







# Spotlisht Spotlisht



# Today Just Got Better. Tomorrow Looks Even Brighter.



Yes, Big Savings Today & a Better Future, When You Invest in Pakistan's Pioneering & High Performing Pension Fund: Atlas Pensions.

Atlas Pensions now gives its investors a Tax Benefit Opportunity like never before. So while you are saving for a secure future you also increase your income value from the first day that you start investing with us.

Invest Now. Benefit Now. Live Well Tomorrow.

 $^{*}20\%$  upto 40 years of age & incremental 2% for every additional year above 40 upto 55 years of age.



Ground Floor, Federation House Sharae Firdousi, Clifton, Karachi-75600 Karachi: (92-21)111-Mutual (6-888-25)(92-21) 35379501-04 Fax: (92-21) 35379280 Lahore: (92-42) 37364904 Islamabad: (92-51) 35856411 Website: www.atlasfunds.com.pk





#### **DISCLAIMER**

This publication is for information purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any product. The contents in this publication are of a general nature only and have not been prepared to take into account any particular investor's financial circumstances or particular needs. The information and assumptions in the publication are provided in good faith for investors and their advisers. The contents are not to be relied upon as a substitute for financial or other professional advicesuch advice should be sought before making any financial or investment decision. While the sources for the material are considered reliable, the correctness of information in this newsletter cannot be guaranteed and responsibility is not accepted for any inaccuracies, errors or omissions or for any losses or gains arising upon actions, opinions and views created by this publication.

All investments in mutual funds and pension funds are subject to market risks. The NAV based prices of units and any dividends / returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the "Risk" & "Disclaimer" clauses of the respective funds' offering document and consult your investment legal advisor for understanding the investment policies and risks involved.

#### **Editorial Board**

Faisal Chaudhry - Editor Zainab Hussain Muhammad Jamil

#### **Head Office**

Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600

Contact Person: Manager, Investors Services Division UAN: (92-21) 111-688-825 Ph: (92-21) 35379501-04

Fax: (92-21) 35379280

#### Regional Office-Lahore

C/o Atlas Honda Ltd. 1-Mcleod Road, Lahore.

Contact Person: Malik Asjad Ali Ph: 042 - 37225015-17

Fax: 042 - 37351119 Cell: 0321-4181292

Email: maa@atlasfunds.com.pk

#### Regional Office-Rawalpindi

C/o Atlas Honda Ltd.

60, Bank Road, Saddar, Rawalpindi. Contact Person: Mohsin Sarwar

Ph: (92-51) 5856411 Fax: (92-51) 5120497 Cell: 0334-5167035

Email: cms@atlasfunds.com.pk

Contact us for queries, comments or suggestions at spotlight@atlasfunds.com.pk or Ground Floor, Federation House, Shahrae-Firdousi, Clifton, Karachi

### Message From The Editor

#### Dear Investor

We wish you and your loved ones a very Happy and Prosperous 2013!

As we step into the New Year, we renew our commitment to serve our clients even better, both in terms of investment returns and customer service. Year 2013 brings with it compelling challenges as well as new opportunities for all our three brands namely Atlas Funds, Atlas Meraj & Atlas Pensions. We have plans to offer a lot more to our customers to make their experience of investing with us truly satisfying.

With one half of the current fiscal year already gone, we would like to remind our investors to start investing timely to avail tax credit under Section 62 (investment in a mutual fund of any category) and under Section 63 (investment in VPS) of Income Tax Ordinance 2001. Under Section 62, the tax credit can now be claimed on the lower of Rs 1,000,000; amount invested or 20% of an investor's taxable income. Whereas, under section 63 upto 50% of their taxable income can be tax exempt. (20% if you join at age 40 years or below and incremental 2% for every additional year if you join at age between 41 years to 55 years)

#### Interim Distribution

In line with the monthly payout for Atlas Money Market Fund (AMF), the Investment Committee announced a bonus payout of Rs. 3.25 per unit (0.65% on the face value of Rs. 500 per unit) for the period ending December 31st, 2012.

Furthermore, the Investment Committee also announced an interim bonus distribution of Rs. 12.50 per unit (2.50% on the face value of Rs. 500 per unit) for Atlas Income Fund (AIF). Whereas, Rs. 10.50 per unit (2.10% on the face value of Rs. 500 per unit) was announced for Atlas Islamic Income Fund (AIIF) for the half year ended December 31st, 2012.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email info@atlasfunds.com.pk

We are also actively communicating with our clients through social media. So become part of our Facebook community at facebook.com/atlasfunds.

Your Spotlight Team

#### Contents

Market Review	01
Atlas Money Market Fund	02
Atlas Income Fund	03
Atlas Stock Market Fund	04
Atlas Islamic Income Fund	05
Atlas Islamic Stock Fund	06
Atlas Pension Fund	07
Atlas Pension Islamic Fund	09
Atlas Fund of Funds	11

## Market Review

#### December 2012

#### On The Stock Market Front

The KSE - 100 index during the month gained 331.47 points to close at 16,905.33 points as on December 31, 2012 from 16,573.86 points as on November 30, 2012. Average daily trading volume was recorded at 165 mn shares over 216 mn shares traded during the month of November 2012.

In calendar year 2012, KSE-100 index increased by 49% to close at 16,905.33 points as on December 31, 2012. The factors contributed to this increase include healthy corporate earnings growth, monetary easing by SBP with a DR cut of 250bps to 9.5%, CGT relief package, improvement in PAK-US relations and positive foreign portfolio investment of USD126 mn in CY12 contrary to an outflow of USD127 mn during CY11. Two of the top performing sectors during the year were cements and textiles. Cement companies earnings growth was backed by improving margins (12% hike in cement prices, 22% YoY decline in coal prices), volumetric growth due to increased local demand and declining finance cost due to DR cut. Furthermore, textile sector's earnings grew following the rise in yarn demand originating from China. Additionally, recent reduction in interest rates, duty free export to EU and reduction in GIDC supported the bottom-line for the companies thus attracting investors' interest.

Currently, the KSE - 100 index is trading at a significant discount to regional markets and its historical valuations. The KSE - 100 index with a P/E multiple of 7x and dividend yield of 6.7% is offering considerable upside for medium to long term investors.

#### On the Money Market Front

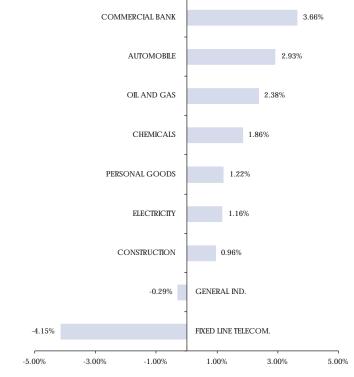
The Central Bank decreased the policy discount rate by 50bps to 9.50%, under its latest monetary policy statement announced on December 14, 2012. This stance has been adopted to support revival of private investment after decline in credit to private sector businesses and improved inflation outlook for FY13.

The CPI inflation increased for the month of December '12 and stood at 7.9%, an increase of 100bp over November'12, with an increase of 240bp witnessed in food inflation at 7.7%, whereas NFNE increased by 10bp and stood at 9.8%. Higher food inflation particularly in the perishable head was the major contributor behind the rise in inflation.

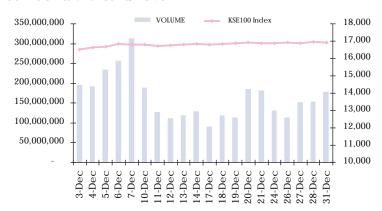
Additionally, M2 experienced an increase of 5.95% during July 01, '12 to December 21, '12, as compared to an increase of 4.64% during the previous corresponding period. The latest report shows that the government returned Rs. 90 billion to SBP, as compared to borrowings of Rs. 212 billion in corresponding period last year, whereas, government borrowings from scheduled banks stood at Rs. 625 billion for the month of December 12, as compared to borrowings of Rs. 654 billion in corresponding period last year.

The Central Bank raised an amount of Rs. 151 billion under the two T-bills auctions conducted during the month. Latest auction bids for 3 month, 6 month, 12 month T-bills were rejected. 6 month KIBOR (offer) remained flat MoM and averaged at 9.45% during the month of December'12.

#### Sector Performance-December, 12



#### **KSE 100 Index & Shares Turnover**



#### 6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of Pakistan

# Atlas Money Market Fund (AMF)



#### December 2012

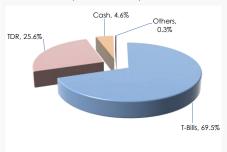
#### Investment Objective

To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

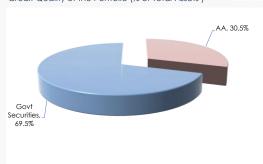
Asset Mix T-Bills	<b>Dec-12</b> 69.5%	<b>Nov-12</b> 78.1%
TDR	25.6%	19.7%
Cash	4.6%	2.2%
Others	0.3%	0.1%

Leverage & Maturity Profile	AMF
Leverage:	Nil
Weighted average time to	
maturity of the total assets (Days)	54.43
maturity of the total assets (Days)	54.43

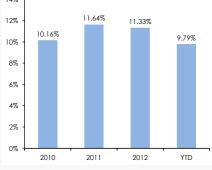
#### Asset Allocation (% of Total Assets )



#### Credit Quality of the Portfolio (% of Total Assets)



#### Yearly Performance\*





\*Annualized Return

\*Monthly Payout

#### Trailing Performance

	30 Days	90 Days	180 Days	365 Days	Year To Date	Since	CAGR
	(1 Month)	(3 Months)	(6 Months)	(1 Year)	(YTD)	Inception	CAGR
Returns	8.13%	8.52%	9.79%	10.33%	9.79%	12.3%	11.07%
Benchmark	7.63%	7.69%	8.08%	8.65%	8.08%	9.34%	9.34%
*Appualized Beturn							

Annualized Return

#### **Fund Facts**

Fund Type Open-ended Money Market Fund Category Launch Date Jan-2010 Net Assets (mn) PKR 3.682 NAV PKR 505.05

Benchmark(BM) 50/50 composition of:

3-Month deposit rates of three scheduled banks (AA and above rated)

average of 3 Month PKRV rate

Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing 1% of Annual Net Assets Management Fee Front-end load 0% (Front-end)

Trustee Central Depository Co.

Ernst & Young Ford Rhodes Sidat Hyder Auditor

Asset Manager Rating AM2-(PACRA)

Risk Profile of the Fund: Low

Fund Stability Rating: AA+(f) (PACRA)

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 20,783,190. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 2.85/0.56%. For details please read Note 6.1 of the latest Financial Statements

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2012-13	10.35%	12.97%	8.82%	9.87%	7.33%	8.13%							9.79%
2011-12	11.52%	12.15%	11.47%	13.19%	10.21%	9.52%	10.69%	9.65%	10.05%	10.21%	10.2%	10.01%	11.33%

\*Annualized return: (Absolute return) \*(365/No. of days)

MUFAP's Recommended Format

Investment Committee				
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager

# Atlas Income Fund (AIF)

6.1%

2.8%

2.5%

2.1%

1 1%

0.9%

0.7%

0.6%

0.4%



Average 6 Months KIBOR (Ask)

1.50% of Annual Net Assets

Central Depository Company Ltd

Open-ended

Income Fund

Mar-2004

PKR 1,649

PKR 517.53

Monday to Friday

Forward Pricing

AM2-(PACRA)

The Scheme has maintained provisions against WWF contingent

per unit/return of the Scheme would be higher by Rs. 3.21/0.62%.

For details please read Note 6.1 of the latest Financial Statements

These are allocations between AIF and ASMF aimimg at a customized investment approach to the investors to meet

AIF

85%

12.8%

8.59%

12.2%

12.2%

1.14%

7%

13.1%

AIF

50%

16.4%

14.5%

23.7%

17.4%

-12%

1.3%

19.8%

ΔIF

15%

20.1%

20.4%

35.2% 22.6%

-26%

-4.4%

26.5%

**ASMF** 

15%

ASME

50%

ASME

85%

liability of Rs. 10,233,309. If the same were not made the NAV

9:00 am to 4:00 pm

A. F. Ferguson & Co.

**Fund Facts** 

Launch Date

Net Assets (mn)

Benchmark(BM)

Cut Off timings

Front-end load Trustee

of the Scheme.

Investment Plans

Income Multiplier Plan

Weighted Av. Return (2012-13)

Weighted Av. Return (2011-12)

Weighted Av. Return (2010-11)

Weighted Av. Return (2009-10)

Weighted Av. Return (2008-09)

Weighted Av. Return (2007-08)

Weighted Av. Return (2006-07)

Weighted Av. Return (2012-13)

Weighted Av. Return (2011-12)

Weighted Av. Return (2010-11)

Weighted Av. Return (2009-10)

Weighted Av. Return (2008-09)

Weighted Av. Return (2007-08)

Weighted Av. Return (2006-07)

Weighted Av. Return (2012-13)

Weighted Av. Return (2011-12)

Weighted Av. Return (2010-11)

Weighted Av. Return (2009-10)

Weighted Av. Return (2008-09)

Weighted Av. Return (2007-08)

Weighted Av. Return (2006-07)

**Balanced Plan** 

**Growth Plan** 

Weight

Weight

Weight

Auditor

Pricing mechanism

Management Fee

Asset Manager Rating

Risk Profile of the Fund: Low / Moderate

Fund Stability Rating: A+(f) (PACRA)

Workers' Welfare Fund (WWF)

their personal goals and preferences.

Dealing Days

Fund Type

Category

NAV

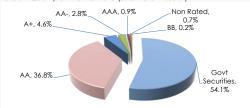
#### December 2012

#### Investment Objective

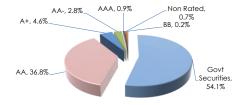
To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

Asset Mix	Dec-12	Nov-12
T-Bills	52.4%	57%
TDR	18%	16.4%
TFC	15.8%	21.5%
Cash	10.5%	2.1%
PIBs	1.5%	2.1%
Others	1%	1%
MTS	0.7%	0%

Leverage & Maturity Profile	AIF
Leverage:	Nil
Weighted average time to	
maturity of the total assets (Days)	214
o o	214



Credit Quality of the Portfolio (% of Total Assets)



Non-Compliant Investment

Top Ten TFC (% of Total Assets)

Engro Corporation Limited

United Bank Limited

Askari Bank Limited

United Bank Limited

Askari Bank Limited

United Bank Limited

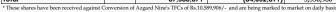
Bank Al Habib Limited

NIB Bank Limited

Pakistan Mobile Communications Ltd

Standard Chartered Bank (Pakistan) Ltd

		Investment									
Issuers	Type (Secured)	Value before provision	Provision Held	Value after provision	% of Net/Gross Assets	Suspended Mark up (fully provided)					
Agritech Limited	Sukuk	15,225,000	(15,225,000)	-	-	4,095,865					
Agritech Limited	TFC-II	29,976,000	(29,976,000)	-	-	8,441,658					
Agritech Limited	PPTFC	7,494,000	(7,494,000)	-	-	2,248,704					
Azgard Nine Limited	TFC	7,871,511	(7,871,511)	-	-	1,624,599					
Agritech Limited	TFC-IV	11,015,000	(11,015,000)	-	-	-					
Bunnys Limited	TFC	1,590,000	(1,590,000)	-	-	376,829					
Telecard Limited	TFC	5,506,380	(5,506,380)	-	-	1,780,125					
Azgard Nine Limited	TFC-V	5,375,000	(5,375,000)	-	-	-					
Agritech Limited*	Equity-sh	3,530,980	-	3,530,980	0.21	-					
Total		87.583.871	(84.052.891)	3,530,980	0.21	18.567.780					







\*Annualized Return

\*Interim Payout

#### Trailing Performance

	30 Days	90 Days	180 Days	365 Days	Year To Date	Since	CAGR
	(1 Month)	(3 Months)	(6 Months)	(1 Year)	(YTD)	Inception	CAOR
Returns	8.04%	10.01%	11.19%	11.65%	11.19%	12.77%	8.94%
Benchmark	9.46%	9.58%	10.35%	11.18%	10.35%	10.63%	10.63%

<sup>\*</sup>Annualized Return

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2012-13	11.7%	11.05%	13.12%	10.59%	11.19%	8.04%							11.19%
2011-12	1.22%	-45.69%	15.36%	12.63%	10.89%	11.37%	10.74%	9.69%	8.26%	14.06%	13.63%	10.85%	6.06%
*Annualized return: (Absolute return) *(365/No. of days)													

Investment Committee

11110311110111	001111111100				
M.	Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan
	CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager

This publication is for informational purposes only and nothina herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

# Atlas Stock Market Fund (ASMF)



#### December 2012

#### Investment Objective

To provide long term capital growth from an actively managed portfolio invested in listed companies in Pakistan

Asset Mix	Dec-12	Nov-12	
Equity	96.6%	97.9%	
Cash	3%	1%	
Others	0.4%	1.1%	

Leverage & Maturity Profile	ASMF
Leverage:	Nil
Weighted average time to maturity	
of the total assets	N/A



#### Payout History (% on Opening NAV) 40% 35.30% 34.68% 30% 24 99% 25% 19.45% 20% 18.59% 15% 12.50% 10% 6.29% 5% 0.00% 2006 2007 2008 2009 2010 2011

#### For Investment Plans please refer to AIF on prepage.

#### Sector Allocation % of Total Assets

Sector	Dec-12	Nov-12
Oil and Gas	29.5	30.4
Chemicals	17.1	13.2
Electricity	14.5	15.6
Construction & Materials (	12.9	15.3
Commercial Banks	10.6	11.3
Personal Goods (Textile)	6.9	6.6
Food Producers	2.6	2.5
Fixed Line Telecommunication	2.5	2.9

#### Top 10 Holding % of Total Assets

Scrip	%	Sectors
Hub Power Co. Ltd	9.9	Electricity
Fauji Fertilizer Company Ltd	9.5	Chemicals
Pakistan Petroleum Ltd	9.2	Oil and Gas
Pakistan Oilfields Ltd	9.1	Oil and Gas
D.G. Khan Cement Co. Ltd	7.4	Construction & Material
United Bank Ltd	6.1	Commercial Banks
Nishat Mills Ltd	6	Personal Goods (Textile
Lucky Cement Ltd	5.5	Construction & Mate
Engro Corporation Ltd	4.1	Chemicals
Bank Al-Falah Ltd	4	Commercial Banks

#### **Fund Facts**

Fund Type Open-ended Category **Equity Fund** Launch Date Nov-2004 PKR 942 Net Assets (mn) NAV PKR 420.92 Benchmark KSE-100 Index Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing 2% of Annual Net Assets Management Fee

Front-end load 2%
Trustee Central Depository Co.
Auditor A. F. Ferguson & Co.
Asset Manager Rating AM2-(PACRA)

Risk Profile of the Fund: Moderate / High

Fund Stability Rating: 4 Star (ST) and 4 Star (LT) (PACRA)

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 13,997,302. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 6.26/1.49%. For details please read Note 6.1 of the latest Financial Statements of the Scheme.

#### Trailing Performance

	30 Days (1 Month)	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR
Returns	1.75%	8.62%	21.67%	61.75%	21.67%	219.16%	15.38%
Benchmark	2%	9.46%	22.49%	48.98%	22.49%	206.56%	14.81%

<sup>\*</sup>Actual Returns - Not Annualized

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2012-13	7.3%	5.62%	-1.17%	2.42%	4.24%	1.75%							21.67%
2011-12	-1.08%	-4.09%	6.84%	2.05%	-4.09%	-6.78%	12.09%	8.02%	6.1%	2.93%	0.95%	-0.4%	22.95%

MUFAP's Recommended Format

Investment	Comr	mittee

IIIVesimeni Comininee				
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager

#### Disclaimer:

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

# Atlas Islamic Income Fund (AIIF)



Open-ended

Oct-2008

PKR 515 78

PKR 632

Islamic Income Fund

of three Islamic Banks

1% of Annual Net Assets

Central Depository Co.

Monday to Friday

Forward Pricing

1%(Front\_end)

AM2-(PACRA) Dr. Prof. Fazlur Rahman

The Scheme has maintained provisions against WWF contingent liability of Rs. 2,942,678. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 2.4/0.47%. For details please read Note 8.1 of the latest Financial Statements

These are allocations between AIIF and AISF aiming at a customized investment approach to the investors to meet

AIIF

85%

11.7%

12.7%

15%

11.6%

AIIF

50%

15%

18.8%

26.8%

17.2%

AIIF

15%

18.3%

24.9%

38.7%

22.8%

AISF

15%

AISF

50%

AISF

9:00 am to 4:00 pm

Average Six Months profit rate

Ernst & Young Ford Rhodes Sidat Hyder

**Fund Facts** 

Net Assets (mn)

Fund Type

Category Launch Date

Benchmark

Dealing Days

Cut Off timings

Front-end load

Shariah Advisor

of the Scheme

Weight

Weight

Weight

Trustee

Auditor

Pricing mechanism

Management Fee

Asset Manager Rating

Risk Profile of the Fund: Low / Moderate

Fund Stability Rating: AA-(f) (PACRA)

Shariah Compliant Investment Plans

their personal goals and preferences.

Islamic Income Multiplier Plan

Weighted Av. Return (2012-13)

Weighted Av. Return (2011-12)

Weighted Av. Return (2010-11)

Weighted Av. Return (2009-10)

Weighted Av. Return (2012-13)

Weighted Av. Return (2011-12)

Weighted Av. Return (2010-11)

Weighted Av. Return (2009-10)

Weighted Av. Return (2012-13)

Weighted Av. Return (2011-12)

Weighted Av. Return (2010-11)

Weighted Av. Return (2009-10)

Islamic Balanced Plan

Islamic Growth Plan

Workers' Welfare Fund (WWF)

NAV

#### December 2012

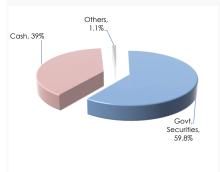
#### Investment Objective

To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

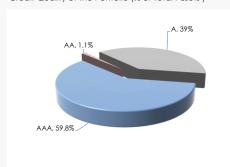
Asset Mix Govt. Securities	<b>Dec-12</b> 59.8%	Nov-12 63.7%
Cash	39%	34.1%
Others	1.1%	2.2%

Leverage & Maturity Profile	AllF
Leverage:	Nil
Weighted average time to	
maturity of the total assets (Days)	359

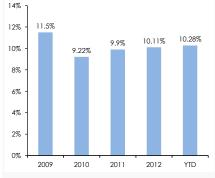
#### Asset Allocation (% of Total Assets )



#### Credit Quality of the Portfolio (% of Total Assets)

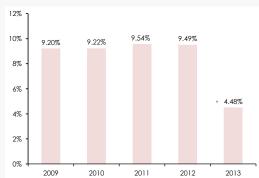


#### Yearly Performance\*





#### Payout History (% on Opening NAV)



\*Interim Payout

#### Trailing Performance

	30 Days (1 Month)	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR
Returns	7.41%	8.08%	10.28%	9.83%	10.28%	11.94%	10.16%
Benchmark	6.8%	6.82%	7.06%	7.34%	7.06%	7.85%	7.85%

<sup>\*</sup>Annualized Return

	30 Days (1 Month)	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR
Returns	7.41%	8.08%	10.28%	9.83%	10.28%	11.94%	10.16%
Benchmark	6.8%	6.82%	7.06%	7.34%	7.06%	7.85%	7.85%

Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2012-13	9.99%	16.68%	9.6%	8.62%	8.05%	7.41%							10.28%
2011-12	12.99%	10.47%	12.7%	14.69%	3.39%	8.8%	9.22%	8.66%	8.71%	8.81%	8.95%	8.07%	10.11%
*Annualized return: (Absolute return) *(365/No. of days)													

MUFAP's Recommended Format

Investment Committee				
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager

# Atlas Islamic Stock Fund (AISF)



#### December 2012

Yearly Performance

3.56%

1 4%

50%

40%

30%

20%

10%

0%

-10%

-20%

-30%

#### Investment Objective

To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

<b>Asset Mix</b> Equity	<b>Dec-12</b> 97.2%	<b>Nov-12</b> 94.1%
Cash	2.3%	5.3%
Others	0.5%	0.6%

43.77%

2011

2010

27.51%

19 74%

Leverage & Maturity Profile	AISF
Leverage:	Nil
Weighted average time to maturity	
of the total assets	N/A

#### Payout History (% on Opening NAV)



For Shariah Compliant Investment Plans please refer to AIIF on pre-page

#### Sector Allocation % of Total Assets

-22.68%

Sector	Dec-12	Nov-12
Oil and Gas	38.4	36.6
Electricity	16.0	15.6
Chemicals	15.1	11.6
Construction & Materials (Cement)	14.3	17.7
Commercial Banks	5.9	5.8
Fixed Line Telecommunication	3.8	4.2
Food Producers	2.9	2.5
Personal Goods	0.9	-

#### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Hub Power Co. Ltd	14.5	Electricity
Pakistan Oilfields Ltd	13.4	Oil and Gas
Fauji Fertilizer Company Ltd	12.8	Chemicals
Pakistan Petroleum Ltd	11.1	Oil and Gas
D.G. Khan Cement Co. Ltd	8.8	Construction & Material
Pakistan State Oil Co. Ltd	5.6	Oil and Gas
Lucky Cement Ltd	5.5	Construction & Mate
Meezan Bank Ltd	5.3	Commercial Banks
Oil & Gas Development Corpor	4.2	Oil and Gas
Pakistan Telecommunicati	3.8	Fixed Line Telecommunic

#### **Fund Facts**

Fund Type
Category
Launch Date
Net Assets (mn)
NAV
Benchmark
Dealing Days
Cut Off timings
Pricing mechanism
Management Fee
Front-end load

Open-ended Islamic Equity Fund Jan-2007 PKR 676 PKR 389.45 KMI - 30 Index Monday to Friday 9:00 am to 4:00 pm Forward Pricing 2% of Annual Net Assets

1%

(Slabs for back-end load)
1.5% (For redemption in 1st Year)
1% (For redemption in 2nd Year)
0.5% (For redemption in 3rd Year)
Nil (after 3 years of investment)

Trustee Central Depository Co.
Auditor A. F. Ferguson & Co.
Asset Manager Rating AM2-(PACRA)

Shariah Advisor Dr. Prof. Fazlur Rahman

Risk Profile of the Fund: Moderate / High

Fund Raking: 5 Star (ST) and 4 Star (LT) (PACRA)

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 8,859,581. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 5.1/1.31%. For details please read Note 6.2 of the latest Financial Statements of the Scheme.

#### Trailing Performance

	30 Days	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR
Returns	2.37%	5.49%	19.74%	54.72%	19.74%	123.01%	14.39%
Benchmark	2.14%	6.07%	22.5%	44.63%	22.5%	N/A	N/A

<sup>\*</sup>Actual Returns - Not Annualized

Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2012-13	5.7%	7.92%	-0.48%	1.76%	1.26%	2.37%							19.74%
2011-12	1.75%	-3.03%	6.42%	4.02%	-4.37%	-5.52%	10.58%	5.89%	6.37%	3.03%	0.51%	0.18%	27.51%

MUFAP's Recommended Format

investment Committee				
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager

#### Disclaimer

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.



# **Atlas Pension Fund (APF)**



#### December 2012

#### Investment Objective

To provide a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement.

#### Yearly Performance



\*Annualized Return





\* Actual Returns - Not Annualized

#### Sector Allocation % Total Assets for APF-Equity Sub Fund

7 II Legolly 300 Toria		
Sector	Dec-12	Nov-12
Oil and Gas	27.5	24.7
Chemicals	20.5	14.5
Electricity	11.2	8.8
Construction & Materials (Cement)	10.8	9.9
Personal Goods (Textile)	9.3	11.3
Commercial Banks	8.6	11
Fixed Line Telecommunication	3.9	3.9
Non Life Insurance	3.7	3.8
General Industrials	1.5	1.4
Life Insurance	0.3	0

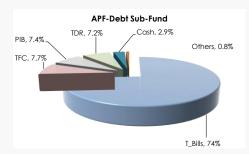
#### Trailing Performance

Irailing Performance						
APF-Equity Sub-Fund		APF-Debt Su	ub-Fund*	APF-Money Market Sub-Fund*		
30 Days	Since	30 Days	Since	30 Days	Since	
(1 Month)	Inception	(1 Month)	Inception	(1 Month)	Inception	
1.42%	85.62%	8.78%	11.17%	7.4%	11.77%	

\*Annualized return: (Absolute return) \*(365/No. of days)

#### Portfolio Composition







### Top 10 Holdings % Total Assets for APF-Equity Sub Fund

Scrip	%	Sectors
Fauji Fertilizer Company Ltd	9.6	Chemicals
Pakistan Oilfields Ltd	9.6	Oil and Gas
Hub Power Co. Ltd	7.8	Electricity
D.G. Khan Cement Co. Ltd	5.6	Construction & Materials (
Nishat Mills Ltd	5.3	Personal Goods (Textile
Lucky Cement Ltd	5.2	Construction & Materials (
United Bank Ltd	4.6	Commercial Banks
Oil & Gas Development Corporc	4.5	Oil and Gas
Pakistan State Oil Co. Ltd	4.5	Oil and Gas
Engro Corporation Ltd	4.4	Chemicals

**Fund Facts** 

Fund Inception Date Jul-2007

Sales Load 3% (Front-end) of contribution
Management Fee 1.5% of Annual Net Assets
Custodian & Trustee Central Depository Co.

Auditors A. F. Ferguson & Co.

Minimum Investment Rs.5,000/- or 10% of monthly

income (which ever is lower)
Eligibility Any Pakistani (resident or

non-resident), who holds a valid NTN or CNIC/NICOP

Asset Manager Rating AM2-(PACRA)

	Net Assets (mn)	NAV
APF-Equity (ESF)	PKR 72	PKR 185.62
APF-Debt (DSF)	PKR 68	PKR 161.62
APF-M.M (MMSF)	PKR 62	PKR 164.90

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs.762,355 (ESF), Rs.392,468 (DSF), Rs.360,372 (MMSF). If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 1.97 / 1.06 %, Rs. 0.93 / 0.57 %, Rs. 0.95 / 0.58 % respectively. For details please read Note 9.1 of the latest Financial Statements of the Scheme.

#### Atlas Pension Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

	APF-ESF	APF-DSF	APF-MMF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (20	12-13)		19.17%
Weighted Av. Return (20	11-12)		15.41%
Weighted Av. Return (20	10-11)		25.71%
Weighted Av. Return (20	09-10)		18.36%
Weighted Av. Return (20	08-09)		-12.03%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on	50%	40%	10%
Weighted Av. Return (20	12-13)		15.4%
Weighted Av. Return (20	11-12)		13.46%
Weighted Av. Return (20	10-11)		19.8%
Weighted Av. Return (20	09-10)		14.9%
Weighted Av. Return (20	08-09)		-4.04%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	20%	65%	15%
Weighted Av. Return (20			11.66%
Weighted Av. Return (20	11-12)		11.5%
Weighted Av. Return (20	10-11)		13.83%
Weighted Av. Return (20	09-10)		11.41%
Weighted Av. Return (20	08-09)		3.92%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	50%	50%
Weighted Av. Return (20	•		9.01%
Weighted Av. Return (20	•		10.26%
Weighted Av. Return (20	•		10.22%
Weighted Av. Return (20	•		9.25%
Weighted Av. Return (20	08-09)		9.49%
(v) life evele			

#### (v) Lifecycle

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

(vi) Customized 0-80% 20-75% 0-60%

MUFAP's Recommended Format

Investment Committee

M. Habib-ur-Rahman Ali H. Shirazi M. Abdul Samad Khalid Mehmood Muhammad Umar Khan CEO Director Chief Investment Officer Fund Manager Fund Manager

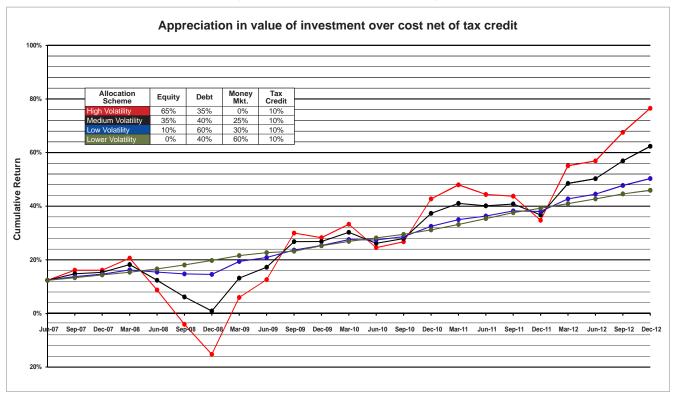
#### Disclaimer:

# Atlas Pension Fund (APF)

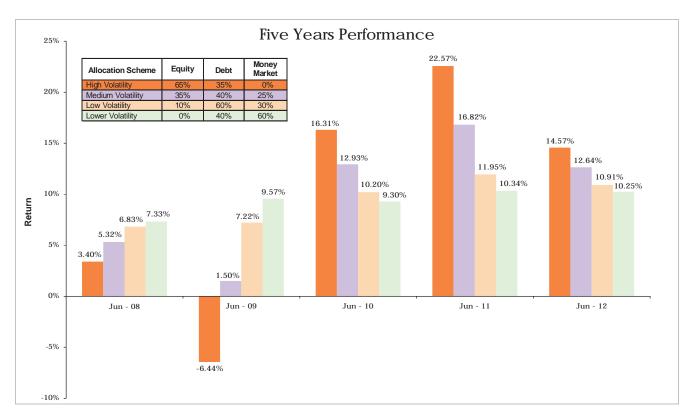


#### December 2012

#### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APF each month.



# Atlas Pension Islamic Fund (APIF)



#### December 2012

#### Investment Objective

To provide a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement.

#### Yearly Performance



\*Annualized Return





\* Actual Returns - Not Annualized

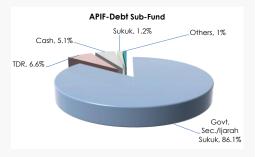
#### Sector Allocation % Total Assets for APIF-Equity Sub Fund

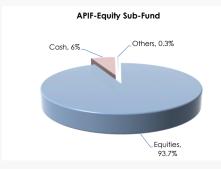
-   -   -   -   -   -   -   -   -		
Sector	Dec-12	Nov-12
Oil and Gas	34.7	32.9
Construction & Materials (Cement)	16.3	17.8
Chemicals	14	14.4
Electricity	11.4	10.2
Commercial Banks	7.8	7.6
Fixed Line Telecommunication	4.6	4.9
General Industrials	3.4	1.2
Food Producers	1.6	1.4

Trailing Performance					
APIF-Equity Su	ub-Fund	APIF-Debt Su	ub-Fund*	APIF-Money Mar	ket Sub-Fund*
30 Days	Since	30 Days	Since	30 Days	Since
(1 Month)	Inception	(1 Month)	Inception	(1 Month)	Inception
1.81%	156.26%	7.32%	9.75%	6.87%	11.39%

\*Annualized return: (Absolute return) \*(365/No. of days)







#### Top 10 Holdings % Total Assets for APIF-Equity Sub Fund

эспр	70	seciois
Hub Power Co. Ltd	10.3	Electricity
Pakistan Oilfields Ltd	10.2	Oil and Gas
Fauji Fertilizer Company Ltd	9.9	Chemicals
Pakistan Petroleum Ltd	8.4	Oil and Gas
D.G. Khan Cement Co. Ltd	8.4	Construction & Material
Lucky Cement Ltd	8	Construction & Material
Meezan Bank Ltd	6.3	Commercial Banks
Oil & Gas Development Corporc	5.1	Oil and Gas
Pakistan Telecommunication Cc	4.6	Fixed Line Telecommunica
Pakistan State Oil Co. Ltd	4.4	Oil and Gas

#### **Fund Facts**

Nov-2007 Fund Inception Date

Sales Load 3% (Front-end) of contribution Management Fee 1.5% of Annual Net Assets Custodian & Trustee Central Depository Co.

**Auditors** A. F. Ferguson & Co.

Rs.5,000/- or 10% of monthly Minimum Investment income (which ever is lower)

Eligibility Any Pakistani (resident or non-resident), who holds a

valid NTN or CNIC/NICOP

Asset Manager Rating AM2-(PACRA)

Shariah Advisor Dr. Prof. Fazlur Rahman

	Net Assets (mn)	NAV
APIF-Equity (ESF)	PKR 93	PKR 258.03
APIF-Debt (DSF)	PKR 105	PKR 151.30
APIF-M.M (MMSF)	PKR 87	PKR 159.80

#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs.1,171,283(ESF), Rs.408,296(DSF),Rs.376,524(MMSF). If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 3.24 / 1.25 %, Rs. 0.59 / 0.39 %, Rs. 0.70 / 0.44 % respectively. For details please read Note 9.2 of the latest Financial Statements of the Scheme.

#### Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from amona six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

	APIF-ESF	APIF-DSF	APIF-MMF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (2	2012-13)		17.42%
Weighted Av. Return (2	2011-12)		25.44%
Weighted Av. Return (2	2010-11)		32.72%
Weighted Av. Return (2	2009-10)		20.26%
Weighted Av. Return (2	2008-09)		0.57%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on	50%	40%	10%
Weighted Av. Return (2	2012-13)		14.37%
Weighted Av. Return (2	2011-12)		18.78%
Weighted Av. Return (2	2010-11)		23.02%
Weighted Av. Return (2	2009-10)		16.28%
Weighted Av. Return (2	2008-09)		4.31%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	20%	65%	15%
Weighted Av. Return (2	1012-13)		11.38%
Weighted Av. Return (2	2011-12)		11.99%
Weighted Av. Return (2	2010-11)		13.12%
Weighted Av. Return (2	2009-10)		12.32%
Weighted Av. Return (2	2008-09)		8.01%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	50%	50%
Weighted Av. Return (2	,		8.97%
Weighted Av. Return (2	,		8.3%
Weighted Av. Return (2	,		7.79%
Weighted Av. Return (2	,		9.5%
Weighted Av. Return (2	2008-09)		10.69%

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

(vi) Customized 20-75% 0-60%

MUFAP's Recommended Format

Investment Committee

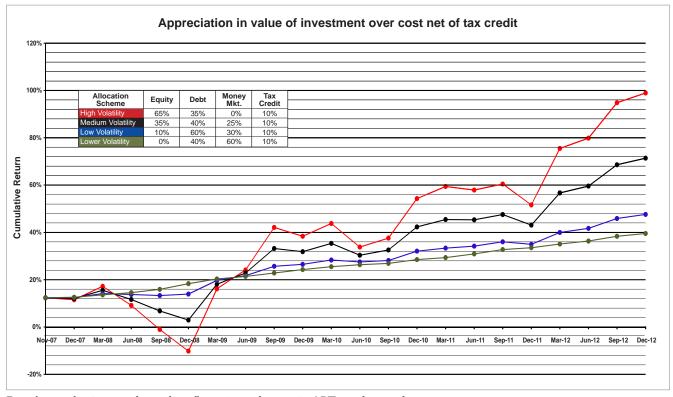
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager

# Atlas Pension Islamic Fund (APIF)

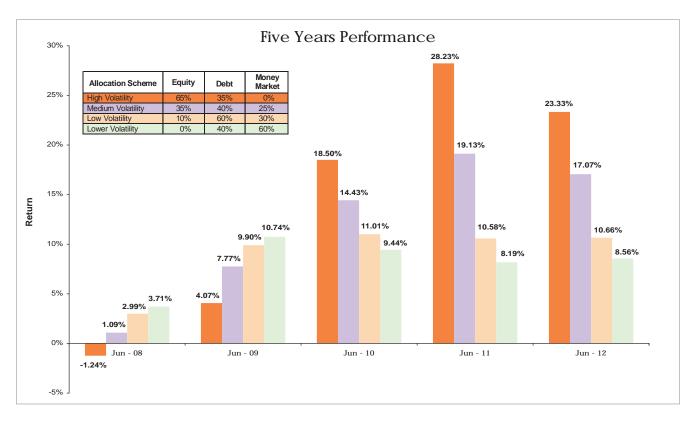


#### December 2012

#### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APIF each month.



# Atlas Fund of Funds (ATFF)



#### December 2012

#### Investment Objective

To invest in closed end mutual funds for taking advantage of the discount between NAV and market price. Moreover, the fund also invests in open end mutual funds, money market funds or bank deposits.

Asset Mix	Dec-12 44%	Nov-12 44.1%
Open Ended Funds	44%	44.1%
Equity Investment	40.3%	39.9%
Cash	13.9%	14.2%
Others	1.8%	1.8%

Leverage:	Nil
Weighted average time to maturity	
of the total assets	N/A

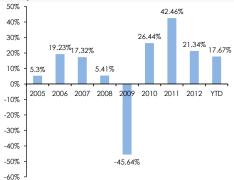
#### **Fund Facts**

Fund Type Closed-ended
Category Fund of Funds
Launch Date Dec-2004
Net Assets (mn) PKR 458
NAV PKR 10.91
Benchmark Market Capita

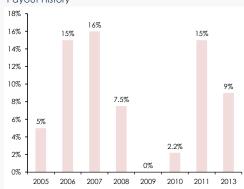
Benchmark Market Capitalisation Closed End
Management Fee 2% of Annual Net Assets
Trustee MCB Financial Services Limited
Auditor A. F. Ferguson & Co.
Asset Manager Rating AM2-(PACRA)

Risk Profile of the Fund: Moderate / High

#### Yearly Performance



#### Payout History



#### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 7,153,846. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0,17/1,56%. For details please read Note 6.1 of the latest Financial Statements of the Scheme.

#### AMC Allocation % of Total Assets

AMC	Dec-12	Nov-12
Atlas Asset Management Ltd	23.0	23.0
JS Investments Ltd	20.1	20.2
Lakson Investments Ltd	17.2	17.3
Al Meezan Investment Management Ltd	10.3	9.6
PICIC Asset Management Company Ltd	10.0	10.1
Habib Asset Management Ltd	2.4	2.4
National Investment Trust Ltd	1.5	1.5
-	-	-
	-	_

#### Top 10 Holding % of Total Assets

Funds	%	Schemes
JS Growth Fund	10.3	Equity Investment Instruments
Meezan Balanced Fund	10.3	Equity Investment Instruments
PICIC Energy Fund	10	Equity Investment Instruments
JS Value Fund	9.8	Equity Investment Instruments
Lakson Income Fund	8.7	Open-Ended-Mutual-Funds
Atlas Islamic Income Fund	8.6	Open-Ended-Mutual-Funds
Lakson Money Market Fund	8.5	Open-Ended-Mutual-Funds
Atlas Islamic Stock Fund	7.4	Open-Ended-Mutual-Funds
Atlas Stock Market Fund	7	Open-Ended-Mutual-Funds
First Habib Cash Fund	2.4	Open-Ended-Mutual-Funds

#### **Trailing Performance**

	30 Days (1 Month)	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR
Returns	1.45%	6.89%	17.67%	38.7%	17.67%	117.08%	10.1%
Benchmark	6.49%	15.32%	23.39%	47.98%	23.39%	48.41%	5.02%

<sup>\*</sup>Actual Returns - Not Annualized

#### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2012-13	5.34%	3.54%	0.93%	2.25%	3.04%	1.45%	3411	100	mai	Abi	may	•••	17.67%
2011-12	0.72%	-1.53%	5.49%	1.03%	-0.57%	-2.06%	4.44%	4.47%	4.6%	-0.51%	3.4%	0.4%	21.34%

MUFAP's Recommended Format

Investment	Committee

III V C SIII I C C I I I I I I I C C				
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager



# Interlacing Principles with High Standards

Atlas Asset Management, which manages Atlas Meraj, aims at achieving excellence in Shariah compliant fund management. Catering to investment needs of corporations, retirement funds and individuals, Atlas Meraj product range comprises of Shariah compliant mutual funds and investment plans which allow investors a customized approach by percentage allocation of investment in mutual funds.

#### **MUTUAL FUNDS**

- Atlas Islamic Income Fund
- Atlas Islamic Stock Fund

#### **INVESTMENT PLANS**

- Islamic Income Multiplier Plan
- Islamic Balanced Plan
- Islamic Growth Plan

# Atlas Asset Management

An Atlas Group Company | AM2- by PACRA

Head Office: Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600 UAN: (92-21)111-Mutual (6-888-25) Ph: (92-21) 35379501-04 Fax: (92-21) 35379280 Website: www.atlasfunds.com.pk UAN: 021-111-MUTUAL (6-888-25)

**Disclaimer:** All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends / returns thereon are dependent on forces affecting the capital markets. These may go up and down based on market conditions. Past performance is not necessarily indicative of future results. Please read the offering document of the fund to understand the investment policies and the risks involved.





