



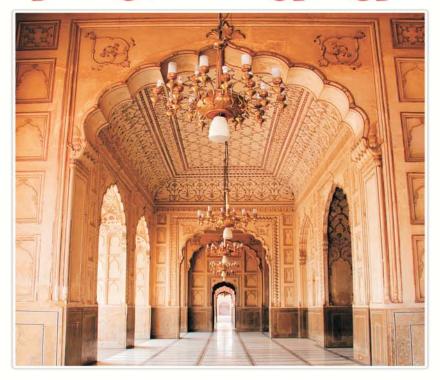




## Spotlight Fund Manager Report June 2015







Mutual Funds | Investment Plans | Pension Funds

سود سیپاک حلال منافع ، ٹیکس کی بچت کے ساتھ!



## **Shariah Compliant** Solutions

Atlas Islamic Income Fund Atlas Islamic Stock Fund







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### **Message From The Editor**

#### **Dear Investor**

The financial year 2014-2015 was yet again a successful financial year, with Atlas Asset Management Limited, crossing a few milestones. Prudent investment management, quality portfolio, competitive returns, complemented with initiatives from marketing and sales, risk management and compliance department have further augmented the company to move ahead.

AAML exhibited a steady and consistent growth with a growth of 22.6 % in its AUM and Atlas Pensions showing a growth of 32.4% in its AUM for the FY 2014-2015. The aggregate income for FY 2014-15 and shareholders' equity exceeded the budgeted targets. The aggregate AUM was at its highest level i.e. Rs. 19.29 billion, as of 10th June 2015 and closing at Rs.16.65 billion on 30th June 2015. Further, in terms of NAV, our equity funds, income funds and pension funds have also performed consistently. The Management Company is gaining strength to consolidate and accelerate the growth of mutual fund and pension fund business.

#### **Dividend Payouts**

The Board of Directors of AAML in their Board Meeting, held on June 29th, 2015, approved the interim distribution of AMF, AIF & AIIF for the period ending June 29th 2015. The aggregate payouts of all open ended mutual funds, for FY 2014-15, are summarized below:

| Fund Name                    | Total<br>Distribution<br>per unit | Total Distribution as<br>a % of NAV<br>(On July 1, 2014) | Total Return %<br>FY 2015<br>(2014-2015) | 3 Years<br>Return % | 5 Years<br>Return % |
|------------------------------|-----------------------------------|--|--|---------------------|---------------------|
| Atlas Sovereign Liquid Fund* | Rs. 4.75                          | 4.75%  | 8.32%                                    | N/A                 | N/A                 |
| Atlas Money Market Fund      | Rs. 42.00                         | 8.36%  | 8.59%                                    | 28.20%              | 59.33%              |
| Atlas Income Fund            | Rs. 55.00                         | 10.92%   | 12.19%                                   | 33.33%              | 51.65%              |
| Atlas Islamic Income Fund    | Rs. 40.00                         | 7.92%  | 7.21%                                    | 26.07%              | 52.55%              |
| Atlas Stock Market Fund      | Rs. 50.00                         | 11.54%   | 19.73%                                   | 135.35%             | 305.29%             |
| Atlas Islamic Stock Fund     | Rs. 50.00                         | 12.23%   | 21.37%                                   | 119.67%             | 302.69%             |
| Atlas Gold Fund              | Nil                               | -  | -4.32%                                   | N/A                 | N/A                 |

<sup>\*</sup>Launched on December 01, 2014.

#### **Our Value Added Services**

Our valued customers can conveniently access to their account balances by utilizing sms based balance inquiry services. Kindly update your Cell numbers with our ISD by calling 021-111-688-825 and avail these services.

You may also contact us through SMS for any investment related details. Simply type: **AAML"space"Invest"space"City Name** and send it to **8080**.

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#### **Your Spotlight Team**

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### **Market Review**

#### June 2015

#### On The Stock Market Front

KSE-100 index increased by 4.1% (1,342.07 points) to close at 34,398.86 points in JUNE-15. Daily average trading volumes increased by 124% MoM to 377mn shares from an average of 168mn shares traded during the month of May. Net inflow of USD 8mn in Foreign Investor Portfolio was witnessed during the month.

During the month sectors that outperformed the benchmark were Construction & Material, Chemicals, Pharmaceutical and Personal Goods returning 10.3%, 8.0%, 8.3% and 9.0% returns, respectively. Construction & Material performed better as budget boded well for the cement sector with higher allocation for PSDP and no material changes in the budget. Budget was seen as positive for the textile sector as markup rates of Long Term Finance Facility (LTFF) and Export Refinance Facility (ERF) was reduced by 150bps. Oil & Gas, Automobile & Parts, Fixed Line Telecommunication, Electricity and Commercial Banks remained lackluster during the month posting -1.5%, -0.6%, -0.6%, -0.3% & 0.9% returns, respectively. Budget was negative for banks as all sources of income for banks will now be taxed at 35%. Oil & Gas sector remained under pressure as finalization of Iran nuclear deal could further worsen oil supply glut, denting the investor sentiment during the month. Even though the Banking and Oil & Gas sector have been under pressure due to negative news flows but they remain relatively attractive on lower multiples and future earnings growth.

The fundamental of equity market remain sound as Large-scale Manufacturing is likely to gain traction due to cut in policy rate and low prices of raw materials will boost the margins of manufacturing sector. The stock market is trading at a PE multiple of 10.6x and has a dividend yield of 5.1%.

#### On the Money Market Front

The CPI inflation remained flat for the month of June'15 and stood at 3.2%, with an increase of 20bp witnessed in food inflation at 3.2%, whereas NFNE decreased by 30bp and stood at 4.6%. Significantly lower than anticipated perishable food item prices were the key reason for CPI estimates. Despite increase seen in several food item prices in the beginning of Ramadan, the food inflation came in at 0.6% MoM offset by an unanticipated broad decline in vegetables and fruits' prices.

Additionally, M2 experienced an increase of 10.11% during July 01, '14 to June 19, '15, as compared to an increase of 9.51% during the previous corresponding period. The latest report shows that the government matured borrowings of Rs. 200 billion to SBP, as compared to borrowings of Rs. 128 billion in corresponding period last year, whereas, government borrowings from scheduled banks stood at Rs.1,094 billion for the month of June'15, as compared to borrowings of Rs.141 billion in corresponding period last year.

The Central Bank raised an amount of Rs. 167 billion under the two T-bills auctions conducted during the month. The weighted average yields under the latest auction stood at 6.86% for 3 month T-bills, 6.93% for 6 month T-bills and 6.97% for 12 month T-bills. 6 month KIBOR (offer) decreased MoM and averaged at 6.88% during the month of June 15.

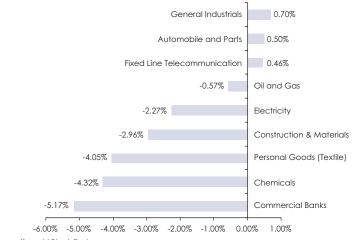
#### On the Commodity Market Front

During the month, Spot Gold Price/ounce has decreased by 1.52% from USD 1,190.34 on May 29, 2015 to USD 1,172.24 on June 30, 2015.

Spot Gold prices declined as robust economic data made an increase in U.S. interest rates look more likely U.S. trade deficit narrowed in April, while companies picked up their hiring in May after a pullback the previous month. The U.S. economy have recovered from a first-quarter contraction and that bolstered expectations the U.S. Federal Reserve could raise interest rates later this year. Furthermore, optimism emerged over an agreement with Greece in Europe. The Greek leadership presented new budget proposals, which were welcomed by Euro zone leaders who also suggested that a deal could be agreed. Also affecting prices was weak physical demand and a trend of outflows from exchange traded funds.

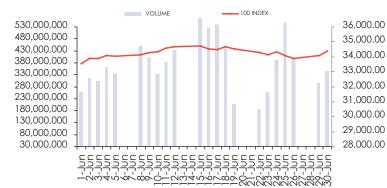
Holdings of SPDR Gold Trust, the world's largest gold ETF, decreased by 0.62% to 711.44 tonnes in June'15.

#### Sector Performance - June 2015



Source: Karachi Stock Exchange

#### KSE 100 Index & Shares Turnover



#### 6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of Pakistan

#### Gold Price Performance



Source: World Gold Council

## Atlas Sovereign Liquid Fund (ASLF)



#### June 2015

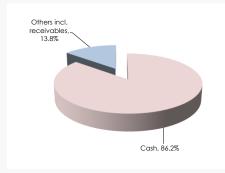
#### Investment Objective

To provide unit-holders competitive returns with low risk and high liquidity by investing primarily in short-term Government Securities.

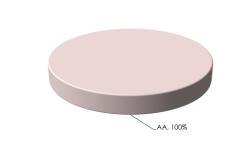
| n-15 <i>N</i> | lay-15 |
|---------------|--------|
| 5.2%          | 99.6%  |
| 3.8%          | 0.4%   |
|               | 6.2%   |

| Leverage & Maturity Profile         | ASLF |
|-------------------------------------|------|
| Leverage:                           | Nil  |
| Weighted average time to            |      |
| maturity of the total assets (Days) | 1.72 |

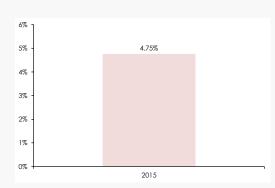
#### Asset Allocation (% of Total Assets)



#### Credit Quality of the Portfolio (% of Total Assets)



Payout History (% on Opening NAV)



#### Trailing Performance

|                    | 30 Days | 90<br>Days | 180 Days | 365 Days<br>(1 Year) | YTD   | 3 Years | 5 Years | Since<br>Inception | CAGR  |
|--------------------|---------|------------|----------|----------------------|-------|---------|---------|--------------------|-------|
| Returns            | 14.22%  | 9.47%      | 8.27%    | N/A                  | 8.32% | N/A     | N/A     | 4.81%              | 8.47% |
| Benchmark          | 6.14%   | 6.52%      | 7.11%    | N/A                  | 7.34% | N/A     | N/A     | 3.58%              | 7.11% |
| *Annualized Return |         |            |          |                      |       |         |         |                    |       |

Monthly Performance History

ance History \*Annualized return: (Absolute return) \*(365/No. of days)

Jul Aug Sep Oct Noy Dec

 Year
 Jul
 Aug
 Sep
 Oct
 Nov
 Dec
 Jan
 Feb
 Mar
 Apr
 May
 Jun
 YTD

 2014-15
 8.29%
 8.45%
 5.87%
 6.17%
 7.54%
 6.53%
 14.2%
 8.32%

<u>Note:</u> Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

#### **Investment Committee**

| 1111 00111101111 00111111111100 |                |                         |                          |                    |              |              |  |
|---------------------------------|----------------|-------------------------|--------------------------|--------------------|--------------|--------------|--|
| M. Habib-ur-Rahman              | Ali H. Shirazi | M. Abdul Samad          | Khalid Mahmood           | Muhammad Umar Khan | Fawad Javaid | Faran Ul Haq |  |
| Chief Executive Officer         | Director       | Chief Operating Officer | Chief Investment Officer | Fund Manager       | Fund Manager | Fund Manager |  |

#### Disclaimer:

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

#### **Fund Facts**

Fund Type Open-ended
Category Money Market Scheme

Launch Date Dec-2014

Net Assets (mn) PKR 605 (at month end)

NAV PKR 102.55 (at month end)

Benchmark(BM) 70/30 composition of:

average of 3 Month PKRV rate & 3-Month deposit rates of three scheduled banks

scheduled banks (AA and above rated)

Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing

Management Fee 0.75% of Annual Net Assets Sales load Nil

Trustee Central Depository Co.

Auditor Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating AM2-(PACRA) (As on 18-April-2014)

Risk Profile of the Fund: Low

Fund Stability Rating: AA(f) (PACRA) (As on 25-Mar-2015)

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 323,547 If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.05 /0.05%. For details please read Note 9.1 of the latest Financial Statements of the Scheme.

#### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution,The Scheme is providing for FED liability which amounted to Rs.452,801 (Rs.0.08 per unit) as on June 30, 2015.

<sup>\* %</sup> of Gross Asset

## Atlas Money Market Fund (AMF)



#### June 2015

#### Investment Objective

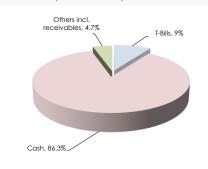
To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

| Asset Mix*               | Jun-15 | May-15 |
|--------------------------|--------|--------|
| T-Bills                  | 9.0%   | 92.8%  |
| Cash                     | 86.3%  | 5.2%   |
| Others incl. receivables | 4.7%   | 2.0%   |

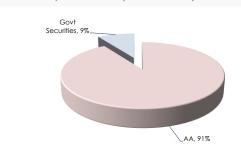
| everage & Maturity Profile          | AMF  |
|-------------------------------------|------|
| .everage:                           | Nil  |
| Weighted average time to            |      |
| maturity of the total assets (Days) | 6.95 |

#### \* % of Gross Asset

#### Asset Allocation (% of Total Assets)



#### Credit Quality of the Portfolio (% of Total Assets)

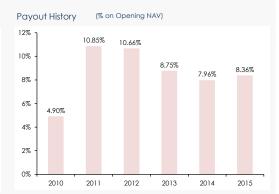


## Yearly Performance\* 14% 12% 10.16% 10.16% 9.49% 9.84% 9.4% 9.02% 8.29% 8.59% 7.89% 8.18% 8.59% 7.59% 0% 2010 2011 2012 2013 2014 2015

RETURN BENCHMARK

Jul

8.5%



#### Trailing Performance

|                         | 30 Days        | 90<br>Days    | 180 Days       | 365 Days<br>(1 Year) | YTD   | 3 Years | 5 Years | Since<br>Inception | CAGR** |
|-------------------------|----------------|---------------|----------------|----------------------|-------|---------|---------|--------------------|--------|
| Returns                 | 8.92%          | 8.03%         | 8.15%          | 8.59%                | 8.59% | 28.20%  | 59.33%  | 66.48%             | 9.82%  |
| Benchmark               | 5.72%          | 6.28%         | 6.86%          | 7.59%                | 7.59% | 25.58%  | 50.89%  | 59.76%             | 8.66%  |
| Annualized Return ** CA | GR Since Incep | tion *** 3Y c | and 5Y returns | are till FY15        |       |         |         |                    |        |

8.35%

\*Annualized return: (Absolute return) \*(365/No. of days)

Oct

8.55%

<u>Note:</u> Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

8.53%

### MUFAP's Recommended Format Investment Committee

Year

2014-15

Monthly Performance History

| M. Habib-ur-Rahman      | Ali H. Shirazi | M. Abdul Samad          | Khalid Mahmood           | Muhammad Umar Khan | Fawad Javaid | Faran Ul Haq |
|-------------------------|----------------|-------------------------|--------------------------|--------------------|--------------|--------------|
| Chief Executive Officer | Director       | Chief Operating Officer | Chief Investment Officer | Fund Manager       | Fund Manager | Fund Manager |

8.94%

#### **Fund Facts**

Fund Type Open-ended
Category Money Market Scheme
Launch Date Jan-2010

3-Month deposit rates of three scheduled banks (AA and above rated)average of 3 Month PKRV

rate

Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing

Management Fee 0.85% of Annual Net Assets

Sales load Nil

Trustee Central Depository Co.

Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2-(PACRA) (As on 18-April-2014)

Risk Profile of the Fund: Low

Fund Stability Rating: AA(f) (PACRA) (As on 25-Mar-2015)

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 35,840,884. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 4.88 /0.97%. For details please read Note 7.1 of the latest Financial Statements of the Scheme.

#### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution, The Scheme is providing for FED liability which amounted to Rs.17,245,205 (Rs.2.35 per unit) as on June 30, 2015.

7.06%

8.33%

8.55%

8.92%

8.45%

YTD

8.59%

8.29%

9.55%

8.49%

7.28%

8.31%

7.21%

8.51%

<sup>\*</sup>Annualized Return

**<sup>2013-14</sup>** 7.53% 7.39% 7.23% 8.12% 6.89% 8.11%

## Atlas Income Fund (AIF)



#### June 2015

#### Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

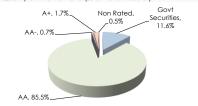
| Jun-15 | May-15                               |
|--------|--------------------------------------|
| 7.3%   | 50.5%                                |
| 4.3%   | 40.9%                                |
| 0.4%   | 3.3%                                 |
| 7.0%   | 2.0%                                 |
| 2.4%   | 1.7%                                 |
| 78.6%  | 1.6%                                 |
|        | 7.3%<br>4.3%<br>0.4%<br>7.0%<br>2.4% |

| * % of Gross Asset              |  |
|---------------------------------|--|
| Top Ten TFC (% of Total Assets) |  |

| Soneri Bank       | 0.86% |
|-------------------|-------|
| Engro Fertilizer  | 0.79% |
| Bank Al-Falah Ltd | 0.72% |

| AIF  |
|------|
| Nil  |
|      |
| 98.2 |
|      |

#### Credit Quality of the Portfolio (% of Total Assets )



#### Non-Compliant Investment

The Income scheme holds certain non-compliant investments. Before making any investment decision, investors should review this document and latest Financial Statements.

|                     |                   | Investment             |                |                       |                       |                                    |  |  |  |
|---------------------|-------------------|------------------------|----------------|-----------------------|-----------------------|------------------------------------|--|--|--|
| Issuers             | Type<br>(Secured) | Value before provision | Provision Held | Value after provision | % of Net/Gross Assets | Suspended Mark up (fully provided) |  |  |  |
| Agritech Limited    | SUKUK             | 15,225,000             | (15,225,000)   | -                     | -                     | 9,965,478                          |  |  |  |
| Agritech Limited    | TFC-II            | 29,976,000             | (29,976,000)   | -                     | -                     | 19,796,259                         |  |  |  |
| Agritech Limited    | PPTFC             | 7,494,000              | (7,494,000)    | -                     | -                     | 5,106,997                          |  |  |  |
| Agritech Limited    | TFC-IV            | 11,015,000             | (11,015,000)   | -                     | -                     | -                                  |  |  |  |
| Azgard Nine Limited | TFC               | 7,871,511              | (7,871,511)    | -                     | -                     | 3,984,825                          |  |  |  |
| Azgard Nine Limited | TFC-V             | 5,375,000              | (5,375,000)    | -                     | -                     | -                                  |  |  |  |
| Bunnys Limited      | TFC               | 1,590,000              | (1,590,000)    | -                     | -                     | 696,959                            |  |  |  |
| Telecard Limited    | TFC               | 4,668,990              | (4,668,990)    | -                     | -                     | 2,749,186                          |  |  |  |
| Agritech Limited    | Equity-sho        | -                      |                | 2,329,782             | 0.04                  | -                                  |  |  |  |
| Total               |                   | 83,215,501             | (83,215,501)   | 2,329,782             | 0.04                  | 42,299,704                         |  |  |  |

These shares have been received against Conversion of Azgard Nine's TFCs of Rs.10,589,906/- and are being marked to market on daily basis





#### \*Annualized Return

Trailing Performance

| Benchmark           | 6.88% | 7.29% | 7.95%    | 8.97%    | 8.97%  | 31.55%  | 67.74%  | 193.34%   | 10.39% |
|---------------------|-------|-------|----------|----------|--------|---------|---------|-----------|--------|
| Returns             | 2.15% | 8.01% | 10.16%   | 12.19%   | 12.19% | 33.33%  | 51.65%  | 167.72%   | 9.12%  |
|                     | Days  | Days  |          | (1 Year) | IID    | 3 rears | 3 rears | Inception | CAGR   |
|                     | 30    | 90    | 180 Days | 365 Days | YTD    | 3 Years | 5 Years | Since     | CAGR** |
| Iralling renormance |       |       |          |          |        |         |         |           |        |

\*Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY15

#### **Fund Facts**

Fund Type Open-ended
Category Income Scheme
Launch Date Mar-2004

 Net Assets (mn)
 PKR 5,576
 (at month end)

 NAV
 PKR 510.24
 (at month end)

 Benchmark(BM)
 Average 6 Months KIBOR (Ask)

Dealing Days
Cut Off timings
Pricing mechanism

Average 6 Month's NBO
Monday to Friday
9:00 am to 4:00 pm
Forward Pricing

Management Fee 1.25% of Annual Net Assets

Sales load Nil

Trustee Central Depository Company Ltd Auditor A. F. Ferguson & Co.

Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2-(PACRA) (As on 18-April-2014)

Risk Profile of the Fund: Medium
Fund Stability Rating: AA-(f) (PACRA) (As on 25-Mar-2015)

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 18,852,977. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.73/0.34%. For details please read Note 7.1 of the latest Financial Statements of the Scheme.

#### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending, In the meantime, as a matter of abundent caution,The Scheme is providing for FED liability which amounted to Rs.16,265,508 (Rs.1.49 per unit) as on June 30, 2015.

#### Investment Plans

These are allocations between AIF and ASMF aimimg at a customized investment approach to the investors to meet their personal goals and preferences.

| Income Multiplier Plan        | AIF   | ASMF |
|-------------------------------|-------|------|
| Weight                        | 85%   | 15%  |
| Weighted Av. Return (2014-15) | 13.3% |      |
| Weighted Av. Return (2013-14) | 11.7% |      |
| Weighted Av. Return (2012-13) | 15.8% |      |
| Weighted Av. Return (2011-12) | 8.59% |      |
| Weighted Av. Return (2010-11) | 12.2% |      |
| Balanced Plan                 | AIF   | ASMF |
| Weight                        | 50%   | 50%  |
| Weighted Av. Return (2014-15) | 16%   |      |
| Weighted Av. Return (2013-14) | 19.3% |      |
| Weighted Av. Return (2012-13) | 30.4% |      |
| Weighted Av. Return (2011-12) | 14.5% |      |
| Weighted Av. Return (2010-11) | 23.7% |      |
| Growth Plan                   | AIF   | ASMF |
| Weight                        | 15%   | 85%  |
| Weighted Av. Return (2014-15) | 18.6% |      |
| Weighted Av. Return (2013-14) | 26.8% |      |
| Weighted Av. Return (2012-13) | 44.9% |      |
| Weighted Av. Return (2011-12) | 20.4% |      |
| Weighted Av. Return (2010-11) | 35.2% |      |
|                               |       |      |

| Monning renormance | пізтогу |        | "Annualizea re | furn: (Absolute | return) *(365/N | o. or aays) |        |        |        |        |        |       |        |
|--------------------|---------|--------|----------------|-----------------|-----------------|-------------|--------|--------|--------|--------|--------|-------|--------|
| Year               | Jul     | Aug    | Sep            | Oct             | Nov             | Dec         | Jan    | Feb    | Mar    | Apr    | May    | Jun   | YTD    |
| 2014-15            | 10%     | 10.42% | 11.63%         | 15.57%          | 17.03%          | 14.21%      | 18.02% | 8.77%  | 8.87%  | 15.89% | 5.94%  | 2.15% | 12.19% |
| 2013-14            | 6.99%   | 8.25%  | 6.99%          | 7.96%           | 7.1%            | 7.28%       | 8.26%  | 10.03% | 12.82% | 16.24% | -2.41% | 8.68% | 8.45%  |

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Forma

| Investment Committee    |                |                         |                          |                    |              |              |
|-------------------------|----------------|-------------------------|--------------------------|--------------------|--------------|--------------|
| M. Habib-ur-Rahman      | Ali H. Shirazi | M. Abdul Samad          | Khalid Mahmood           | Muhammad Umar Khan | Fawad Javaid | Faran Ul Haq |
| Chief Executive Officer | Director       | Chief Operating Officer | Chief Investment Officer | Fund Manager       | Fund Manager | Fund Manager |

#### Disclaimer

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## Atlas Stock Market Fund (ASMF)



(at month end)

(at month end)

#### June 2015

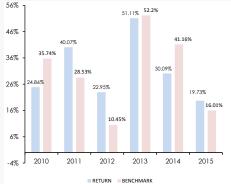
#### Investment Objective

To provide long term capital growth from an actively managed portfolio invested in listed companies in Pakistan

| Asset Mix* Equities                          | Jun-15<br>87.8% | <b>May-15</b><br>98.2% |  |
|--|-----------------|------------------------|--|
| Cash   | 11.5%           | 0.8%                   |  |
| Others incl. receivables  * % of Gross Asset | 0.7%            | 0.9%                   |  |

| Nil |
|-----|
|     |
| N/A |
|     |







For Investment Plans please refer to AIF on prepage.

#### Sector Allocation % of Total Assets

| Sector           |                    | Jun-15 | May-15 |
|------------------|--------------------|--------|--------|
| Commercial Ba    | nks                | 17.3   | 17.8   |
| Oil & Gas Exploi | ration             | 16.1   | 16.8   |
| Fertilizers      |                    | 13.7   | 15.4   |
| Oil & Gas Marke  | eting              | 10.4   | 11.9   |
| Cement           |                    | 10.3   | 12.8   |
| Insurance        |                    | 4.8    | 6.0    |
| Textile Composi  | te                 | 4.7    | 10.3   |
| Power Generat    | ion & Distribution | 3.2    | 3.4    |
| Glass and Cera   | mics               | 1.7    | 1.5    |
| Technology & C   | Communication      | 1.3    | 0.4    |
| Real Estate Inve | stment Trust       | 1.2    | -      |
| Automobile Ass   | embler             | 1.0    | -      |
| Engineering      |                    | 0.8    | 1.0    |
| Cable & Electric | cal Goods          | 0.7    | 0.9    |
| Paper & Board    |                    | 0.1    | 0.1    |
| Others           |                    | 0.6    | -      |
| Trailing Perforr | nance              |        |        |

#### Top 10 Holding % of Total Assets

| Scrip                 | %   | Sectors               |
|-----------------------|-----|-----------------------|
| Engro Corp            | 8.8 | Fertilizers           |
| United Bank Ltd       | 8.1 | Commercial Banks      |
| Pakistan State Oil    | 7.2 | Oil & Gas Marketing   |
| Bank Al-Habib         | 6.5 | Commercial Banks      |
| Pakistan Petroleum    | 6.5 | Oil & Gas Exploration |
| Oil & Gas Development | 5.9 | Oil & Gas Exploration |
| Lucky Cement          | 4.6 | Cement                |
| Pak Oilfield          | 3.8 | Oil & Gas Exploration |
| Engro Fertilizer      | 3.4 | Fertilizers           |
| Nishat Mills Ltd      | 3.2 | Textile Composite     |
|                       |     |                       |

2006 2007 2008 2009 2010 2011 2012 2013 2014 2015

#### **Fund Facts**

Fund Type Open-ended
Category Equity Scheme
Launch Date Nov-2004
Net Assets (mn) PKR 3,305
NAV PKR 528.09

Benchmark KSE-100 Index
Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism
Management Fee 27 of Annual Net Assets
Sales load Nil

Trustee Central Depository Co.
Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2-(PACRA) (As on 18-April-2014)

Risk Profile of the Fund: High

Fund Ranking: 3 Star (1 Year), 4 Star (3 Years) and 4 (As on 21-Nov-2014) Star (5 Years) (PACRA)

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 34,031,289. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 5.44/1.03%. For details please read Note 7.1 of the latest Financial Statements of the Scheme.

#### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution,The Scheme is providing for FED liability which amounted to Rs.8,979,449 (Rs.1.44 per unit) as on June 30, 2015.

| Benchmark | 4.06%   | 13.78%  | 7.06%    | 16.01%   | 16.01% | 149.24%  | 253.83%  | 523.79%   | 18.84%  |
|-----------|---------|---------|----------|----------|--------|----------|----------|-----------|---------|
| D ll-     | 40407   | 10 7007 | 7 0 / 07 | 1 / 0107 | 11010  | 140 0407 | 050 0007 | F00 7007  | 10.0407 |
| Returns   | 5.26%   | 12.46%  | 8.21%    | 19.73%   | 19.73% | 135.35%  | 305.29%  | 517.38%   | 18.72%  |
|           | 30 Days | Days    |          | (1 Year) | ווט    | 3 redis  | 3 rears  | Inception | CAOK    |
|           | 30 Davs | 90      | 180 Days | 365 Days | YTD    | 3 Years  | 5 Years  | Since     | CAGR**  |

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY15

#### Monthly Performance History

| Year    | Jul    | Aug    | Sep    | Oct   | Nov   | Dec   | Jan   | Feb    | Mar    | Apr    | May    | Jun    | YTD    |
|---------|--------|--------|--------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|
| 2014-15 | 3.64%  | -5.4%  | 4.15%  | 2.13% | 3.2%  | 2.82% | 8.11% | -1.43% | -9.71% | 12.36% | -4.91% | 5.26%  | 19.73% |
| 2013-14 | 11.42% | -4.15% | -1.08% | 3.53% | 4.57% | 2.76% | 2.55% | -2.46% | 4.74%  | 5.05%  | 1.47%  | -0.89% | 30.09% |

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

| Investment Committee    |                |                         |                          |                    |              |              |
|-------------------------|----------------|-------------------------|--------------------------|--------------------|--------------|--------------|
| M. Habib-ur-Rahman      | Ali H. Shirazi | M. Abdul Samad          | Khalid Mahmood           | Muhammad Umar Khan | Fawad Javaid | Faran Ul Haq |
| Chief Executive Officer | Director       | Chief Operating Officer | Chief Investment Officer | Fund Manager       | Fund Manager | Fund Manager |

#### Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

## Atlas Gold Fund (AGF)



#### June 2015

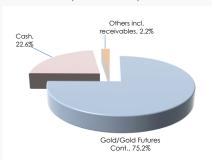
#### Investment Objective

To provide investors with capital appreciation through investment in Gold or Gold Futures Contracts Traded on the Commodity Exchange.

| Asset Mix* Gold/Gold Futures Cont. | Jun-15<br>75.2% | May-15<br>77.0% |
|------------------------------------|-----------------|-----------------|
| Cash                               | 22.6%           | 22.5%           |
| Others incl. receivables           | 2.2%            | 0.5%            |

| Leverage & Maturity Profile         | AGF |
|-------------------------------------|-----|
| Leverage:                           | Nil |
| Weighted average time to            |     |
| maturity of the total assets (Days) | N/A |
|                                     |     |

#### Asset Allocation (% of Total Assets)

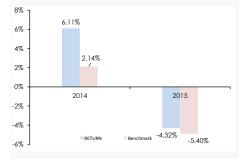


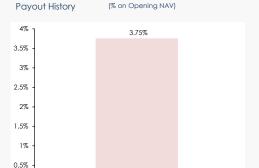
#### Gold Price Performance



#### Source: World Gold Council

#### Yearly Performance\*





2014

#### Trailing Performance

|           | 30 Days | 90<br>Days | 180 Days | 365 Days<br>(1 Year) | YTD    | 3 Years | 5 Years | Since<br>Inception |  |
|-----------|---------|------------|----------|----------------------|--------|---------|---------|--------------------|--|
| Returns   | -0.96%  | 0.24%      | 1.46%    | -4.32%               | -4.32% | N/A     | N/A     | 1.53%              |  |
| Benchmark | -0.11%  | -0.11%     | -0.37%   | -5.40%               | -5.40% | N/A     | N/A     | -2.95%             |  |

0%

#### **Fund Facts**

Fund Type Open-ended Category Commodity Scheme

Launch DateJul-2013Net Assets (mn)PKR 201(at month end)NAVPKR 97.94(at month end)Benchmark(BM)70/30 composition of:

Daily closing USD dollar per ounce gold prices at PMEX and deposit rates of three scheduled banks (AA and above rated)

Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism Forward Pricing
Management Fee 1.5% of Annual Net Assets

Sales load Nil

Trustee Central Depository Co.

Auditor Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating AM2-(PACRA) (As on 18-April-2014)

Risk Profile of the Fund: Medium / High

Fund Stability Rating : Not Rated

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 194,578. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.1/0.1%. For details please read Note 8.1 of the latest Financial Statements of the Scheme.

#### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution,The Scheme is providing for FED liability which amounted to Rs.996,725(Rs.0.50 per unit) as on June 30, 2015.

| Gold Price Statistics | High       | Low        |  |
|-----------------------|------------|------------|--|
| 1 Month               | \$1,201.43 | \$1,171.80 |  |
| 3 Month               | \$1,224.85 | \$1,171.80 |  |
| 6 Month               | \$1,301.73 | \$1,149.10 |  |
| 1 Year                | \$1,338.45 | \$1,140.18 |  |
| 3 Year                | \$1,791.75 | \$1,140.18 |  |
| 5 Year                | \$1,895.00 | \$1,140.18 |  |

Source: World Gold Council

| Monthly Performance |     | *Actual Return | s - Not Annualiz | ed  |     |     |     |     |     |     |     |    |
|---------------------|-----|----------------|------------------|-----|-----|-----|-----|-----|-----|-----|-----|----|
| Year                | Jul | Aug            | Sep              | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Ju |

| 2014-15  | -2.11% | 0.75% | -4.59% | -2.31% | 0.34%  | 2.24%  | 7.08% | -3.98% | -1.56% | 0.30% | 0.91%  | -0.96% | -4.32% |
|--|--------|-------|--------|--------|--------|--------|-------|--------|--------|-------|--------|--------|--------|
| 2013-14  | 0.6%   | 3.46% | -2.87% | 0.35%  | -4.18% | -2.83% | 3.5%  | 6.25%  | -1.89% | 0.95% | -2.01% | 5.29%  | 6.11%  |
| Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc. |        |       |        |        |        |        |       |        |        |       |        |        |        |

NOTE: PERFORMANCE data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

Investment Committee

| M. Habib-ur-Rahman      | Ali H. Shirazi | M. Abdul Samad          | Khalid Mahmood           | Muhammad Umar Khan | Fawad Javaid | Faran Ul Haq |
|-------------------------|----------------|-------------------------|--------------------------|--------------------|--------------|--------------|
| Chief Executive Officer | Director       | Chief Operating Officer | Chief Investment Officer | Fund Manager       | Fund Manager | Fund Manager |

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YTD

<sup>\* %</sup> of Gross Asset

<sup>\*</sup>Actual Returns - Not Annualized

## Atlas Islamic Income Fund (AIIF)



#### June 2015

#### Investment Objective

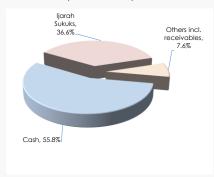
To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

| Asset Mix*<br>Cash       | <b>Jun-15</b><br>55.8% | <b>May-15</b> 28.8% |
|--------------------------|------------------------|---------------------|
| ljarah Sukuks            | 36.6%                  | 69.1%               |
| Others incl. receivables | 7.6%                   | 2.1%                |

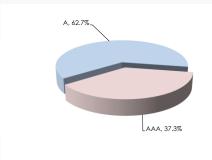
| Leverage & Maturity Profile         | AllF  |
|-------------------------------------|-------|
| Leverage:                           | Nil   |
| Weighted average time to            |       |
| maturity of the total assets (Days) | 90.19 |

#### \* % of Gross Asset

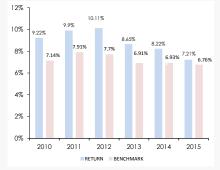
#### Asset Allocation (% of Total Assets )



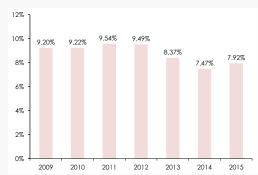




#### Yearly Performance\*







#### Trailing Performance

|           | 30<br>Days | 90<br>Days | 180 Days | 365 Days<br>(1 Year) | YTD   | 3 Years | 5 Years | Since<br>Inception | CAGR** |
|-----------|------------|------------|----------|----------------------|-------|---------|---------|--------------------|--------|
| Returns   | 5.47%      | 6.97%      | 7.79%    | 7.21%                | 7.21% | 26.07%  | 52.55%  | 80.21%             | 9.17%  |
| Benchmark | 5.88%      | 6.04%      | 6.43%    | 6.76%                | 6.76% | 22.04%  | 41.84%  | 64.62%             | 7.46%  |
|           |            |            |          | 101                  |       |         |         |                    |        |

<sup>\*</sup>Annualized Return \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY15

#### **Fund Facts**

Dealing Days

Cut Off timings

Pricing mechanism

Fund Type Open-ended Category Islamic Income Scheme Launch Date

Oct-2008

PKR 424 Net Assets (mn) (at month end) NAV PKR 501.44 (at month end) Average Six Months profit rate Benchmark

of three Islamic Banks Monday to Friday 9:00 am to 4:00 pm Forward Pricing

Management Fee 0.85% of Annual Net Assets

Sales load Nil

Trustee Central Depository Co. Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2-(PACRA) (As on 18-April-2014) Mufti Muhammad Yahya Asim Shariah Advisor

Risk Profile of the Fund: Medium

Fund Stability Rating : AA-(f) (PACRA) (As on 13-Mar-2014)

Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 4,443,900. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 5.25/1.05%. For details please read Note 8.1 of the latest Financial Statements of the Scheme.

#### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution, The Scheme is to Rs.1,493,355 providing for FED liability which amounted (Rs.1.76Per unit) as on June 30, 2015.

#### Shariah Compliant Investment Plans

These are allocations between AIIF and AISF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

#### Islamic Income Multiplier Plan

|                               | AllF  | AISF |
|-------------------------------|-------|------|
| Weight                        | 85%   | 15%  |
| Weighted Av. Return (2014-15) | 9.33% |      |
| Weighted Av. Return (2013-14) | 10.3% |      |
| Weighted Av. Return (2012-13) | 14.7% |      |
| Weighted Av. Return (2011-12) | 12.7% |      |
| Islamic Balanced Plan         |       |      |
|                               | AllF  | AISF |
| Weight                        | 50%   | 50%  |
| Weighted Av. Return (2014-15) | 14.3% |      |
| Weighted Av. Return (2013-14) | 15%   |      |
| Weighted Av. Return (2012-13) | 28.7% |      |
| Weighted Av. Return (2011-12) | 18.8% |      |
| Islamic Growth Plan           |       |      |
|                               | AIIF  | AISF |
| Weight                        | 15%   | 85%  |
| Weighted Av. Return (2014-15) | 19.3% |      |
| Weighted Av. Return (2013-14) | 19.7% |      |
| Weighted Av. Return (2012-13) | 42.7% |      |
| Weighted Av. Return (2011-12) | 24.9% |      |

#### Monthly Performance History

| morning i ontonnance | , , , , , |       |       |       |        |       |        |       |        |       |       |       |       |
|----------------------|-----------|-------|-------|-------|--------|-------|--------|-------|--------|-------|-------|-------|-------|
| Year                 | Jul       | Aug   | Sep   | Oct   | Nov    | Dec   | Jan    | Feb   | Mar    | Apr   | May   | Jun   | YTD   |
| 2014-15              | 6.63%     | 5.61% | 5.85% | 7.3%  | 5.1%   | 7.33% | 10.47% | 6.95% | 7.7%   | 8.03% | 7.26% | 5.47% | 7.21% |
| 2013-14              | 7.91%     | 7.08% | 7.04% | 7.07% | 10.04% | 8.05% | 7.52%  | 8.82% | 10.19% | 6.61% | 8.98% | 5.85% | 8.22% |

\*Annualized return: (Absolute return) \*(365/No. of days)

**Note:** Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

| mvesimeni Comminee      |                |                         |                          |                    |              |              |  |
|-------------------------|----------------|-------------------------|--------------------------|--------------------|--------------|--------------|--|
| M. Habib-ur-Rahman      | Ali H. Shirazi | M. Abdul Samad          | Khalid Mahmood           | Muhammad Umar Khan | Fawad Javaid | Faran Ul Haq |  |
| Chief Executive Officer | Director       | Chief Operating Officer | Chief Investment Officer | Fund Manager       | Fund Manager | Fund Manager |  |

<sup>\*</sup>Annualized Performance

## Atlas Islamic Stock Fund (AISF)



#### June 2015

#### Investment Objective

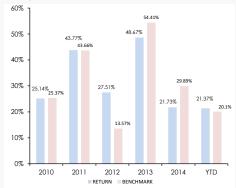
To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

| Asset Mix*<br>Equities   | Jun-15<br>90.8% | <b>May-15</b> 97.3% |
|--------------------------|-----------------|---------------------|
| Cash                     | 7.8%            | 2.1%                |
| Others incl. receivables | 1.4%            | 0.7%                |

| Leverage & Maturity Profile       | AISF |
|-----------------------------------|------|
| Leverage:                         | Nil  |
| Weighted average time to maturity |      |
| of the total assets               | N/A  |

#### \* % of Gross Asset

#### Yearly Performance



# Payout History (% on Opening NAV) 60% 51.65% 50% 40% 36.90% 33.82% 20.55% 12.05% 12.23% 10% 3.00% 1.79% 0.00%

For Shariah Compliant Investment Plans please refer to AIIF on pre-page

2007 2008 2009 2010 2011 2012 2013 2014 2015

#### Sector Allocation % of Total Assets

| Jun-15 | May-15  |
|--------|---|
| 18.8   | 19.9  |
| 17.2   | 18.1  |
| 16.7   | 15.4  |
| 16.0   | 19.2  |
| 11.4   | 9.7   |
| 4.0    | 3.3   |
| 1.7    | -   |
| 1.5    | -   |
| 1.3    | 0.9   |
| 0.9    | -   |
| 0.6    | 10.9  |
| 8.0    | -   |
|        | 18.8<br>17.2<br>16.7<br>16.0<br>11.4<br>4.0<br>1.7<br>1.5<br>1.3<br>0.9 |

#### Top 10 Holdings % of Total Assets

| cenp               | /0   | 50015                           |
|--------------------|------|---------------------------------|
|                    |      |                                 |
| Engro Corp         | 10.3 | Fertilizer                      |
| Pakistan State Oil | 10.1 | Oil & Gas Marketing             |
| Pakistan Petroleum | 9.8  | Oil & Gas Exploration           |
| Lucky Cement Ltd   | 7.4  | Cement                          |
| Pak Oilfield       | 6.9  | Oil & Gas Exploration           |
| Engro Fertilizer   | 5.1  | Fertilizer                      |
| Hub Power Co       | 5.0  | Power Generation & Distribution |
| Attock Petroleum   | 4.9  | Oil & Gas Marketing             |
| Ghani Glass Ltd    | 4.0  | Glass & Ceramics                |
| Attock Cement      | 3.5  | Cement                          |
|                    |      |                                 |
|                    |      |                                 |

#### **Fund Facts**

Fund Type Open-ended
Category Islamic Equity Scheme
Launch Date Jan-2007

Net Assets (mn) PKR 1,416 (at month end)
NAV PKR 496.02 (at month end)
Benchmark KMI - 30 Index

Dealing Days Monday to Friday
Cut Off timings 9:00 am to 4:00 pm
Pricing mechanism
Management Fee Sales load Nil

Trustee Central Depository Co.
Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2-(PACRA) (As on 18-April-2014) Shariah Advisor Mufti Muhammad Yahya Asim

Risk Profile of the Fund: High

Fund Ranking: 3 Star (1 Year), 3 Star (3 Years) and 3

(As on 21-Nov-2014) Star (5 Years) (PACRA)

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 21,015,392. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 7.36/1.48%. For details please read Note 8.2 of the latest Financial Statements of the Scheme.

#### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution,The Scheme is providing for FED liability which amounted to Rs.6.201,750(Rs.2.17 per unit) as on June 30, 2015.

#### Trailing Performance

|           | 30 Days | 90<br>Days | 180 Days | 365 Days<br>(1 Year) | YTD    | 3 Years | 5 Years | Since<br>Inception | CAGR** |
|-----------|---------|------------|----------|----------------------|--------|---------|---------|--------------------|--------|
| Returns   | 5.26%   | 15.58%     | 13.89%   | 21.37%               | 21.37% | 119.67% | 302.69% | 309.11%            | 18.12% |
| Benchmark | 4.76%   | 16.02%     | 12.88%   | 20.1%                | 20.10% | 140.87% | 292.98% | N/A                | N/A    |

<sup>\*</sup>Actual Returns - Not Annualized \*\* CAGR Since Inception \*\*\* 3Y and 5Y returns are till FY15

#### Monthly Performance History

| Year    | Jul   | Aug    | Sep    | Oct   | Nov   | Dec   | Jan   | Feb    | Mar    | Apr    | May    | Jun   | YTD    |
|---------|-------|--------|--------|-------|-------|-------|-------|--------|--------|--------|--------|-------|--------|
| 2014-15 | 2.57% | -4.97% | 3.81%  | 0.45% | 3.35% | 1.45% | 9.28% | -0.13% | -9.72% | 13.79% | -3.51% | 5.26% | 21.37% |
| 2013-14 | 8.87% | -3.55% | -2.51% | 3.96% | 3.16% | 2.64% | 2.6%  | -3.27% | 2.8%   | 2.9%   | 0.56%  | 2.34% | 21.73% |

**Note:** Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

MUFAP's Recommended Format

| investment Committee    |                |                         |                          |                    |              |              |
|-------------------------|----------------|-------------------------|--------------------------|--------------------|--------------|--------------|
| M. Habib-ur-Rahman      | Ali H. Shirazi | M. Abdul Samad          | Khalid Mahmood           | Muhammad Umar Khan | Fawad Javaid | Faran Ul Haq |
| Chief Executive Officer | Director       | Chief Operating Officer | Chief Investment Officer | Fund Manager       | Fund Manager | Fund Manager |
|                         |                |                         |                          |                    |              |              |

#### Disclaime

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual fund are subject to market risks. Past performance is not necessarily indicative of the future results. Please read the Offering Document to understand the investment policies and the risks involved.

## **Atlas Pension Fund (APF)**



#### June 2015

#### Investment Objective

- a) The APF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments
- d) The APF-GSF is to provide investors with capital appreciation through investment in gold or gold Futures contracts traded on the Pakistan Mercantile Exchange.

#### Yearly Performance APF-Money Market Sub-Fund 10.8% 10.35% 9.91% 9.51% 10% 8.15% <sub>7.59%</sub> 7.93% 8% 7.24% 6% 4% 2% 2008 2009 2010 2011 2012 2013 2014 2015



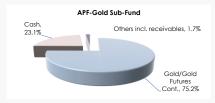












\* Actual Returns - Not Annualized

#### Sector Allocation % Total Assets for

| APF-Equity Sub Fund             |        |        |
|---------------------------------|--------|--------|
| Sector                          | Jun-15 | May-15 |
| Commercial Banks                | 19.2   | 18.0   |
| Oil & Gas Exploration           | 16.8   | 17.5   |
| Fertilizers                     | 11.7   | 14.4   |
| Cement                          | 10.1   | 13.8   |
| Oil & Gas Marketing             | 10.0   | 9.9    |
| Power Generation & Distribution | 7.1    | 8.8    |
| Textile Composite               | 6.5    | 7.5    |
| Insurance                       | 4.8    | 4.4    |
| Engineering                     | 1.5    | 1.5    |
| Technology & Communication      | 1.5    | 1.1    |
| Glass & Ceramics                | 1.3    | 0.8    |

1.8 Trailing Performance \*Annualized return: (Absolute return) \*(365/No. of days)

| Top 10 Holdings % Total Assets | for |
|--------------------------------|-----|
| APF-Equity Sub Fund            |     |

| Scrip                 | %   | Sectors                      |
|-----------------------|-----|------------------------------|
| United Bank Ltd       | 8.9 | Commercial Banks             |
| Bank AL-Habib Ltd     | 8.7 | Commercial Banks             |
| Engro Corp            | 7.5 | Fertilizer                   |
| Pakistan State Oil    | 6.9 | Oil & Gas Marketing          |
| Pakistan Petroleum    | 5.9 | Oil & Gas Exploration        |
| Oil & Gas Development | 5.8 | Oil & Gas Exploration        |
| Pak Oilfield          | 5.1 | Oil & Gas Exploration        |
| Lucky Cement Ltd      | 4.7 | Cement                       |
| Nishat Mills          | 4.5 | Textile Composite            |
| Hub Power Co          | 3.2 | Power Generation & Distribut |
|                       |     |                              |

**Fund Facts** 

Jun-2007 Fund Inception Date 3% (Front-end) of contribution Sales Load Management Fee 1.5% of Annual Net Assets (Equity) 1.25% of Annual Net Assets 1.0% of Annual Net Assets (M.Market) 1.5% of Annual Net Assets (Gold) Custodian & Trustee Central Depository Co.

Auditors Ernst & Young Ford Rhodes Sidat Hyder

Rs.5,000/- or 10% of monthly Minimum Investment income (which ever is lower) Fliaibility Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP

AM2-(PACRA) Asset Manager Rating (As on 18-April-2014)

| (at month end)   | Net Assets (mn) | NAV        |
|------------------|-----------------|------------|
| APF-Equity (ESF) | PKR 268         | PKR 381.30 |
| APF-Debt (DSF)   | PKR 261         | PKR 204.15 |
| APF-M.M (MMSF)   | PKR 196         | PKR 198.32 |
| APF-Gold (GSF)   | PKR 32          | PKR 101.35 |
|                  |                 |            |

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs.2,901,187 (ESF), Rs.1,152,188 (DSF), Rs.862,113 (MMSF), Rs.39,823 (GSF). If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 4,13 / 1.08 %, Rs. 0,90 / 0,44%, Rs. 0.87 / 0,44% , Rs. 0.13 / 0.13 % respectively. For details please read Note 10.1 of the latest Financial Statements of the Scheme

#### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution,The Scheme is providing for FED liability which amounted to (ESF)Rs.868,368(Rs.1.24per unit), (DSF)Rs.796,024 (Rs.0.62per unit), (MMSF]Rs.533,952(Rs.0.54per unit), (GSF)Rs.154,269(Rs.0.48per unit) as on June 30, 2015.

#### Atlas Pension Fund Allocation Schemes

The participant has the option to select from amona six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The weighted averag return below is worked on asset allocation as indicated.

| Allocation Scheme  | APF-ESF              | APF-DSF              | APF-MMSF  |
|--|----------------------|----------------------|---|
| (i) High Volatility  | 65-80%               | 20-35%               | Nil   |
| Return based on  | 80%                  | 20%                  | Nil   |
| Weighted Av. Return (2014-15)  |                      |                      | 19.51%  |
| Weighted Av. Return (2013-14)  |                      |                      | 29.81%  |
| Weighted Av. Return (2012-13)  |                      |                      | 43.68%  |
| (ii) Medium Volatility   | 35-50%               | 40-55%               | 10-25%  |
| Return based on<br>Weighted Av. Return (2014-15)<br>Weighted Av. Return (2013-14)<br>Weighted Av. Return (2012-13)<br>(iii) Low Volatility<br>Return based on<br>Weighted Av. Return (2014-15) | 50%<br>10-25%<br>25% | 40%<br>60-75%<br>60% | 10%<br>16.57%<br>21.54%<br>30.44%<br>15-30%<br>15%      |
| Weighted Av. Return (2013-14)<br>Weighted Av. Return (2012-13)   |                      |                      | 14.66%<br>19.42%  |
| (iv) Lower Volatility Return based on Weighted Av. Return (2014-15) Weighted Av. Return (2013-14) Weighted Av. Return (2012-13) White results  | Nil<br>Nil           | 40-60%<br>60%        | <b>40-60%</b><br><b>40%</b><br>10.99%<br>7.73%<br>8.34% |

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth tion and preservation towards the later years in participants lifecycle.

| (vi) Customized        | 0-100%        | 0-100%      | 0-100% | 0-25% |
|------------------------|---------------|-------------|--------|-------|
| Note: Gold Sub Fund wa | s launched or | July 16.201 | 3      |       |

| Ai i -Equity 30D-1 ond |                         |           | AI 1-DC | Ai i -Debi 30b-i dila |                     | /N I    | Ai 1-Moriey Marker 300-1 011a |           |        | Ai 1-00id 30b-i 0iid |           |        |
|------------------------|-------------------------|-----------|---------|-----------------------|---------------------|---------|-------------------------------|-----------|--------|----------------------|-----------|--------|
|                        | 30 Days                 | Since     | CAGR**  | 30 Days               | Since               | CAGR**  | 30 Days                       | Since     | CAGR** | 30 Days              | Since     | CAGR** |
|                        | (1 Month)               | Inception | CAGR    | (1 Month)             | (1 Month) Inception | on CAGR | (1 Month)                     | Inception | CAGR   | (1 Month)            | Inception | CAGR   |
|                        | 5.18%                   | 281.3%    | 18.18%  | -4.20%                | 104.15%             | 9.32%   | 4.36%                         | 98.32%    | 8.92%  | -0.95%               | 1.11%     | 0.56%  |
|                        | ** CAGR Since Incention |           |         |                       |                     |         |                               |           |        |                      |           |        |

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc. MUFAP's Recommended Format

Investment Committee

| The state of the s |                         |                |                         |                          |                    |              |              |
|--|-------------------------|----------------|-------------------------|--------------------------|--------------------|--------------|--------------|
|  | M. Habib-ur-Rahman      | Ali H. Shirazi | M. Abdul Samad          | Khalid Mahmood           | Muhammad Umar Khan | Fawad Javaid | Faran Ul Haq |
|  | Chief Executive Officer | Director       | Chief Operating Officer | Chief Investment Officer | Fund Manager       | Fund Manager | Fund Manager |

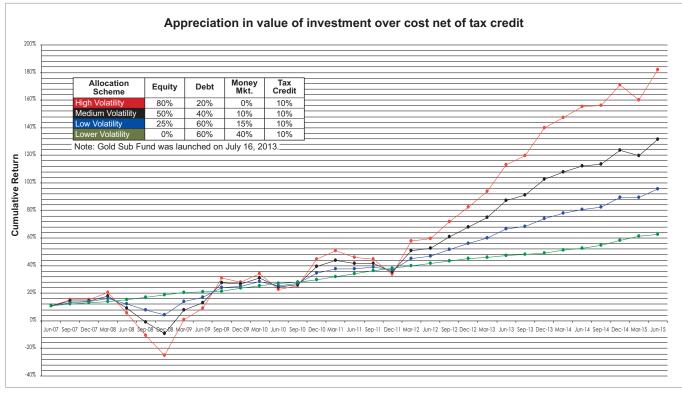
Others

## **Atlas Pension Fund (APF)**

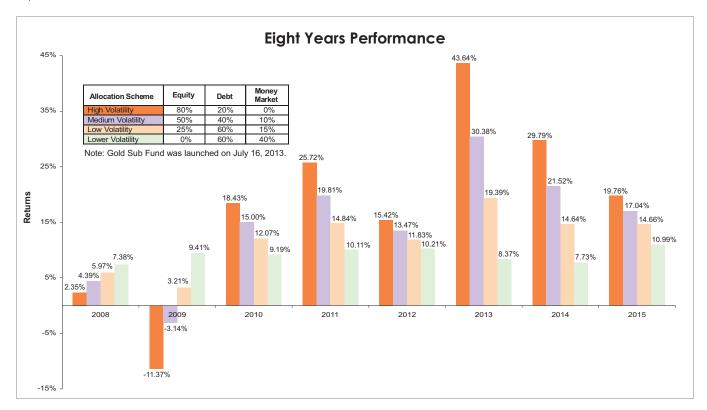


#### June 2015

#### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APF each month.



#### **Assumptions:**

- 1. Based on equal monthly contributions. 2. Reallocation/rebalancing once a year.

## Atlas Pension Islamic Fund (APIF)



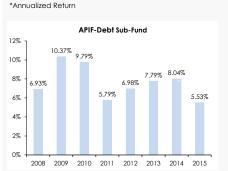
#### June 2015

#### Investment Objective

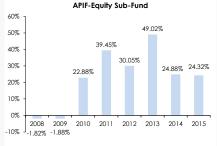
- a) The APIF-ESF is to earn returns from investments in Pakistani Equity Markets.
- Lower risk than equity investments.
- c) The APIF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a

#### Yearly Performance





\*Annualized Return



\* Actual Returns - Not Annualized

#### Sector Allocation % Total Assets for APIE-Equity Sub Fund

| AFIF-EQUITY SUD FUTIO           |                          |                    |
|---------------------------------|--------------------------|--------------------|
| Sector                          | Jun-15                   | May-15             |
| Fertilizers                     | 19.7                     | 20.5               |
| Oil & Gas Exploration           | 17.2                     | 15.1               |
| Cement                          | 17.0                     | 19.3               |
| Oil & Gas Marketing             | 14.5                     | 13.7               |
| Power Generation & Distribution | on 11.7                  | 11.1               |
| Glass & Ceramics                | 4.2                      | 3.1                |
| Automobile Assembler            | 2.5                      | 1.7                |
| Commercial Banks                | 1.4                      | 1.6                |
| Technology & Communication      | n 1.3                    | 0.0                |
| Cable & Electrical Goods        | 0.9                      | 0.0                |
| Food & Personal Care Produc     | ts 0.2                   | 0.2                |
| Others                          | 0.8                      | 11.9               |
| Trailing Performance            | Annualized return: (Abso | lute return) *(365 |

|  | ** CACR Since Incention |           |         |                     |           |        |                             |           |        |
|--|-------------------------|-----------|---------|---------------------|-----------|--------|-----------------------------|-----------|--------|
|  | 5.05%                   | 396.66%   | 23.30%  | 3.48%               | 76.12%    | 7.68%  | 3.87%                       | 86.17%    | 8.46%  |
|  | (1 Month)               | Inception | CAGR    | (1 Month)           | Inception | CAGR   | (1 Month)                   | Inception | CAGR   |
|  | 30 Days                 | Since     | CAGR**  | 30 Days             | Since     | CAGR** | 30 Days                     | Since     | CAGR** |
| APIF-Equity Sub-Fund   |                         |           | APIF-De | APIF-Debt Sub-Fund* |           |        | APIF-Money Market Sub-Fund* |           |        |
| Trailing Lettoriffance Arinualized feruin; (Absolute feruin) (565/No. of days) |                         |           |         |                     |           |        |                             |           |        |

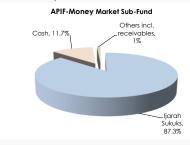
Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.

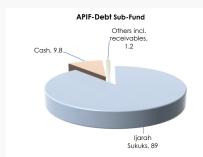
MUFAP's Recommended Format Investment Committee M. Habib-ur-Rahman

b) The APIF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively

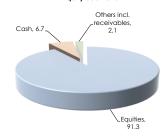
Relatively lower risk than debt investments.

#### Portfolio Composition





#### **APIF-Equity Sub-Fund**



| 10p 10 holdings % foldi Assets for |  |  |  |  |
|------------------------------------|--|--|--|--|
| APIF-Equity Sub Fund               |  |  |  |  |
| Scrip %                            |  |  |  |  |

| Scrip              | %   | Sectors                         |
|--------------------|-----|---------------------------------|
| Lucky Cement Ltd   | 9.7 | Cement                          |
| Engro Corp         | 9.6 | Fertilizer                      |
| Pakistan Petroleum | 9.5 | Oil & Gas Exploration           |
| Pakistan State Oil | 9.5 | Oil & Gas Marketing             |
| Pak Oilfield       | 8.0 | Oil & Gas Exploration           |
| Hub Power Co       | 5.4 | Power Generation & Distribution |
| Engro Ferfilizer   | 4.8 | Fertilizer                      |
| Attock Petroleum   | 4.3 | Oil & Gas Marketing             |
| Ghani Glass Ltd    | 4.3 | Glass & Ceramics                |
| Attock Cement      | 4.0 | Cement                          |

Chief Investment Office

#### **Fund Facts**

Nov-2007 Fund Inception Date 3% (Front-end) of contribution Sales Load Management Fee

1.5% of Annual Net Assets (Equity) 1.25% of Annual Net Assets 1.0% of Annual Net Assets

Custodian & Trustee Central Depository Co. Ernst & Young Ford Rhodes Sidat Hyder

Rs.5,000/- or 10% of monthly Minimum Investment income (which ever is lower)

Eligibility Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP

Asset Manager Rating AM2-(PACRA) (As on 18-April-2014) Shariah Advisor Mufti Muhammad Yahva Asim

| (at month end)    | Net Assets (mn) | NAV        |  |  |  |
|-------------------|-----------------|------------|--|--|--|
| APIF-Equity (ESF) | PKR 277         | PKR 500.09 |  |  |  |
| APIF-Debt (DSF)   | PKR 233         | PKR 177.34 |  |  |  |
| APIF-M.M (MMSF)   | PKR 171         | PKR 187.46 |  |  |  |
|                   |                 |            |  |  |  |

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs.3,409,694 (ESF), Rs.921,738 (DSF), Rs.772,330 (MMSF). If the same were not made the NAV per unlifretum of the Scheme would be higher by Rs. 6.16 / 1.23 %, Rs. 0.70 / 0.40 %, Rs. 0.85 / 0.45% respectively. For details please read Note 9.2 of the latest Financial Statements of the Scheme.

Federal Excise Duty (FED)
The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution, The Scheme is providing for FED liability which amounted to (ESF)Rs.949,899 (Rs.1.72per unit), (DSF)Rs.744,033(Rs.0.57per unit), (MMSF) Rs.494,761(Rs.0.54per unit) as on June 30, 2015.

Atlas Pension Islamic Fund Allocation Schemes The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

|                         | APIF-ESF | APIF-DSF | APIF-MMF |
|-------------------------|----------|----------|----------|
| (i) High Volatility     | 65-80%   | 20-35%   | Nil      |
| Return based on         | 80%      | 20%      | Nil      |
| Weighted Av. Return (20 | 14-15)   |          | 20.56%   |
| Weighted Av. Return (20 | 13-14)   |          | 21.51%   |
| Weighted Av. Return (20 | 12-13)   |          | 40.77%   |
| Weighted Av. Return (20 | 11-12)   |          | 25.44%   |
| (ii) Medium Volatility  | 35-50%   | 40-55%   | 10-25%   |
| Return based on         | 50%      | 40%      | 10%      |
| Weighted Av. Return (20 | 14-15)   |          | 14.97%   |
| Weighted Av. Return (20 | 13-14)   |          | 16.42%   |
| Weighted Av. Return (20 | 12-13)   |          | 28.34%   |
| Weighted Av. Return (20 | 11-12)   |          | 18.78%   |
| (iii) Low Volatility    | 10-25%   | 60-75%   | 15-30%   |
| Return based on         | 20%      | 65%      | 15%      |
| Weighted Av. Return (20 | 14-15)   |          | 9.35%    |
| Weighted Av. Return (20 | 13-14)   |          | 11.35%   |
| Weighted Av. Return (20 | 12-13)   |          | 15.94%   |
| Weighted Av. Return (20 | 11-12)   |          | 11.99%   |
| (iv) Lower Volatility   | Nil      | 40-60%   | 40-60%   |
| Return based on         | Nil      | 60%      | 40%      |
| Weighted Av. Return (20 | 14-15)   |          | 5.71%    |
| Weighted Av. Return (20 | 13-14)   |          | 7.89%    |
| Weighted Av. Return (20 | 12-13)   |          | 7.52%    |
| Weighted Av. Return (20 | 11-12)   |          | 8.03%    |
| (v) Lifecycle           |          |          |          |

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle

0-100% (vi) Customized 0-100% 0-100%

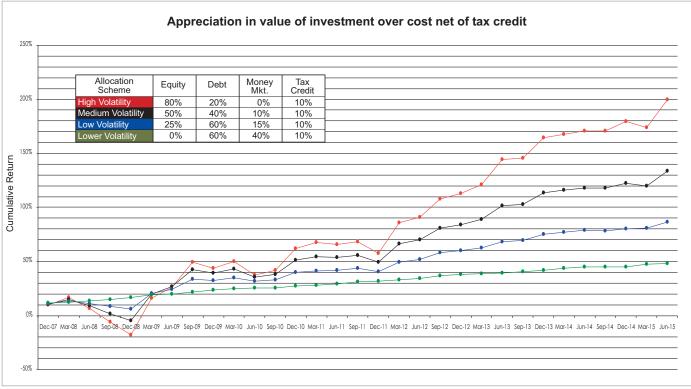
ef Executive Office

## Atlas Pension Islamic Fund (APIF)

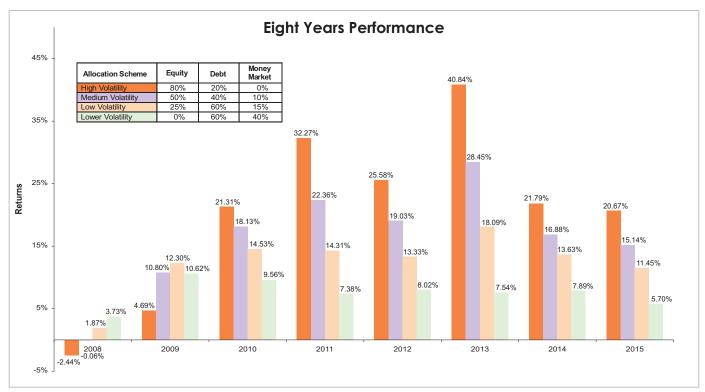


#### June 2015

#### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APIF each month.



#### **Assumptions:**

- Based on equal monthly contributions.
   Reallocation/rebalancing once a year.

## Give your **SAVINGS** the **ATLAS ASSET BENEFIT!**







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#### Savings Center Karachi

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#### **Lahore Office**

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