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# Spotlight April 2012

Fund Manager Report





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## Message From The Editor

#### Dear Investor

The month of April saw strong inflows with a net increase of Rs. 710 million in AUMs bringing it at Rs 8.2 billion at month's end. Similarly all of our open-end funds have posted healthy returns and have exhibited a steady increase in their AUM size during the last ten months. A summary of fund wise AUM increase and return performance is shown in the table below.

	AUM S	ize (Rs.)	Change in A	Returns	
			Net		
Fund Name			increase		
	Jun -11	Apr-12	(Rs)	(Chg in %)	YTD
Atlas Money Market Fund	3,317	4,954	1,637	49.35%	11.33%
Atlas Stock Market Fund	649	696	47	7.24%	22.28%
Atlas Islamic Stock Fund	318	494	176	55.35%	26.64%
Atlas Income Fund	787	885	98	12.45%	4.69%
Atlas Islamic Income Fund	380	457	77	20.26%	10.24%
APF - Equity	39	56	17	43.59%	17.47%
APF - Debt	42	53	11	26.19%	9.97%
APF - Money Market	38	46	8	21.05%	10.34%
APIF - Equity	48	64	16	33.33%	28.65%
APIF - Debt	52	62	10	19.23%	6.73%
APIF - Money Market	42	48	6	14.29%	9.84%
Atlas Fund of Fund (Closed End Fund)	434	425	-9	-2.07%	16.89%
Total	6,146	8,240	2,094	34.07%	-

Atlas Islamic Stock Fund is the top performer in its category for the second year running, yielding a YTD return of 26.64% as opposed to its benchmark KMI-30 which posted a YTD return of 15.71%. Atlas Stock Market Fund which was also the top performing fund in its category last year is in the top quartile yielding a YTD return of 22.28% for FY 11-12, out performing the benchmark.

In order to avail tax credit, we would like to remind our investors that they can now benefit from income tax rebate of up to Rs. 100,000 in mutual funds under section 62 of Income Tax Ordinance 2001, and up to 20% of taxable income in VPS under section 63 of the same Ordinance. However, investments have to be made before June 30th, 2012 in order to avail these benefits.

In line with the monthly payout for Atlas Money Market Fund, the Investment Committee announced a bonus payout of Rs.4.00 per unit (0.80 percent on the face value of Rs 500 per unit) for AMF for the period ending April 30th, 2012. The third quarter financial statements of all funds have also been uploaded on our website and available to all users.

For further information on our products or to arrange a presentation at your premises, please contact your regional office or email info@atlasfunds.com.pk

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Taking pride in your 'TRUST'!

Your Spotlight Team

For return on your investment in Atlas Pension, please see pages 8 and 10.

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# Market Review

## On The Stock Market Front

During the month of April 2012, the KSE -100 index increased by 1.66% from 13,761.76 as on March 31,2012 to 13,990.38 as on April 30,2012. The market managed to break 14,000 level during the month on the back of upbeat investor's sentiments, as the much awaited presidential ordinance regarding CGT relief package finally issued. Foreign investors also returned strongly with FIPI USD 22.06mn reached at highest level since May 2011.

The result season ended with the announcement of quarterly results. While most of the results being in line or better than market expectations, the market performance reflected the same. Cement, Banking and Auto sectors were the star performers during the quarter. Banking sector grew by 25% on YoY basis on the back of lower provisioning. Cement and Auto sectors posted massive growth of 367% and 118% respectively due to huge increase in margins. E&P companies also witnessed impressive growth of 45% on the back of higher volumes and rising international oil prices. Fertilizer sector's earnings, however, plunged by 63% as government decided to import Urea during the quarter which resulted in lower local urea offtake.

Local equity market is currently trading at very attractive discount to regional markets; with economy expected to show better performance, exposure in equities at current levels presents attractive opportunity for investors with medium to long term horizon.

## On the Money Market Front

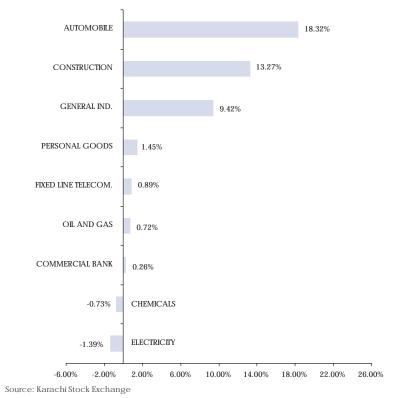
The Central Bank maintained status quo on the discount rate keeping it constant at 12%, under its latest monetary policy statement announced on April 13, 2012. The objective of adopting this stance is to support revival of private investment and manage medium term inflation in the economy despite uncertain foreign inflows, weak quantum of exports and substantial government borrowings to finance the fiscal deficit.

The CPI inflation increased for the month of April '12 and stood at 11.30%, an increase of 50bp over March' 12, with an increase of 90bp witnessed in food inflation at 10.70%, whereas NFNE remained flat. Additionally, M2 experienced an increase of 7.72% during July 01, '11 to April 20, '12, as compared to an increase of 9.34% during the previous corresponding period. The latest report shows that the government borrowing from SBP stood at Rs. 354 billion, as compared to borrowings of Rs. 196 billion in corresponding period last year, whereas, government borrowings from scheduled banks stood at Rs. 655 billion for the month of April' 12, as compared to borrowings of Rs.259 billion in corresponding period last year.

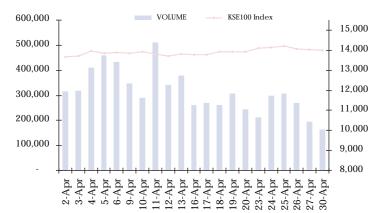
The Central Bank raised an amount of Rs. 316 billion under the two T-bills auctions conducted during the month. The weighted average yields under the latest auction stood at 11.87% for 3 month T-bills, 11.94% for 6 month T-bills whereas, bids for 12 month T-bills were rejected. 6 month KIBOR (offer) increased MoM and averaged at 12.00% during the month of April'12.

MUFAP's Recommended Format

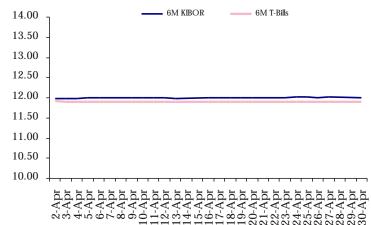
### Sector Performance - April, 12



#### KSE 100 Index & Shares Turnover



#### 6 Months KIBOR vs 6 Months T-Bills



DISCLAIMER:

Source: State Bank of Pakistan

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# Atlas Money Market Fund (AMF)

Year to date (YTD)

Trailing 12-months

Leverage:

assets

50/50 composition of :3-Month deposit rates of three scheduled banks (AA and above rated) average of 3 Month PKRV rate

Weighted average time to maturity of the net



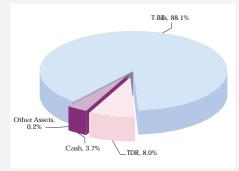
## Investment Objective

To provide stable income stream with preservation of capital by investing in AA and above rated banks and short term Government Securities.

### Fund's Portfolio/Investment Information

Asset Mix	Apr-12	Mar-12
T-Bills	88.1%	90.2%
TDR	8.0%	9.3%
Cash	3.7%	0.4%
Placement with Banks & DFI's	0.0%	0.0%
Others Assets	0.2%	0.1%

Asset Allocation (% of Total Assets) Apr-12



Credit Quality of the Portfolio (% of Total Assets) Apr-12

11.33%

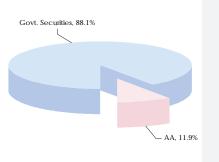
11.52%

9.42%

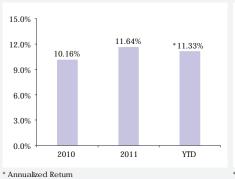
9.52%

9.25% AMF Nil

48.93 Days



#### Yearly Performance Chart



Pay out History



## Trailing Performance

30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
10.21%	10.06%	10.27%	11.52%	12.16%

\*Annualized Return

## Monthly Performance History

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	11.52%	12.15%	11.47%	13.19%	10.21%	9.52%	10.69%	9.65%	10.05%	10.21%			11.33%
2010-11	10.38%	9.94%	10.59%	10.89%	10.57%	10.88%	11.18%	12.20%	11.47%	12.09%	11.07%	11.64%	11.64%

\* Annualized return: (Absolute return) \*(365/No. of days)

#### MUFAP's Recommended Format

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## Fund Facts

Fund Type Category Launch Date Net Assets (mn) NAV Benchmark	Open-ended Money Market Fund Jan-10 PKR 4,954 PKR 504.18 50/50 composition of : - 3-Month deposit rates of three scheduled banks (AA and above rated) - average of 3 Month PKRV rate
Dealing Days Cut Off timings Pricing mechanism Management Fee Front-end load Trustee Auditor Asset Manager Rating Risk Profile of the Fund:	Monday to Friday 9:00 am to 4:00 pm Forward Pricing 1.0% of Annual Net Assets 0.0% Central Depository Co. Emst & Young Ford Rhodes Sidat Hyder AM2 - (PACRA)

Fund Stability Rating: AA+(f) (PACRA)

Provision against WWF: Rs. 14,885,409

## Investment Committee:

CEO
Director
Chief Investment Officer
Fund Manager-Equity

## Atlas Income Fund (AIF) **APRIL 2012**



## Investment Objective

To earn a competitive return while preserving capital by investing in good quality corporate debt instruments, bank deposits and government securities.

Year to date (YTD)

Trailing 12-months

#### Fund's Portfolio/Investment Information

Asset Mix	Apr-12	Mar-12
T-Bills	62.9%	63.1%
TFCs	31.8%	32.4%
Cash	4.8%	3.5%
Placement with Banks & DFI's	0.0%	0.0%
Others	0.5%	1.0%

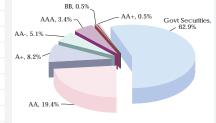
#### \* Average 6 Months KIBOR 12.00% (Ask) Leverage Nil Weighted average time to maturity of 1.00 in Yrs the net assets

4.69%

4.79%







Credit Quality of the Portfolio (% of Total Assets) Apr-12

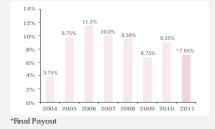
#### Details of Non-Compliant Investment

		Investment					
Issuers	Type (secured)	Value before provision	Provision held	Value after provision	% of Net Assets	% of Gross Assets	Suspended Mark up (fully provided)
Agritech Limited	Sukuk	Sukuk 15,225,000		-	-	-	2,218,794
Agritech Limited	TFC - II	29,976,000	(29,976,000)	-	-	-	4,752,885
Agritech Limited	PPTFC	7,494,000	(7,494,000)	-	-	-	1,352,799
Agritech Limited	TFC - IV	11,015,000	(11,015,000)	-	-	-	-
Azgard Nine Limited	TFC	18,118,912	(18,118,912)	-	-	-	6,159,150
Bunny's Limited	TFC	1,590,000	(1,590,000)	-	-	-	470,861
Garibwal Cement Limited	TFC	18,266,625	(18,266,625)	-	-	-	13,063,095
Telecard Limited	TFC	5,512,500	(5,512,500)	-	-	-	1,138,811
Total		107,198,037	(107,198,037)	-	-	-	29,156,395

#### Yearly Performance



### Payout History



Trailing Performance

30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
14.06%	10.74%	11.07%	4.79%	11.93%

\* Annualized Return

#### Monthly Performance History

0													
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	1.22%	-45.69%	15.36%	12.63%	10.89%	11.37%	10.74%	9.69%	8.26%	14.06%			4.69%
2010-11	-6.34%	13.01%	-14.86%	20.31%	1.63%	21.38%	-7.69%	6.43%	25.47%	14.62%	9.44%	0.59%	7.24%

\* Annualized return; (Absolute return) \*(365/No. of days)

MUFAP's Recommended Format

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## **Fund Facts**

12.50%

12.74%

runa rucio	
Fund Type	Open-ended
Category	Income Fund
Launch Date	Mar-04
Net Assets (mn)	PKR 885
NAV	PKR 520.06
Benchmark	Average 6 Months KIBOR (Ask)
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	1.50% of Annual Net Assets
Front-end load	1%
Trustee	Central Depository Co.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM2- (PACRA)
Risk Profile of the Fund :	Low/Moderate
Fund Stability Rating :	A + (f) (PACRA)
Provision against WWF:	Rs. 8,399,204

#### Investment Committee:

Mr. M. Habib-ur-Rahman	CEO
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager - Equity

## **Investment Plans**

These are allocations between AIF and ASMF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

Income Multiplier Plan

	AIF	ASMF
Weight	85%	15%
Weighted Av. Return (2011-12)	7.33%	
Weighted Av. Return (2010-11)	12.17%	
Weighted Av. Return (2009-10)	12.21%	
Weighted Av. Return (2008-09)	1.14%	

#### Balanced Plan

	AIF	ASMF
Weight	50%	50%
Weighted Av. Return (2011-12)	13.48%	
Weighted Av. Return (2010-11)	23.65%	
Weighted Av. Return (2009-10)	17.42%	
Weighted Av. Return (2008-09)	-12.33%	

#### Growth Plan

	PAII	AOIVIT
Weight	15%	85%
Weighted Av. Return (2011-12)	19.64%	
Weighted Av. Return (2010-11)	35.14%	
Weighted Av. Return (2009-10)	22.63%	
Weighted Av. Return (2008-09)	-25.81%	

A SME

A IE

# Atlas Stock Market Fund (ASMF)



## Investment Objective

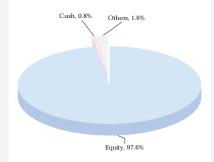
To provide long term capital growth from an actively managed portfolio invested in listed companies in Pakistan.

#### Fund's Portfolio/Investment Information

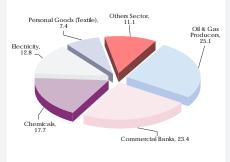
Asset Mix	Apr-12	Mar-12
Equity	97.6%	94.4%
Cash	0.8%	3.0%
Others	1.6%	2.6%

Fund Returns	ASMF	BM*
Year to date (YTD)	22.28%	11.96%
Trailing 12-months	18.78%	16.03%
* KSE - 100 Index Net of Expenses		1.66%
		ASMF
Leverage:		Nil
Weighted average time to m the net assets	N/A	

#### Asset Allocation (% of Total Assets) Apr-12



#### Sector Allocation (% of Total Assets) Apr-12



Top 10 Holdings % of Total Assets

Fatima Fertilizer Co.Ltd5.2ChemicalsFauji Fertilizer Co.Ltd5.2Chemicals

%

9.5

9.2

7.6

4.8

Sectors

6.9 Electricity

Oil & Gas Producers

Oil & Gas Producers

Commercial Bank

7.4 Personal Goods (Textile)

6.6 Commercial Bank

Commercial Bank

Construction & Materials

#### Sector Allocation % of Total Assets

Sector	Apr-12	Mar-12
Oil & Gas Producers	25.1	27.2
Commercial Banks	23.4	23.4
Chemicals	17.7	12.0
Electricity	12.8	12.6
Personal Goods (Textile)	7.4	6.3
Others Sector	11.1	12.8

## Trailing Performance

30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
2.93%	17.97%	18.22%	18.78%	160.90%

Scrip

Pak Oilfields Ltd

Allied Bank Ltd

Nishat Mills Ltd

MCB Bank Ltd

United Bank Ltd

D.G. Khan Cement Ltd 4.5

Pak Petroleum Ltd

Hub Power Co. Ltd

\*Actual Returns - Not Annualized

## Monthly Performance History

wonuny	enonne	ince mst	Oly										
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	-1.08%	-4.09%	6.84%	2.05%	-4.09%	-6.78%	12.09%	8.02%	6.10%	2.93%			22.28%
2010-11	10.47%	-5.44%	2.35%	5.94%	7.34%	4.99%	5.80%	-3.69%	9.39%	1.33%	-0.49%	-2.38%	40.07%

#### MUFAP's Recommended Format

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## **Fund Facts**

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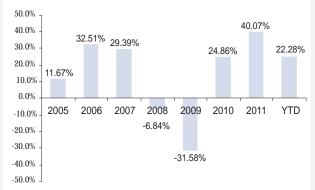
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Fund Type	Open-ended
Category	Equity Fund
Launch Date	Nov-04
Net Assets (mn)	PKR 696
NAV	PKR 408.73
Benchmark	KSE-100 Index
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	2% of Annual Net Assets
Front-end load	2%
Irustee	Central Depository Co.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM2 - (PACRA)
Risk Profile of the Fund :	Moderate / High
Fund Ranking :	5 Star (ST) and 4 Star (LT) (PACRA)
Provision against WWF:	Rs. 10,457,889
0	

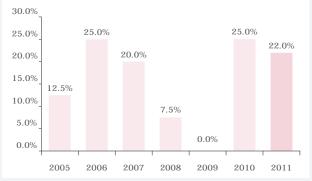
#### Investment Committee:

Mr. M. Habib-ur-Rahman	CEO
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager - Equity

## Yearly Performance



## Payout History



For Administrative Plans please refer to AIF Sheet.

# Atlas Islamic Income Fund (AIIF)



## Investment Objective

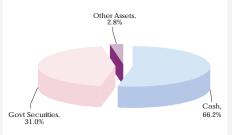
To seek preservation of capital and reasonable rate of return from a broadly diversified portfolio of long, medium and short term, high quality Islamic income instruments.

#### Fund's Portfolio/Investment Information

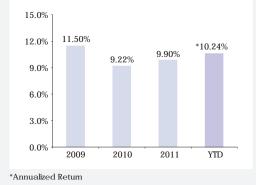
Asset Mix	Apr-12	Mar-12
Govt. Securities	66.2%	63.3%
Cash	31.0%	34.5%
Placement with Banks & DFI's	0.0%	0.0%
Others	2.8%	2.2%

A THE	BM*
10.24%	7.73%
10.51%	7.75%
nses	7.62%
	AIIF
	Nil
urity of	506.01 Days
	nses

Asset Allocation (% of Total Assets ) Apr - 12



Yearly Performance Chart



## **Trailing Performance**

30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
8.81%	8.79%	8.08%	10.51%	11.55%

\*Annualized Return

#### Monthly Performance History

<b>.</b>			2										
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	12.99%	10.47%	12.70%	14.69%	3.39%	8.80%	9.22%	8.66%	8.71%	8.81%			10.24%
2010-11	8.80%	8.08%	9.09%	8.68%	9.37%	9.32%	9.21%	9.74%	9.52%	10.28%	10.36%	11.37%	9.90%

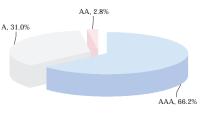
\* Annualized return: (Absolute return) \*(365/No. of days)

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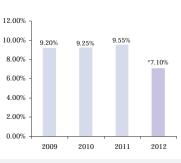
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Credit Quality of the Portfolio (% of Total Assets ) Apr -12



Payout History



\* Interim Payout

## Fund Facts

r and r d o b	
Fund Type	Open-ended
Category	Islamic Income Fund
Launch Date	Oct-08
Net Assets (mn)	PKR 457
NAV	PKR 506.75
Benchmark	Average Six Months profit rate
	of three Islamic Banks
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	1.0% of Annual Net Assets
Front-end load	1%
Trustee	Central Depository Co.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM2 - (PACRA)
Shariah Advisor	Dr. Prof. Fazlur Rahman
Risk Profile of the Fund :	Low/Moderate
Fund Stability Rating :	AA-(f) (PACRA)
Provision against WWF:	Rs. 2,238,278

#### Investment Committee:

Mr. M. Habib-ur-Rahman	CEO
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager - Equity

## SHARIAH COMPLIANT INVESTMENT PLANS

These are allocations between AIF and AISF aiming at a customized investment approach to the investors to meet their personal goals and preferences.

Islamic Income Multiplier Plan								
Weight Wtd. Av. Return (2011-12) Wtd. Av. Return (2010-11) Wtd. Av. Return (2009-10)	AIIF 85% 12.70% 14.98%	AISF 15%						
Islamic Balanced Plan								
Weight Wtd. Av. Return (2011-12) Wtd. Av. Return (2010-11) Wtd. Av. Return (2009-10)	26.83%	AISF 50%						
Islamic Growth Plan								
Weight Wtd. Av. Retum (2011-12) Wtd. Av. Retum (2010-11) Wtd. Av. Retum (2009-10)	38.69%	AISF 85%						

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## Atlas Islamic Stock Fund (AISF) APRIL 2012



## Investment Objective

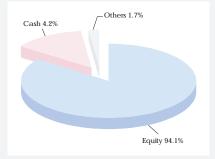
To provide long term capital growth from an actively managed portfolio invested in Shariah compliant listed companies in Pakistan.

#### Fund's Portfolio/Investment Information

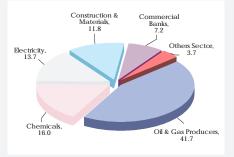
Asset Mix	Apr-12	Mar-12
Equity	94.1%	85.0%
Cash	4.2%	13.0%
Others	1.7%	2.1%

Fund Returns	AISF	BM*
Year to date (YTD)	26.64%	15.71%
Trailing 12-months	26.26%	18.66%
* KMI-30 Index Net of Expenses		2.77%
		AISF
Leverage:		Nil
Weighted average time to ma assets	N/A	

#### Asset Allocation (% of Total Assets) Apr -12



Sector Allocation (% of Total Assets) Apr -12



#### Sector Allocation % of Total Assets

Sector	Apr-12	Mar-12
Oil & Gas Producers	41.7	38.3
Chemicals	16.0	7.8
Electricity	13.7	13.2
Construction & Materials	11.8	12.0
Commercial Banks	7.2	6.6
Others Sector	3.7	7.0

#### Top 10 Holdings % of Total Assets Scrip % Sectors

Pak Petroleum Ltd	14.8	Oil & Gas Producers
Pak Oilfields Ltd	14.2	Oil & Gas P
Hub Power Co. Ltd	13.7	Electricity
Fauji Fertilizer Co. Ltd	9.2	Chemicalsroducers
D. G. Khan Cement Co. Ltd	8.0	Construction & Mateirals
Meezan Bank Ltd.	7.2	Commercial Banks
Pakistan State Oil Co. Ltd	4.9	Oil & Gas Producers
Attock Petroleum Ltd	4.4	Oil & Gas Producers
Fauji Fertilizer Bin Qasim Co. Ltd	4.3	Chemicals
Lucky Cement Co. Ltd	3.9	Construction & Mateirals

## **Trailing Performance**

30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
3.03%	16.05%	15.94%	26.26%	83.09%

\*Actual Returns - Not Annualized

## Monthly Performance History

Monuny renormance history													
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	1.75%	-3.03%	6.42%	4.02%	-4.37%	-5.52%	10.58%	5.89%	6.37%	3.03%			26.64%
2010-11	10.01%	-3.84%	1.83%	5.87%	7.67%	4.72%	4.77%	-2.39%	8.09%	1.46%	0.22%	-0.52%	43.77%

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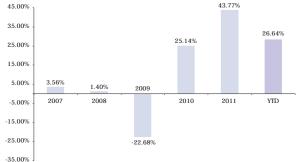
## **Fund Facts**

Fund Type	Open-ended
Category	Islamic Equity Fund
Launch Date	Jan-07
Net Assets (mn)	PKR 494
NAV	PKR 385.11
Benchmark	KMI - 30 Index
Dealing Days	Monday to Friday
Cut Off timings	9:00 am to 4:00 pm
Pricing mechanism	Forward Pricing
Management Fee	2% of Annual Net Assets
Front-end load	1%
	(Slabs for back-end load)
	1.5% (For redemption in 1st Year)
	1% (For redemption in 2nd Year)
	0.5% (for redemption in 3rd Year)
	Nil (after 3 years of investment)
Trustee	Central Depository Co.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM2 - (PACRA)
Shariah Advisor	Dr. Prof. Fazlur Rahman
Risk Profile of the Fund :	Moderate / High
Fund Ranking :	4 Star (ST) and 4 Star (LT) (PACRA)
Provision against WWF:	Rs. 6,445,639

#### Investment Committee:

Mr. M. Habib-ur-Rahman	CEO
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager - Equity

#### Yearly Performance



#### Payout History

$\begin{array}{c} 45.00\\ 40.00\\ 35.00\\ 30.00\\ 25.00\\ 20.00\\ 15.00\\ 10.00\\ 5.00\\ 0.00\end{array}$	% - % - % - % - % - % - % -	3.00%	1.80%	0.00%	40.00%	21.00%
		2007	2008	2009	2010	2011
eb	Μ	ar	Apr	May	Jun	YTD
.89%	6.3	7%	3.03%			26.64%
.39%	8.0	9%	1.46%	0.22%	-0.52%	43.77%

# Atlas Pension Fund (APF)

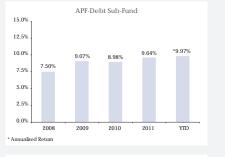


## Investment Objective

To provide a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement.

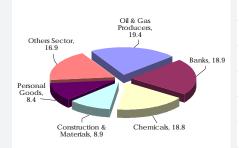
## NAV Performance



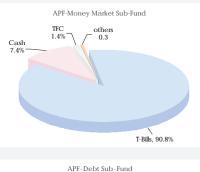


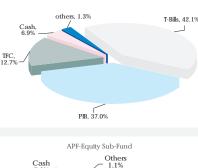


## Sector Allocation Chart for APF-Equity Sub Fund



## Portfolio Composition







## Sector Allocation % Total Assets for APF-Equity Sub Fund

Sector	Apr-12	Mar-12
Oil & Gas Producers	19.4	19.2
Banks	18.9	19.8
Chemicals	18.8	16.1
Construction & Materials	8.9	9.5
Personal Goods	8.4	9.4
Others Sector	16.9	16.8

## **Fund Facts**

rund racis	
Fund Inception Date	Jun-07
Sales Load	3% (Front-end) of contribution
Management Fee	1.5% of Annual Net Assets
Custodian & Trustee	Central Depository Co.
Auditors	A. F. Ferguson & Co. Chartered
	Accountants
Minimum Investment	Rs.5,000/- or 10% of monthly
	income (which ever is lower)
Eligibility	Any Pakistani (resident or
	non-resident), who holds a
	valid NTN or CNIC/NICOP
Asset Manager Rating	AM2 - (PACRA)

	Net Assets (mn)	NAV
APF-Equity	PKR 56	PKR 153.57
APF-Debt	PKR 53	PKR 151.86
APF-M.M	PKR 46	PKR 155.46

Provision against WWF:

i iovision against	VV VV I'.
APF-Equity	PKR 508,246
APF-Debt	PKR 314,681
APF-M.M	PKR 296,097

## Atlas Pension Fund Allocation Schemes

The participant has the option to select from any one of the given allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

The Pension fund manager is offering the following allocation schemes to allocate contributions received from the participants in the sub funds.

	APF-ESF	APF-DSF	APF-MMF
(i) High Volatility Wtd. Av Retum(20 Wtd. Av Retum(20 Wtd. Av Retum(20	10-11)	20%	Nil 15.97% 25.71% 18.36%
(ii) Medium Volatility Wtd. Av Retum(20 Wtd. Av Retum(20 Wtd. Av Retum(20	10-11)	40%	10% 13.76% 19.80% 14.90%
(iii) Low Volatility Wtd. Av Retum(20 Wtd. Av Retum(20 Wtd. Av Retum(20	10-11)	65%	15% 11.53% 13.84% 11.40%
<ul> <li>(iv) Lower Volatility</li> <li>Wtd. Av Retum(20)</li> <li>Wtd. Av Retum(20)</li> <li>Wtd. Av Retum(20)</li> <li>(v) Lifecycle</li> <li>(i) High tolerance</li> <li>(ii) Moderate tole</li> <li>(iii) Moderate tole</li> </ul>	10-11) 09-10) e for risk rance for risk	50% k	50% 10.15% 10.22% 9.24%
(iii) Low tolerance (vi) Customized	APF-ESF	APF-DSF	APF-MMF
	0-80%	20-75%	0-60%

## **Trailing Performance**

APF-Equity S	ub-Fund	APF-Debt Sub-Fund*		APF-Money Mark	et Sub-Fund*
Days (1 Month)	Since Inception	30 Days (1 Month)	Since Inception	30 Days (1 Month)	Since Inception
3.52%	53.54%	7.98%	10.71%	9.54%	11.45%

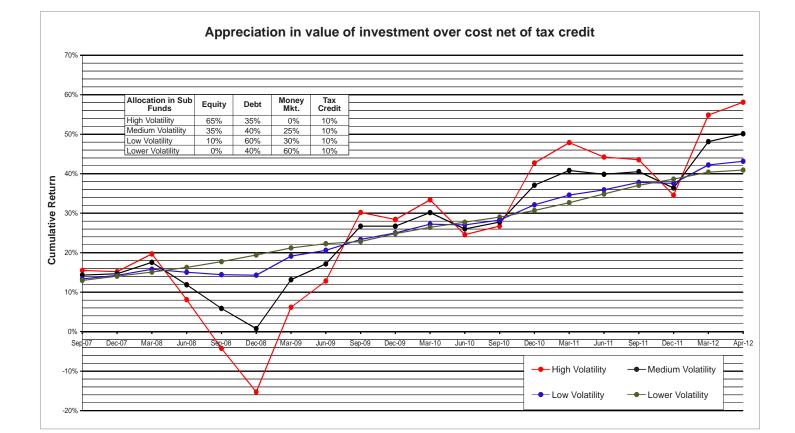
 $^{\ast}$  Annualized Return (Absolute return)  $^{\ast}(365/\mathrm{No.}\ of\ days)$ 

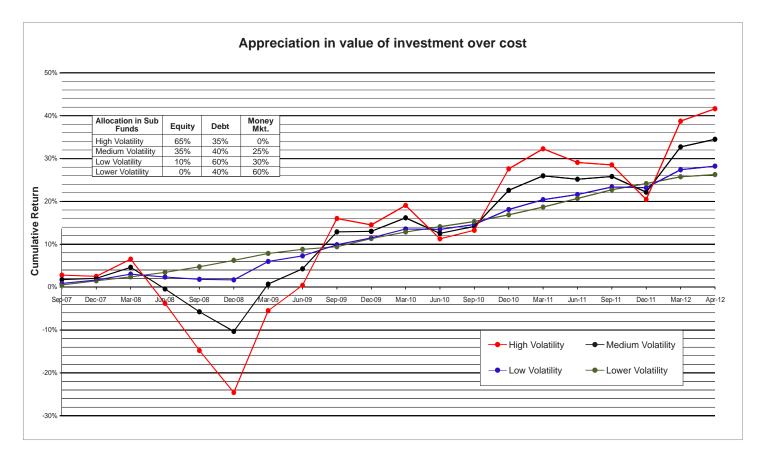
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Equal contribution made to the allocation schemes in APF each month.

Atlas

Smart retirement plans

Pensions

## Atlas Pension Islamic Fund (APIF) **APRIL 2012**



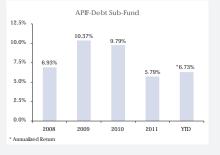
PKR 151.43

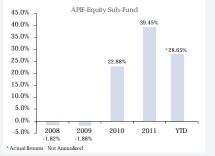
## Investment Objective

To provide a portable, individualized, funded (based on defined contribution) and flexible pension scheme assisting individuals to plan and provide for their retirement.

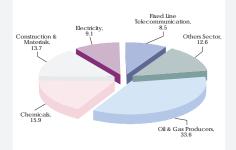
## **NAV** Performance







## Sector Allocation Chart for **APIF-Equity Sub Fund**



## **Trailing Performance**

APIF-Equity Sub-Fund			
30 Days (1 Month) Since Inception			
4.54%	112.36%		

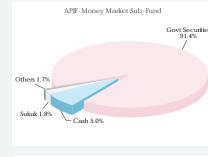
\* Annualized Return (Absolute return) \*(365/No. of days)

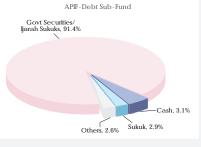
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Portfolio Composition







Equities, 93.4%

## Sector Allocation % Total Assets for APIF-Equity Sub Fund

Sector	Apr-12	Mar-12
Oil & Gas Producers	33.6	33.3
Chemicals	15.9	6.8
Construction & Materials	13.7	17.2
Electricity	9.1	9.5
Fixed Line Telecommunication	8.5	10.1
Others Sector	12.6	12.7

30 Days (1 Month 7.74%

## **Fund Facts**

Fund Inception Date Sales Load Management Fee Custodian & Trustee Auditors		Nov-07 3% (Front-end) of contribution 1.5% of Annual Net Assets Central Depository Co. A. F. Ferguson & Co. Chartered Accountants		
Minimum Investment Eligibility		Rs.5,000/- or 10% of monthly income (which ever is lower) Any Pakistani (resident or		
			nt), who holds a or CNIC/NICOP	
Asset Manager Rat	ing	AM2 - (PAC	CRA)	
Shariah Advisor		Dr. Prof. Fa	zlur Rahman	
	Net Ass	sets (mn)	NAV	
APIF-Equity	PKR 64		PKR 213.83	
APIF-Debt	PKR 62		PKR 142.46	

Provision against WWF:

APIF-M.M

Tovision against wwr.				
APIF-Equity	PKR 873,533			
APIF-Debt	PKR 318,293			
APIF-M.M	PKR 310,284			

PKR 48

## Atlas Pension Islamic Fund Allocation Schemes

The participant has the option to select from any one of the six below allocation schemes, allowing the participants to adopt a focused investment strategy, according to their risk/return requirements.

	APIF-ESF	APIF-DSF	APIF-MMF
(i) High Volatility	80%	20%	Nil
Wtd. Av Return(20	)11-12)		24.27%
Wtd. Av Return(20	)10-11)		32.72%
Wtd. Av Return(20	009-10)		20.26%
(ii) Medium Volatility	50%	40%	10%
Wtd. Av Return(20	)11-12)		18.00%
Wtd. Av Return(20	)10-11)		23.02%
Wtd. Av Return(20	009-10)		16.28%
(iii) Low Volatility	20%	65%	15%
Wtd. Av Return(20	)11-12)		11.58%
Wtd. Av Return(20	)10-11)		13.12%
Wtd. Av Return(20	009-10)		12.32%
(iv) Lower Volatility	Nil	50%	50%
Wtd. Av Return(20	)11-12)		8.28%
Wtd. Av Return(20	)10-11)		7.79%
Wtd. Av Return(20	009-10)		9.50%
(v) Lifecycle			

Lifecycle allocation scheme allocates between the equity and fixed income instruments through investments in APIF-ESF, APIF-DSF and APIF-MMF, varying allocations between the sub funds in accordance with the age of the participants, as assessed by the risk assessment form, moving from higher percentage in equities in younger years to lower percentage in equities in older years to reduce the risk near retirement age, seeking capital growth and preservation towards the later years in participants lifecycle.

#### (vi) Customized

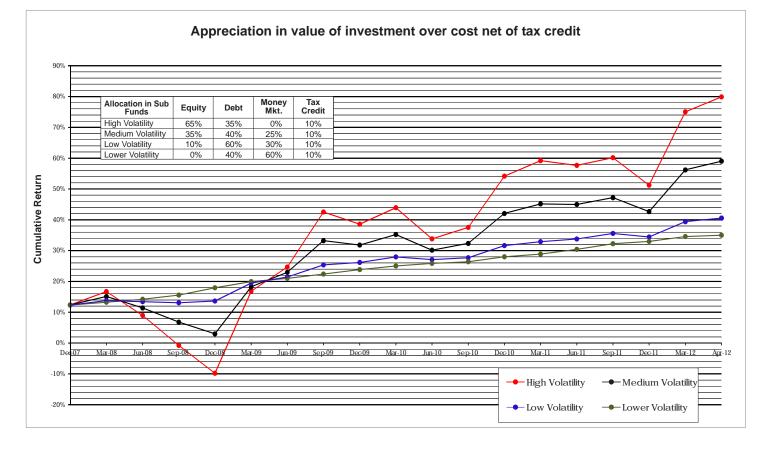
Customized allocation scheme offers a personalized investment between the equity and fixed income instruments through investments in the three Sub-Funds.

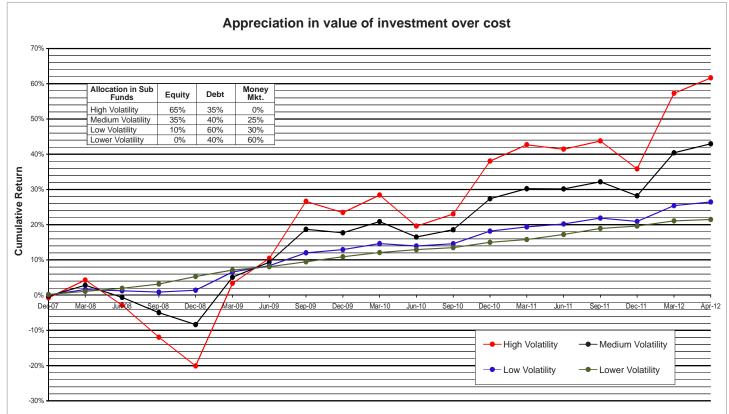
0	APIF-ESF	APIF-DSF	APIF-MMF	
	0-80%	20-75%	0-60%	

APIF-Debt Sub-Fund*			APIF-Money Mar	ket Sub-Fund*
(1 Month)	Since Inception		30 Days (1 Month)	Since Inception
74%	9.25%		7.93%	11.24%

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Equal contribution made to the allocation schemes in APIF each month.

## Investment Objective

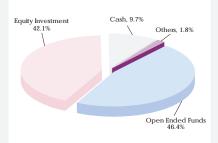
To invest in closed end mutual funds for taking advantage of the discount between NAV and market price. Moreover, the fund also invests in open end mutual funds, money market instruments or bank deposits.

#### Fund's Portfolio/Investment Information

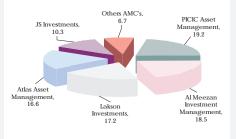
Asset Mix	Apr-12	Mar-12
Open Ended Funds	46.4%	53.7%
Equity Investment	42.1%	42.9%
Cash	9.7%	1.6%
Others	1.8%	1.8%

# Fund Returns ATFF BM\* Year to date (YTD) 16.89% 2.91% Trailing 12-months 19.09% 0.33% \* Market Capitalisation Closed End Funds (mn) 13,490.16 Net of Expenses Nil Leverage: Nil Weighted average time to maturity of the net assets N/A

#### Asset Allocation (% of Total Assets) Apr-12



#### Sector Allocation (% of Total Assets) Apr - 12



Top 10 Holdings % of Total Assets

%

9.6

8.9

89

8.7

8.5

8.5

7.7

5.2

5.1

4.4

Schemes

Equity Investment

Equity Investment

**Open-Ended Funds** 

**Open-Ended** Funds

**Open-Ended Funds** 

**Open-Ended** Funds

Equity Investment

Equity Investment

Equity Investment

**Open-Ended Funds** 

#### AMC Allocation % of Total Assets

AMC	Apr-12	Mar-12
PICIC Asset Management	19.2	20.4
Al Meezan Investment	18.5	17.6
Lakson Investments	17.2	16.8
Atlas Asset Management	16.6	18.1
JS Investments	10.3	17.3
Others AMC's	6.7	6.5

## **Trailing Performance**

30 Days	90 Days	180 Days	365 Days	Since
(1 Month)	(3 Months)	(6 Months)	(1 Year)	Inception
-0.51%	8.72%	10.58%	19.09%	77.72%

Funds

Meezan Balanced Fund

Al Meezan Mutual Fund

Atlas Islamic Stock Fund

Lakson Money Market Fund

Lakson Income Fund

JS Growth Fund

PICIC Growth Fund

PICIC Investment Fund

Atlas Stock Market Fund

PICIC Energy Fund

\*Actual Returns - Not Annualized

## Monthly Performance History

			J										
Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD
2011-12	0.72%	-1.53%	5.49%	1.03%	-0.57%	-2.06%	4.44%	4.47%	4.60%	-0.51%			16.89%
2010-11	6.12%	-2.68%	6.06%	0.78%	8.63%	6.59%	2.06%	-0.79%	4.52%	3.35%	1.15%	0.72%	42.46%

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## **Fund Facts**

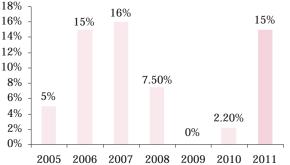
Fund Type	Closed-ended
Category	Fund of Funds
Launch Date	Dec-04
Net Assets (mn)	PKR 425
NAV	PKR 9.72
Benchmark	Market Capitalisation Closed End Funds
Management Fee	2% of Annual Net Assets
Trustee	MCB Financial Services (Pvt.) Ltd.
Auditor	Ernst & Young Ford Rhodes Sidat Hyder
Asset Manager Rating	AM2 - (PACRA)
Risk Profile of the Fund :	Moderate / High
Provision against WWF:	Rs. 5,417,438

#### Investment Committee:

Mr. M. Habib-ur-Rahman	CEO
Mr. Ali H. Shirazi	Director
Mr. M. Abdul Samad	Chief Investment Officer
Mr. Khalid Mehmood	Fund Manager - Equity

## Yearly Performance







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Atlas Pensions now gives its investors a Tax Benefit Opportunity like never before. So while you are saving for a secure future you also increase your income value from the first day that you start investing with us.

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\*You will get tax exemption on your monthly pay cheque; the investment has to be retained till retirement.



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"All investments in pension funds are subject to market risks. The NAV of units may go up or down based on market conditions. Past performance is not necessarily indicative of future results. Please read the Offering Document to understand the investment policies and the risks involved".





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