



www.atlasfunds.com.pk 111-MUTUAL (6-888-25)

# Spotlight 2009

Monthly Newsletter



It has never been easy but with Atlas Pensions I found the ideal answer for a secure, hassle free pension plan and I know the cost to the company

> Atiya Ahmed **Director Human Resources**





Head Office: Ground Floor, Federation House Sharae Firdousi, Clifton, Karachi-75600 UAN: 111-MUTUAL(6-888-25) Ph: (92-21) 5379501-04 Fax: (92-21) 5379280 Website: www.atlasfunds.com.pk

#### **Employer Benefits:**

- Tax benefit
- Minimal Administration
- Employee recognition and retention
- Transparent benefit structure
- Paternal responsibility
- Known cost to employer

#### **Employee Benefits:**

- Tax credit
- Tax free investment growth
- Portability of account in case of Job Mobility
- Asset Allocation as per choice of individual
- 25% tax-free withdrawal on retirement
- Dynamic Income Payment Plan; receive monthly pension
- Free Insurance/Takaful Wrap

#### 111-MUTUAL (6-888-25)

#### Investment Risks and Tax Implication:

Investment Risks and Tax implication: All Investments in Alias Penaions are subject to market risks. The value of such Investments may depreciate as well as appreciate, subject to market fluctuations and risks inherent in all such Investments. Investors should read the Offering Document carefully to understand the Investment policies, risks and tax implication and should consult their legal, financial or tax adviser before making sny investment decisions. Withdrawsis from the Atias Pensions before the retirement age are subject to tax under the provisions of the Income Tax Ordinance, 2001.

#### DISCLAIMER

This publication is for information purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any product. The contents in this publication are of a general nature only and have not been prepared to take into account any particular investor's financial circumstances or particular needs. The information and assumptions in the publication are provided in good faith for investors and their advisers. The contents are not to be relied upon as a substitute for financial or other professional advicesuch advice should be sought before making any financial or investment decision. While the sources for the material are considered reliable, the correctness of information in this newsletter cannot be guaranteed and responsibility is not accepted for any inaccuracies, errors or omissions or for any losses or gains arising upon actions, opinions and views created by this publication.

All investments in mutual funds and pension funds are subject to market risks. The NAV based prices of units and any dividends / returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the "Risk" & "Disclaimer" clauses of the respective funds' offering document and consult your investment legal advisor for understanding the investment policies and risks involved.

#### Head Office

Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600 Contact Person: Manager, Investor Services Division UAN: (92-21) 111-688-825 Ph: (92-21) 5379501-04 x 215 Fax: (92-21) 5379280 Email: apz@atlasfunds.com.pk

#### **Regional Office-Lahore**

C/O Atlas Honda Ltd. 1-Mcleod Road, Lahore. Contact Person: Malik Asjad Ali Tel: 042 - 7225015-17 Fax: 042 - 7351119 Cell: 0321-4181292 Email: maa@atlasfunds.com.pk

#### Regional Office-Rawalpindi

C/o Atlas Bank Limited Bank Road Branch, 60, Bank Road, Rawalpindi Contact Person: Mohsin Sarwar Ph: (92-51) 5566671, 5564123, V-PTCL: (92-51) 5856411 Fax: (92-51) 5528148, Cell: 0334-5167035 Email: cms@atlasfunds.com.pk

Contact us for queries, comments or suggestions at Spotlight@atlasfunds.com.pk or Ground Floor, Federation House, Shahrae-Firdousi, Clifton, Karachi

### Message From The Editor

#### Dear Readers,

All good organizations provide retirement benefits to their employees. This is also incumbent under West Pakistan Industrial and Commercial Employment (Standing Orders) Ordinance, 1968 to provide such benefits to their employees. However, for small and medium sized (SME) employers it is not practical to efficiently manage such retirement funds because of the following reasons:

- Management of Retirement Funds by Small & Medium Sized Employers Challenges 1. Managing a retirement fund and its investment requires professional staff, which will not be
- cost effective for small sized funds. 2. Often SMEs delegate management of retirement funds to their finance departments, which
- are generally unable to prioritize this task; as a result, the performance of the fund suffers.
- 3. Investment of small fund in fixed income market can cause difficulties due to minimum lot size and the Fund may not get the best rate;
- 4. Occasionally, when the Fund sells its investment due to retirement of its employees, the Fund is not able to get the best rate, due to small order size;
- 5. Under investment rules, the investment by the fund has to be diversified, which creates further problems due to small size of the fund;
- 6. Brokers dealing in fixed income are few and they prefer to deal with large organizations;
- 7. The gratuity and pension schemes are not suitable for SMEs, as these are "defined benefit" schemes and the liability can increase in future.

8.While the provident fund is a "defined contribution" scheme and employers' liability is discharged, once the contribution is made, the provident fund scheme does not match individual employee's risk profile. An employee may be lucky to retire at a time when the stock market is at a high level or may be unlucky to retire when the stock market is low. There is no mechanism in the provident fund to balance the two situations and provide relief to retire against volatility at critical time.

Voluntary Pension Scheme (VPS) for Small & Medium Sized Employers - Solution

SMEs can enter into a VPS scheme managed by a professional fund manager (and licensed by SECP, under VPS Rules, 2005) instead of establishing their own retirement funds. VPS has the following features:

- 1. Professionally managed;
- 2.Fund Managers are managing large funds, so there is an economy of scale;
- 3. The VPS schemes are "defined contribution", so once the employer has contributed, there is no further liability;
- 4. Investment in VPS is tailored to the participants' risk profile and their investment horizon;
- 5. Option to the participant to change pension fund manager;
- 6. Option to the participant to choose between conventional and Shariah compliant schemes;
- 7. Employer entitle to claim the payment as expenses;
- 8. Tax credit to employees;
- 9. Portability of the scheme, which means that in the event of employee changing the employment, the pension account goes with him;
- 10.If an organization is managing its own retirement scheme, it is permitted to switch to the VPS under Income Tax Rules;
- 11 Publication of Net Asset Value on daily basis/uploading of financial statements on company's website on quarterly basis.
- 12. Transparency- availability of online account statements.

AAML is licensed by the SECP as a pension fund manager. So, give yourself an opportunity to obtain good returns as well as tax credits by contacting us at: UAN: 111-688-825 ext: 215, 249

Email: info@atlasfunds.com.pk

Best wishes, Editor

#### Contents

Market Review	01
Atlas Income Fund	02
Atlas Islamic Income Fund	03
Atlas Stock Market Fund	04
Atlas Islamic Fund	05
Atlas Fund of Funds	06
Atlas Pension Fund	07
Atlas Pension Islamic Fund	08

# Market Review

#### **On The Stock Market Front**

During the month, the KSE 100 index declined by 1.57% from 7,276.61 points on May 29th, 2009 to 7,162.18 points on June 30th, 2009. Investor remained cautious as daily average trading volume for KSE 100 index decreased from 128.58 mn shares in May '09 to 110.75 mn shares in June '09.

As fiscal year drew to an end, economic survey was released during the month which highlighted economic performance and key challenges facing Pakistan. According to the survey, country achieved GDP growth of 2% against last year's growth of 4.1% as agriculture sector outshined with 4.7% growth on Y/Y basis. Among the other two components of the economy, service sector growth slowed to 3.6% while manufacturing sector contracted by 3.3%. Fiscal deficit was curtailed to 4.3% of GDP ,however, CPI inflation remain concerning factor as it averaged 21.71% during July-May 2008-09. Country's foreign exchange reserves stood at US\$ 11.77 billion as on June 20, 2009 as remittance grew by 19.84% to US\$ 7.07 billion while CAD declined by 34.1% to US\$ 8.22 billion during July-May 2008-09.

Budget for the year 2009-10 with total outlay of PKR 2.482 trillion and targeted economic growth of 3.3%, has neutral impact on most sectors. However, with PSDP allocation of PKR 646 billion and agriculture growth rate targeted at 3.8%, fertilizer, cement, oil & gas exploration are expected to have positive impact. With budget facilitating economic recovery, exposure in equities at current levels presents attractive opportunity for investors with medium to long term horizon.

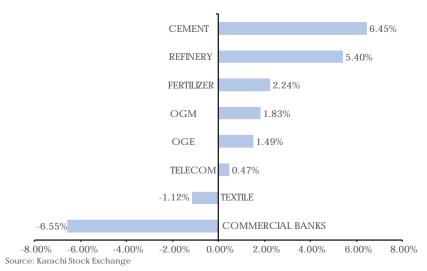
#### On the Money Market Front

1

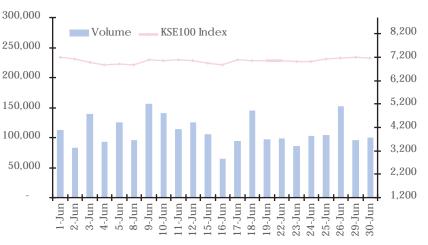
Money market rates in the shorter term have remained on the higher side, however rates on the medium to source: Karachi Stock Exchange longer terms have reduced during the month. Yields for the Pakistan Investment Bonds and Treasury Bills have witnessed a notable decline. This may be due to the lower CPI figures and the possibility of a further reduction in inflation. The State Bank of Pakistan received a \$500 million loan from the Asian Development Bank which will further promote macroeconomic stability and will held fund the social welfare program.

The Kibor rates in the shorter terms have not fallen as significantly as the six month Kibor rates which have reduced sharply from the previous month. The six month figure closed at 12.76% as compared to 13.75% in the earlier month. Deposit rates, going forward should reduce, as the half year end drive for deposit mobilization will ease. It is anticipated that there would be a further reduction in the Discount Rates in the Monetary Policy statement due in the month of July.

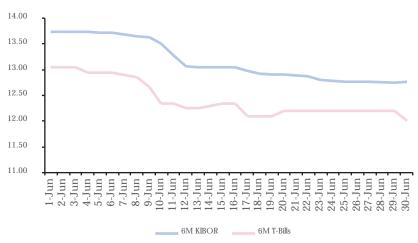
#### Sector Performance - June, 09



#### KSE 100 Index & Shares Turnover



6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of Pakistan



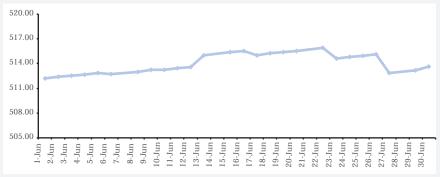
### Atlas Income Fund (AIF) **JUNE 2009**



#### Investment Objective

AIF aims at achieving a good rate of current income consistent with reasonable concern for safety of principal and providing the investors with liquidity and the facility to join or leave the fund at their convenience.

#### AIF - NAV Performance



#### **Trailing Performance**

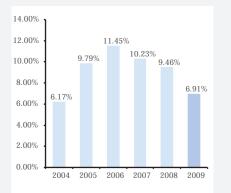
30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
3.38%	10.19%	19.25%	6.91%	9.38%

\* Annualized Return

#### TFC Portfolio Yield(expected)-After coupon resetting



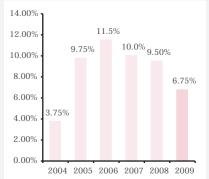
#### **Yearly Performance**



#### Portfolio Composition (%)

Asset Mix	Jun-09	May-09
TFCs	58.7	53.9
TDR	18.0	23.8
Cash	13.0	11.8
MM	9.2	8.3
Others	1.1	1.9
Equity	-	0.2

#### Payout History



#### **Fund Facts**

Fund Inception Date Type Sales Load Management Fee Rating	Mar-04 Open-ended - Income 1% (Front-end) 1.40% of Annual Net Assets 3 Star (Normal) by PACRA 3 Star (Long-Term) by PACRA
Listing	Lahore Stock Exchange
Trustee	Central Depository Co.
Auditors	Ford Rhodes SHC
Benchmark	Average 1 Month KIBOR
Bloomberg Code	ATLSINCF PA
Minimum Investment	Rs.5,000/-
Net Assets (mn)	PKR 1,748
NAV	PKR 513.61

#### Volitility Measures

23.43%
-2.20%
23.61%
-0.09

Definitions of these terms are on inside back cover page

#### Administrative Plans

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

Income Multipler Plar	1		
-	AIF	ASMF	
Weight	85%	15%	
	(0005 00)		4.4.040/
Weighted Av. Return			14.61%
Weighted Av. Return			13.10%
Weighted Av. Return	(2007-08)		7.02%
Weighted Av. Return	(2008-09)		1.14%
-			
Balanced Plan			
	AIF	ASMF	
Weight	50%	50%	
8			
Weighted Av. Return			21.99%
Weighted Av. Return	(2006-07)		19.81%
Weighted Av. Return			1.31%
Weighted Av. Return	(2008-09)		12.33%
	( /		
Growth Plan			
	AIF	ASMF	
Weight	15%	85%	
	10/0	0070	
Weighted Av. Return	(2005-06)		29.36%
Weighted Av. Return			26.52%
Weighted Av. Return			-4.40%
0	,		

Note: The Administrative Plans were launched on January 7, 2008. The returns are based on respective asset allocations.

Weighted Av. Return (2008-09)

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2008-09	11.18%	12.21%	12.20%	8.99%	-56.07%	14.64%	8.10%	34.26%	49.02%	12.02%	15.36%	3.38%	6.91%
2007-08	8.29%	8.81%	8.73%	9.81%	9.07%	8.98%	8.96%	8.38%	9.41%	9.16%	9.12%	9.89%	9.46%

DISCLAIMER: All investments in mutual funds are subject to market risks. Past performance is not necessarily indicative of future results.

-25.80%

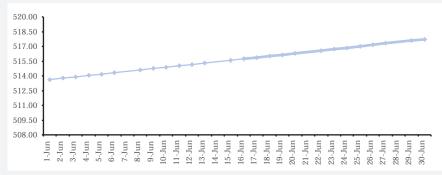
## Atlas Islamic Income Fund (AIIF)



#### Investment Objective

The Fund's objective is to provide investors with a good and stable rate of current income consistent with long-term preservation of capital in a Shariah Compliant manner.

#### AIF - NAV Performance



#### Trailing Performance

30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
10.52%	10.00%	10.94%	-	11.69%

\* Annualized Return

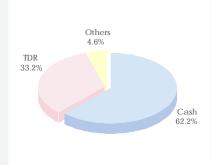
#### Interest Rates Scenario\*

KIBOR 3 months	12.77%		
KBOR 6 months	12.76%		
Discount Rate	14.00%		
6 months T-bills	12.01%		
10 Years PIBs	12.00%		
Inflation (CPI)**	14.40%		
* Source: Business recorder			

(30-Jun-09) & SBP's website

\*\* May 2009

### Portfolio Composition for the month of June



#### Payout History

Portfolio Composition

Jun-09

62.2

33.2

4.6

May-09 91.9

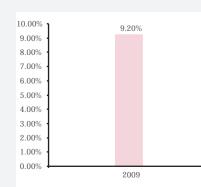
6.4

1.7

Asset Mix

Other assets

Cash TDR



#### Fund Facts

Fund Inception Date	Oct-08
Туре	Open-ended - Income
Sales Load	1% (Front-end)
Management Fee	1.25% of Annual Net Assets
Rating	Not Applicable
Listing	Lahore Stock Exchange
Trustee	Central Depository Co.
Auditors	Ford Rhodes SHC
Benchmark	Average 3 month profit rate
	of three Islamic Banks
Minimum Investment	Rs.5,000/-
Net Assets (mn)	PKR 256
NAV	PKR 517.73

#### Islamic Administrative Plans

The Islamic Income Multiplier, Balanced and Growth Plan aims to provide the Subscriber regular income and by investing in the Atlas Islamic Income Fund (AIIF) and a small element of growth through higher potential returns and capital appreciation by investing in the Atlas Islamic Fund (AISF).

Islamic Income Multipler Plan

	AIIF	AISF
Weight	85%	15%
Wtd. Av. Return (2008-0	)9)	6.53%

Islamic Balanced Plan

	AIIF	AISF
Weight	50%	50%
Wtd. Av. Return (2008-09)		-5.50%

Islamic Growth Plan

	AIIF	AISF
Weight	15%	85%
Wtd. Av. Return (2008-09)		-17.53%

Note: The Islamic Administrative Plans were launched on 14 October, 2008. The returns are based on respective asset allocations.

#### Islamic Income Plan

The primary objective is to provide investors with a stable income at Regular Intervals in a Shariah Compliant manner by investing in AIIF income units.

#### Systematic Payout Plan

#### Systematic Withdrawal Plan

#### Monthly Performance History

5			5										
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2008-09			8.13%	10.96%	14.09%	13.91%	12.84%	12.68%	10.25%	9.64%	9.85%	10.52%	11.69%

# Atlas Stock Market Fund (ASMF)



#### **Investment Objective**

The objective is to generate capital appreciation along with modest income on the portfolio over a long term by actively investing in listed companies in Pakistan as per market conditions. The Fund manager key area of concern is to invest the fund's capital in selected shares that enjoy stability and will focus on listed securities with high returns and dividends.

#### ASMF vs Benchmark Performance



#### **Trailing Performance**

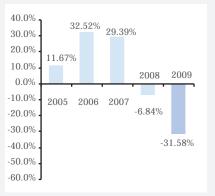
30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
-1.24%	6.99%	50.18%	-31.58%	21.99%

\* Actual Returns - Not Annualized

#### Sector Allocation (%)

Sector	Jun-09	May-09
OEC's	24.46	24.62
Banks	15.22	13.46
OMC's	14.21	13.37
Fertilizer	12.75	13.33
Power	9.32	8.43
Insurance	3.41	3.25
Telecom	2.74	2.62
Chemical	2.49	2.17
Paper	1.94	2.73

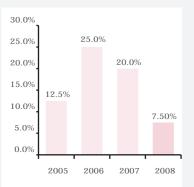
#### **Yearly Performance**



#### Top 10 Holdings

Scrip	Sectors
APL	OMC's
ENGRO	FERTILIZER
FFC	FERTILIZER
HUBC	POWER
KAPCO	POWER
MCB	COMM. BANKS
OGDC	OEC's
POL	OEC's
PPL	OEC's
PSO	OMC's

#### Payout History



#### **Fund Facts**

Fund Inception Date	Nov-04
Type	Open-ended - Equity
Sales Load	2% (Front-end)
Management Fee	3% of Annual Net Assets
Rating	3 Star(Normal) by PACRA
	2 Star(Long-term) by PACRA
Listing	Lahore Stock Exchange
Custodian & Trustee	Central Depository Co.
Auditors	Ford Rhodes SHC
Benchmark	KSE-100 Index
Bloomberg Code	ATLSTMF PA
Minimum Investment	Rs.5,000/-
Net Assets (mn)	PKR 689
NAV	PKR 354.13

#### **Volitility Measures**

Standard Deviation	15.47%
Active Return	18.29%
Tracking Error	3.17%
R-Square	0.96

#### ASMF-Valuation FY2008-09

P/E (x)	5.73
D/Y (%)	8.28%
P/BV (x)	0.62

#### **KSE-100 Index Performance Summary**

('mln)	Jun-09	May-09	Change
100 Index	7,162.18	7,276.61	-1.6%
Mkt Cap	2,120,651	2,156,407	-1.7%
Turnover	100.04	188.83	-47.0%



For Administrative Plans please refer to AIF Sheet.

#### Monthly Performance History

0			0										
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2008-09	-14.64%	-13.06%	-0.13%	-0.08%	0.00%	-38.24%	-0.10	12.03%	25.42%	3.70%	4.47%	-1.24%	-31.58%
2007-08	-0.72%	-8.60%	8.11%	7.05%	-1.24%	-2.61%	0.92%	6.72%	2.13%	0.58%	-17.42%	0.95%	-6.84%

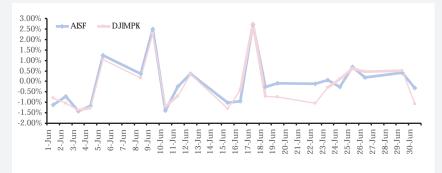
# Atlas Islamic Fund (AISF)



#### Investment Objective

To achieve maximum return for Unit holders while at all time observing prudent investment practices, high professional standards, all applicable laws and the Shariah Code, in addition to maintaining a moderate risk profile.

#### AISF vs Benchmark Performance



#### **Trailing Performance**

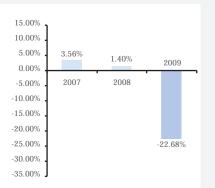
30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
-0.69%	7.56%	56.01%	-22.68%	-19.64%

\* Actual Returns - Not Annualized

#### Sector Allocation (%)

Sector	Jun-09	May-09
OEC's	29.35	30.62
Fertilizer	24.97	26.84
OMC's	12.27	11.48
Power	8.92	8.19
Telecom	3.92	3.81
Chemicals	3.80	3.00
Refinery	2.37	2.40
Autos	1.50	1.49
Jute	0.80	0.90

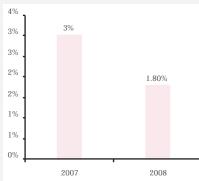
#### Yearly Performance



### Top 10 Holdings

Scrip	Sectors
ENGRO	FERTILIZER
FFC	FERTILIZER
HUBC	POWER
ICI	CHEMICALS
NRL	REFINERY
OGDC	OEC's
POL	OEC's
PPL	OEC's
PSO	OMC's
PTC	TELECOM

#### **Payout History**



#### Fund Facts

Fund Inception Date	Jan-07
Туре	Open-ended - Islamic Fund
Sales Load	1% (Front-end)
	(Slabs for back-end load)
	1.5% (For redemption in 1st Year)
	1% (For redemption in 2nd Year)
	0.5% (for redemption in 3rd Year)
	Nil (after 3 years of investment)
Management Fee	3% of Annual Net Assets
Rating	3 Star(Normal) by PACRA
Listing	Lahore Stock Exchange
Custodian & Trustee	Central Depository Co.
Auditors	Ford Rhodes SHC
Benchmark	DJIMPK Index
Bloomberg Code	ATLSISF PA
Minimum Investment	Rs.5,000/-
Shariah Board	Mufti M. Yahya Asim
	Dr. Prof. Fazlur Rehman
Net Assets (mn)	PKR 418

#### AISF-Valuation FY2008-09

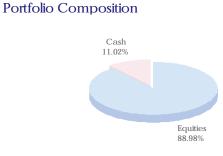
NAV

P/E (x)	5.71
D/Y (%)	8.50%
P/BV (x)	0.57

PKR 387.22

#### KSE-100 Index Performance Summary

('mln)	Jun-09	May-09	Change
100 Index	7,162.18	7,276.61	-1.6%
Mkt Cap	2,120,651	2,156,407	-1.7%
Turnover	100.04	188.83	-47.0%



#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2008-09	-13.66%	-12.59	-0.13%	-0.03%	0.00%	-34.99%	6.47%	8.33%	25.76%	3.71%	4.43%	-0.69%	-22.68%
2007-08	1.13%	-8.03%	8.08%	6.37%	-0.36%	-2.31%	1.63%	5.23%	2.57%	0.84%	-13.12%	1.25%	1.40%

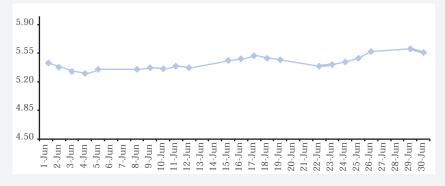
# Atlas Fund of Funds (ATFF)



#### **Investment Objective**

To provide investors a one-window facility to invest in a diversified portfolio of equity securities of closed-end & open-end schemes offering consistent returns and growth.

#### ATFF - NAV Performance



#### **Trailing Performance**

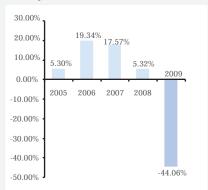
30 Days	90 Days	180 Days	360 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
1.09%	5.30%	21.13%	-44.06%	-1.69%

\* Actual Returns - Not Annualized

#### AMC Allocation (%)

AMC	Jun-09	May-09
Atlas Asset	24.28	29.66
JS-Abamco	14.72	14.98
Arif Habib	14.02	13.15
PICIC Asset	11.17	11.92
Al-Meezan	10.70	9.54
AKD Investments	3.31	3.62
UBL Funds	1.80	-

#### **Yearly Performance**



#### Top 10 Holdings

**Payout History** 

5.00%

2005

25%

20%

15%

10%

5%

0%

Funds	Schemes
AIF	Open-ended
AIIF	Open-ended
ASMF	Open-ended
JSGF	Closed-end
MBF	Closed-end
PGF	Closed-end
PIF	Closed-end
PPFL	Closed-end
PSAF	Closed-end
UTPLCF	Closed-end

#### Fund Facts

Fund Inception Date Type Management Fee Listing Custodian & Trustee	Dec-04 Closed-ended - Fund of Funds 3% of Annual Net Assets Karachi Stock Exchange Muslim Commercial Financial Services (Pvt.) Ltd.
Auditors	Ford Rhodes SHC
Benchmark	Closed-end sector index
Bloomberg Code	ATFF PA
Net Assets (mn)	PKR 283
NAV	PKR 5.56

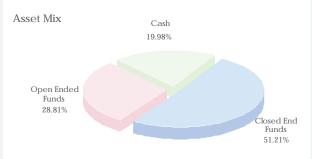
#### Mutual Funds Performance

#### Closed End Mutual Funds

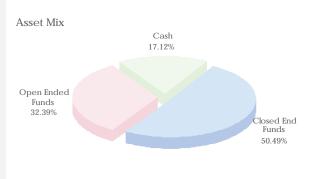
('mln)	Jun-09	May-09	Change
Mkt Cap.	12,974	12,884	0.7%
Turnover	9	8	13.5%
Trading Val.	3	5	-26.6%
Paid-up Cap.	27,383	27,533	-0.5%

#### Portfolio Composition

Portfolio Composition for the month of June-09



#### Portfolio Composition for the month of May-09



#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2008-09	-19.33%	-3.74%	-9.49%	-0.97%	-0.42%	-35.80%	1.09%	-2.80%	17.17%	1.89%	2.23%	1.09%	-44.06%
2007-08	1.13%	-17.12%	5.21%	2.39%	-0.63%	-1.08%	2.83%	4.34%	0.85%	2.27%	-12.60%	6.31%	5.32%

16.00%

2007

7.50%

2008

15.00%

2006

# Atlas Pension Fund (APF)



#### Investment Objective

The objective of Atlas Pension Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement. Atlas Pension Fund is a one window facility providing a diversified portfolio of equity securities and fixed income instruments.

#### NAV Performance

116.0

115.0

114.0

89

87

> I-Jun 3-Jun 5-Jun 7-Jun 9-Jun

2008 2009

17.00%

12.00

7.00

2.00

-3.00 -8.00 -13.00 -18.00

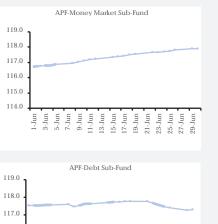
-23.00%

**Yearly Performance** 

APF-ESF 0.91%

-Jun

-Jun



9-Jun 11-Jun 13-Jun 15-Jun 17-Jun 19-Jun 21-Jun 23-Jun 25-Jun 29-Jun

> 21-Jun 23-Jun 25-Jun 27-Jun

APF-DSF APF-MMSF 9.07% 9.89%

APF-Equity Sub-Fund

3-Jun 5-Jun 7-Jun 9-Jun

APF-DSF APF-MMSF 7.55% 7.30%

> APF-ESF -17.30%

### Portfolio Compostion



#### APF-Debt Sub-Fund





#### Sector Allocation (%) For APF-ESF

Jun-09	May-09
14.75	14.63
13.04	12.55
11.38	11.38
9.67	10.09
5.53	5.52
4.86	4.93
3.94	3.64
3.58	3.42
1.95	1.80
1.01	1.12
	14.75 13.04 11.38 9.67 5.53 4.86 3.94 3.58 1.95

#### **Fund Facts**

Fund Inception Date Sales Load Management Fee Custodian & Trustee Auditors Minimum Investment Eligibility	Jun-07 3% (Front-end) of contribution 1% of Annual Net Assets Central Depository Co. Ford Rhodes SHC Rs.5,000/- or 10% of monthly income (which ever is lower) Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP
Net Assets (mn)	
APF-Equity	PKR 35
APF-Debt	PKR 51
APF-M.M	PKR 43

NAV	
APF-Equity	PKR 83.46
APF-Debt	PKR 117.30
APF-M.M	PKR 117.91

#### Atlas Pension Fund Allocation Schemes

The participant has the option to select from any one of the given allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/retum requirements.

The Pension fund manager is offering the following allocation schemes to allocate contributions received from the participants in the sub funds.

	APF-ESF	APF-DSF	APF-MMF
(i) Aggressive	80%	20%	Nil
Wtd. Av Return(200	)8)		2.24%
Wtd. Av Return(200	)9)		-12.03%
(iI) Balanced	50%	40%	10%
Wtd. Av Return(200	)8)		4.21%
Wtd. Av Return(200	)9)		-4.04%
(iii) Conservative	20%	65%	15%
Wtd. Av Return(200	)8)		6.18%
Wtd. Av Return(200	)9)		3.92%
(iv) V. Conservative	Nil	50%	50%
Wtd. Av Return(200	)8)		7.43%
Wtd. Av Return(200	)9)		9.48%

### (v) Lifecycle(i) High tolerance for risk

(ii) Moderate tolerance for risk(iii) Low tolerance for risk

#### (vi) Customized

APF-ESF	APF-DSF	APF-MMF
0-80%	20-75%	0-60%

#### **Trailing Performance**

APF-Equity Sub-Fund		APF-Debt	Sub-Fund*	APF-Money Mark	APF-Money Market Sub-Fund*		
30 Days (1 Month) Since Inception		30 Days (1 Month)	30 Days (1 Month) Since Inception		Since Inception		
-1.43% -16.56%		-1.64%	8.27%	13.61%	8.55%		

\* Annualized Return

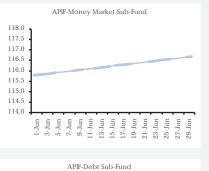
# Atlas Pension Islamic Fund (APIF)

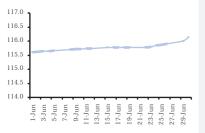


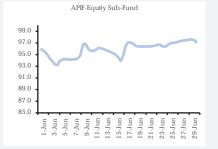
#### Investment Objective

The objective of Atlas Pension Islamic Fund is to provide individuals with a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan their retirement. APIF is providing a facility of diversified portfolio of Shariah compliant equity securities and Shariah compliant fixed income instruments.

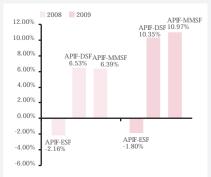
#### NAV Performance

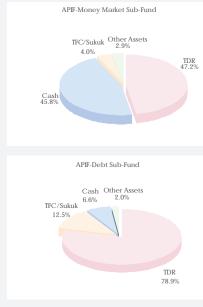






#### Yearly Performance





Portfolio Compostion



#### Sector Allocation (%) For APIF-ESF

Sector	Jun-09	May-09
OEC's	24.49	24.95
Fertilizer	21.08	21.37
Chemicals	10.75	10.04
OMC's	9.40	9.87
Power	9.75	9.73
Telecom	6.21	5.59
Jute	0.54	0.59
Auto	0.20	0.19

#### Fund Facts

Fund Inception Date Sales Load Management Fee Custodian & Trustee Auditors Minimum Investment Eligibility Net Assets (mn)	Nov-07 3% (Front-end) of contribution 1.5% of Annual Net Assets Central Depository Co. Ford Rhodes SHC Rs.5,000/- or 10% of monthly income (which ever is lower) Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP
APIF-Equity	PKR 50
APIF-Debt	PKR 56
APIF-M.M	PKR 44

NAV	
APIF-Equity	PKR 97.00
APIF-Debt	PKR 116.13
APIF-M.M	PKR 116.69

#### Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from any one of the six below allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

	APIF-ESF	APIF-DSF	APIF-MMF
(i) Aggressive	80%	20%	Nil
Wtd. Av Return			0.63%
(iI) Balanced	50%	40%	10%
Wtd. Av Return			4.34%
(iii) Conservative	20%	65%	15%
Wtd. Av Return			8.01%
(iv) V. Conservative	Nil	50%	50%
Wtd. Av Return			10.66%

#### (v) Lifecycle

Lifecycle allocation scheme allocates between the equity and fixed income instruments through investments in APIF-ESF, APIF-DSF and APIF-MMF, varying allocations between the sub funds in accordance with the age of the participants, as assessed by the risk assessment form, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

#### (vi) Customized

Customized allocation scheme offers a personalized investment between the equity and fixed income instruments through investments in the three Sub-Funds.

APIF-ESF	APIF-DSF	APIF-MMF
0-80%	20-75%	0-60%

#### **Trailing Performance**

APIF-Equity Sub-Fund		 APIF-Debt Sub-Fund*		APIF-Money Market Sub-Fund*			
	30 Days (1 Month) Since Inception		30 Days (1 Month) Since Inception			30 Days (1 Month)	Since Inception
	-0.13% -3.66%		5.39%	9.04%		10.34%	9.35%

\* Annualized Return

#### Glossary

#### Active return

The difference in absolute return between a portfolio and its benchmark. The Fund calls its comparative index a benchmark index.

#### **R-Squared**

A statistical measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index. For fixed-income securities, the benchmark is the T-bill, and for equities, the benchmark is the KSE-100 index.

#### Sharpe ratio

A measure that can be considered an indication of the reward-to-risk efficiency of an investment. The ratio is calculated by subtracting the risk-free rate from the rate of return for a portfolio and dividing the result by the portfolios standard deviation.

#### Standard Deviation

This statistical measurement of dispersion about an average depicts how widely a model or simulation returns are varied over a certain period of time. When a fund has a high standard deviation, the predicted range of performance is wide, implying greater volatility.

#### Tracking error

The standard deviation of the difference between the return on the portfolio and the return on the benchmark.







Atlas Asset Management Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600 Tel: (021) 5379501-04, UAN: 111-MUTUAL (6-888-25) Fax: 5379280 Website: www.atlasfunds.com.pk