 Month)	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Since Inception
0.51%	10.15%	21.86%	26.62%	85.91%
*Actual Returns - Not Annuc	lized			

Script

Hub Power Co. Ltd

Pakistan Petroleum I ta

D.G. Khan Cement Co. Ltd

Pakistan State Oil Co. Ltd

Fauji Fertilizer Company Ltd

Oil & Gas Development Corporation

Pakistan Oilfields Ltd

Meezan Bank Ltd

ICI Pakistan Ltd

Lucky Cement Ltd

#### Monthly Performance History

Morning r chonnanc	CINSION												
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	1.75%	-3.03%	6.42%	4.02%	-4.37%	-5.52%	10.58%	5.89%	6.37%	3.03%	0.51%		27.28%
2010-11	10.01%	-3.84%	1.83%	5.87%	7.67%	4.72%	4.77%	-2.39%	8.09%	1.46%	0.22%	-0.52%	43.77%
*Annualized return: (Absolute retu	urn) *(365/No. of de	ays)											

WWF Disclosure

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 6,510,068 if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 5.04 / 1.66 % For details investors are advised to read the Note 6.2 of the latest Financial Statements of the Scheme.

MUFAP's Recommended Format

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Fixed Line Telecommuni

cation. 0.3%

Sectors

Electricity

Oil and Gas

Oil and Gas

Oil and Gas

Chemicals

Oil and Gas

Chemicals

Commercial Banks

Construction & Materia

Construction & Material

%

14.9

147

14.4

7.8

7.3

4.8

4.2

3.1

2.7

2.5

May-12

Trustee

Sector Allocation % of Total Assets Apr-12 Sector May-12 Oil and Gas 39.2 41.7 Electricity 14.9 13.7 Construction & Material 11.8 9.7 9.2 16.0 Chemicals 7.8 Commercial Banks 7.2 Fixed Line 0.3 3.8 Telecommunication

## Atlas Pension Fund (APF)

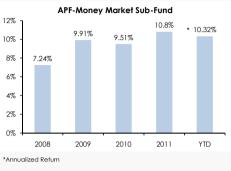


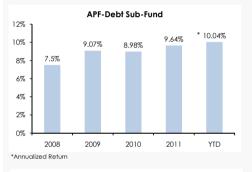
#### May 2012

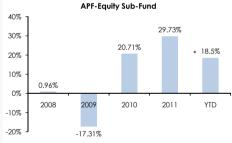
#### Investment Objective

To provide a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement.

#### Yearly Performance







\* Actual Returns - Not Annualized

#### Sector Allocation % Total Assets for

APF-Equity Sub Fund				
May-12	Apr-12			
19.9	18.9			
19.5	19.4			
12.1	18.8			
8.9	8.9			
8.8	8.4			
5	4.7			
4	4.3			
3.7	0			
2.4	4.5			
1.1	3.3			
	19.9 19.5 12.1 8.9 8.8 5 4 3.7 2.4			

#### Trailing Performance

APF-Equi	ty Sub-Fund	APF-Debt	Sub-Fund*	APF-Money Mo	arket Sub-Fund*
30 Days (1 Month)	Since Inception	30 Days (1 Month)	Since Inception	30 Days (1 Month)	Since Inception
0.87%	54.91%	9.85%	10.78%	9.39%	11.5%
*Annualized return: (Absolute return)	*(365/No. of days)				

#### WWF Disclosure

The Scheme has maintained provisions against Workers' Welfare Fund's liability for APF ESF, APF DSF and APF MMSF to the tune of Rs. 516,996, Rs. 323,172, Rs. 303,959 respectively, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.36 / 1.04 %, Rs. 0.87 / 0.68 %, Rs. 0.97 / 0.73 % respectively. For details investors are advised to read the Note 9.1 of the latest Financial Statements of the Scheme.

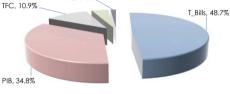
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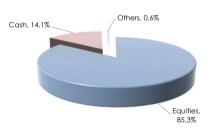
## **APF-Money Market Sub-Fund** TFC, 1.3% Others, 0.3% Cash, 5% \_T-Bills, 93.4%

Portfolio Composition





#### **APF-Equity Sub-Fund**



#### Top 10 Holdings % Total Assets for APF-Equity Sub Fund

Script	%	Sectors
Pakistan Petroleum Ltd	5.1	Oil and Gas
Hub Power Co. Ltd	5	Electricity
Allied Bank Ltd	4.9	Commercial Banks
Pakistan Oilfields Ltd	4.9	Oil and Gas
Nishat Mills Ltd	4.8	Personal Goods (Textile)
United Bank Ltd	4.8	Commercial Banks
D.G. Khan Cement Co. Ltd	4.8	Construction & Materials
MCB Bank Ltd	4.7	Commercial Bank
Pakistan State Oil Co. Ltd	4.7	Oil and Gas
Lucky Cement Ltd	4.2	Construction & Materials (Cement)

#### Fund Facto

FUND FUCIS	
Fund Inception Date	Jul-07
Sales Load	3% (Front-end) of contribution
Management Fee	1.5% of Annual Net Assets
Custodian & Trustee	Central Depository Co.
Auditors	A. F. Ferguson & Co. Chartered
	Accountants
Minimum Investment	Rs.5,000/- or 10% of monthly
	income (which ever is lower)
Eligibility	Any Pakistani (resident or
	non-resident), who holds a
	valid NTN or CNIC/NICOP
Asset Manager Rating	AM2-(PACRA)

	Net Assets (mn)	NAV
APF-Equity	PKR 59	PKR 154.91
APF-Debt	PKR 57	PKR 153.13
APF-M.M	PKR 49	PKR 156.70

#### Atlas Pension Fund Allocation Schemes

The participant has the option to select from any one of the given allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

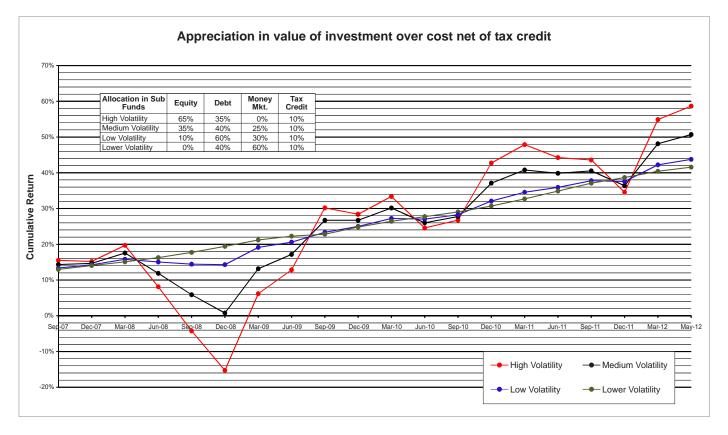
The Pension fund manager is offering the following allocation schemes to allocate contributions received from the participants in the sub funds.

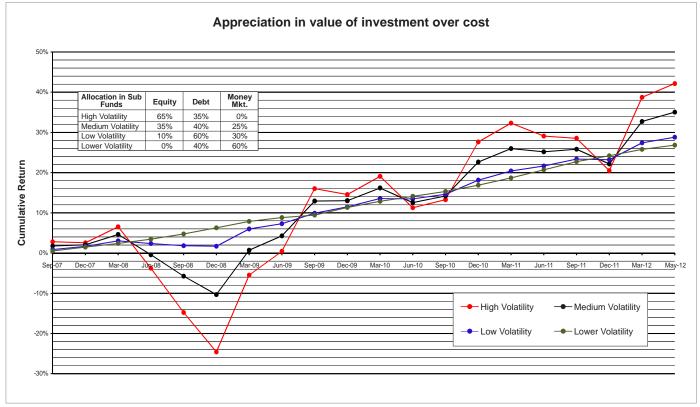
	APF-ESF	APF-DSF	APF-MMF
(i) High Volatility	80%	20%	Nil
Weighted Av. Return (20			16.81%
Weighted Av. Return (20			25.71%
Weighted Av. Return (20	109-10)		18.36%
(ii) Medium Volatility	50%	40%	10%
Weighted Av. Return (20	11-12)		14.3%
Weighted Av. Return (20	10-11)		19.8%
Weighted Av. Return (20	09-10)		14.9%
(iii) Low Volatility	20%	65%	15%
Weighted Av. Return (20	)11-12)		11.77%
Weighted Av. Return (20	10-11)		13.83%
Weighted Av. Return (20	09-10)		11.41%
(iv) Lower Volatility	Nil	50%	50%
Weighted Av. Return (20	)11-12)		10.18%
Weighted Av. Return (20	10-11)		10.22%
Weighted Av. Return (20	09-10)		9.25%
(v) Lifecycle			
(i) High tolerance for risk			
(ii) Moderate tolerance	for risk		
(iii) Low tolerance for risk	(		
(vi) Customized			
	APF-ESF	APF-DSF	APF-MMF
	0-80%	20-75%	0-60%

## Atlas Pension Fund (APF)



#### MAY 2012





Equal contribution made to the allocation schemes in APF each month.

## Atlas Pension Islamic Fund (APIF)

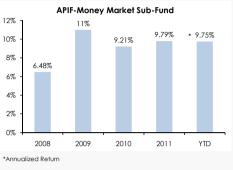


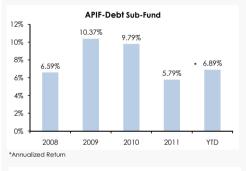
#### May 2012

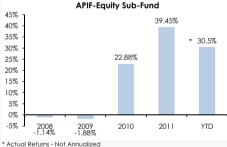
#### Investment Objective

To provide a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement.

#### Yearly Performance





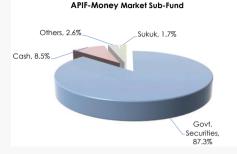


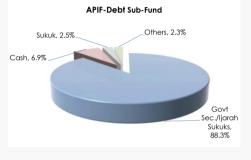
#### Sector Allocation % Total Assets for

#### APIF-Equity Sub Fund

Sector	May-12	Apr-12
Oil and Gas Construction & Materials (Cement)	33.7 13	33.6 13.7
Chemicals	11.9	15.9
Electricity Commercial Banks	9.6 8	9.1 7.2
General Industrials	3.6	5.4
Fixed Line Telecommunication	2.8	8.5

#### Portfolio Composition





# Others, 0.5%

#### Top 10 Holdings % Total Assets for APIF-Equity Sub Fund

Script	%	Sectors
Pakistan Petroleum Ltd	10.2	Oil and Gas
Pakistan Oilfields Ltd	9.7	Oil and Gas
Hub Power Co. Ltd	9.6	Electricity
Meezan Bank Ltd	8	Commercial Banks
D.G. Khan Cement Co. Ltd	7.7	Construction & Material
Pakistan State Oil Co. Ltd	5.6	Oil and Gas
Lucky Cement Ltd	5.2	Construction & Material
Fauji Fertilizer Company Ltd	4.9	Chemicals
Attock Petroleum Ltd	4.7	Oil and Gas
ICI Pakistan Ltd	4.1	Chemicals

#### Fund Facto

APIF-Debt

APIF-M.M

runa racis			
Fund Inception Date	Nov-07		
Sales Load	3% (Front-end) of contribution		
Management Fee	1.5% of Annual Net Assets		
Custodian & Trustee	Central Depository (	Co.	
Auditors	A. F. Ferguson & Co.	Chartered	
	Accountants		
Minimum Investment	Rs.5,000/- or 10% of r	- /	
	income (which ever	,	
Eligibility	Any Pakistani (reside		
	non-resident), who h		
	valid NTN or CNIC/N	IICOP	
Asset Manager Rating	AM2-(PACRA)		
Shariah Advisor	Dr. Prof. Fazlur Rahman		
	Net Assets (mn)	NAV	
APIF-Equity	PKR 65	PKR 216.91	

#### Atlas Pension Islamic Fund Allocation Schemes

PKR 65

**PKR 50** 

PKR 143.43

PKR 152.48

The participant has the option to select from any one of the six below allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

	APIF-ESF	APIF-DSF	APIF-MMF
(i) High Volatility	80%	20%	Nil
Weighted Av. Return	(2011-12)		25.78%
Weighted Av. Return	(2010-11)		32.72%
Weighted Av. Return	(2009-10)		20.26%
(ii) Medium Volatility	50%	40%	10%
Weighted Av. Return	(2011-12)		18.98%
Weighted Av. Return	(2010-11)		23.02%
Weighted Av. Return	• •		16.28%
(iii) Low Volatility	20%	65%	15%
Weighted Av. Return	(2011-12)		12.04%
Weighted Av. Return	(2010-11)		13.12%
Weighted Av. Return	(2009-10)		12.32%
(iv) Lower Volatility	Nil	50%	50%
Weighted Av. Return	(2011-12)		8.32%
Weighted Av. Return	(2010-11)		7.79%
Weighted Av. Return	(2009-10)		9.5%

#### (v) Lifecycle

Lifecycle allocation scheme allocates between the equity and fixed income instruments through investments in APIF-ESF, APIF-DSF and APIF-MMF, varying allocations between the sub funds in accordance with the age of the participants, as assessed by the risk assessment form, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

#### (vi) Customized

Customized allocation scheme offers a personalized investment between the equity and fixed income instruments through investments in the three Sub-Funds.

APIF-ESF	APIF-DSF	APIF-MMF
0-80%	20-75%	0-60%

APIF-Money Market Sub-Fund\*

#### **Trailing Performance** APIF-Equity Sub-Fund APIF-Debt Sub-Fund\*

30 Days (1 Month)	Since Inception	30 Days (1 Month)	Since Inception	30 Days (1 Month)	Since Inception
1.44%	116.91%	8.02%	9.22%	8.16%	11.14%
*Annualized return: (Absolute return) *	(365/No. of days)				

WWF Disclosure

The Scheme has maintained provisions against Workers' Welfare Fund's liability for APIF ESF, APIF DSF and APIF MMSF to the tune of Rs. 892,461, Rs. 328,158, Rs. 317,830 respectively, if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 2.97 / 1.79 %, Rs. 0.73 / 0.59 %, Rs. 0.97 / 0.75 % respectively.

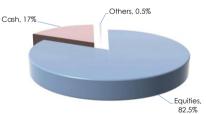
For details investors are advised to read the Note 9.2 of the latest Financial Statements of the Scheme.

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#### APIF-Equity Sub-Fund

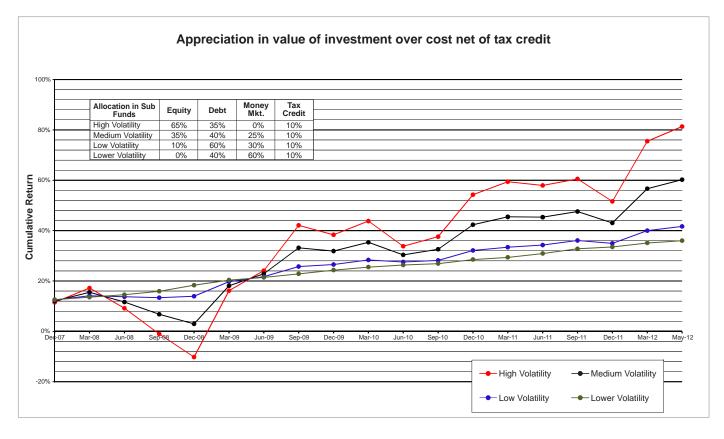


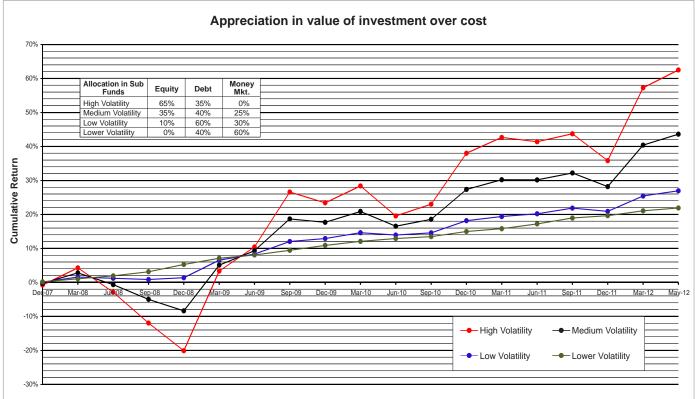
Script		%	Sectors
	Pakistan Petroleum Ltd	10.2	Oil and Gas
	Pakistan Oilfields Ltd	9.7	Oil and Gas
	Hub Power Co. Ltd	9.6	Electricity
	Meezan Bank Ltd	8	Commercial Banks
	D.G. Khan Cement Co. Ltd	7.7	Construction & Materia
	Pakistan State Oil Co. Ltd	5.6	Oil and Gas
	Lucky Cement Ltd	5.2	Construction & Materia
	Fauji Fertilizer Company Ltd	4.9	Chemicals
	Attock Petroleum Ltd	4.7	Oil and Gas
	ICI Pakistan Ltd	4.1	Chemicals

## Atlas Pension Islamic Fund (APIF)



#### MAY 2012





Equal contribution made to the allocation schemes in APIF each month.



#### May 2012

Open

Ended

Funds,

41.6%

#### Investment Objective

To invest in closed end mutual funds for taking advantage of the discount between NAV and market price. Moreover, the fund also invests in open end mutual funds, money market instruments or bank deposits.

Asset Mix Equity Investment	<b>May-12</b> 43.6%	<b>Apr-12</b> 42.1%
Open Ended Funds	41.6%	46.4%
Cash	12.8%	9.7%
Others	2%	1.8%

Fund Returns	ATFF	BM*		
Year to date (YTD)	20.85%	8.23%		
Trailing 12-months	21.73%	10.58%		
* Market Capitalisation Clos	Market Capitalisation Closed End Funds (mn)			
Net of Expenses				
Leverage:	Nil			
Weighted average time to	maturity			
of the total assets	N/A			

#### Asset Allocation (% of Total Assets ) May-12 Cash, 12.8% Others, 2% Lakson Investments Ltd, 18.1% Equity Investment , 43.6%

#### Sector Allocation (% of Total Assets ) May-12 PICIC Asset Management JS Investments Company Ltd, 13.4% Ltd, 16.8% Atlas Asset Management Ltd, 10.5% AKD Investment Manageme Ltd, 3.5% Al Meezan Investment Habib Asset National Management Ltd, 19.1% Management Ltd, 2.5% Investment Trust Ltd. 1.5%

#### AMC Allocation % of Total Assets

AMC	May-12	Apr-12
Al Meezan Investment Management Ltd	19.1	18.5
Lakson Investments Ltd	18.1	17.2
JS Investments Ltd	16.8	10.3
PICIC Asset Management Company Ltd	13.4	19.2
Atlas Asset Management Ltd	10.5	16.6
AKD Investment Management Ltd	3.5	2.9
Habib Asset Management Ltd	2.5	2.4
National Investment Trust Ltd	1.5	1.5

#### Top 10 Holding % of Total Assets

Funds	%	Schemes
Meezan Balanced Fund	10	Equity Investment Instruments
PICIC Energy Fund	9.1	Equity Investment Instruments
AL-Meezan Mutual Fund	9.1	Open-Ended-Mutual-Funds
Lakson Income Fund	9.1	Open-Ended-Mutual-Funds
Lakson Money Market Fund	9	Open-Ended-Mutual-Funds
JS Growth Fund	8.9	Equity Investment Instruments
JS Value Fund	7.9	Equity Investment Instruments
Atlas Islamic Stock Fund	4.3	Open-Ended-Mutual-Funds
PICIC Growth Fund	4.2	Equity Investment Instruments
Atlas Stock Market Fund	3.6	Open-Ended-Mutual-Funds

#### **Fund Facts**

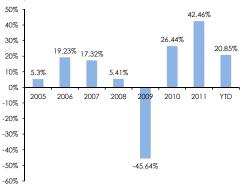
Fund Type	Closed-ended
Category	Fund of Funds
Launch Date	Dec-04
Net Assets (mn)	PKR 422
NAV	PKR 10.05
Benchmark	Market Capitalisation Closed End
Management Fee	2% of Annual Net Assets
Trustee	Muslim Financial Services (Pvt.)Ltd
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM2-(PACRA)

Risk Profile of the Fund: Moderate / High

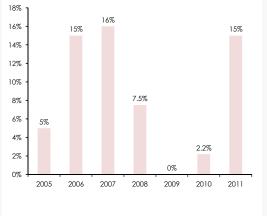
#### Investment Committee

Mr. M. Habib-ur-Rahman	CEO
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager
Mr. Muhammad Umar Khan	Fund Manager

#### Yearly Performance



#### Payout History



#### **Trailing Performance**

3.4%	7.6%	14.99%	21.73%	83.75%
30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception

\*Actual Returns - Not Annualized

٨	Aonthly	Performance	Histor
	NOULUN	Performance	BISTOL

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Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD	
2011-12	0.72%	-1.53%	5.49%	1.03%	-0.57%	-2.06%	4.44%	4.47%	4.6%	-0.51%	3.4%		20.85%	
2010-11	6.12%	-2.68%	6.06%	0.78%	8.63%	6.59%	2.06%	-0.79%	4.52%	3.35%	1.15%	0.72%	42.46%	
*Annualized return: (Absolute return	n) *(365/No. of do	ays)												

#### WWF Disclosure

The Scheme has maintained provisions against Workers' Welfare Fund's liability to the tune of Rs. 5,642,249 if the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.13 / 1.62 % For details investors are advised to read the Note 6.1 of the latest Financial Statements of the Scheme.

MUFAP's Recommended Format

#### Disclaimer: 11

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

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		ANOTHER From Atlas Funds: The Atlas Pensions Simulator is now on www.atlasfunds.com.pk Atlas Funds is pleased to introduce another convenient tool for our valued investors - the Atlas Pensions Simulator that helps you not only calculate present benefit by way of tax credit (while you are earning	and contributing to Atlas Pensions), but also helps you to calculate the terminal benefits by way of lump sum payment and pension upon refirement.	Atlas Atlas





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