







# Spotlight Fund Manager Report April 2014



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### **Editorial Board**

Ayesha Farooq Zainab Hussain Zohaib Baig

### **Head Office**

Ground Floor, Federation House, Sharae Firdousi, Clifton, Karachi-75600

Contact Person: Manager, Investors Services Division UAN: (92-21) 111-688-825 Ph: (92-21) 35379501-04 Fax: (92-21) 35379280

### Regional Office-Lahore

1-Mcleod Road, Lahore.

Contact Person: Malik Asjad Ali Ph: 042 - 37225015-17

Fax: 042 - 3/225015-17 Fax: 042 - 37351119 Cell: 0321-4181292

Email: maa@atlasfunds.com.pk

### Regional Office-Rawalpindi

60, Bank Road, Saddar, Rawalpindi. Contact Person: Mohsin Sarwar

Ph: (92-51) 5856411 Fax: (92-51) 5120497 Cell: 0334-5167035

Email: cms@atlasfunds.com.pk

Contact us for queries, comments or suggestions at **spotlight@atlasfunds.com.pk** or Ground Floor, Federation House, Shahrae-Firdousi, Clifton, Karachi

# **Message From The Editor**

### **Dear Investor**

The first quarter of 2014 has come to a positive end for Atlas Asset Management (AAML), with AAML being steady and consistently increasing its AUM & investor base. In the month of April , AAML added Rs.296 million in its AUM bringing it to close at Rs.13.56 billion on April' 30th 2014, which was also the month's high. Similarly all of our funds have posted healthy returns during the last months.

The time is also right to remind you to invest your savings and avail tax credit, by which you can benefit from income tax rebate in mutual funds up to Rs.1,000,000 or 20% of taxable income, whichever is lower under section 62 of Income Tax Ordinance 2001 and up to 50% of taxable income in VPS, under sec 63 of the same Ordinance. However, investments have to be made before June 30th 2014 in order to avail these tax benefits.

We are also pleased to announce that management fees has been decreased with effect from March 01, 2014 on the following funds:

s New e Man. Fee
0.85%
1.00%
1.25%
1.00%
1.25%
1.00 1.25 1.00

### **Interim Distribution**

In line with the monthly payout for Atlas Money Market Fund (AMF), the Investment Committee announced a bonus payout of Rs.3.50 per unit (0.70% on the face value of Rs.500 per unit) for the period ending April 30th, 2014.

### **Our Value Added Services**

Our valued customers can conveniently access to their account balances by utilizing sms based balance inquiry services. Kindly update your Cell numbers with our ISD by calling 021-111-688-825 and avail these services.

You may also contact us through SMS for any investment related details. Simply type: **AAML"space"Invest"space"City Name** and send it to **8080**.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email **info@atlasfunds.com.pk** 

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# **Market Review**

### **April 2014**

### On The Stock Market Front

KSE-100 index increased by 6.45% during the month of April to stand at 28,912.98 points whereas the daily average trading volumes increased by 35% MoM to 290mn shares from an average of 215mn shares traded during the month of March. Moreover, there was a net inflow of foreign portfolio investment of USD 91.9mn compared to outflow of USD 5mn during the month of March resulting in increased volumes in the market.

Corporate result announcements flowed in during the month that drove the market sentiment during the period. In general, Banking, Pharma & BioTech and General Industries stocks posted better than expected results whereas Beverages, Personal Goods and Oil & Gas stocks posted results that were below market consensus. Sectors that performed well during the month were Automobile & Parts, Pharma & Bio Tech, Banks, Non-Life Insurance, and General Industries that increased by 13%, 12%, 10%, 8% and 7% respectively. Whereas Beverages, Media, Fixed Line Telecommunication, Oil & Gas and Personal Goods underperformed the market producing returns of -22%, -20%, -8%, 0% and 0% respectively.

Currently the market is trading at PE multiple of 8.76x whereas the dividend yield is 5.6%. Even though some sectors are expensive, there are sectors that are positioned to post decent earnings growth and are relatively undervalued. Exposure in these sectors can help investors make decent returns.

### On the Money Market Front

The CPI inflation increased for the month of April'14 and stood at 9.2%, with an increase of 60bp witnessed in food inflation at 9.9%, whereas NFNE increased by 90bp and stood at 8.5%. Higher reading is attributable to increase in the food, housing and education index.

Additionally, M2 experienced an increase of 5.85% during July 01, '13 to April 18, '14, as compared to an increase of 8.80% during the previous corresponding period. The latest report shows that the government borrowings from SBP stood at Rs. 376 billion, as compared to borrowings of Rs. 194 billion in corresponding period last year, whereas, government matured borrowings of Rs. 50 billion from scheduled banks for the month of April'114, as compared to borrowings of Rs. 755 billion in corresponding period last year.

The Central Bank raised an amount of Rs. 640 billion under the three T-bills auctions conducted during the month. The weighted average yields under the latest auction stood at 9.93% for 3 month T-bills, 9.96% for 6 month T-bills and 9.98% for 12 month tenor T-bills. 6 month KIBOR (offer) increased MoM and averaged at 10.18% during the month of April'14.

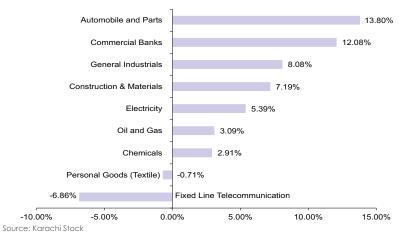
### On the Commodity Market Front

During the month, Spot Gold Price/ounce has increased by 0.56% from USD 1,285.40 on March 31, 2014 to USD 1,292.60 on April 30, 2014.

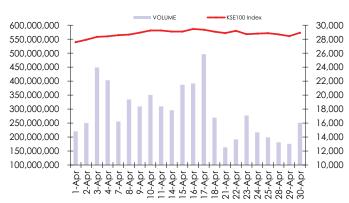
The U.S. Federal Reserve's looked past a weak economic reading on first-quarter U.S. growth and gave an upbeat assessment of the U.S. economy's prospects as it announced another cut in its bond-buying stimulus. Geopolitical tensions usually increase gold's appeal as a safe-haven asset. Gold has gained from rising Ukraine tensions this year, but it has recently been weighed down by strong economic data. Top buyer China has seen inactive interest since the end of January. Consumers and importing banks have been buying less since the Chinese New Year break due to a weaker yuan.

Holdings of SPDR Gold Trust, the world's largest gold ETF, decreased by 3.09% to 787.94 tonnes in April'14.

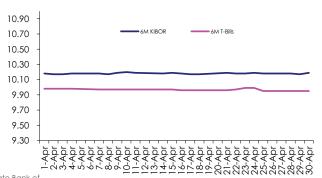
### Sector Performance - April 2014



### KSE 100 Index & Shares Turnover



### 6 Months KIBOR vs 6 Months T-Bills



Source: State Bank of PakistanExchange

### Gold Price Performance



Source: World Gold Council

# Atlas Money Market Fund (AMF)



### April 2014

### Investment Objective

To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

Asset Mix* T-Bills	<b>Apr-14</b> 99.2%	<b>Mar-14</b> 90%
Cash	0.8%	0.9%
TDR	0.0	9.0
Others	0.0	0.1%

s 121
Nil
56.7

### **Fund Facts**

Fund Type Open-ended Money Market Fund Category Launch Date Jan-2010

PKR 7,427 Net Assets (mn) NAV PKR 502 99 Benchmark(BM)

50/50 composition of: 3-Month deposit rates of three

scheduled banks (AA and above

rated)

average of 3 Month PKRV rate

Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing

0.85% of Annual Net Assets Management Fee Front-end load

Trustee Central Depository Co.

Ernst & Young Ford Rhodes Sidat Hyder Auditor

Asset Manager Rating AM2-(PACRA)

Risk Profile of the Fund: Low

Fund Stability Rating: AA+(f) (PACRA)

### Workers' Welfare Fund (WWF)

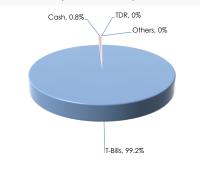
The Scheme has maintained provisions against WWF contingent liability of Rs. 32,149,661. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 2.18/0.43%. For details please read Note 7.1 of the latest Financial Statements

### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundant caution, The Scheme is providing for FED liability which amounted to Rs.7,255,357 (Rs.0.49 per unit) as on April 30, 2014.

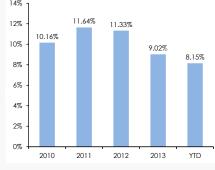
### Asset Allocation (% of Total Assets)

\* % of Gross Asset





### Yearly Performance\*







\*Annualized Return \*Monthly Payout

### Trailing Performance

-	30 Days (1 Month)	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR**
Returns	8.55%	8.52%	8.28%	8.22%	8.15%	51.18%	10.15%
Benchmark	8.49%	8.48%	8.47%	8.05%	8.12%	46.14%	8.93%

\*Annualized Return

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2013-14	7.53%	7.39%	7.23%	8.12%	6.89%	8.11%	8.49%	8.31%	8.51%	8.55%			8.15%
2012-13	10.35%	12.97%	8.82%	9.87%	7.33%	8.13%	7.67%	7.17%	7.55%	7.9%	7.58%	8.44%	9.02%

\*Annualized return: (Absolute return) \*(365/No. of days)

Inve	estment Committee					
	M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan	Fawad Javaid
	CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager

<sup>\*\*</sup> CAGR Since Inception

# Atlas Income Fund (AIF)



### April 2014

### Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

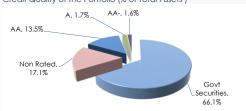
Asset Mix*	Apr-14	Mar-14
PIBs	44.3%	27.6%
T-Bills	21.8%	39.4%
MTS	16.9%	21.0
Cash	9.1%	1.9%
Others	4.2%	1.0
TFC	3.7%	4.6%
TDR	0.0	4.5%

Top Ten TFC (% of Total Assets)

Engro Corporation Limited	1.7%
Bank Alfalah Limited	1.6%
Bank Al Habib Limited	0.2%
United Bank Limited	0.2%

AIF
Nil
462

### Credit Quality of the Portfolio (% of Total Assets)



Non-Compliant Investment

		Investmer	Investment				
Type (Secured)	Value before provision	Provision Held	Value after provision	% of Net/Gross Assets	Suspended Mark up (fully provided)		
Equity	3,630,828	-	3,343,387	0.12	-		
PPTFC	7,494,000	(7,494,000)	_	-	3,772,261		
Sukuk	15,225,000	(15,225,000)	_	-	7,215,418		
TFC	1,590,000	(1,590,000)	-	-	395,048		
TFC	5,506,380	(5,506,380)	-	-	1,735,545		
TFC	7,871,511	(7,871,511)	-	-	2,835,666		
TFC-II	29,976,000	(29,976,000)	-	-	14,392,827		
TFC-IV	11,015,000	(11,015,000)	-	-	-		
TFC-V	5,375,000	(5,375,000)	-	-	-		
TFC	1,248,950	-	920,921	0.03	-		
	88,932,669	(84,052,891)	4,264,308	0.15	30,346,765		
	(Secured)  Equity  PPTFC  Sukuk  TFC  TFC  TFC  TFC-II  TFC-IV  TFC-V  TFC	(Secured)         provision           Equity         3,630,828           PPTFC         7,494,000           Sukuk         15,225,000           TFC         1,590,000           IFC         5,506,380           IFC         7,871,511           TFC-II         29,976,000           TFC-IV         11,015,000           TFC-V         5,375,000           TFC         1,248,950           88,932,669	(Secured)         provision         Provision Held           Equity         3,630,828         -           PPTFC         7,494,000         (7,494,000)           Sukuk         15,225,000         (15,225,000)           TFC         1,590,000         (1,590,000)           TFC         5,506,380         (5,506,380)           TFC         7,871,511         (7,871,511)           TFC-II         29,976,000         (29,976,000)           TFC-IV         11,015,000         (11,015,000)           TFC-V         5,375,000         (5,375,000)           TFC         1,248,950         -           88,932,669         (84,052,891)	(Secured)         provision         Provision Held         provision           Equity         3,630,828         -         3,343,387           PPTFC         7,494,000         (7,494,000)         -           Sukuk         15,225,000         (15,225,000)         -           TFC         1,590,000         (1,590,000)         -           TFC         5,506,380         (5,506,380)         -           TFC         7,871,511         (7,871,511)         -           TFC-II         29,976,000         (29,976,000)         -           TFC-IV         11,015,000         (11,015,000)         -           TFC-V         5,375,000         (5,375,000)         -           TFC         1,248,950         -         920,921           88,932,669         (84,052,891)         4,264,308	Provision   Prov		





Trailing Performance								
	30 Days	90 Days	180 Days	365 Days	Year To Date	Since	CAGR**	
	(1 Month)	(3 Months)	(6 Months)	(1 Year)	(YTD)	Inception	CAGR	
Returns	16.24%	13.23%	10.49%	9.1%	9.49%	137.43%	8.93%	
Benchmark	10.18%	10.15%	10.09%	9.71%	9.76%	163.7%	10.52%	

\*Annualized Return \*\* CAGR Since Inception

Monthly	/ Performance	History
MOULT	/ renomiance	пізтогу

Year	Juĺ	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2013-14	6.99%	8.25%	6.99%	7.96%	7.1%	7.28%	8.26%	10.03%	12.82%	16.24%			9.49%
2012-13	11.7%	11.05%	13.12%	10.59%	11.19%	8.04%	6.1%	9.02%	7.86%	8.4%	4.27%	9.05%	9.58%
*Annualized rature: (Absolute rature) *(2/E/No. of dours)													

MUFAP's Recommended Format

M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan	Fawad Javaid
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager

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### **Fund Facts**

Fund Type	Open-ended
Category	Income Fund
Launch Date	Mar-2004
Net Assets (mn)	PKR 2,638
NAV	PKR 514.04

Average 6 Months KIBOR (Ask) Benchmark(BM) Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm

Pricing mechanism Forward Pricing Management Fee 1.50% of Annual Net Assets

Front-end load

Central Depository Company Ltd Trustee

Auditor A. F. Ferguson & Co. Asset Manager Rating AM2-(PACRA) Risk Profile of the Fund: Medium Fund Stability Rating: A+(f) (PACRA)

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 15,240,687. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 2.97/0.58%. For details please read Note 7.1 of the latest Financial Statements of the Scheme.

### Federal Excise Duty (FED)

•The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundant caution, The Scheme is providing for FED liability which amounted to Rs.4,720,970(Rs.0.92 per unit) as on April 30, 2014.

### Investment Plans

These are allocations between AIF and ASMF aimimg at a customized investment approach to the investors to meet their personal goals and preferences.

Income Multiplier Plan	AIF	ASMF
Weight	85%	15%
Weighted Av. Return (2013-14)	12.5%	
Weighted Av. Return (2012-13)	15.8%	
Weighted Av. Return (2011-12)	8.59%	
Weighted Av. Return (2010-11)	12.2%	
Weighted Av. Return (2009-10)	12.2%	
Balanced Plan	AIF	ASMF
Weight	50%	50%
Weighted Av. Return (2013-14)	19.4%	
Weighted Av. Return (2012-13)	30.4%	
Weighted Av. Return (2011-12)	14.5%	
Weighted Av. Return (2010-11)	23.7%	
Weighted Av. Return (2009-10)	17.4%	
Growth Plan	AIF	ASMF
Weight	15%	85%
Weighted Av. Return (2013-14)	26.4%	
Weighted Av. Return (2012-13)	44.9%	
Weighted Av. Return (2011-12)	20.4%	
Weighted Av. Return (2010-11)	35.2%	
Weighted Av. Return (2009-10)	22.6%	

# Atlas Stock Market Fund (ASMF)



### April 2014

### Investment Objective

To provide long term capital growth from an actively managed portfolio invested in listed companies

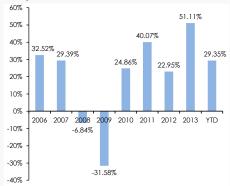
Asset Mix* Equity	<b>Apr-14</b> 86%	<b>Mar-14</b> 81.9%
Cash	12.2%	15.8%
Others	1.8%	2.3%

Leverage:	Nil
Weighted average time to maturity	
of the total assets	N/A

Leverage & Maturity Profile



\* % of Gross Asset





For Investment Plans please refer to AIF on prepage.

### Sector Allocation % of Total Assets

Sector	Apr-14	Mar-14
Commercial Banks	27.9	26.2
Oil and Gas	24.4	23.9
Electricity	10.4	10.0
Construction & Materials	8.4	6.2
Chemicals	7.5	10.1
Personal Goods (Textile)	3.8	3.5
Non Life Insurance	1.3	1.2
Media	1.0	0.0

### Top 10 Holding % of Total Assets

Scrip	%	Sectors
Bank AL-Habib Ltd	7.9	Commercial Banks
Bank Al-Falah Ltd	7.4	Commercial Banks
Hub Power Co. Ltd	6.6	Electricity
Oil & Gas Development Corpor	6.1	Oil and Gas
Pakistan Oilfields Ltd	5.8	Oil and Gas
Pakistan State Oil Co. Ltd	5.7	Oil and Gas
Pakistan Petroleum Ltd	5.1	Oil and Gas
United Bank Ltd	4.8	Commercial Banks
D.G. Khan Cement Co. Ltd	3.9	Construction & Material
Nishat Mills Ltd	3.8	Personal Goods (Textile)

### **Fund Facts**

Fund Type Open-ended **Equity Fund** Category Nov-2004 Launch Date PKR 1,086 Net Assets (mn) NAV PKR 514 52 KSF-100 Index Benchmark Monday to Friday Dealing Days Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricina Management Fee 2% of Annual Net Assets Front-end load Trustee Central Depository Co. Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2-(PACRA)

Risk Profile of the Fund:

High 3 Star (ST) and 4 Star (LT) (PACRA) Fund Rankina:

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 22,751,374. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 10.78/2.1%. For details please read Note 7.1 of the latest Financial Statements of the Scheme.

### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013, As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution, The Scheme is providing for FED liability which amounted to Rs.3,118,388 (Rs.1.48 per unit) as on April 30, 2014.

### **Trailing Performance**

	30 Days (1 Month)	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR**
Returns	5.05%	7.33%	18.27%	45.13%	29.35%	412.73%	18.91%
Benchmark	6.45%	7.95%	26.95%	52.31%	37.64%	424.31%	19.19%

<sup>\*</sup>Actual Returns - Not Annualized

**CAGR Since Inception** 

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2013-14	11.42%	-4.15%	-1.08%	3.53%	4.57%	2.76%	2.55%	-2.46%	4.74%	5.05%			29.35%
2012-13	7.3%	5.62%	-1.17%	2.42%	4.24%	1.75%	2.64%	6.46%	-0.01%	1.32%	14.67%	-2.16%	51.11%

MUFAP's Recommended Format

invesiment Committee						
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan	Fawad Javaid	
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager	

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# Atlas Gold Fund (AGF)



### April 2014

\* % of Gross Asset

### Investment Objective

To provide investors with capital appreciation through investment in Gold or Gold Futures Contracts Traded on the Commodity Exchange.

Asset Mix* Gold/Gold Futures Cont.	<b>Apr-14</b> 80.3%	<b>Mar-14</b> 77.1%
Cash	16.7%	19.1%
Others	3.0	3.8%

Nil
N/A

### **Fund Facts**

Fund Type Open-ended Commodity Category Launch Date Jul-2013 Net Assets (mn) PKR 220 NAV PKR 102.84

Benchmark(BM) 70/30 composition of:

Daily closing Pakistan rupee Gold prices and deposit rates of three scheduled banks (AA and above rated)

Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Pricing mechanism Forward Pricing 1.5% of Annual Net Assets Management Fee

Front-end load

Trustee Central Depository Co.

**Auditor** Ernst & Young Ford Rhodes Sidat Hyder

Asset Manager Rating AM2-(PACRA)

Risk Profile of the Fund: High

Fund Stability Rating:

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 124,101. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 0.06/0.06%. For details please read Note 10.1 of the latest Financial Statements

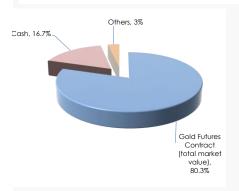
### Federal Excise Duty (FED)

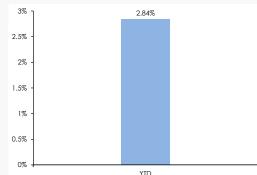
The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundant caution, The Scheme is providing for FED liability which amounted to Rs.424,876 (Rs.0.20 per unit) as on April 30, 2014.



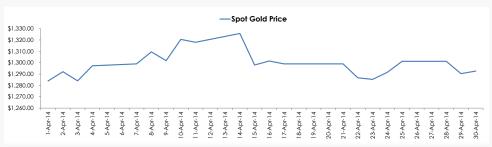
### Asset Allocation (% of Total Assets)







### Gold Price Performance



Source: World Gold Council

### **Trailing Performance**

	30 Days	90 Days	180 Days	365 Days	Year To Date	Since	
	(1 Month)	(3 Months)	(6 Months)	(1 Year)	(YTD)	Inception	
Returns	0.95%	5.23%	1.37%		2.84%	2.84%	
Benchmark	-0.25%	0.49%	1.01%		0.81%	0.81%	

\*Actual Returns - Not Annualized

Ν	lonthly	y Per	form	ance	Н	ist	OI	y

violitily i difference history													
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2013-14	0.6%	3.46%	-2.87%	0.35%	-4.18%	-2.83%	3.5%	6.25%	-1.89%	0.95%			2.84%

\*Actual Returns - Not Annualized

MUFAP's Recommended Format

Investment	Committee
mvesimeni	Committee

M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan	Fawad Javaid
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager

### Disclaimer:

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

# Atlas Islamic Income Fund (AIIF)



### April 2014

### Investment Objective

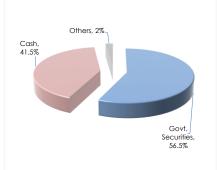
To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

Asset Mix*	Apr-14	Mar-14
Govt. Securities	56.5%	43.8%
Cash	41.5%	54.7%
Others	2.0	1.5%

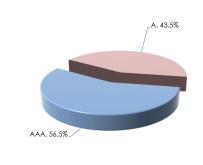
Leverage & Maturity Profile	AllF
Leverage:	Nil
Weighted average time to	
maturity of the total assets (Days)	136

### \* % of Gross Asset

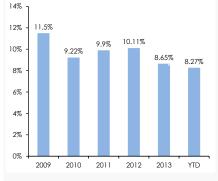
### Asset Allocation (% of Total Assets)





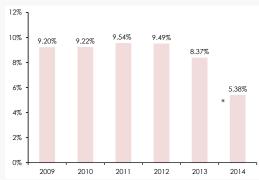


### Yearly Performance\*



\*Annualized Performance

### Payout History (% on Opening NAV)



\*Interim Payout

### Trailing Performance

	00 20,0		180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR**	
Returns	6.61%	8.61%	8.69%	8.12%	8.27%	66.02%	9.57%	
Benchmark	7.11%	6.91%	6.86%	6.84%	6.84%	52.08%	7.59%	

\*Annualized Return

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2013-14	7.91%	7.08%	7.04%	7.07%	10.04%	8.05%	7.52%	8.82%	10.19%	6.61%			8.27%
2012-13	9.99%	16.68%	9.6%	8.62%	8.05%	7.41%	6.66%	4.99%	6.96%	6.9%	7.31%	6.42%	8.65%

\*Annualized return: (Absolute return) \*(365/No. of days)

MUFAP's Recommended Format

Investment Committee					
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan	Fawad Javaid
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager

### Disclaimer:

### Fund Facts

Fund Type Open-ended
Category Islamic Income Fund
Launch Date Aug-2008
Net Assets (mn) PKR 497
NAV PKR 509.19

Benchmark Average Six Months profit rate of three Islamic Banks

Dealing Days

Cut Off timings

Pricing mechanism

Management Fee

Monday to Friday

9:00 am to 4:00 pm

Forward Pricing

0.85% of Annual Net Assets

Front-end load Nil
Trustee Central Depository Co.
Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2-(PACRA)
Shariah Advisor Mufti Muhammad Yahya Asim

# Risk Profile of the Fund: Medium Fund Stability Rating: AA-(f) (PACRA)

Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 3,997,503. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 4.09/0.8%. For details please read Note 8.1 of the latest Financial Statements of the Scheme.

### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution, The Scheme is providing for FED liability which amounted to Rs.724,620(Rs.0.74 Per unit) as on April 30, 2014.

### Shariah Compliant Investment Plans

These are allocations between AIIF and AISF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

AIIF

AISF

### Islamic Income Multiplier Plan

	A111	7131
Weight	85%	15%
Weighted Av. Return (2013-14)	9.77%	
Weighted Av. Return (2012-13)	14.7%	
Weighted Av. Return (2011-12)	12.7%	
Weighted Av. Return (2010-11)	15%	
Islamic Balanced Plan		
	AllF	AISF
Weight	50%	50%
Weighted Av. Return (2013-14)	13.3%	
Weighted Av. Return (2012-13)	28.7%	
Weighted Av. Return (2011-12)	18.8%	
Weighted Av. Return (2010-11)	26.8%	
Islamic Growth Plan		
	AllF	AISF
Weight	15%	85%
Weighted Av. Return (2013-14)	16.8%	
Weighted Av. Return (2012-13)	42.7%	
Weighted Av. Return (2011-12)	24.9%	
Weighted Av. Return (2010-11)	38.7%	

<sup>\*\*</sup> CAGR Since Inception

# Atlas Islamic Stock Fund (AISF)



### April 2014

### Investment Objective

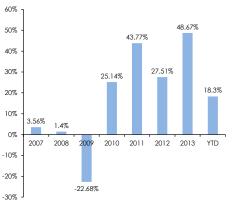
To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

Asset Mix* Equity	<b>Apr-14</b> 83.9%	<b>Mar-14</b> 83.8%
Cash	15.3%	15.1%
Others	0.8%	1.1%

Leverage & Maturity Profile	AISF
Leverage:	Nil
Weighted average time to maturity	
of the total assets	N/A

### \* % of Gross Asset

### Yearly Performance







### Sector Allocation % of Total Assets

Sector	Apr-14	Mar-14
Oil and Gas	35.5	38.2
Construction & Materials	13.1	9.6
Electricity	11.5	11.2
Commercial Banks	8.2	9.8
Personal Goods (Textile)	4.9	5.0
Automobile and Parts	4.1	2.5
Chemicals	3.8	5.7
Engineering	1.5	0.9
Fixed Line Telecommunication	0.7	0.4

### Top 10 Holdings % of Total Assets

Scrip	%	Sectors
Pakistan Oilfields Ltd	10.2	Oil and Gas
Oil & Gas Development	9.7	Oil and Gas
Hub Power Co.	9.0	Electricity
Meezan Bank Ltd	8.2	Commercial Banks
Pakistan State Oil	7.0	Oil and Gas
Pakistan Petroleum Ltd	5.9	Oil and Gas
D.G. Khan Cement	5.6	Construction & Material
Nishat Mills Ltd	4.9	Personal Goods (Textile
Fauji Fertilizer Company	3.8	Chemicals
Lucky Cement Ltd	3.6	Construction & Materia

### **Fund Facts**

Fund Type Open-ended Islamic Equity Fund Category Launch Date Jan-2007

PKR 748 Net Assets (mn) NAV PKR 441.88 Benchmark KMI - 30 Index Dealing Days Monday to Friday Cut Off timings 9:00 am to 4:00 pm Forward Pricing Pricing mechanism Management Fee 2% of Annual Net Assets

Front-end load Trustee Central Depository Co. Auditor A. F. Ferguson & Co.

Asset Manager Rating AM2-(PACRA)

Shariah Advisor Mufti Muhammad Yahya Asim

Risk Profile of the Fund: Hiah

2 Star (ST) and 4 Star (LT) (PACRA) Fund Rakina:

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs. 15,476,540. If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 9.14/2.07%. For details please read Note 7.2 of the latest Financial Statements of the Scheme.

### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution, The Scheme is providing for FED liability which amounted to Rs.2,707,839 (Rs.1.60 per unit) as on April 30, 2014.

### Trailina Performance

	30 Days (1 Month)	90 Days (3 Months)	180 Days (6 Months)	365 Days (1 Year)	Year To Date (YTD)	Since Inception	CAGR**
Returns	2.9%	2.33%	11.16%	33.2%	18.3%	227.54%	17.67%
Benchmark	3.33%	4.32%	19.15%	39.84%	25.55%	N/A	N/A

<sup>\*</sup>Actual Returns - Not Annualized

### Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2013-14	8.87%	-3.55%	-2.51%	3.96%	3.16%	2.64%	2.6%	-3.27%	2.8%	2.9%			18.3%
2012-13	5.7%	7.92%	-0.48%	1.76%	1.26%	2.37%	1.91%	6.04%	0.17%	1.86%	14.71%	-1.84%	48.67%

**Investment Committee** M. Habib-ur-Rahman Ali H. Shirazi M. Abdul Samad Khalid Mehmood Muhammad Umar Khan Fawad Javaid **Fund Manager** CEO **Fund Manager Fund Manage** 

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

# **Atlas Pension Fund (APF)**



### April 2014

\*Annualized Return

### Investment Objective

- a) The APF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.
- d) The APF-GSF is to provide investors with capital appreciation through investment in gold or gold Futures contracts traded on the Pakistan Mercantile Exchange.

### Yearly Performance APF-Money Market Sub-Fund 12% 9.91% 9.51% 10% 8% 7.24% 6% 4% 2% 2008 2009 2010 2011 2012 2013 YTD



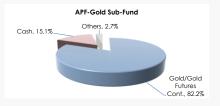












\* Actual Returns - Not Annualized

### Sector Allocation % Total Assets for APF-Fauity Sub Fund

7 II L LQUITY SUD TUTIC		
Sector	Apr-14	Mar-14
Commercial Banks Oil and Gas	27.6 26.0	28.4 27.7
Electricity Chemicals	12.9 11.7	13.2 11.9
Construction & Materials (Cement)	8.2	9.0
Personal Goods (Textile)	3.6	0.4
Automobile and Parts Engineering	2.3 1.4	2.0 1.6
Pharma and Bio Tech	0.7	0.0

### Top 10 Holdings % Total Assets for APF-Equity Sub Fund

Scrip	%	Sectors
Bank AL-Habib Ltd	8.7	Commercial Banks
Hub Power Co. Ltd	8.1	Electricity
Fauji Fertilizer Company Ltd	7.2	Chemicals
Bank Al-Falah Ltd	6.0	Commercial Banks
Pakistan State Oil Co. Ltd	5.3	Oil and Gas
Attock Petroleum Ltd	5.1	Oil and Gas
Oil & Gas Development Corporatio	5.1	Oil and Gas
Pakistan Oilfields Ltd	4.7	Oil and Gas
Pakistan Petroleum Ltd	4.4	Oil and Gas
United Bank Ltd	4.1	Commercial Banks

**Fund Facts** Jun-2007 Fund Inception Date 3% (Front-end) of contribution Sales Load Management Fee 1.5% of Annual Net Assets 1.25% of Annual Net Assets 1.0% of Annual Net Assets 1.5% of Annual Net Assets (Gold) Custodian & Trustee Central Depository Co. **Auditors** Ernst & Young Ford Rhodes Sidat Hyder Rs.5,000/- or 10% of monthly Minimum Investment income (which ever is lower) Eliaibility

Any Pakistani (resident or non-resident), who holds a valid NTN or CNIC/NICOP

Asset Manager Rating AM2-(PACRA)

	net Assets (mn)	NAV
APF-Equity (ESF)	PKR 155	PKR 311.78
APF-Debt (DSF)	PKR 157	PKR 180.26
APF-M.M (MMSF)	PKR 132	PKR 181.25
APF-Gold (GSF)	PKR 33	PKR 103.17

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs.2,010,007 (ESF), Rs.638,182 (DSF), Rs.569,755 (MMSF), Rs.20,158 (GSF), If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 4.03 / 1.29 %, Rs. 0.73 / 0.41%, Rs. 0.78 / 0.43 %, Rs. 0.06/ 0.06 % respectively. For details please read Note 10.1 of the latest Financial Statements of the Scheme.

### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution, The Scheme is providing for FED liability which amounted to (ESF)Rs.283,984(Rs.0.57per unit), (DSF)Rs.283,939 (Rs.0.32per unit), (MMSF Rs.232,322(Rs.0.32per unit), (GSF)Rs.63,480 (Rs.0.20per unit)as on April 30, 2014.

### Atlas Pension Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The weighted averag return below is worked on asset allocation as indicated.

Allocation Scheme	APF-ESF	APF-DSF	APF-MMSI
(i) High Volatility			
Return based on	80%	20%	Nil
Weighted Av. Return (2013-14)			29.04%
Weighted Av. Return (2012-13)			43.68%
Weighted Av. Return (2011-12)			15.41%
(ii) Medium Volatility			
Return based on Weighted Av. Return (2013-14) Weighted Av. Return (2012-13) Weighted Av. Return (2011-12) (iii) Low Volatility Return based on	50% 25%	40%	10% 21.4% 30.44% 13.46%
Weighted Av. Return (2013-14)			15.1%
Weighted Av. Return (2012-13)			19.42%
Weighted Av. Return (2011-12)			11.83%
(iv) Lower Volatility			40~
Return based on	Nil	60%	40%
Weighted Av. Return (2013-14)			8.43%
Weighted Av. Return (2012-13) Weighted Av. Return (2011-12)			8.34% 10.24%
(v) Lifecycle			

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

0-100% 0-100% 0-100% (vi) Customized 0-25% Note: Gold Sub Fund was launched on July, 2013 APF-Gold Sub-Fund

Trailing Performance APF-Equity Sub-Fund APF-Debt Sub-Fund\* APF-Money Market Sub-Fund\* 30 Days 30 Days 30 Days Since 30 Days Since CAGR\*\* CAGR\*\* CAGR\*\* CAGR\*\* Inception (1 Month) (1 Month) Inception (1 Month) Inception (1 Month) Inception 18.08% 8.99% 9.08% 3.72% 0.93%

m: (Absolute return) \*(365/

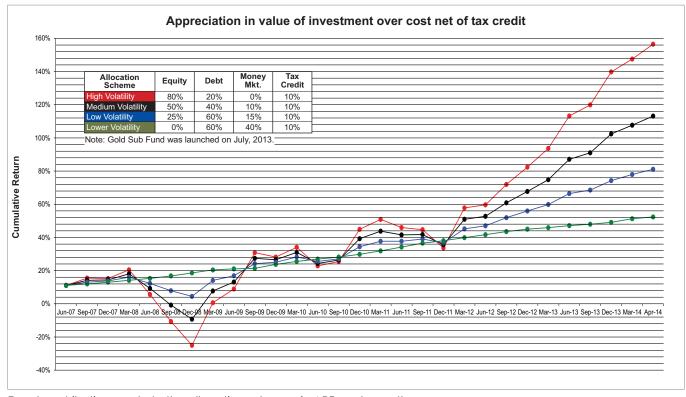
Investment Committee						
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan	Fawad Javaid	
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager	

# **Atlas Pension Fund (APF)**

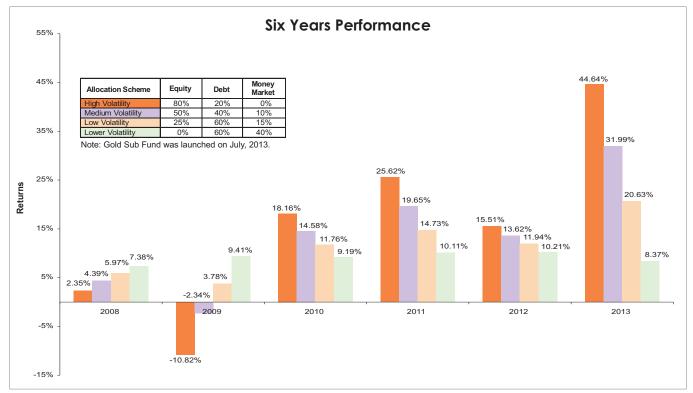


### **April 2014**

### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APF each month.



### Assumptions:

- 1. Based on equal monthly contributions.
- 2. Reallocation/rebalancing once a year.

# Atlas Pension Islamic Fund (APIF)



### April 2014

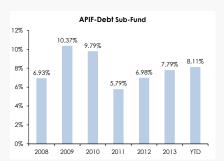
Investment Objective

- a) The APIF-ESF is to earn returns from investments in Pakistani Equity Markets.
- b) The APIF-DSF is to earn returns from investments in debt markets of Pakistan, thus incurring a relatively Lower risk than equity investments.
- c) The APIF-MMSF is to earn returns from investments in Money Markets of Pakistan, thus incurring a Relatively lower risk than debt investments.

### Yearly Performance



\*Annualized Return



\*Annualized Return

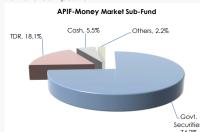


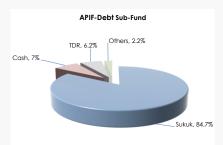
\* Actual Returns - Not Annualized

# Sector Allocation % Total Assets for

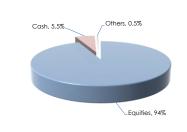
AFIF-EQUITY SUD FUTIO		
Sector	Apr-14	Mar-14
Oil and Gas	31.7	32.8
Electricity	12.4	12.2
Construction & Materials	10.7	8.6
Commercial Banks	9.4	9.8
Chemicals	8.9	16.7
Personal Goods (Textile)	5.4	4.0
Engineering	4.0	5.4
Fixed Line Telecommunication	3.9	3.7
Automobile and Parts	3.5	0.0
Multiutilities (Gas and Water)	2.5	2.6

### Portfolio Composition





### **APIF-Equity Sub-Fund**



### Top 10 Holdings % Total Assets for APIF-Equity Sub Fund

Scrip	%	Sectors
Hub Power Co. Ltd	10.2	Electricity
Meezan Bank Ltd	9.4	Commercial Banks
Pakistan State Oil Co. Ltd	6.9	Oil and Gas
Oil & Gas Development Corporc	6.5	Oil and Gas
Pakistan Oilfields Ltd	6.4	Oil and Gas
Pakistan Petroleum Ltd	6.3	Oil and Gas
Fauji Fertilizer Company Ltd	6.2	Chemicals
Nishat Mills Ltd	5.4	Personal Goods (Textile)
D.G. Khan Cement Co. Ltd	4.6	Construction & Materials
Attock Petroleum Ltd	4.5	Oil and Gas

### Trailing Performance

1.65%	289.78%	23.34%	5.24%	64.91%	8.02%	5.08%	73.56%	8.87%	
30 Days (1 Month)	Since Inception	CAGR**	30 Days (1 Month)	Since Inception	CAGR**	30 Days (1 Month)	Since Inception	CAGR**	
APIF-Equity Sub-Fund			APIF-D	APIF-Debt Sub-Fund*			APIF-Money Market Sub-Fund*		

alized return: (Absolute return) \*(365/No. of days)

vesimeni Comminee						
M. Habib-ur-Rahman	Ali H. Shirazi	M. Abdul Samad	Khalid Mehmood	Muhammad Umar Khan	Fawad Javaid	
CEO	Director	Chief Investment Officer	Fund Manager	Fund Manager	Fund Manager	

### **Fund Facts** Fund Inception Date

Custodian & Trustee

Sales Load 3% (Front-end) of contribution Management Fee 1.5% of Annual Net Assets

1.25% of Annual Net Assets 1.0% of Annual Net Assets Central Depository Co.

Ernst & Young Ford Rhodes Sidat Hyder **Auditors** 

Rs 5 000/- or 10% of monthly Minimum Investment income (which ever is lower)

Eligibility Any Pakistani (resident or non-resident), who holds a

valid NTN or CNIC/NICOP

Asset Manager Rating AM2-(PACRA) Shariah Advisor Mufti Muhammad Yahya Asim

APIF-Equity (ESF)	PKR 179	PKR 392.46
APIF-Debt (DSF)	PKR 160	PKR 166.05
APIF-M.M (MMSF)	PKR 126	PKR 174.75

### Workers' Welfare Fund (WWF)

The Scheme has maintained provisions against WWF contingent liability of Rs2,306,394(ESF), Rs.629,166(DSF),Rs.549,278(MMSF). If the same were not made the NAV per unit/return of the Scheme would be higher by Rs. 5.05 / 1.29 %, Rs. 0.65/ 0.39 %, Rs. 0.76 / 0.44% respectively. For defails please read Note 9.2 of the latest Financial Statements of the Scheme.

### Federal Excise Duty (FED)

The Finance Act, 2013 has enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from 13 June 2013. As the asset management services rendered by the Management Company of the Fund are already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the management company is of the view that further levy of FED is not justified, and has filed a constitutional petition in the Honourable Sindh High Court, the hearing of which is pending. In the meantime, as a matter of abundent caution, The Scheme is providing for FED liability which amounted to (ESF)Rs.328,036 (Rs.0.79pc unit), (DSF)Rs.284,393 (Rs.0.29pc unit), (MMSF) Rs.218,257 (Rs.0.30pcr unit) as on April 30, 2014.

### Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from among six allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return. The return below is worked on asset allocation as indicated.

	APIF-ESF	APIF-DSF	APIF-MMF
(i) High Volatility	65-80%	20-35%	Nil
Return based on	80%	20%	Nil
Weighted Av. Return (2013	3-14)		19.09%
Weighted Av. Return (2012	2-13)		40.77%
Weighted Av. Return (201	1-12)		25.44%
Weighted Av. Return (2010	0-11)		32.72%
(ii) Medium Volatility	35-50%	40-55%	10-25%
Return based on	50%	40%	10%
Weighted Av. Return (2013	3-14)		14.93%
Weighted Av. Return (2012)	2-13)		28.34%
Weighted Av. Return (201	1-12)		18.78%
Weighted Av. Return (2010	0-11)		23.02%
(iii) Low Volatility	10-25%	60-75%	15-30%
Return based on	20%	65%	15%
Weighted Av. Return (2013	3-14)		10.79%
Weighted Av. Return (2012	2-13)		15.94%
Weighted Av. Return (201	1-12)		11.99%
Weighted Av. Return (2010	0-11)		13.12%
(iv) Lower Volatility	Nil	40-60%	40-60%
Return based on	Nil	60%	40%
Weighted Av. Return (2013	3-14)		7.92%
Weighted Av. Return (2012	2-13)		7.52%
Weighted Av. Return (201	1-12)		8.03%
Weighted Av. Return (2010	0-11)		7.39%
(v) Lifecycle			

Lifecycle scheme allocates investments among the sub-funds and the varying allocations with the age of the participants, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants

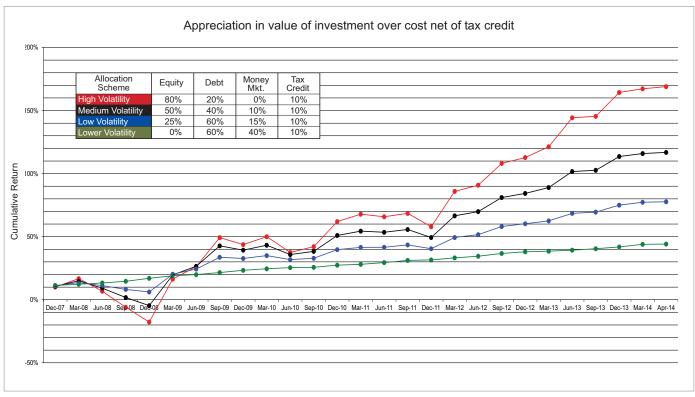
(vi) Customized 0-80% 20-75% 0-60%

# Atlas Pension Islamic Fund (APIF)

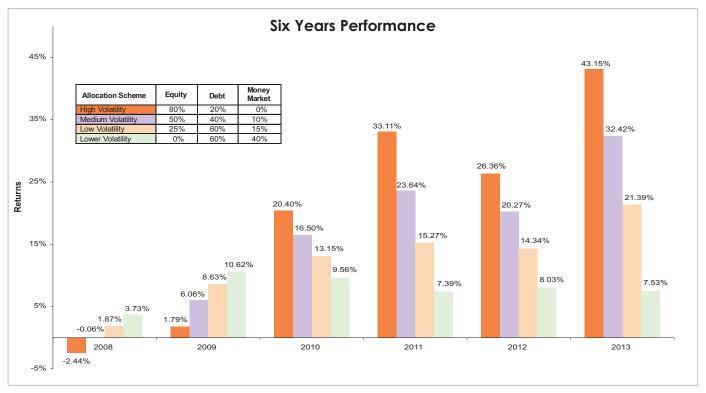


### **April 2014**

### (On allocation as stated in the box)



Equal contribution made to the allocation schemes in APIF each month.



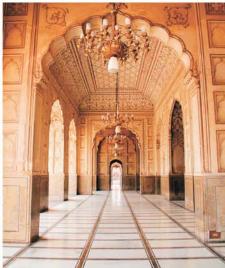
### Assumptions:

- 1. Based on equal monthly contributions.
- 2. Reallocation/rebalancing once a year.



# Invest in Your Dreams









### **Conventional** Solutions

Atlas Money Market Fund (AMF) Atlas Income Fund (AIF) Atlas Stock Market Fund (ASMF) Atlas Gold Fund (AGF)



### **Shariah Compliant** Solutions

Atlas Islamic Income Fund (AIIF) Atlas Islamic Stock Fund (AISF)



### **Retirement** Solutions

Atlas Pension Fund (APF) Atlas Pension Islamic Fund (APIF)

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- i) upto 20% of your taxable income by investing in Mutual Funds under section 62
- ii) upto 50% of your taxable income by investing in Atlas Pensions under section 63

Mutual Funds

Investment Plans

**Pension Funds** 

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Disclaimer: All investments in mutual funds / pension funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependent on forces affecting the capital markets. These may go up and down based on market conditions. Past performance is not necessarily indicative of future results. Withdrawals from pension fund before the retirement age are subject to tax under the provisions of the Income Tax Ordinance, 2001. Please read the offering document of the fund to understand the investment policies and the risks involved.