

# SPOTLIGHT

## March



## March <u>2008</u>



#### **Portable**

"Atlas Pensions is a portable account that will stay with you even if you have changed jobs. You can then resume contribution in your new job or on your own. You can also transfer your account to/from another Pension Fund Manager."

#### **DISCLAIMER**

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All investments in mutual funds are subject to market risks. The NAV based prices of Units and any dividends / returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the "Risk" & "Disclaimer" clauses of the respective funds' offering document and consult your investment legal advisor for understanding the investment policies and risks involved.

#### **Message From The Editor**

Dear Readers,

Atlas Asset Management Limited (AAML) is in the process of launching its fifth mutual fund, Atlas Islamic Income Fund (AIIF), an open end fund which will continuously allow investors the liquidity to purchase or redeem units at their convenience.

The objective of AIIF shall be to provide Halal and consistent stream of income with long-term capital preservation in a Shariah compliant manner. It shall also provide potential to the investors for capital gains as well as regular income by investing in a diversified portfolio of good quality Islamic Instruments. By investing in Sukuks (Islamic Bonds), Musharika and Morabaha instruments, Shariah-compliant spread transactions, Certificate of Islamic Investments and other Islamic income products, AIIF shall meet the requirement of a large number of investors both institutional and retail, who desire Shariah compliant investment avenues, but want to avoid the risk of direct exposure in the securities.

As we believe in playing a role in supporting the community and social development of Pakistan, we sponsored a seminar this month on International Women's Day organized by the Pakistan Women's Foundation for Peace on March 8, 2008.

The Board of Directors of AAML announced an interim bonus for the nine months ended March 31, 2008 for its Atlas Income Fund (AIF). AIF declared an interim bonus of 5% of the par value of its units equivalent to 4.8897 bonus units on the ex-bonus value of 511.28 per unit for every 100 units held as on March 31, 2008. Unit Holders who have opted for cash payout will receive cash dividend after deduction of applicable taxes.

In closing, AAML assets under management crossed the Rs. 9 billion mark on March 24, 2008. We thank our investors for their continued support and confidence in AAML and its funds.

Please contact us for further details, terms and conditions.

Best wishes,

Editor

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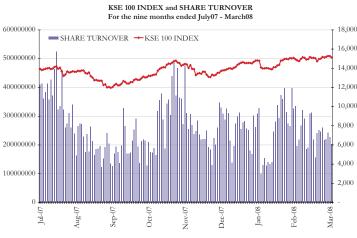
Market Review March 31, 2008

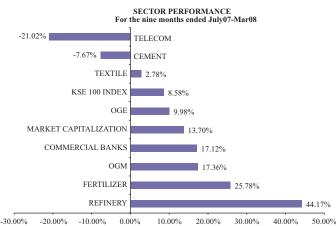
#### ON THE STOCK MARKET FRONT

During the nine months period of FY07-08, the KSE-100 index increased by 9.83% from 13,772 as on June 30, 2007 to 15,125 as on March 31, 2008. The average daily turnover stood at 250 million shares.

The market was considerably volatile during the first half of FY07-08, however, managed to bounce back and remained largely range bound in the third quarter of the financial year. The presence of foreign portfolio investors in the local market was felt profoundly and their share in traded value has increased significantly as a result of enhanced trading activity. The SCRA figures with inflow of USD 3.42 bn and outflow of USD 3.44 bn depicted net outflow of USD 17.4 mn during the period.

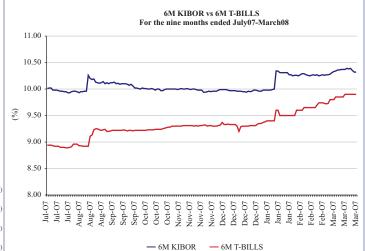
During the period under review, world markets showed massive decline coupled with slow down in the US economy. The record high commodity prices with oil and gold prices making new highs are amplifying fears about inflation. The KSE-100 index during the period was largely driven by the commodity sectors as the higher international commodity prices resulted in higher margins which helped Refinery, OMCs and Fertilizer sectors to outperform the market. The banking sector performed decently well despite one time provisioning impact.





#### ON THE MONEY MARKET FRONT

Money Markets have remained tight as the State Bank continues with its tightening monetary policy. Bank Deposit rates continue to remain at similar levels. However, with the increase in discount rates and rise in the rates of Treasury Bills, KIBOR rates have climbed up. CFS rates have stayed on the higher side and averaged 11.46% for this month. Persistent inflationary pressures have led the State Bank of Pakistan to revise its inflation target upwards to 9%, thus it is anticipated that high inflation will put pressure on fixed income rates, as they are expected to remain high in the coming months.



#### MAJOR RESULT ANNOUNCEMENTS

Company Name	Payout	EPS (Rs.) 2005/06	EPS (Rs.) 2006/07	YOY % chg
		2000,00	2000, 07	, v eng
EFU General				
Insurance	60%D 15%B	7.62	145.36	1808%
Century Insurance	30%B 50%R	3.77	6.61	75%
Adamjee Insurance	15% D	15.42	41.09	166%
TRG Pakistan*	-	(0.10)	(0.01)	-90%
Abbott (Lab)*	-	2.10	1.84	-12%

<sup>\*1</sup>st Quarter Result



#### March 31, 2008

#### **Atlas Income Fund**

Fund Inception Date Type Listing Trustee

Auditors
Management Fee
Sales Load
Rating (by PACRA)

Minimum Investment Bloomberg Code March 22, 2004

ATLSINCF PA

Open-ended - Income Fund Lahore Stock Exchange (LSE) Central Depository Company of Pakistan Limited (CDC). Ford Rhodes Sidat Hyder & Co. 1% of annual Net Assets 2% (Front-end) 5 Star (Long-Term) 4 Star (Normal) Rs. 5,000/- Net AssetsRs. 5.54 BillionNAV (Ex-Bonus)Rs. 536.28

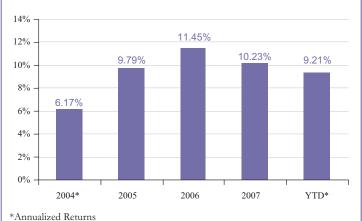
#### **INVESTMENT OBJECTIVE**

To achieve a good rate of current income along with capital preservation and to provide the investors with liquidity and the facility to join or leave the fund at their convenience.

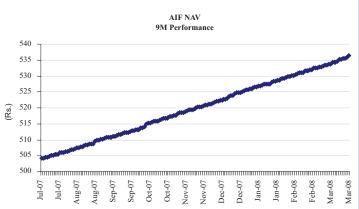
#### Bench Mark

3 Months KIBOR rate

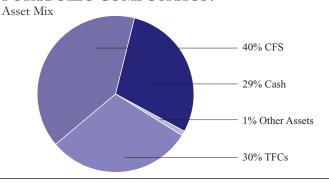
#### FINANCIAL YEAR PERFORMANCE







#### PORTFOLIO COMPOSITION



#### **INTEREST RATES SCENARIO\***

KIBOR 3 months	10.14%
KIBOR 6 months	10.32%
Discount Rate	10.50%
6 month T-bills	9.90%
10 year PIBs	11.30%
Inflation (CPI)	11.30% **

\* Source: Business Recorder: dated March 31, 2008 & SBP's Website: www.sbp.org.pk

\*\* February 2008

#### TRAILING PERFORMANCE (%)

1 month	3 months	6 months	1 year	Since Inception
9.41%	8.99%	9.18%	10.06%	11.59%
Annualized Retu	rns			

#### **FUND MANAGER'S COMMENTS**

AIF NAV stood at Rs 536.28 / unit as on March 31,2008 compared with Rs. 501.47 per unit as of June 30, 2007. This shows an increase of 6.94% for the period or 9.21% on an annualized basis. Funds under management have also reflected an increase of 45% as at the end of nine months period and have reached Rs. 5,544 million.

The Fund has remained focused on building a high credit quality portfolio, improved returns while keeping a low portfolio duration. During the month the Fund increased its investment in TFC's to 28%, while TDR placements remained at 21%. CFS rates had picked up this month and averaged 11.46% for the month. The fund remained invested at 40% in this asset class.



Bloomberg Code

#### Atlas Stock Market Fund

March 31, 2008

Fund Inception Date	November 23, 2004
Туре	Open-ended - Equity Fund
Listing	Lahore Stock Exchange (LSE)
Trustee	Central Depository Company of
	Pakistan Limited (CDC).
Auditors	Ford Rhodes Sidat Hyder & Co.
Management Fee	3% of annual Net Assets
Sales Load	2% (Front-end)
Rating	4 Star by PACRA
Minimum Investment	Rs. 5,000/-

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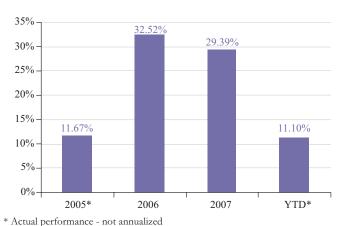
Net Assets	Rs. 1.67 Billion
NAV (Ex-Bonus)	Rs. 662

#### **INVESTMENT OBJECTIVE**

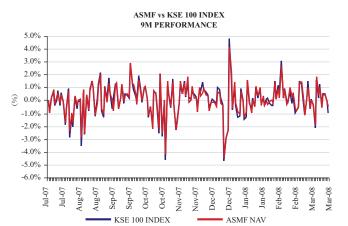
To achieve appreciation in the value of amount invested along with modest income and to provide the investors with liquidity and the facility to join or leave the fund at their convenience.

Bench Mark KSE 100 Index

#### FINANCIAL YEAR PERFORMANCE

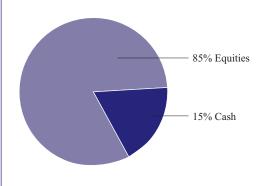


#### **PERFORMANCE HISTORY**



#### PORTFOLIO COMPOSITION

Asset Mix



#### **TOP SECTOR MIX (%)**

	Mar. '08	Feb. '08
OECs	24.23	23.75
Fertilizer	16.08	16.35
Banks	14.88	11.03
OMCs	8.35	7.93
Autos	5.11	6.15
Refinery	3.96	3.66
Paper & Board	2.37	2.80
Cement	2.05	3.15
Telecom	1.09	0.99
Textile	0.64	0.85

#### **TOP 10 HOLDINGS**

Company	Sector
APL	OMCs
ENGRO	Fertilizer
FFBL	Fertilizer
FFC	Fertilizer
MCB	Banks
NBP	Banks
OGDC	OECs
POL	OECs
PPL	OECs
PSO	OMCs

#### TRAILING PERFORMANCE (%)

1 month	3 months	6 months	1 year	Since Inception
2.13%	10.00%	13.26%	28.73%	112.72%

Actual Returns - Not annualized

#### **FUND MANAGER'S COMMENTS**

During the first nine months of FY08, Atlas Stock Market Fund outperformed the benchmark KSE 100 index by 127 basis points. The KSE - 100 during the period increased by 9.83%, whereas Atlas Stock Market Fund earned a total return of 11.10%. The major investment avenues remained Oil and Gas Exploration and Production , Fertilizer and Banking sectors. Total equity exposure level stood at 85% as of March 31st 2008.



#### March 31, 2008

#### **Atlas Islamic Fund**

Fund Inception Date January 15, 2007

Open-ended - Islamic Fund Type Listing Lahore Stock Exchange (LSE) Central Depository Company of Trustee

Pakistan Limited (CDC).

Auditors Ford Rhodes Sidat Hyder & Co.

3% of annual Net Assets Management Fee

Sales Load 1% (Front-end)

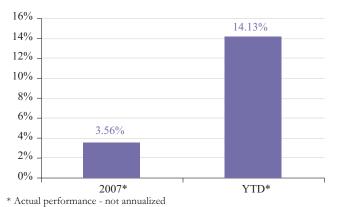
> (Back-end as per the following slab:) 1.5% (For redemption in first year of investment) 1% (For redemption in second year of investment)

> 0.5% (For redemption in third year of investment)

Nil (After 3 years of investment)

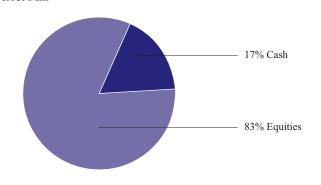
Rating Not Applicable Minimum Investment Rs. 5,000/-Bloomberg Code ATLSISF PA

#### FINANCIAL YEAR PERFORMANCE



#### PORTFOLIO COMPOSITION

Asset Mix



**Net Assets** Rs. 662 Million NAV (Ex-Bonus) Rs. 573.85

#### **INVESTMENT OBJECTIVE**

To achieve maximum return for Unitholders while at all times observing prudent investment practices, high professional standards, all applicable laws, and the Shariah Code, in addition to maintaining a moderate risk profile.

#### Shariah Board

Mufti Muhammad Yahva Asim Dr. Prof. Fazlur Rahman

#### Benchmark

KSE 100 Index

#### **PERFORMANCE HISTORY**



#### **TOP SECTOR MIX (%)**

	Mar. '08	Feb. '08
Fertilizer	27.37	28.48
OECs	27.07	26.61
Refinery	5.89	5.60
Paper & Board	3.82	3.96
OMCs	3.79	4.24
Power	2.88	1.92
Autos	2.78	2.86
Cement	1.96	1.42
Telecom	1.03	0.92
Textile	0.85	0.93

TOP	10	H	)L	DI.	NGS

Company	Sector
DAWH	Fertilizer
ENGRO	Fertilizer
FFBL	Fertilizer
FFC	Fertilizer
NRL	Refinery
OGDC	OECs
PKGS	Paper
POL	OECs
PPL	OECs
PSO	OMCs

#### TRAILING PERFORMANCE (%)

1 month	3 months	6 months	1 year	Since Inception
2.57%	9.69%	13.57%	17.11%	16.99%
Actual Returns - Not annualized				

#### **FUND MANAGER'S COMMENTS**

The NAV per unit of AISF increased by 14.13% from Rs. 502.79 as on June 30,2007 to Rs. 573.85 on March 31, 2008. The major investment avenues of the Fund remained Fertilizer, Oil & Gas Exploration and Production Companies shares. High prices and volumetric growth in these sectors were the main reason for their better performance and boosted their earning prospects. AISF equity exposure stood at 83% as of March 31, 2008.



#### **Atlas Fund of Funds**

March 31, 2008

Fund Inception Date Type Listing Trustee

December 13, 2004 Closed-end - Fund of Funds Karachi Stock Exchange (KSE) Muslim Commercial Financial Services (Pvt.) Limited Ford Rhodes Sidat Hyder & Co. 2% of annual Net Assets

Management Fee Rating

Auditors

Rating 5 Star by PACRA
Bloomberg Code ATFF PA
KSE Code ATFF

The Fund is traded at the KSE and can be purchased at the prevailing market price during trading hours of KSE.

Net Assets	Rs. 623 Million
NAV	Rs. 11.87

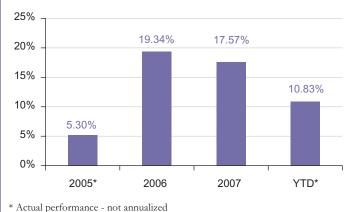
#### **INVESTMENT OBJECTIVE**

To provide investors a one-window facility to invest in a diversified portfolio of equity securities of closed-end & openend schemes offering consistent returns and growth.

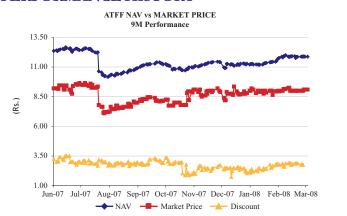
#### Bench Mark

Closed-end sector Index plus 3 months KIBOR

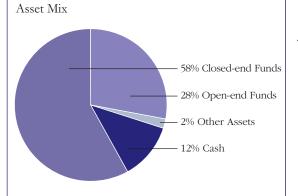
#### FINANCIAL YEAR PERFORMANCE



#### PERFORMANCE HISTORY



#### PORTFOLIO COMPOSITION



#### TOP AMCs (%)

	Mar '08	Feb '08
JS-ABAMCO	20.41	21.31
Arif Habib	15.94	15.67
PICIC Asset	11.99	10.05
Atlas Asset	9.82	9.69
Al-Meezan	8.05	8.27
HBL Assets	5.22	5.21
AKD Investment	4.41	3.66
Askari Asset	3.56	3.58
IGI Funds	1.76	1.76
NAFA	1.64	1.65

M - - 100 E-1- 100

#### **TOP 10 HOLDINGS**

Funds	Schemes
UTPGF	Closed-End
ASMF	Open-ended
PSAF	Closed-End
PPFL	Closed-End
UTPLCF	Closed-End
PIF	Closed-End
PGF	Closed-End
JS VALUE F	Closed-End
ASKIF	Open-ended
MBF	Closed-End

#### TRAILING PERFORMANCE (%)

1 month	3 months	6 months	1 Year	Since Inception
0.85%	8.20%	8.90%	22.32%	53.47%
Actual Returns -	not Annualized			

#### **FUND MANAGER'S COMMENTS**

The NAV per certificate of Atlas Fund of Funds as on March 31, 2008 stood at Rs. 11.87 as compared to Rs. 10.71 (Ex-Dividend) NAV of June 30, 2007, reflecting an increase of 10.83% for the period. The Net Assets of the Fund stood at Rs. 623 mn as of March 31, 2008, increasing from Rs. 565 mn as at June 30, 2007. During the month of March '08 ATFF return stood at 0.85%. The total investments in closed-end funds and open-end mutual funds stood at 85% against 82% at the end of February, 2008.



#### March 31, 2008

#### **Atlas Pension Fund**

Launch Date Trustee

Auditors Management Fee Front-end Fee Minimum Investment

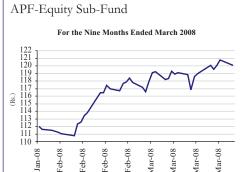
Eligibility

June 28, 2007
Central Depository Company
of Pakistan Limited (CDC).
Ford Rhodes Sidat Hyder & Co.
1.5% of annual Net Assets
3% of Contributions
Rs. 5,000/- or 10% of monthly
income (which ever is lower)
Any Pakistani (resident or
non-resident) who holds a
valid NTN or CNIC/NICOP

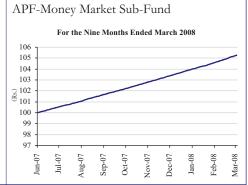
#### **INVESTMENT OBJECTIVE**

The objective of introducing Atlas Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement. Atlas Pension Fund is a one-window facility providing a diversified portfolio of equity securities and fixed income instruments. Consistent with this policy, the contributions received from the participants shall be allocated Units in APF – Equity Sub-Fund, APF – Debt Sub-Fund and APF – Money Market Sub-Fund in accordance with the allocation scheme selected by the participant.

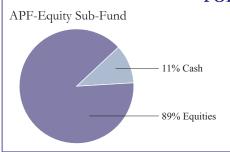
#### NAV PERFORMANCE HISTORY

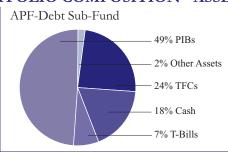






#### PORTFOLIO COMPOSITION - ASSET MIX







#### **NET ASSETS**

Net Assets (Rs. million) NAV (Rs.) APF-Equity Sub-Fund 38.35 120.05 APF-Debt Sub-Fund 34.00 105.44 APF-Money Market Sub-Fund 32.20 105.28

#### **TOP SECTOR MIX (%)**

APF-Equity Sub-Fund

	Mar '08
Fertilizer	14.55
Banks	14.02
OECs	13.51
Power Generation	7.44
Autos	6.31
Refinery	4.2
Paper & Board	4.11
Cement	2.86

#### TRAILING PERFORMANCE (%)

	1 month	Since Inception
APF-Equity Sub-Fund	1.89%	20.05%
APF-Debt Sub-Fund	7.42%	7.17% (Annualized)
APF-Money Market Sub-Fund	7.77%	6.95% (Annualized)

#### **FUND MANAGER'S COMMENTS**

#### APF-Equity Sub-Fund

APF – Equity Sub-Fund NAV per unit during the nine months period increased by 20.03%. The total equity exposure at the end of March, 2008 stood at 90.73%

#### APF-Debt Sub-Fund

The year to date return of the APF- Debt sub fund is 5.44%, which on an annualized basis is 7.17%. During the month APF – Debt Sub Fund earned a net return of 0.62%, which on an annualized basis is 7.42%.

#### APF-Money Market Sub-Fund

The year to date return of the sub-fund is 5.28%, which on an annualized basis is 6.95%. During the month APF – Money Market Sub-Fund earned a net return of 0.66%, which on an annualized basis is 7.77%.



#### **Atlas Pension Islamic Fund**

March 31, 2008

Launch Date Trustee

Auditors Management Fee Front-end Fee Minimum Investment

Eligibility

Shariah Advisor

November 06, 2007 Central Depository Company of Pakistan Limited (CDC). Ford Rhodes Sidat Hyder & Co. 1.5% of annual Net Assets 3% of Contributions Rs. 5,000/- or 10% of monthly income (which ever is lower) Any Pakistani (resident or non-resident) who holds a valid NTN or CNIC/NICOP Dr. Fazlur-Rahman

#### **INVESTMENT OBJECTIVE**

The objective of introducing Atlas Pension Islamic Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement. Atlas Pension Islamic Fund is a one-window facility providing a diversified portfolio of Shariah compliant equity securities and Shariah compliant fixed income instruments. Consistent with this policy, the contributions received from the participants shall be allocated Units in APIF – Equity Sub-Fund, APIF – Debt Sub-Fund and APIF – Money Market Sub-Fund in accordance with the allocation scheme selected by the participant.

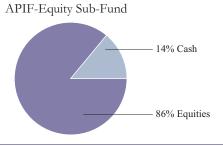
#### NAV PERFORMANCE HISTORY

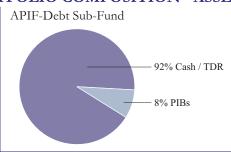


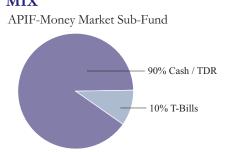




#### PORTFOLIO COMPOSITION - ASSET MIX







#### **NET ASSETS**

APIF-Equity Sub-Fund APIF-Debt Sub-Fund APIF-Money Market Sub-Fund Net Assets (Rs. million) 34.31 31.42 31.13
NAV (Rs.) 112.07 103.42 103.43

#### **TOP SECTOR MIX (%)**

APIF-Equity Sub-Fund

	Mar '08
Fertilizer	23.56
OECs	23.47
Power Gen.	12.33
OMCs	9.31
Chemicals	5.82
Refinery	5.54
Paper	3.91
Autos	1.95

#### TRAILING PERFORMANCE (%)

	1 month	YTD/Since Inception
APIF-Equity Sub-Fund	2.84%	11.30%
APIF-Debt Sub-Fund	6.76%	8.55% (Annualized)
APIF-Money Market Sub-Fund	6.87%	8.58% (Annualized)

#### **FUND MANAGER'S COMMENTS**

### APIF-Equity Sub-Fund APIF – Equity Sub-Fund NAV The year to date re

APIF – Equity Sub-Fund NAV increased by 11.30% since inception and last month month return was 2.84%. The total equity exposure at the end of March, 2008 stood at 89.88% of net assets.

The year to date return of the APIF - Debt sub fund is 3.42%, which on an annualized basis is 8.55%. During the month APIF - Debt Sub-Fund earned a net return of 0.57%, which on an annualized basis is 6.76%.

#### APIF-Money Market Sub-Fund

The year to date return of the APIF - Money Market sub fund is 3.43%, which on an annualized basis is 8.58%. During the month, APIF - Money Market Sub-Fund earned a net return of 0.58%, which on an annualized basis is 6.87%.



#### **Distribution Network**

#### KARACHI

1- C/o Atlas Bank Limited P & O Plaza, I.I Chundrigar Road, Karachi.

Phone: (92-21) 2463746-51 V-PTCL: (92-21) 8240195 Fax: (92-21) 2463744, Cell: 0300-9226850

Contact Person: Mr. Arbab Ahmed Email: abd@atlasfunds.com.pk

Ground Floor, Nice Trade Orbit, Plot # 44-A, Block-6, P.E.C.H.S., Shahra -e- Faisal, Karachi. Phone: (92-21) 4386184-87, V-PTCL: (92-21) 5418991 Fax: (92-21) 4386180, Cell: 0300-2254977

Contact Person: Mr. Salman Tahir Email: str@atlasfunds.com.pk

2- C/o Atlas Bank Limited

3- C/o Atlas Bank Limited Plot # 28, Block-3, Adam Arcade, B.M.C.H.S., Karachi.

Phone: (92-21) 4145323-24 V-PTCL: (92-21) 5418994 Fax: (92-21) 4145325, Cell: 0334-3995647

Contact Person: Mr. M. Umer Ali Email: mua@atlasfunds.com.pk 4- C/o Atlas Bank Limited 1/15, Hassan Square, Block 13-A, Gulshan-e-Iqbal, Karachi. Phone: (92-21) 4818759-63 V-PTCL: (92-21) 5418992

Fax: (92-21) 4818720, Cell: 0333- 3366833

Contact Person: Mr. Shahnawaz Tariq

Email: stk@atlasfunds.com.pk

#### **LAHORE**

C/o Atlas Capital Markets 2nd Floor, Ajmal House, 27- Edgerton Road, Lahore. Phone: (92-42) 6366170-4 UAN: (042) 111-688-825

Cell: 0300-8422570 Contact Person: Mr. Javaid Aslam Email: jam@atlasfunds.com.pk

#### RAWALPINDI

C/o Atlas Bank Limited Bank Road Branch, 60, Bank Road, Rawalpindi. Phone: (92-51) 5566671, 5564123

Cell: 0334-5167035 Fax: (92-51) 5528148 V-PTCL: (92-51) 5856411

Contact Person: Mr. Mohsin Sarwar Email: cms@atlasfunds.com.pk

#### **HEAD OFFICE**

ATLAS ASSET MANAGEMENT LIMITED

Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600 Tel: (021) 5379501-04, UAN: 111-MUTUAL (6-888-25) Fax: 5379280 Website: www.atlasfunds.com.pk

#### ATLAS GROUP COMPANIES

Atlas Battery

Atlas Engineering

Atlas Capital Markets

**Atlas Asset Management** 

Shirazi Trading

Atlas Power

Shirazi Investments

2nd Floor, Federation House, Sharae Firdousi, Clifton, Karachi. PABX: (021) 5369471-4 Fax: (021) 5879713

Atlas Honda 1 Mcleod Road, Lahore-54000. Ph: (042) 7225015-17, 7233515-17,

Fax: (042) 7233518 Telex: 44695 AGSBT PK

D-181, Central Avenue, S.I.T.E., Karachi - 75730 Ph: (021) 2573104, 2579364

Fax: (021) 2564703, Telex: 29070 AGS PK, Cable: AUTO POWER

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Atlas Insurance 3-Bank Square, Shahrah-e-Quaid-e-Azam, Lahore. Ph: (042) 7320542-43, 7322271 & 73

Direct: (042) 7234757, 7314241, Fax: (042) 723-4742

3rd Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600. Ph: (021) 5866817-20,

Fax: (021) 5870543, PABX: 111-333-225, Contact Center: 0800-24365

B-209, 2nd Floor, Park Towers, Abdullah Shah Ghazi Road, Clifton, Karachi. Ph: (021) 5875760-06, Fax: (021) 5376122

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Fax: (042) 7233518 Telex: 44695 AGSBT PK