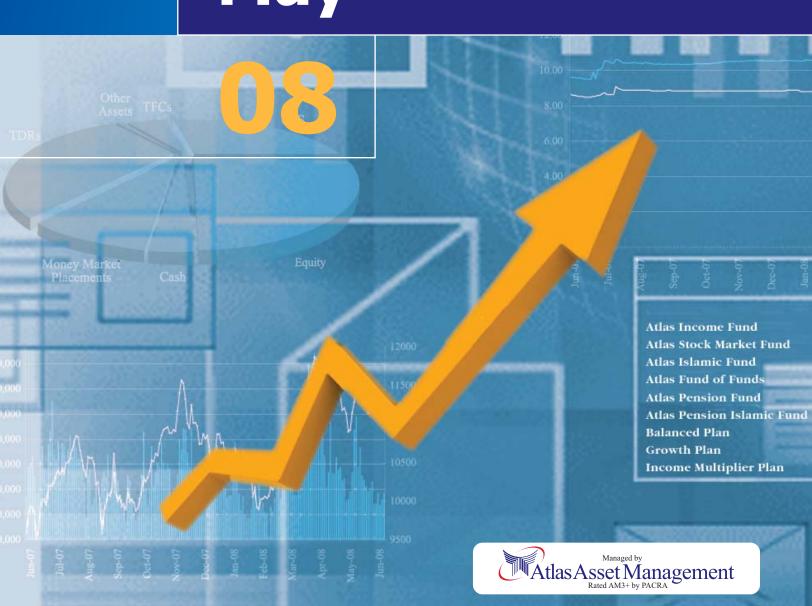


# SPOTLIGHT

# May



# May <u>2008</u>



#### Avail immediate Tax Credit

"You get an immediate tax credit on your contributions. While your contribution to Atlas Pensions is on your gross contributions, your cash outflow is reduced to the extent of tax credit."

#### **DISCLAIMER**

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any product. The contents in this publication are of a general nature only and have not been prepared to take into account any particular investor's financial circumstances or particular needs. The information and assumptions in the publication are provided in good faith for investors and their advisers. The contents are not to be relied upon as a substitute for financial or other professional advice-such advice should be sought before making any financial or investment decision. While the sources for the material are considered reliable, the correctness of information in this newsletter cannot be guaranteed and responsibility is not accepted for any inaccuracies, errors or omissions or for any losses or gains arising upon actions, opinions and views created by this publication.

All investments in mutual funds are subject to market risks. The NAV based prices of Units and any dividends / returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the "Risk" & "Disclaimer" clauses of the respective funds' offering document and consult your investment legal advisor for understanding the investment policies and risks involved.

# **Message From The Editor**

Dear Readers,

We understand that many of our valuable investors are anxiously awaiting the launch of Atlas Islamic Income Fund (AIIF). We have been receiving numerous queries about the launch and we truly appreciate the interest shown by you. Due to the prevailing economic and political scenario, the management has decided to reschedule the launch of AIIF for the start of the next fiscal year, beginning in July 2008. Subsequent to the launch, we shall also be offering Islamic Administrative Plans based on the underlying funds, Atlas Islamic Fund and AIIF.

Atlas Asset Management Limited (AAML) signed an Agreement with Atlas Bank Limited for the distribution of Atlas Funds. This initiative is part of Atlas Bank's mutual fund advisory service, being offered through its Wealth Management Unit.



We encourage investors to avail a cumulative tax credit of up to Rs.160,000 by investing in both Atlas Funds and Atlas Pensions before June 30, 2008. Any investment made in Atlas Funds during any one tax year (i.e. between July 1 to June 30 every year) is entitled for a tax credit as per Section 62 of the Income Tax Ordinance, 2001. The tax credit can be claimed on the actual investment, up to Rs.300,000/- or 10% of the individual's taxable income (whichever is lower). Similarly contributions made in Atlas Pensions during one tax year are also entitled to a tax credit under Section 63 of the Income Tax Ordinance, 2001. The tax credit can be claimed on the total contribution, 20% of their taxable income or up to Rs.500,000/- (whichever is lower).

Please contact us for further details, terms and conditions.

Best wishes,

Editor

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The management and staff of Atlas Asset Management Limited (AAML) express profound grief and sorrow over the sad demise of Mr. M. P. Bhandara, Director, on June 15, 2008, following a serious car accident on a visit to China during April 2008.

Mr. M. P. Bhandara was elected to the Board of Directors of AAML in October 2006 as an independent Director. The management of AAML benefited much from his vision, foresight, and business acumen, and his services to AAML shall forever be remembered.

We join the bereaved family in their prayers for the soul of the departed, and pray to the Almighty to grant courage to the family to bear this irreparable loss.

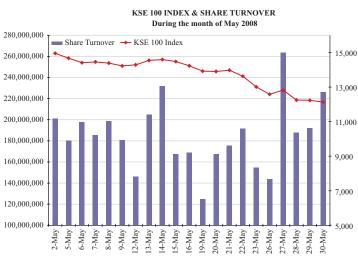


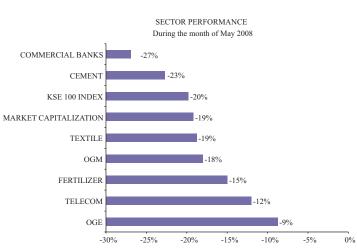
Market Review May 31, 2008

#### ON THE STOCK MARKET FRONT

During the month of May 08, the KSE 100 index witnessed a sharp decline of 19.8% from 15,122 levels, as on April 30, 2008 to 12,130 levels as on May 30, 2008. The factors that were responsible for KSE 100 index massive slide include weakening of Pak Rupee against US Dollar and corrective measures by the SBP to curb inflation which resulted in liquidity crunch.

The Banking sector felt the pressure of tightening monetary stance and attempt by SBP to reduce spreads by placing deposit rate floor. In terms of sector performance, banking stocks were the worst performer followed by cement companies' shares which witnessed massive erosion in values due to apprehension about domestic cement dispatches growth and increasing financial cost. Textile and OGM sector also depicted dismal performance. The Fertilizer and Oil & Gas exploration sectors performed relatively better though still yielded negative returns. The strength of these sectors emanated from high commodity prices which have boosted their earning prospects. The SCRA figures with inflow of USD 255 mn and outflow of USD 448 mn depicted net inflow of USD (192) mn during the month.

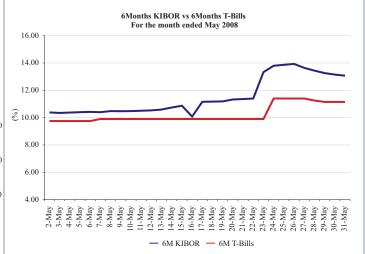




#### ON THE MONEY MARKET FRONT

The State Bank of Pakistan took interim steps and announced the Monetary Policy Statement this month, raising the key policy rates to 12% from 10.50%. Subsequent to this they also increased the Cash Reserve Requirements (CRR) and the Statutory Liquidity Requirements (SLR) each by 1% taking them to 9% and 8% respectively. Instant effects were noted in money supply as overnight Call rates climbed up. KIBOR rates for the month averaged at 11.55% which was 118 bps above last months average 6 months KIBOR. CFS rates also stood at the average of 14.48% as compared to the last month average of 11.74%.

These interim changes have been made in response to rising imbalances of twin deficits and inflation. A tighten monetary policy is to prevail in the coming months as anticipations are that these measures will help to stabilize the economy over the short to medium term.



#### MAJOR RESULT ANNOUNCEMENTS

COMPANY NAME	EPS-FY 2007	EPS-FY 2008
Honda Atlas Cars	(2.08)	0.55
JDW Sugar Mills *	(3.56)	10.43

\* Half Year Results Mar-08



#### May 31, 2008

# **Atlas Income Fund**

Fund Inception Date Type Listing Trustee

Auditors
Management Fee
Sales Load
Rating (by PACRA)

Minimum Investment Bloomberg Code March 22, 2004 Open-ended - Income Fund

ATLSINCF PA

Central Depository Company of Pakistan Limited (CDC). Ford Rhodes Sidat Hyder & Co. 1% of annual Net Assets 2% (Front-end) 5 Star (Long-Term) 4 Star (Normal) Rs. 5,000/-

Net Assets Rs. 4.46 Billion NAV Rs. 519.12

#### **INVESTMENT OBJECTIVE**

To achieve a good rate of current income along with capital preservation and to provide the investors with liquidity and the facility to join or leave the fund at their convenience.

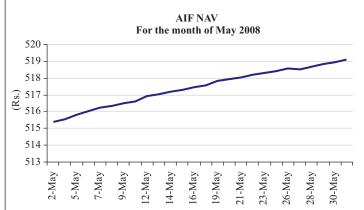
#### Benchmark

3 Months KIBOR rate

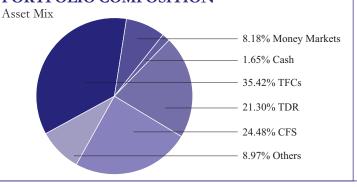
#### FINANCIAL YEAR PERFORMANCE



#### **PERFORMANCE HISTORY**



#### PORTFOLIO COMPOSITION



#### **INTEREST RATES SCENARIO\***

KIBOR 3 months	10.82%
KIBOR 6 months	13.07%
Discount Rate	12.00%
6 month T-bills	11.15%
10 year PIBs	12.40%
Inflation (CPI)	17.20% **

\* Source: Business Recorder: dated May 31, 2008 & SBP's Website: www.sbp.org.pk

#### TRAILING PERFORMANCE (%)

1 month	3 months	6 months	1 year	Since Inception
9.12%	9.30%	9.18%	10.27%	11.67%
Annualized Returns				

#### **FUND MANAGER'S COMMENTS**

Atlas Income Fund yielded a return of 9.12% on an annualized basis in the current month. Assets under management amounted to Rs.4,460 million declining by 24.5%, TFC exposure is currently at 35.42%. Majority of this portfolio is gauged with KIBOR rates and going forward we expect to yield higher returns from this asset class once their profit rates are reset.

With the change in the Monetary Policy, the fund remains focused in minimizing interest rate risk while maintaining a low duration portfolio. As CFS average rates have soared, the fund looks to build to this asset class from its present allocation of 24.48%. Term Deposit rates should also remain on the higher side. Going forward, the present changes in the interest rates would reflect a higher yield for the fund.

<sup>\*\*</sup> April 2008



# Atlas Stock Market Fund

May 31, 2008

Fund Inception Date	November 23, 2004
Туре	Open-ended - Equity Fund
Listing	Lahore Stock Exchange (LSE)
Trustee	Central Depository Company of
	Pakistan Limited (CDC).
Auditors	Ford Rhodes Sidat Hyder & Co.
Management Fee	3% of annual Net Assets
Sales Load	2% (Front-end)
Rating	4 Star by PACRA
Minimum Investment	Rs. 5,000/-
Bloomberg Code	ATLSTMF PA

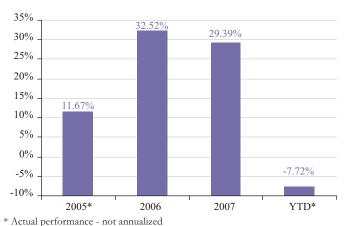
Net Assets	Rs. 1.30 Billion
NAV	Rs. 549.78

#### **INVESTMENT OBJECTIVE**

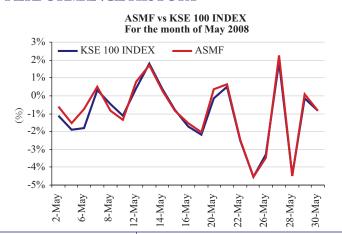
To achieve appreciation in the value of amount invested along with modest income and to provide the investors with liquidity and the facility to join or leave the fund at their convenience.

Benchmark KSE 100 Index

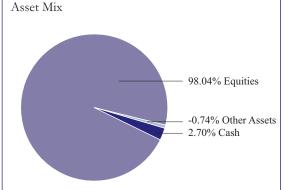
#### FINANCIAL YEAR PERFORMANCE



#### PERFORMANCE HISTORY



#### PORTFOLIO COMPOSITION



### **TOP SECTOR MIX (%)**

	May '08	Apr. '08
OECs	26.14	23.40
Banks	20.23	17.81
Fertilizer	16.68	15.92
OMCs	9.95	11.91
Autos	4.95	5.46
Paper & Board	3.50	3.55
Cement	2.53	0.51
Telecom	2.50	0.90
Refinery	1.34	3.55
Textile	0.64	0.00

#### **TOP 10 HOLDINGS**

Company	Sector
APL	O&GM
ENGRO	FERTILIZER
FFBL	FERTILIZER
MCB	COMM. BANKS
NBP	COMM. BANKS
OGDC	O&GE
PKGS	PAPER
PPL	O&GE
PSO	O&GM
UBL	COMM. BANKS

#### TRAILING PERFORMANCE (%)

1 month	3 months	6 months	1 year	Since Inception
-17.43%	-15.18%	-11.04%	-4.70%	76.59%

### Actual Returns - Not annualized

#### **FUND MANAGER'S COMMENTS**

During the month of May 2008, the NAV of Atlas Stock Market Fund fell by 17.43% to Rs.549.78/unit as against Rs.665.85/unit at the end of last month. The benchmark KSE 100 during the same period declined by 19.78%. The exposure in equities was increased to 98.04% as the valuation became extremely attractive. E&P, Banking and Fertilizer sectors remained major investment avenues for the Fund.



#### May 31, 2008

# **Atlas Islamic Fund**

Fund Inception Date January 15, 2007

Type Open-ended - Islamic Fund
Listing Lahore Stock Exchange (LSE)

Trustee Central Depository Company of

Pakistan Limited (CDC).

Auditors Ford Rhodes Sidat Hyder & Co.

Management Fee 3% of annual Net Assets

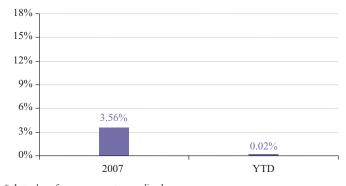
Sales Load 1% (Front-end)

(Back-end as per the following slab:)
1.5% (For redemption in first year of investment)
1% (For redemption in second year of investment)
0.5% (For redemption in third year of investment)

Nil (After 3 years of investment)

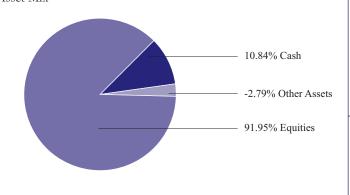
Rating Not Applicable
Minimum Investment Rs. 5,000/Bloomberg Code ATLSISF PA

#### FINANCIAL YEAR PERFORMANCE



#### \* Actual performance - not annualized

PORTFOLIO COMPOSITION
Asset Mix



Net Assets Rs. 546 Million NAV Rs. 502.73

#### **INVESTMENT OBJECTIVE**

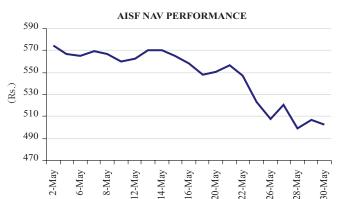
To achieve maximum return for Unitholders while at all times observing prudent investment practices, high professional standards, all applicable laws, and the Shariah Code, in addition to maintaining a moderate risk profile.

#### Shariah Board

Mufti Muhammad Yahya Asim Dr. Prof. Fazlur Rahman

Benchmark KSE 100 Index

#### **PERFORMANCE HISTORY**



#### **TOP SECTOR MIX (%)**

	May '08	Apr. '08
OECs	30.70	27.72
Fertilizer	30.54	25.96
OMCs	7.36	5.51
Paper & Board	5.20	5.95
Autos	3.92	2.79
Telecom	3.64	0.67
Cement	1.99	1.13
Refinery	1.23	4.68
Power	0.00	3.04
Textile	-	-

Т	O	P	10	H	1.10	DIN	IGS
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Company	Sector
DGKC	CEMENT
ENGRO	FERTILIZER
FFBL	FERTILIZER
FFC	FERTILIZER
ICI	CHEMICALS
OGDC	O&GE
PKGS	PAPER
POL	O&GE
PPL	O&GE
PSO	O&GM

#### TRAILING PERFORMANCE (%)

1 month	3 months	6 months	1 year	Since Inception
-13.12%	-10.14%	-6.12%	0.56%	2.49%
Actual Returns - Not annualized				

#### **FUND MANAGER'S COMMENTS**

The NAV of the Fund during the month of May 2008 witnessed decline of 13.12% to Rs.502.77/unit as against NAV of Rs.578.68/unit at the end of April 2008. However, the change in NAV depicting an out performance by 6.66% against the KSE100 Index. The equity exposure stood at 92% of the total Net Assets as compared to 84% last month.



# **Atlas Fund of Funds**

May 31, 2008

Fund Inception Date
Туре
Listing
Trustee

December 13, 2004 Closed-end - Fund of Funds Karachi Stock Exchange (KSE) Muslim Commercial Financial Services (Pvt.) Limited

Auditors Ford Rhodes Sidat Hyder & Co.

Management Fee 2% of annual Net Assets

Rating 5 Star by PACRA

Bloomberg Code ATFF PA KSE Code ATFF

The Fund is traded at the KSE and can be purchased at the prevailing market price during trading hours of KSE.

Net Assets	Rs. 557 Million
NAV	Rs. 10.61

#### **INVESTMENT OBJECTIVE**

To provide investors a one-window facility to invest in a diversified portfolio of equity securities of closed-end & openend schemes offering consistent returns and growth.

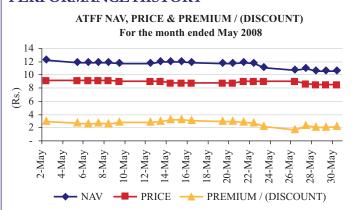
#### Benchmark

Closed-end sector Index plus 3 months KIBOR

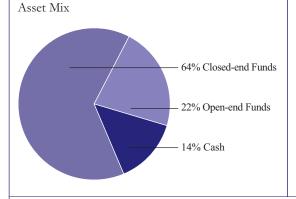
#### FINANCIAL YEAR PERFORMANCE



#### PERFORMANCE HISTORY



#### PORTFOLIO COMPOSITION



### TOP AMCs (%)

	May-08	Apr-08
JS-ABAMCO	20.55	22.32
Arif Habib	17.29	16.56
PICIC Asset	13.03	13.47
Al-Meezan	10.24	6.25
Atlas Asset	9.21	9.65
AKD Investment	5.89	5.22
HBL Assets	5.51	5.17
IGI Funds	2.00	1.73
Askari Asset	-	3.51
NAFA	-	1.62

#### **TOP 10 HOLDINGS**

Funds	Schemes
ASMF	Open-ended
GASF	Closed-end
JSGF	Closed-end
JSVF	Closed-end
MBF	Closed-end
PGF	Closed-end
PIF	Closed-end
PPFL	Closed-end
PSAF	Closed-end
UTP-LCF	Closed-end

#### TRAILING PERFORMANCE (%)

1 month	3 months	6 months	1 Year	Since Inception
-12.60%	-9.86%	-4.33%	1.58%	40.97%
Actual Returns -	not Annualized			

#### **FUND MANAGER'S COMMENTS**

During the month of May 2008, the KSE 100 Index declined by 19.78% whereas Atlas Fund of Fund's NAV declined by 12.60%. The total investment in closed-end and open-ended funds stood at 64% and 22% of the Net Assets respectively. Considering the growth prospects and discount to NAVs of closed end funds the ATFF total exposure in closed fund increased from 60% to 64% i.e. up by 4% as compared to the previous month.



#### May 31, 2008

# **Atlas Pension Fund**

Launch Date Trustee

Auditors Management Fee Front-end Fee Minimum Investment

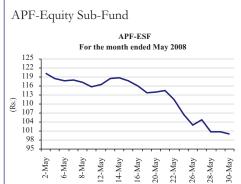
Eligibility

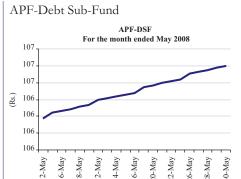
June 28, 2007
Central Depository Company
of Pakistan Limited (CDC).
Ford Rhodes Sidat Hyder & Co.
1.5% of annual Net Assets
3% of Contributions
Rs. 5,000/- or 10% of monthly
income (which ever is lower)
Any Pakistani (resident or
non-resident) who holds a
valid NTN or CNIC/NICOP

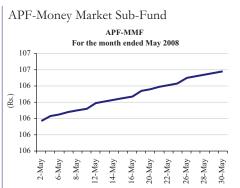
#### **INVESTMENT OBJECTIVE**

The objective of introducing Atlas Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement. Atlas Pension Fund is a one-window facility providing a diversified portfolio of equity securities and fixed income instruments. Consistent with this policy, the contributions received from the participants shall be allocated Units in APF – Equity Sub-Fund, APF – Debt Sub-Fund and APF – Money Market Sub-Fund in accordance with the allocation scheme selected by the participant.

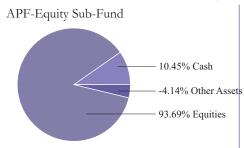
#### NAV PERFORMANCE HISTORY

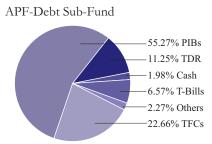






#### PORTFOLIO COMPOSITION - ASSET MIX







#### **NET ASSETS**

APF-Equity Sub-Fund APF-Debt Sub-Fund APF-Money Market Sub-Fund Net Assets (Rs. million) 33.32 35.55 32.93
NAV (Rs.) 99.98 106.82 106.61

#### **TOP SECTOR MIX (%)**

APF-Equity Sub-Fund

Sectors	May '08
COMM BANKS	18.57
FERTILIZER	15.52
O&GE	14.67
O&GM	11.56
AUTO	6.36
CHEMICALS	5.41
PAPER	3.91
INSURANCE	3.83
TEXTILE	3.04

#### **TRAILING PERFORMANCE (%)**

	I month	Since Inception
APF-Equity Sub-Fund	-17.34%	-0.04%
APF-Debt Sub-Fund	7.65%	7.36% (Annualized)
APF-Money Market Sub-Fund	7.67%	7.14% (Annualized)

#### **FUND MANAGER'S COMMENTS**

#### APF-Equity Sub-Fund

APF- Equity Sub-Fund NAV per unit during the month of May 2008, decreased by 17.34%. The total equity exposure at the end of May 2008 stood at 93.69%.

#### APF-Debt Sub-Fund

The Year to date return of the Fund is 6.82%, which gives the annualized return of 7.36%. During the month APF-Debt Sub-Fund earned a net return of 0.65%, which is 7.65 % on an annualized basis

#### APF-Money Market Sub-Fund

The Year to date return of the Fund is 6.61%, which gives the annualized return of 7.14%. During the month APF-Money Market Sub-Fund earned a net return of 0.65%, which is 7.67% on an annualized basis.



# Atlas Pension Islamic Fund

May 31, 2008

Launch Date Trustee

**Auditors** Management Fee Front-end Fee Minimum Investment

Eligibility

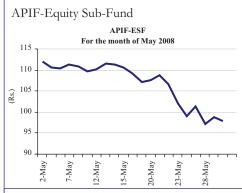
Shariah Advisor

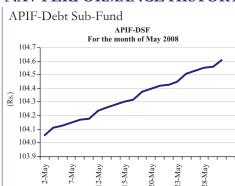
November 06, 2007 Central Depository Company of Pakistan Limited (CDC). Ford Rhodes Sidat Hyder & Co. 1.5% of annual Net Assets 3% of Contributions Rs. 5,000/- or 10% of monthly income (which ever is lower) Any Pakistani (resident or non-resident) who holds a valid NTN or CNIC/NICOP Dr. Prof. Fazlur Rahman

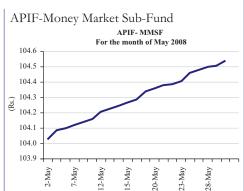
#### **INVESTMENT OBJECTIVE**

The objective of introducing Atlas Pension Islamic Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement. Atlas Pension Islamic Fund is a one-window facility providing a diversified portfolio of Shariah compliant equity securities and Shariah compliant fixed income instruments. Consistent with this policy, the contributions received from the participants shall be allocated Units in APIF - Equity Sub-Fund, APIF -Debt Sub-Fund and APIF - Money Market Sub-Fund in accordance with the allocation scheme selected by the participant.

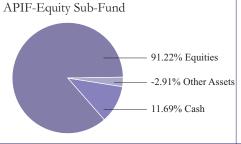
#### NAV PERFORMANCE HISTORY







#### PORTFOLIO COMPOSITION - ASSET MIX







#### **NET ASSETS**

APIF-Equity Sub-Fund APIF-Debt Sub-Fund APIF-Money Market Sub-Fund Net Assets (Rs. million) 30.80 32.79 31.79 NAV (Rs.) 97.86 104.61 104.55

#### **TOP SECTOR MIX (%)**

APIF-Equity Sub-Fund May '08 Sectors 25.27 O&GE **FERTILIZER** 24.77 O&GM 12.70 **CHEMICALS** 6.17 **PAPER** 5.29 COMM. BANKS 3.69 CEMENT 3.11 PHARMACEUTICALS 2.70 JUTE 1.60

#### TRAILING PERFORMANCE (%)

	1 month	Since Inception
APIF-Equity Sub-Fund	-13.39%	-3.14%
APIF-Debt Sub-Fund	7.02%	6.39% (Annualized)
APIF-Money Market Sub-Fund	6.34%	6.27% (Annualized)

#### **FUND MANAGER'S COMMENTS**

# **APIF-Equity Sub-Fund**

The NAV of APIF- Equity Sub-Fund witnessed a decline of 13.37% during the month of May 2008. The overall equity exposure stood at 91.22% of the total Net Assets.

#### APIF-Debt Sub-Fund

The net return of the APIF-Debt Sub-Fund from inception is 3.63% which on an annualized basis is 6.39%. During the month APIF-Debt Sub-Fund earned a net return of 0.60 %, which on an annualized basis is 7.02%.

#### APIF-Money Market Sub-Fund

The net return of the APIF-Money Market Sub-Fund from inception is 3.56% which on an annualized basis is 6.27%. During the month APIF-Money Market Sub-Fund earned a net return of 0.54 %, which on an annualized basis is 6.34%.



# **Distribution Network**

#### KARACHI

1- C/o Atlas Bank Limited P & O Plaza, I.I Chundrigar Road Karachi.

Contact no: 0333-2334749

2- C/o Atlas Bank Limited Ground Floor, Nice Trade Orbit Plot # 44-A, Block-6, P.E.C.H.S. Shahra-e-Faisal, Karachi. Phone: (92-21) 4546309 Fax: (92-21) 4386180 Cell: 0300-2254977

Contact Person: Mr. Salman Tahir Email: str@atlasfunds.com.pk

3- C/o Atlas Bank Limited Plot # 28, Block-3, Adam Arcade B.M.C.H.S., Bahadurabad, Karachi. Phone: (92-21) 4125151 Fax: (92-21) 4145325

Contact No: 0300-9226850 Contact Person: Mr. Arbab Ahmed Email: abd@atlasfunds.com.pk

4- C/o Atlas Bank Limited 1/15, Hassan Square, Block 13-A Gulshan-e-Iqbal, Karachi. Contact No: 0333-2334749

5- C/o Atlas Bank Limited B/53, Estate Avenue, S.I.T.E. Area Karachi.

Contact No: 0333-2334749

#### LAHORE

C/o Atlas Capital Markets (Pvt.) Limited 2nd Floor, Ajmal House 27- Edgerton Road, Lahore. Phone: (92-42) 6366170-4 UAN: (042) 111-688-825 Fax: (042) 6366175

Cell: 0300-8422570 Contact Person: Mr. Javaid Aslam Email: jam@atlasfunds.com.pk

#### **RAWALPINDI**

C/o Atlas Bank Limited Bank Road Branch 60, Bank Road, Rawalpindi. Phone: (92-51) 5566671, 5564123 Fax: (92-51) 5528148 V-PTCL: (92-51) 5856411 Cell: 0334-5167035 Contact Person: Mr. Mohsin Sarwar Email: cms@atlasfunds.com.pk

#### **HEAD OFFICE**

ATLAS ASSET MANAGEMENT LIMITED Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600 Tel: (021) 5379501-04, UAN: 111-MUTUAL (6-888-25), Fax: 5379280 Website: www.atlasfunds.com.pk

#### **ATLAS GROUP COMPANIES**

Atlas Battery

Atlas Engineering

Atlas Capital Markets

Atlas Asset Management

Shirazi Trading

Atlas Power

Shirazi Investments

2nd Floor, Federation House, Sharae Firdousi, Clifton, Karachi. PABX: (021) 5369471-4 Fax: (021) 5879713

Atlas Honda 1 Mcleod Road, Lahore-54000. Ph: (042) 7225015-17, 7233515-17,

Fax: (042) 7233518 Telex: 44695 AGSBT PK

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15th Mile National Highway, Landhi, Karachi - 75120.

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Atlas Insurance 3-Bank Square, Shahrah-e-Quaid-e-Azam, Lahore. Ph: (042) 7320542-43, 7322271 & 73

Direct: (042) 7234757, 7314241, Fax: (042) 723-4742

3rd Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600. Ph: (021) 5866817-20,

Fax: (021) 5870543, PABX: 111-333-225, Contact Center: 0800-24365

B-209, 2nd Floor, Park Towers, Abdullah Shah Ghazi Road, Clifton, Karachi. Ph: (021) 5875760-06, Fax: (021) 5376122

8th Floor, Adamjee House, I.I.Chundrigar Road, Karachi-74000.

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